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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549**

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**FORM 40-F**

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REGISTRATION STATEMENT PURSUANT TO SECTION 12 OF THE SECURITIES EXCHANGE ACT OF 1934

OR

ANNUAL REPORT PURSUANT TO SECTION 13(a) OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Fiscal Year Ended December 31, 2020

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**GRANITE REAL ESTATE INVESTMENT TRUST**

(Commission File Number: 001-35771)  
(Exact name of Registrant as specified in its charter)

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**Province of Ontario, Canada**  
(Province or other jurisdiction of incorporation or organization)

**GRANITE REIT INC.**  
(Commission File Number: 001-35772)  
(Exact name of Registrant as specified in its charter)

**Province of British Columbia, Canada**  
(Province or other jurisdiction of incorporation or organization)

77 King Street West, Suite 4010, P.O. Box 159  
Toronto-Dominion Centre  
Toronto, Ontario  
M5K 1H1  
(647) 925-7500  
(Address and telephone number of Registrant's principal executive offices)

**6500**  
(Primary Standard Industrial Classification Code  
Number (if applicable))

N/A  
(I.R.S. Employer  
identification Number (if applicable))

**CT Corporation System**  
28 Liberty St.  
New York, NY 10005  
(212) 894-8940  
(Name, address (including zip code) and telephone number (including area code) of agent for service in the United States)

Securities registered or to be registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol(s)	Name of Each Exchange on Which Registered
Stapled Units, each consisting of one unit of Granite Real Estate Investment Trust and one common share of Granite REIT Inc.	GRP.U	The New York Stock Exchange

**Securities registered or to be registered pursuant to Section 12(g) of the Act: None**

**Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act: None**

**For annual reports, indicate by check mark the information filed with this Form:**

**Annual information form**

**Audited annual financial statements**

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Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report: 61,688,189 Stapled Units outstanding as of December 31, 2020.

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports); and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the Registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit such files).

Yes  No

Indicate by check mark whether the Registrant is an emerging growth company as defined in Rule 12b-2 of the Exchange Act.

Emerging growth company

If an emerging growth company that prepares its financial statements in accordance with U.S. GAAP, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13 (a) of the Exchange Act.

Indicate by check mark whether the Registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.

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## EXPLANATORY NOTE

This annual report on Form 40-F is filed by Granite Real Estate Investment Trust (“Granite REIT”) and Granite REIT Inc. (“Granite GP”, together with Granite REIT, the “Registrants” and each a “Registrant”). The Annual Information Form, Management’s Discussion and Analysis of Operations and Financial Position and audited financial statements filed as Exhibits to this annual report relate to the combined operations and activities of the Registrants. For more information regarding the Registrants and the Stapled Units, see “Description of the Stapled Units” below.

## DESCRIPTION OF THE STAPLED UNITS

On January 3, 2013, Granite Real Estate Inc. (“Granite Co.”) completed its conversion from a corporate structure to a stapled unit Real Estate Investment Trust structure. The conversion was implemented pursuant to a plan of arrangement under the *Business Corporations Act (Québec)* (the “2013 Arrangement”). Under the 2013 Arrangement, all of the common shares of Granite Co. were exchanged, on a one-for-one basis, for stapled units (the “Stapled Units”), each of which consists of one unit of Granite REIT and one common share of Granite GP. The Registrants, through Granite REIT Holdings Limited Partnership and its subsidiaries, continue to carry on the business previously conducted by Granite Co. and its subsidiaries. For more information regarding the Stapled Units and the 2013 Arrangement, see the Annual Information Form dated March 3, 2021, filed as Exhibit 1 to this annual report on Form 40-F.

## CONTROLS AND PROCEDURES

The conclusions below on controls and procedures and the conclusions below on internal control over financial reporting are for each individual registrant, Granite Real Estate Investment Trust and Granite REIT Inc.

*A. Disclosure controls and procedures.* The President and Chief Executive Officer and Chief Financial Officer of the Registrants have evaluated the effectiveness of each Registrant’s disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this annual report (the “Evaluation Date”). They have concluded that, as of the Evaluation Date, each Registrant’s disclosure controls and procedures were effective to ensure that information required to be disclosed by such Registrant in the reports that it files or submits under the Act is (i) recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission’s (the “SEC”) rules and forms and (ii) accumulated and communicated to the Registrant’s management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

*B. Management’s report on internal control over financial reporting.* The Registrants’ management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act, for the Registrants.

The Registrants’ internal control over financial reporting is a process designed by, or under the supervision of, the Registrants’ principal executive and principal financial officers, or persons performing similar functions, and effected by the Registrant’s board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles and includes those policies and procedures that: (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the Registrants’ assets; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that the Registrants’ receipts and expenditures are being made only in accordance with authorizations of its management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Registrants’ assets that could have a material effect on the financial statements.

Under the supervision and with the participation of the Registrants’ President and Chief Executive Officer and Chief Financial Officer, management conducted an evaluation of the effectiveness of each Registrant’s internal control over financial reporting, as of the Evaluation Date, based on the framework set forth in Internal Control-Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on its evaluation under this framework, management concluded that each Registrant’s internal control over financial reporting was effective as of the Evaluation Date.

Deloitte LLP, an independent registered public accounting firm, who audited and reported on the combined financial statements for the year ended December 31, 2020, which are filed as Exhibit 2 to this annual report, has also issued an attestation report under standards of the Public Company Accounting Oversight Board (United States) on the Registrants’ internal control over financial reporting as of the Evaluation Date. The required attestation report is appended to the audited combined financial statements for the year ended December 31, 2020, filed as Exhibit 2 to this annual report.

*C. Changes in internal control over financial reporting.* As of the Evaluation Date, there were no changes in the Registrants' internal control over financial reporting that occurred during the period covered by this annual report that have materially affected, or that are reasonably likely to materially affect, the Registrants' internal control over financial reporting.

*D. Limitations on the effectiveness of controls and procedures.* The Registrants' management, including the President and Chief Executive Officer and the Chief Financial Officer, do not expect that the Registrants' controls and procedures will prevent all potential error and fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met.

#### **AUDIT COMMITTEE AND AUDIT COMMITTEE FINANCIAL EXPERT**

Each Registrant has a separately designated standing audit committee ("Audit Committee") established in accordance with section 3(a)(58)(A) of the Exchange Act. The members of the Audit Committee for each Registrant are Messrs. Gerald Miller, Remco Daal and Al Mawani.

Each Registrant's Board of Trustees or Board of Directors, as applicable, has determined that it has three audit committee financial experts (as such term is defined in Form 40-F) serving on its Audit Committee. Each Registrant's Board of Trustees or Board of Directors, as applicable, has determined that each of Mr. Miller, Mr. Daal and Mr. Mawani is an audit committee financial expert and is independent, as that term is defined by the New York Stock Exchange's corporate governance standards applicable to the Registrants. The SEC has indicated that the designation of a person as an audit committee financial expert does not impose on such person any duties, obligations or liability that are greater than those imposed on such person as a member of the Audit Committee and the Board of Directors or the Board of Trustees, as applicable, in the absence of such designation or identification and does not affect the duties, obligations or liability of any other member of the Audit Committee or the Board of Directors or the Board of Trustees, as applicable.

#### **AUDIT COMMITTEE PRE-APPROVAL POLICIES AND PROCEDURES**

Please refer to the section entitled "Audit Committee" in the Annual Information Form of Granite Real Estate Investment Trust, included as an Exhibit to this annual report, for details on policies relating to the pre-approval of all audit services and permitted non-audit services provided to the Registrants by Deloitte LLP. For the year ended December 31, 2020, none of the Registrants' audit-related fees made use of the *de minimis* exception to the pre-approval provisions contained in paragraph (c)(7)(i) of Rule 2-01 of Regulation S-X.

#### **CODE OF ETHICS**

The Registrants have adopted a "code of ethics" (as that term is defined in Form 40-F), entitled the "Code of Conduct and Ethics," that applies to employees, including officers, as well as trustees and directors. A copy of the Code of Conduct and Ethics has been posted to the website of the Registrants ([www.granitereit.com](http://www.granitereit.com)). The information on the Registrants' website shall not be deemed to be incorporated by reference in this annual report.

#### **PRINCIPAL ACCOUNTANT FEES AND SERVICES**

Please refer to the section entitled "Audit Committee — Audit Fees" in the Annual Information Form of Granite Real Estate Investment Trust, included as an Exhibit to this annual report, for details on the fees billed to the Registrants by Deloitte LLP and its affiliates for professional services rendered in each of the fiscal years ended December 31, 2020 and December 31, 2019.

#### **OFF-BALANCE SHEET ARRANGEMENTS**

The Registrants' off-balance sheet arrangements consist of letters of credit to support certain contractual commitments, property purchase commitments, construction and development project commitments, obligations under tax abatement structured leases and related bonds, and certain operating agreements. For a discussion of these arrangements, please refer to notes 10 and 21 to the audited combined financial statements for the year ended December 31, 2020, included as Exhibit 2 to this annual report.

## **CONTRACTUAL OBLIGATIONS**

Please refer to the section entitled “Commitments, Contractual Obligations, Contingencies and Off-Balance Sheet Arrangements” in the Management’s Discussion and Analysis of Operations and Financial Position for the year ended December 31, 2020, included as Exhibit 3 to this annual report.

## **CORPORATE GOVERNANCE**

Please refer to the Registrants’ website ([www.granitereit.com](http://www.granitereit.com)) for information on the Registrants’ compliance with the corporate governance standards of the New York Stock Exchange and compliance with the corporate governance rules of the Canadian securities regulators. The information on the Registrants’ website shall not be deemed to be incorporated by reference in this annual report.

## **UNDERTAKING AND CONSENT TO SERVICE OF PROCESS**

### **A. Undertaking**

Each Registrant hereby undertakes to make available, in person or by telephone, representatives to respond to inquiries made by the SEC staff and to furnish promptly, when requested to do so by the SEC staff, information relating to the securities in relation to which the obligation to file an annual report on Form 40-F arises, or to transactions in said securities.

### **B. Consent to Service of Process**

Each Registrant has previously filed with the SEC a Form F-X in connection with this annual report on Form 40-F.

## EXHIBIT INDEX

1. Annual Information Form dated as of March 3, 2021.
2. Audited combined financial statements for the years ended December 31, 2020 and 2019, together with the auditors' report of the independent registered public accounting firm thereon and the effectiveness of the Registrants' internal control over financial reporting.
3. Management's Discussion and Analysis of Operations and Financial Position for the three month period and year ended December 31, 2020.
4. Consent of Deloitte LLP.
- 99.1 Certificate of the President and Chief Executive Officer of the Registrants pursuant to 18 U.S.C. Section 1350, as enacted pursuant to Section 906 of Sarbanes-Oxley Act of 2002.
- 99.2 Certificate of the President and Chief Executive Officer of the Registrants required by Rule 13a-14(a) or Rule 15d-14(a), pursuant to Section 302 of Sarbanes-Oxley Act of 2002.
- 99.3 Certificate of the Chief Financial Officer of the Registrants required pursuant to 18 U.S.C. Section 1350, as enacted pursuant to Section 906 of Sarbanes-Oxley Act of 2002.
- 99.4 Certificate of the Chief Financial Officer of the Registrants by Rule 13a-14(a) or Rule 15d- 14(a), pursuant to Section 302 of Sarbanes-Oxley Act of 2002.
- 101 Interactive Data Files.

## SIGNATURES

Pursuant to the requirements of the Exchange Act, each Registrant certifies that it meets all of the requirements for filing on Form 40-F and has duly caused this annual report to be signed on its behalf by the undersigned, thereto duly authorized.

Date: March 3, 2021

GRANITE REAL ESTATE INVESTMENT TRUST

By: /s/ TERESA NETO

Name: Teresa Neto

Title: Chief Financial Officer

Date: March 3, 2021

GRANITE REIT INC.

By: /s/ TERESA NETO

Name: Teresa Neto

Title: Chief Financial Officer



Granite Real Estate Investment Trust

Annual Information Form

March 3, 2021



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## GENERAL MATTERS

This Annual Information Form contains information about both Granite Real Estate Investment Trust and Granite REIT Inc. The trust units of Granite REIT and the common shares of Granite GP trade as stapled units (“Stapled Units”), each consisting of one REIT Unit and one GP Share. The Stapled Units are listed on the TSX under the symbol “GRT.UN” and on the NYSE under the symbol “GRP.U”.

### Date of Information

Information in this AIF is dated as of December 31, 2020, unless otherwise indicated.

### Note Regarding Financial Information

Financial information of Granite REIT and Granite GP is presented on a combined basis as permitted under exemptions granted by applicable Canadian securities regulatory authorities. Accordingly, throughout this Annual Information Form, unless otherwise specified or the context otherwise indicates, “Granite” refers to the combined Granite REIT and Granite GP and their subsidiaries.

Financial data included in this Annual Information Form has been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board. This Annual Information Form should be read in conjunction with the combined financial statements and management’s discussion and analysis and appended notes, each of which appear in Granite’s annual report for 2020. Granite refers to Canadian dollars as “dollars” or “\$”, United States dollars as “US\$” or “USD” and Euros as “EUR”. Granite publishes its financial statements in Canadian dollars.

### Non-IFRS Measures

In addition to using financial measures determined in accordance with IFRS, Granite also uses certain non-IFRS measures in managing its business to measure financial and operating performance as well as for capital allocation decisions and valuation purposes. Granite believes that providing these measures on a supplemental basis to the IFRS results is helpful to investors in assessing the overall performance of Granite’s business. These non-IFRS measures include net leverage ratio. Readers are cautioned that this measure does not have a standardized meaning prescribed under IFRS and, therefore, should not be construed as an alternative to net income, cash provided by operating activities or any other measure calculated in accordance with IFRS. Additionally, because this term does not have a standardized meaning prescribed by IFRS, it may not be comparable to similarly titled measures presented by other reporting issuers. Refer to “Glossary of Terms” for a definition of net leverage ratio. Net leverage ratio is calculated from the audited combined financial statements as at and for the year ended December 31, 2020 as follows:

<b>As at December 31, 2020</b>		<b>(in millions)</b>
Unsecured debt, net		\$ 2,178.1
Cross currency interest rate swaps, net <sup>(1)</sup>		85.6
Lease obligations		33.8
<b>Total debt</b>		<b>\$2,297.5</b>
Less: cash and cash equivalents		831.3
<b>Net debt</b>	<b>[A]</b>	<b>\$1,466.2</b>
<b>Investment properties, all unencumbered by secured debt</b>	<b>[B]</b>	<b>\$5,855.6</b>
Net leverage ratio	<b>[A]/</b> <b>[B]</b>	25%

(1) Balance is net of the cross currency interest rate swap asset.

## FORWARD-LOOKING STATEMENTS

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This Annual Information Form and the documents incorporated by reference herein contain statements that, to the extent they are not recitations of historical fact, constitute “forward-looking statements” or “forward looking information” within the meaning of applicable securities legislation, including the United States Securities Act of 1933, as amended, the United States Securities Exchange Act of 1934, as amended, and applicable Canadian securities legislation. Forward-looking statements and forward-looking information may include, among others, statements regarding Granite’s future plans, goals, strategies, intentions, beliefs, estimates, costs, objectives, capital structure, cost of capital, tenant base, tax consequences, economic performance or expectations, or the assumptions underlying any of the foregoing. Words such as “outlook”, “may”, “would”, “could”, “should”, “will”, “likely”, “expect”, “anticipate”, “believe”, “intend”, “plan”, “forecast”, “objective”, “strategy”, “project”, “estimate”, “seek” and similar expressions are used to identify forward-looking statements and forward-looking information. Forward-looking statements and forward-looking information should not be read as guarantees of future events, performance or results and will not necessarily be accurate indications of whether or the times at or by which such future performance will be achieved. Undue reliance should not be placed on such statements. There can also be no assurance that: the expansion, diversification and development of Granite’s real estate portfolio, including acquisitions of properties in new markets; the reduction in Granite’s exposure to Magna and the special purpose properties; Granite’s ability to strategically redeploy the proceeds from recently sold properties and financing initiatives; Granite’s ability to find and integrate satisfactory acquisition, joint venture and development opportunities; Granite’s ability to mitigate the impacts of the novel coronavirus (“COVID-19”) pandemic and climate change; Granite’s ability to accelerate growth and execute its short- and long-term business strategies; Granite’s ability to renew land leases upon their expiration; Granite’s ability to optimize its balance sheet; Granite’s ability to increase its leverage ratio; and the expected amount of any distributions, including any expected increases can be achieved in a timely manner, with the expected impact or at all. Forward-looking statements and forward-looking information are based on information available at the time and/or management’s good faith assumptions and analyses made in light of Granite’s perception of historical trends, current conditions and expected future developments, as well as other factors management believes are appropriate in the circumstances, and are subject to known and unknown risks, uncertainties and other unpredictable factors, many of which are beyond Granite’s control, that could cause actual events or results to differ materially from such forward-looking statements and forward-looking information. Important factors that could cause such differences include, but are not limited to: the risk of changes to tax or other laws and treaties that may adversely affect Granite REIT’s mutual fund trust status under the Tax Act or the effective tax rate in other jurisdictions in which Granite operates; economic, market and competitive conditions and other risks that may adversely affect Granite’s ability to expand and diversify its portfolio and pay the expected amount of any distributions; and the risks set forth in this Annual Information Form in the “Risk Factors” section, which investors are strongly advised to review. The “Risk Factors” section also contains information about the material factors or assumptions underlying such forward-looking statements and forward-looking information. Forward-looking statements and forward-looking information speak only as of the date the statements were made and unless otherwise required by applicable securities laws, Granite expressly disclaims any intention and undertakes no obligation to update or revise any forward-looking statements or forward-looking information contained in this Annual Information Form to reflect subsequent information, events or circumstances or otherwise.

## GLOSSARY OF TERMS

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**“0.522% Swap”** means the cross-currency interest rate swap entered into by Granite to exchange the US\$185 million principal and related variable rate interest payments from the 2024 Term Loan to EUR 168.2 million and Euro-denominated interest payments at a 0.522% interest rate.

**“1.045% Swap”** means the cross-currency interest rate swap entered into by Granite to exchange the \$500 million principal and related 2.378% interest payments from the 2030 Debentures to EUR 319.4 million and Euro-denominated interest payments at a 1.045% interest rate.

**“1.355% Swap”** means the cross-currency interest rate swap entered into by Granite to exchange the \$300 million principal and related variable interest payments from the 2026 Term Loan to EUR 205.5 million and Euro-denominated interest payments at a 1.355% interest rate.

**“2.43% Swap”** means the cross-currency interest rate swap entered into by Granite to exchange the \$400 million principal and related 3.873% interest payments from the 2023 Debentures to EUR 281.1 million and Euro-denominated interest payments at a 2.43% interest rate.

**“2.68% Swap”** means the cross-currency interest rate swap entered into by Granite to exchange the \$250 million principal and related 3.788% interest payments from the 2021 Debentures to EUR 171.9 million and Euro-denominated interest payments at a 2.68% interest rate.

**“2.964% Swap”** means the cross-currency interest rate swap entered into by Granite to exchange the \$500 million principal and related 3.062% interest payments from the 2027 Debentures to US \$370.3 million and USD-denominated interest payments at a 2.964% interest rate.

**“2011 Arrangement”** means the completion of a court-approved plan of arrangement of Granite Co. under the *Business Corporations Act* (Ontario), which eliminated Granite Co.’s dual class share capital structure through which Mr. Frank Stronach and his family had previously controlled Granite Co.

**“2013 Arrangement”** means the completion of Granite Co.’s conversion from a corporate structure to a stapled unit real estate investment trust structure pursuant to a plan of arrangement under the *Business Corporations Act* (Québec) on January 3, 2013.

**“2014 Indenture”** means, together, the trust indenture and supplemental indenture providing for, among other things, the creation and issue of the 2021 Debentures.

**“2016 Indenture”** means, together, the trust indenture and supplemental indenture providing for, among other things, the creation and issue of the 2023 Debentures.

**“2021 Debentures”** means the \$250 million aggregate principal amount of 3.788% Series 2 senior debentures due July 5, 2021 issued by Granite LP.

**“2020 First Indenture”** means, together, the trust indenture and supplemental indenture providing for, among other things, the creation and issue of the 2027 Debentures.

**“2020 Second Indenture”** means, together, the trust indenture and supplemental indenture providing for, among other things, the creation and issue of the 2030 Debentures.

**“2023 Debentures”** means the \$400 million aggregate principal amount of 3.873% Series 3 senior debentures due November 30, 2023 issued by Granite LP.

**“2024 Term Loan”** means the new senior unsecured non-revolving term facility in the amount of US\$185 million entered into by Granite LP on December 19, 2018, as extended on October 21, 2019.

**“2026 Term Loan”** means the new senior unsecured non-revolving term facility in the amount of \$300 million entered into by Granite LP on December 12, 2018, as extended on November 27, 2019.

**“2027 Debentures”** means the \$500 million aggregate principal amount of 3.062% Series 4 senior debentures due June 4, 2027 issued by Granite LP.

**“2030 Debentures”** means the \$500 million aggregate principal amount of 2.378% Series 5 senior debentures due December 18, 2030 issued by Granite LP.

**“AIF”** or **“Annual Information Form”** means this annual information form.

**“annualized revenue”** means rental revenue excluding tenant recoveries, recognized in accordance with IFRS, in the month of December 2020 multiplied by twelve months.

**“Arrangement Agreement”** means the arrangement agreement dated January 31, 2011 between MI Developments Inc., the Stronach Shareholder and The Stronach Trust (including the schedules thereto).

**“Audit Committee”** means the audit committee of Granite REIT or the audit committee of Granite GP, as the context requires.

**“BCBCA”** means the *Business Corporations Act* (British Columbia).

**“Credit Facility”** means Granite’s unsecured revolving credit facility in the amount of \$500 million with a five-year term commencing on February 1, 2018.

**“DBRS”** means DBRS Limited.

**“Debentures”** means, collectively, the 2023 Debentures, the 2027 Debentures, the 2030 Debentures and any other debentures subsequently issued under the 2016 Indenture, the 2020 First Indenture and the 2020 Second Indenture.

**“Declaration of Trust”** means Granite REIT’s amended and restated declaration of trust dated December 20, 2017.

**“Directors”** means the Board of Directors of Granite GP.

**“Disclosable Interest”** has the meaning set out under the heading *“Declaration of Trust and Description of REIT Units — Conflict of Interest Provisions”*.

**“Event of Uncoupling”** has the meaning set out under the heading *“Description of Stapled Units”*.

**“Exempt Plans”** has the meaning set out under the heading *“Risk Factors — Risks Relating to the Stapled Units — Redemptions of Stapled Units”*.

**“FDAP”** has the meaning set out under the heading *“Risk Factors — Risk Relating to Taxation — United States — Potential Uncertainty as to the Availability of Treaty Benefits to Distributions from Granite America”*.

**“FIRPTA”** means the United States Foreign Investment in Real Property Tax Act of 1980.

**“Forbearance Agreement”** means the forbearance agreement entered into by Granite Co. prior to the implementation of the 2011 Arrangement.

**“GLA”** means gross leasable area.

**“GP Redemption Right”** has the meaning set out under the heading *“Declaration of Trust and Description of REIT Units — REIT Unit Redemption Rights”*.

**“GP Share”** means the common shares of Granite GP.

“**Granite America**” means Granite REIT America Inc.

“**Granite Co.**” means, for periods prior to January 3, 2013, Granite’s predecessor Granite Real Estate Inc.

“**Granite GP**” means Granite REIT Inc.

“**Granite LP**” means Granite REIT Holdings Limited Partnership.

“**Granite REIT**” means Granite Real Estate Investment Trust.

“**Green Bond Framework**” means the Green Bond Framework which complies with the Green Bond Principles developed by the International Capital Markets Association as of June 2018 and as described in Granite’s Green Bond Framework dated April 2020, which is available on Granite’s website.

“**IFRS**” means the International Financial Reporting Standards as issued by the International Accounting Standards Board.

“**leverage**” or “**leverage ratio**”, unless otherwise indicated, refers to the carrying value of total debt divided by the total fair value of investment properties and “**net leverage ratio**” subtracts cash and cash equivalents from total debt.

“**Magna**”, unless otherwise indicated, refers to Magna International Inc., its operating divisions and subsidiaries and its other controlled entities.

“**Moody’s**” means Moody’s Investor Service.

“**NCIB**” means normal course issuer bid.

“**Non-Residents**” are to persons who are not residents of Canada for the purposes of the Tax Act.

“**Non-Resident Beneficiaries**” means Non-Residents or partnerships that are not Canadian partnerships within the meaning of the Tax Act.

“**NYSE**” means the New York Stock Exchange.

“**PFIC**” means a passive foreign investment company for U.S. federal income tax purposes.

“**qualifying income exception**” has the meaning set out under the heading “*Risk Factors — Risk Relating to Taxation — United States — Granite REIT’s Status as a Partnership*”.

“**REIT Exception**” has the meaning set out under the heading “*Risk Factors — Risk Relating to Taxation — Canada — Real Estate Investment Trust Status*”.

“**REIT Unitholder**” means a holder of a REIT Unit or REIT Units.

“**REIT Unit**” means the trust units of Granite REIT.

“**Resident Canadian**” means a resident in Canada for purposes of the Tax Act.

“**SEC**” means the United States Securities and Exchange Commission.

“**SF**” means square feet.

“**SIFT**” has the meaning set out under the heading “*Investment Guidelines and Operating Policies of Granite — REIT Investment Guidelines*”.

“**Stapled Units**” has the meaning set out under the heading “*General Matters*”.

“**Stronach Shareholder**” means 445327 Ontario Limited.

“**Support Agreement**” means the support agreement dated as of January 3, 2013 entered into by Granite REIT and Granite GP, as amended and restated on December 20, 2017.

“**Sustainability Plan**” means Granite’s Sustainability Plan, which is available on Granite’s website.

“**Tax Act**” means the *Income Tax Act* (Canada).

“**Transfer Agreement**” means the transfer agreement between Granite Co., the Stronach Shareholder and The Stronach Trust, entered into immediately prior to the implementation of the 2011 Arrangement.

“**TSX**” means the Toronto Stock Exchange.

“**Trustees**” means the board of trustees of Granite REIT.

“**Unit Redemption Assets**” has the meaning set out under the heading “*Declaration of Trust and Description of REIT Units — REIT Unit Redemption Right*”.

“**Unit Redemption Date**” has the meaning set out under the heading “*Declaration of Trust and Description of REIT Units — REIT Unit Redemption Right*”.

“**Unit Redemption Price**” has the meaning set out under the heading “*Declaration of Trust and Description of REIT Units — REIT Unit Redemption Right*”.

## CORPORATE STRUCTURE

### Granite REIT

Granite REIT is an unincorporated, open-ended, limited purpose trust established under and governed by the laws of the Province of Ontario pursuant to the Declaration of Trust. Although it is intended that Granite REIT qualify as a “mutual fund trust” pursuant to the Tax Act, Granite REIT is not a mutual fund under applicable securities laws. The principal office and centre of administration of Granite REIT is located at 77 King Street West, Suite 4010, P.O. Box 159, Toronto-Dominion Centre, Toronto, Ontario, M5K 1H1.

### Granite GP

Granite GP was incorporated on September 28, 2012 pursuant to the BCBCA. On January 4, 2013, the articles of Granite GP were altered to remove a class of non-voting shares that had been used for certain steps of the 2013 Arrangement. The head office of Granite GP is located at 77 King Street West, Suite 4010, P.O. Box 159, Toronto-Dominion Centre, Toronto, Ontario, M5K 1H1 and the registered office of Granite GP is Suite 2600, Three Bentall Centre, 595 Burrard Street P.O. Box 49314, Vancouver, British Columbia, V7X 1L3.

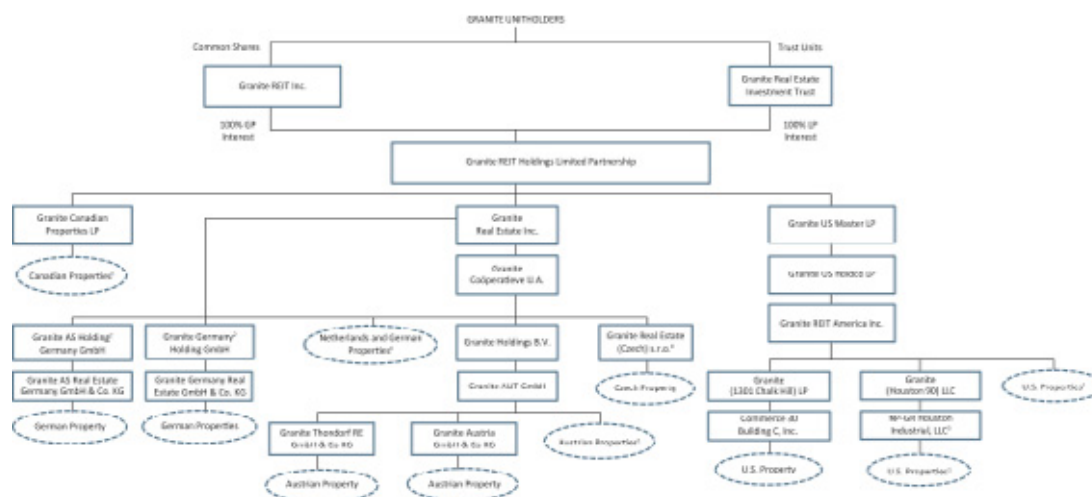
### Granite LP

Granite’s business is carried on directly and indirectly by Granite LP, all of the partnership units of which are owned by Granite REIT and Granite GP.

### Organizational Structure and Subsidiaries

The following is a simplified illustration of Granite’s organizational structure as at December 31, 2020:

#### Organizational Structure and Subsidiaries



- 1 Ownership of the properties is held directly or indirectly through wholly owned special purpose entities.
- 2 Granite Coöperatieve U.A. and Granite Real Estate Inc. own 99.74%. The remaining 0.26% is owned by a third party shareholder.
- 3 Granite (Houston 90) LLC owns 98.66%. The remaining 1.34% is owned by a third party shareholder.
- 4 Granite Coöperatieve U.A. owns 95%. The remaining 5% is owned by a third party shareholder.



Granite LP's material subsidiaries as at December 31, 2020 and their respective jurisdictions of incorporation or formation are listed below. Parent/subsidiary relationships are identified by indentation. The percentages of the votes attaching to all voting securities beneficially owned by Granite LP or over which Granite exercises control or direction, directly or indirectly, are also indicated. Granite LP's percentage voting interest is equivalent to Granite's economic interest in each subsidiary listed below. The voting securities of each subsidiary are held in the form of common shares or, in the case of limited partnerships and their foreign equivalents, share quotas or partnership interests. The above diagram excludes certain subsidiaries. The assets and revenues of each excluded subsidiary do not exceed 10%, and the assets and revenues of all excluded subsidiaries do not in the aggregate exceed 20%, of Granite's total consolidated assets or total consolidated revenues as at December 31, 2020.

### List of Material Subsidiaries

	Ownership of Voting Securities	Jurisdiction of Incorporation or Formation
Granite Canadian Properties LP	100%	Ontario
Granite US Master LP	100%	Delaware
Granite US Holdco LP	100%	Delaware
Granite REIT America Inc.	100%	Delaware
Granite (1301 Chalk Hill) LP	100%	Delaware
Commerce 30 Building C, Inc.	100%	Delaware
Granite (Houston 90) LLC	100%	Delaware
NP-GR Houston Industrial, LLC	98.66%	Delaware
Granite Real Estate Inc.	100%	Quebec
Granite Cooperatieve U.A	100%	Netherlands
Granite Holdings B.V.	100%	Netherlands
Granite AUT GmbH	100%	Austria
Granite Thondorf RE GmbH & Co KG	100%	Austria
Granite Austria GmbH & Co KG	100%	Austria
Granite Germany Holding GmbH	99.74%	Germany
Granite Germany Real Estate GmbH & Co KG	99.74%	Germany
Granite AS Holding Germany GmbH	99.74%	Germany
Granite AS Real Estate Germany GmbH & Co. KG	99.79%	Germany
Granite Real Estate (Czech) s.r.o.	95.00%	Czech Republic

## GENERAL DEVELOPMENT OF THE BUSINESS

The following is a summary of the general development of Granite over the past three years:

### 2018

#### Acquisitions

The following table provides a summary of Granite's acquisitions in 2018:

2018 Acquisitions (in millions, except as noted)			Weighted Average Lease Term, in years by sq ft <sup>(1)</sup>		Property Purchase Price	Stabilized Yield <sup>(1)</sup>
Property Address	Location	Sq ft <sup>(1)</sup>		Date Acquired		
<b>Income-producing properties:</b>						
3870 Ronald Reagan Parkway	Plainfield, IN	0.6	5.8	Mar 23, 2018	\$ 50.8	5.3%
181 Antrim Commons Drive	Greencastle, PA	0.4	14.6	Apr 4, 2018	44.3	5.7%
<i>Ohio portfolio (four properties):</i>						
10, 100 and 115 Enterprise Parkway and 15 Commerce Parkway	West Jefferson, OH	3.8	7.0	May 23, 2018	299.3	6.0%
Joseph-Meyer-Straße 3	Erfurt, Germany	0.7	4.7	Jul 12, 2018	82.7	5.4%
120 Velocity Way	Shepherdsville, KY	0.7	4.8	Dec 3, 2018	65.9	5.7%
<b>Development land:</b>						
12.9 acres of development land, Lot 18, Park 70	West Jefferson, OH	N/A	N/A	Nov 1, 2018	1.2	N/A
<b>Total</b>		<b>6.2</b>	<b>6.8</b>		<b>\$ 544.2</b>	<b>5.8%</b>

<sup>(1)</sup> As at the date of acquisition

#### Dispositions

The following table provides a summary of Granite's dispositions in 2018:

2018 Dispositions (in millions, except as noted)						
Property Address	Location	Sq ft	Date Disposed	Sale Price	Annualized Revenue <sup>(1)</sup>	
111 Cosma Drive	Bowling Green, KY	1.2	Jan 30, 2018	\$ 170.0	\$ 12.0	
1 Cosma Court and 170 Edward Street	St. Thomas, ON	1.5	Jan 30, 2018	154.6	10.8	
<i>Newpark campus (seven properties):</i>						
521, 550, 561, 564, 581, 594 and 630 Newpark Boulevard	Newmarket, ON	0.6	Jan 31, 2018	63.0	2.8	
1 Clearview Drive	Tillsonburg, ON	0.3	Jul 18, 2018	7.2	0.6	
120 Moon Acres Road	Piedmont, SC	1.1	Sep 13, 2018	216.4	14.2	
1000 JD Yarnell Industrial Parkway	Clinton, TN	0.5	Sep 13, 2018	54.8	4.1	
337 and 375 Magna Drive	Aurora, ON	0.1	Sep 27, 2018	60.0	3.7	
Industriestrasse 11	Schleiz, Germany	0.1	Oct 4, 2018	3.6	0.4	
		<b>5.4</b>		<b>\$ 729.6</b>	<b>\$ 48.6</b>	

<sup>(1)</sup> Annualized revenue is calculated as rental revenue excluding tenant recoveries, recognized in accordance with IFRS, in the month the property was first classified as an asset held for sale multiplied by twelve months.

#### Other

On February 1, 2018, Granite entered into the Credit Facility, which replaced Granite's existing \$250 million credit facility.

On May 16, 2018, Granite announced that the TSX had accepted Granite's notice of intention to make an NCIB. Pursuant to the NCIB, Granite proposed to purchase up to an aggregate of

3,939,255 of its issued and outstanding Stapled Units. The NCIB commenced on May 18, 2018 and concluded on May 17, 2019. During 2018, Granite purchased 1,282,171 Stapled Units on the open market at a weighted average purchase price of \$49.54 per Stapled Unit.

On June 4, 2018, Granite announced the appointment of Kevan Gorrie as Granite's President and Chief Executive Officer effective August 1, 2018, replacing Michael Forsayeth.

On June 14, 2018, at the annual general meetings of Granite GP and Granite REIT, Jennifer Warren was elected as a Trustee of Granite REIT and a Director of Granite GP.

On November 6, 2018, Granite announced that it had increased its targeted annualized distribution to \$2.80 from \$2.72 per Stapled Unit, to be effective upon the distribution payable for January 2019.

On December 12, 2018, Granite entered into a new seven-year senior unsecured non-revolving term facility in the amount of \$300 million. Through a cross currency interest rate swap Granite exchanged the variable interest payments for EUR denominated payments at a 2.202% fixed interest rate.

On December 17, 2018, Granite declared a special distribution of \$1.20 per Stapled Unit which consisted of \$0.30 per Stapled Unit payable in cash and \$0.90 per Stapled Unit payable in Stapled Units.

On December 19, 2018, Granite entered into a new four-year senior unsecured non-revolving term facility in the amount of US\$185 million. Through a cross currency interest rate swap Granite exchanged the variable interest payments for EUR denominated payments at a 1.225% fixed interest rate.

## 2019

### Acquisitions

The following table provides a summary of Granite's acquisitions in 2019:

Acquisitions <i>(in millions, except as noted)</i>		Weighted Average Lease Term, in years by sq ft <sup>(1)</sup>		Date Acquired	Property Purchase Price <sup>(2)</sup>	Stabilized Yield <sup>(1)</sup>
Property Address	Location	Sq ft <sup>(1)</sup>				
<b>Income-producing properties:</b>						
201 Sunridge Boulevard	Wilmer, TX	0.8	9.5	Mar 1, 2019	\$ 58.1	5.1%
3501 North Lancaster Hutchins Road	Lancaster, TX	0.2	10.4	Mar 1, 2019	106.1	6.8%
Leasehold interest in two properties: 2020 and 2095						
Logistics Drive	Mississauga, ON	0.9	8.7	Apr 9, 2019	153.6 <sup>(3)</sup>	4.5%
1901 Beggrow Street	Columbus, OH	0.8	4.7	May 23, 2019	71.6	5.7%
Heirweg 3	Born, Netherlands	0.3	7.6	Jul 8, 2019	25.7	6.1%
1222 Commerce Parkway	Horn Lake, MS	0.3	4.8	Aug 1, 2019	24.5	5.7%
831 North Graham Road	Greenwood, IN	0.5	7.0	Oct 4, 2019	39.6	5.7%
100 Clyde Alexander Lane	Pooler, GA	0.7	3.1	Oct 18, 2019	62.7 <sup>(4)</sup>	6.0%
1301 Chalk Hill Road	Dallas, TX	2.3	19.8	Nov 19, 2019	269.8 <sup>(5)</sup>	5.5%
330-366 Staline Road East	Southaven, MS	0.9	4.9	Dec 19, 2019	63.7	5.5%
440-480 Staline Road East	Southaven, MS	0.8	4.1	Dec 19, 2019	51.6	5.1%
<b>Development land:</b>						
6701, 6702 Purple Sage Road	Houston, TX	N/A	N/A	Jul 1, 2019	33.4	N/A
		<b>8.5</b>			<b>\$ 960.4</b>	<b>5.5%</b>

(1) As at the date of acquisition.

(2) Purchase price does not include transaction costs associated with property acquisitions.

- (3) Excludes the right-of-use asset of \$20.5 million associated with a ground lease.
- (4) The Trust acquired the leasehold interest in this property which resulted in the recognition of a right-of-use asset of \$62.7 million. The Trust will acquire freehold title to the property December 31, 2022.
- (5) Purchase price does not include cash held in escrow at December 31, 2019 to complete construction.

At the acquisition date, the developed property located at 1301 Chalk Hill Road, Dallas, Texas had outstanding construction work which resulted in \$20.5 million (US\$15.5 million) of the purchase price being placed in escrow to pay for the remaining construction costs. The funds will be released from escrow as the construction is completed. As at December 31, 2020, \$8.4 million (US\$6.6 million) remained in escrow. The purchase price noted above does not include the cash held in escrow to complete the construction. As construction is completed, the construction costs will be capitalized to the cost of the investment property.

## Dispositions

The following table provides a summary of Granite's dispositions in 2019:

Dispositions (in millions, except as noted)						
Property Address	Location	Sq ft	Date Disposed	Sale Price	Annualized Revenue <sup>(1)</sup>	
3 Walker Drive (a nine-acre parcel of land)	Brampton, ON	N/A	Jan 15, 2019	\$ 13.4	\$ —	
<i>Iowa properties (four properties):</i>						
403 S 8th Street	Montezuma, IA					
1951 A Avenue	Victor, IA					
408 N Maplewood Avenue	Williamsburg, IA					
411 N Maplewood Avenue	Williamsburg, IA	0.6	Feb 25, 2019	22.3	2.2	
375 Edward Street	Richmond Hill, ON	0.1	Feb 27, 2019	8.1	—	
330 Finchdene Square	Toronto, ON	0.1	Sept 20, 2019	13.1	—	
200 Industrial Parkway	Aurora, ON	0.2	Nov 4, 2019	10.0	0.8	
<i>Michigan properties (five properties):</i>						
1800 Hayes Street	Grand Haven, MI					
3501 John F Donnelly Drive	Holland, MI					
3601 John F Donnelly Drive	Holland, MI					
3575 128th Avenue North	Holland, MI					
6151 Bancroft Avenue	Alto, MI	0.7	Dec 4, 2019	38.9	3.6	
		1.7		\$ 105.8	\$ 6.6	

(1) Annualized revenue is calculated as rental revenue excluding tenant recoveries, recognized in accordance with IFRS, in the month the property was first classified as an asset held for sale multiplied by 12 months.

## Other

On March 1, 2019, Granite appointed Witsard Schaper as Head of Europe.

On April 30, 2019, Granite completed a bought deal equity offering of 3,749,000 Stapled Units at a price of \$61.50 per Stapled Unit for total gross proceeds of \$230,563,500.

On May 14, 2019, Granite announced the renewal of its normal course issuer bid ("NCIB") and its intention to purchase for cancellation purposes up to an aggregate of 4,853,666 of its issued and outstanding Stapled Units, from time to time, if Granite's Stapled Units are trading at a price that Granite believes is materially below intrinsic value. The NCIB is for a 12 month period beginning on May 21, 2019 and will conclude on the earlier of the date on which purchases under the bid have been completed and May 20, 2020.

On June 3, 2019 Granite announced the departure of Ilias Konstantopoulos, its Chief Financial Officer.

On June 6, 2019, Granite announced the appointment of Teresa Neto as Chief Financial Officer effective July 8, 2019, replacing Ilias Konstantopoulos.

On June 13, 2019, at the annual general meetings of Granite GP and Granite REIT, Fern Grodner and Sheila Murray were elected as Trustees of Granite REIT and Directors of Granite GP.

On October 21, 2019, Granite extended its US\$185 million term loan. The 2024 Term Loan had an original maturity date of December 19, 2022 and effective October 10, 2019, had been extended to December 19, 2024. The previously existing cross-currency interest rate swap relating to the 2024 Term Loan was terminated on September 24, 2019 and blended into a new five-year cross-currency interest rate swap commencing October 21, 2019 which exchanges the variable interest payments for EUR denominated payments at a 0.522% fixed interest rate.

On October 21, 2019, Granite announced the appointment of Jon Sorg as Head of U.S. effective October 14, 2019.

On October 31, 2019, Granite completed a bought deal equity offering of 4,600,000 Stapled Units at a price of \$64.00 per Stapled Unit for total gross proceeds of \$294,400,000.

On November 5, 2019, Granite announced that it had increased its targeted annualized distribution to \$2.90 from \$2.80 per Stapled Unit, to be effective upon the distribution payable in January 2020.

On December 20, 2019, Granite announced that it had extended its \$300 million term loan by one year to December 11, 2026. On the same day, the related cross-currency interest rate swap was terminated and Granite entered into a new seven-year cross-currency interest rate swap resulting in Euro-denominated payments at a 1.355% fixed interest rate.

## **2020**

### **Acquisitions**

During the year ended December 31, 2020, Granite acquired 24 income-producing modern industrial properties in Canada, the United States and the Netherlands, a property under

development in the Netherlands (subsequently completed) and a parcel of development land in the United States. Property acquisitions consisted of the following:

Acquisitions (in millions, except as noted)			Weighted Average Lease Term, in years by		Property Purchase Price <sup>(2)</sup>	Stabilized Yield <sup>(1)</sup>
Property Address	Location	Sq ft <sup>(1)</sup>	sq ft <sup>(1)</sup>	Date Acquired		
<b>Acquired during the year ended December 31, 2020:</b>						
<b>Property under development:</b>						
Aquamarijnweg 2 <sup>(3)</sup>	Bleiswijk, Netherlands	0.2	10.0	March 13, 2020	\$ 35.6	4.2%
<b>Income-producing properties:</b>						
Oude Graaf 15	Weert, Netherlands	0.2	10.0	May 1, 2020	31.9	4.9%
De Kroonstraat 1 <sup>(4)</sup>	Tilburg, Netherlands	0.5	10.0	July 1, 2020	71.7	4.3%
Francis Baconstraat 4	Ede, Netherlands	0.1	15.1	July 1, 2020	21.4	5.8%
5600-5630 Timberlea <sup>(5)</sup>	Mississauga, ON	0.1	5.6	September 28, 2020	19.5	4.1%
8995 Airport Road	Brampton, ON	0.1	4.9	September 1, 2020	22.2	5.1%
555 Beck Crescent	Ajax, ON	0.1	10.0	September 30, 2020	15.4	4.6%
8500 Tatum Road <sup>(6)</sup>	Palmetto, GA	1.0	14.0	November 12, 2020	105.2	4.4%
Industrieweg 15	Voorschoten, Netherlands	0.4	5.8	November 20, 2020	24.6	5.9%
Zuidelijke Havenweg 2	Hengelo, Netherlands	0.3	15.0	December 4, 2020	46.2	4.2%
Beurtvaartweg 2-4, Sprengenweg 1-2	Nijmegen, Netherlands	0.3	10.0	December 18, 2020	39.1	6.0%
12 Tradeport Road	Hanover Township, PA	1.4	20.2	December 22, 2020	174.7	5.1%
250 Tradeport Road	Nanticoke, PA	0.6	5.9	December 22, 2020	79.8	5.1%
<b>Midwest portfolio (five properties):</b>						
6201 Green Pointe Drive South	Groveport, OH	0.5	1.4			
8779 Le Saint Drive	Hamilton, OH	0.3	2.5			
8754 Trade Port Drive	West Chester, OH	0.5	5.4			
445 Airtech Parkway	Indianapolis, IN	0.6	3.5	June 18, 2020	177.6	5.4%
5415 Centerpoint Parkway	Obetz, OH	0.5	9.5	July 8, 2020	45.1	5.4%
<b>Memphis portfolio (three properties):</b>						
4460 East Holmes Road	Memphis, TN	0.4	7.1			
4995 Citation Drive	Memphis, TN	0.4	2.8			
8650 Commerce Drive	Southaven, MS	0.7	7.3	June 18, 2020	111.6	5.8%
<b>Development land:</b>						
5005 Parker Henderson Road	Fort Worth, TX	N/A	N/A	June 8, 2020	8.9	N/A
		<b>9.2</b>			<b>\$ 1,030.5</b>	<b>5.1%</b>

(1) As at the date of acquisition except as noted in note 3 and 4 below.

(2) Purchase price does not include transaction costs associated with property acquisitions.

(3) Acquired as a property under development in March 2020; however, the development was completed and the tenant occupied the property as at September 1, 2020. The square feet, weighted average lease term and yield is based on the asset as-complete.

(4) The purchase price excludes construction costs and holdbacks of \$12.4 million (€8.1million) related to a 0.1 million square foot expansion that was underway at the date of acquisition and completed and occupied by the tenant during the fourth quarter of 2020. The square footage and yield for this property represents the as-complete value.

(5) Represents a complex of four properties located at 5600, 5610, 5620 and 5630 Timberlea Boulevard, Mississauga, Ontario.

(6) The Trust acquired the leasehold interest in this property which resulted in the recognition of a right-of-use asset, including transaction costs of \$105,373. The Trust will acquire freehold title to the property on December 1, 2029.

## Dispositions

During the year ended December 31, 2020, Granite disposed of three properties for total proceeds of \$31.3 million. The three properties were tenanted by Magna, thereby reducing Granite's overall exposure to Magna to 27% of total GLA and 36% of total annualized revenue as at December 31, 2020.

Dispositions (in millions, except as noted)						
Property Address	Location	Sq ft	Date Disposed	Sale Price (1)	Annualized Revenue	
<b>Disposed during the year ended December 31, 2020:</b>						
201 Patillo Road	Tecumseh, ON	0.3	September 14, 2020	\$ 17.0	\$ 1.3	
2032 First Street Louth	St. Catharines, ON	0.1	September 14, 2020	6.5	0.5	
11 Santiago Russinyol Street	Barcelona, Spain	0.1	October 23, 2020	7.8	0.6	
		<b>0.5</b>		<b>\$ 31.3</b>	<b>\$ 2.4</b>	

(1) Sale price does not include transaction costs associated with disposition.

## Other

On May 19, 2020, Granite announced the renewal of its normal course issuer bid ("NCIB") and its intention to purchase for cancellation purposes up to an aggregate of 5,344,576 of its issued and outstanding Stapled Units, from time to time, if Granite's Stapled Units are trading at a price that Granite believes is materially below intrinsic value. The NCIB is for a 12 month period beginning on May 21, 2020 and will conclude on the earlier of the date on which purchases under the bid have been completed and May 20, 2021.

On May 28, 2020, Granite announced its Green Bond Framework and Sustainalytics' second party opinion confirming alignment with the International Capital Markets Association Green Bond Principles.

On June 2, 2020, Granite completed a bought deal equity offering of 4,255,000 Stapled Units at a price of \$68.00 per Stapled Unit for total gross proceeds of \$289,340,000.

On June 4, 2020, Granite issued the 2027 Debentures as green bonds under Granite's Green Bond Framework. Granite also entered into a cross currency interest rate swap to exchange the Canadian dollar denominated principal and interest payments of the 2027 Debentures for USD-denominated payments, resulting in an effective fixed interest rate of 2.964% for the seven-year term.

On June 4, 2020, at the annual general meetings of Granite GP and Granite REIT, 95.45% votes were received for Granite's non-binding advisory resolution on its approach to executive compensation.

On June 19, 2020, Granite published an ESG overview providing an update on Granite's sustainability initiatives including a summary of Granite's progress to date against the principles outlined in its Sustainability Plan.

On November 4, 2020, Granite announced that it had increased its targeted annualized distribution to \$3.00 from \$2.90 per Stapled Unit, to be effective upon the distribution payable in January 2021.

On November 24, 2020, Granite completed a bought deal equity offering of 3,841,000 Stapled Units at a price of \$75.00 per Stapled Unit for total gross proceeds of \$288,075,000.

On December 18, 2020, Granite issued the 2030 Debentures. Granite also entered into a cross currency interest rate swap to exchange the Canadian dollar denominated principal and interest payments of the 2030 Debentures for Euro-denominated payments, resulting in an effective fixed interest rate of 1.045% for the ten-year term.

On December 18, 2020, Granite announced that Granite LP had issued a notice of redemption in respect of the 2021 Debentures.

### **2021 To Date**

On January 4, 2021, Granite LP redeemed in full the outstanding \$250.0 million aggregate principal amount of the 2021 Debentures for a total redemption price of \$254.0 million. In conjunction with the redemption, the 2.68% Swap was terminated on January 4, 2021 and the related mark to market liability of \$17.7 million was settled.

On January 28, 2021, Granite disposed of one property located in Redditch, United Kingdom for gross proceeds of \$10.6 million (£6.0 million).

## **BUSINESS OVERVIEW**

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Granite is a Canadian-based real estate investment trust engaged in the acquisition, development, ownership and management of logistics, warehouse and industrial properties in North America and Europe. As at March 3, 2021, Granite owns 114 investment properties in seven countries having approximately 49.4 million square feet of gross leasable area.

Granite provides REIT Unitholders with stable cash flow generated by revenue it derives from the ownership of and investment in income-producing real estate properties. It strives to maximize long term unit value through the execution of its long-term strategy of building an institutional quality and globally diversified industrial real estate business. Underpinning this strategy, Granite seeks to grow and diversify its asset base through acquisitions, development, re-development and dispositions; to optimize its balance sheet; and to reduce its exposure to Magna and the special purpose properties.

A key component of Granite's strategy is to reduce its exposure to Magna-tenanted properties and thereby increase the percentage of lease revenue earned from non-Magna tenants. In 2020, Granite continued to execute on its diversification strategy through the acquisition of 24 income-producing properties, a property under development in the Netherlands (subsequently completed), a parcel of development land in the United States, the completion of one development property and the disposition of three Magna-tenanted properties.

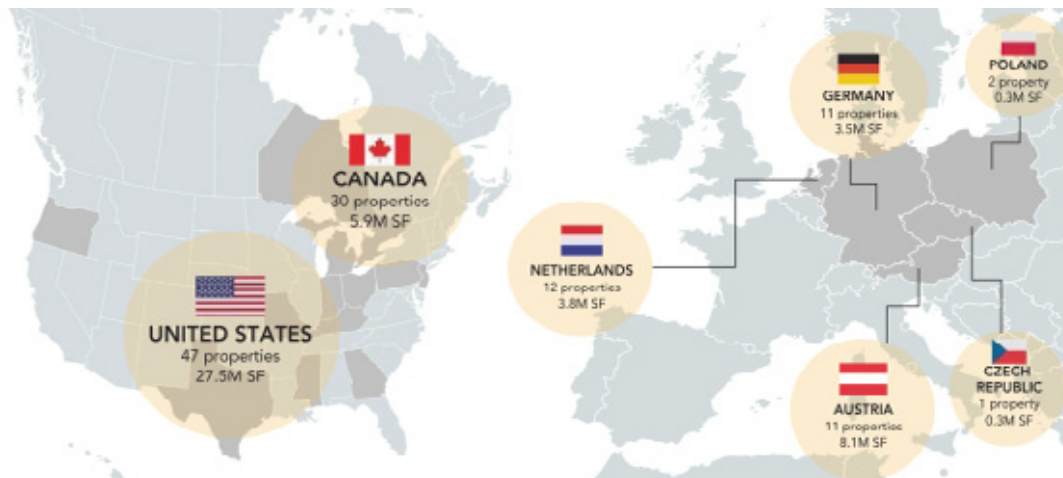
Granite has positioned itself financially to execute on its strategic plan including to capitalize on a strong pipeline of acquisition and development opportunities within its targeted geographic footprint as well as benefit from a net leverage ratio of 25% and liquidity of approximately \$1.1 billion. This favourable liquidity position and continued conservative leverage will facilitate Granite's near-term objectives to accelerate acquisition growth and execute on its long-term strategy of building an institutional quality and globally diversified industrial real estate business.



## Investment Properties

Granite's investment properties consist of income-producing properties, properties under development and land held for development as set out in the audited combined financial statements as at December 31, 2020. Granite's investment properties by geographic location, property count and square footage as at March 3, 2021 are summarized below:

### Investment Properties Summary<sup>(1)</sup> Seven countries/114 properties/49.4 million square feet



<sup>(1)</sup> Reflects the disposition of the property in Redditch, United Kingdom subsequent to December 31, 2020.

## Income Producing Properties

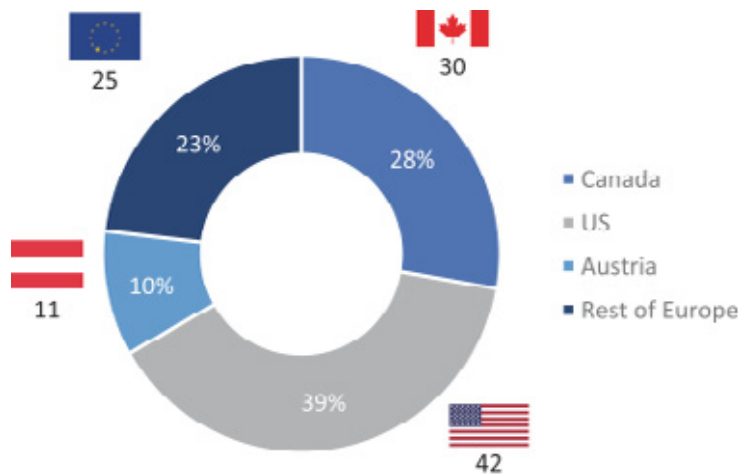
### *Geographic Breakdown*

As at December 31, 2020, Granite's income-producing properties were located in eight countries: Canada, the United States, Austria, Germany, the Netherlands, the Czech Republic, Poland and the United Kingdom. On January 28, 2021 Granite disposed of its property in the United Kingdom. Lease payments are primarily denominated in three currencies: the Euro, the Canadian dollar and the United States dollar. Unless the context requires otherwise, references to income-producing properties do not include the properties currently classified by Granite as assets held for sale (nil properties), properties under development (three properties), and land held for development (four properties) as set out in the audited combined financial statements as at December 31, 2020.

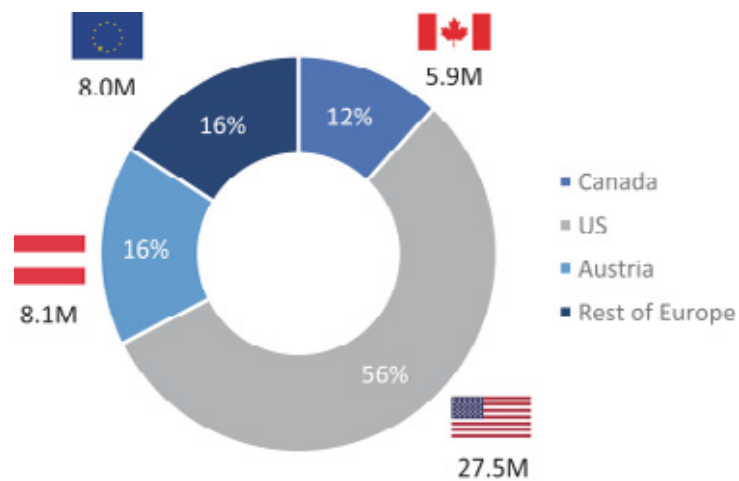
The following charts show the geographic breakdown of Granite's income-producing properties by number and approximate square footage as at December 31, 2020:

### Geographic Breakdown

#### Number of Income-Producing Properties



#### Square Feet



The following table shows the geographic breakdown of Granite's income-producing properties by fair value as at December 31, 2020:

### Real Estate Assets

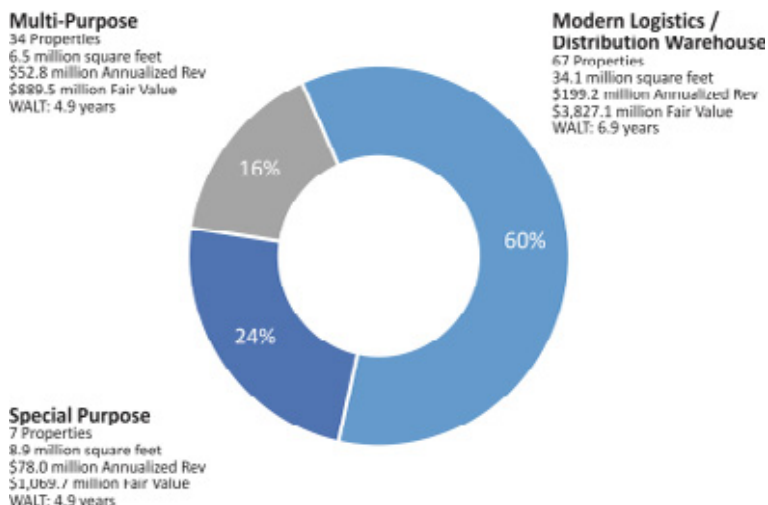
Location	Income-Producing Property Portfolio Fair Value (in millions)	Income-Producing Property Portfolio Fair Value (%)
North America		
Canada	\$ 1,106.8	19.1
United States	\$ 2,833.0	49.0
Europe		
Austria	\$ 821.3	14.2
Germany	\$ 412.6	7.1
Netherlands	\$ 550.9	9.5
Other	\$ 61.7	1.1
<b>Total</b>	<b>\$ 5,786.3</b>	<b>100.0</b>

### Property Types

Substantially all of Granite's income-producing properties are for industrial use and can be categorized as (i) modern logistics/distribution warehouse facilities, which were recently acquired or newly developed/ redeveloped, (ii) multi-purpose facilities, which are tenantable by a wide variety of potential users, or (iii) special purpose properties designed and built with specialized features and leased to Magna. The attributes of the income-producing properties are versatile and are based on the needs of the tenant such that an industrial property used by a certain tenant for light or heavy manufacturing can be used by another tenant for other industrial uses after some retrofitting if necessary. Given that the three categories of industrial properties also have several overlapping attributes and risks, the overall risk profile of the three categories of properties within Granite's portfolio is considered to be substantially similar.

The chart below illustrates the proportion of Granite's annualized revenue from income-producing properties that are modern logistics/distribution warehouse facilities, multi-purpose facilities and special purpose properties as at December 31, 2020.

**Modern Logistics/Distribution Warehouse vs. Multi-Purpose vs. Special Purpose Income-Producing Properties by Annualized Revenue<sup>(1)</sup>**



<sup>(1)</sup> The chart does not include properties under development (three properties), and land held for development (four properties) in the combined financial statements as at December 31, 2020.

**Tenant Overview**

In addition to Magna, at December 31, 2020, Granite had 85 other tenants from various industries that in aggregate comprised 64% of the Trust's annualized revenue. These tenants each accounted for 58% of the Trust's annualized revenue as at December 31, 2020.

Granite's top 10 tenants by annualized revenue at December 31, 2020 are summarized in the table below:

**Top 10 Tenants Summary**

Tenant	Annualized Revenue %	GLA%	WALT (years)	Credit Rating <sup>(1)</sup> (2)
Magna	36%	27%	4.6	A(low)
Amazon	6%	5%	18.2	AA(low)
ADESA	2%	—%	8.6	NR
Restoration Hardware	2%	2%	7.3	NR
Hanon Systems	2%	1%	8.7	BBB
Spreetail FTP	2%	2%	5.8	NR
Ingram Micro	2%	2%	4.0	BB(high)
Cornerstone Brands	2%	2%	3.8	B(high)
Mars Petcare	2%	3%	1.3	NR
Wayfair	2%	2%	4.8	NR
<b>Top 10 Tenants</b>	<b>58%</b>	<b>46%</b>	<b>6.3</b>	

<sup>(1)</sup> Credit rating is quoted on the DBRS equivalent rating scale where publicly available. NR refers to Not Rated.

<sup>(2)</sup> The credit rating indicated above may, in some instances, apply to an affiliated company of Granite's tenant which may not be the guarantor of the lease.

As at December 31, 2020, Magna, a diversified global automotive supplier, was the tenant at 32 of Granite's income-producing properties and lease payments under those leases represented approximately 36% of Granite's annualized revenue. See "*— Magna, Granite's Largest Tenant*".

Granite believes that its existing portfolio of Magna-tenanted properties provides a level of stability for its business. Granite's seven special purpose properties are occupied exclusively by Magna in Canada, Austria and Germany. Magna has invested significant capital in these active production facilities making it expensive to relocate. The special purpose attributes of these properties may make it more difficult to lease to future tenants should Magna vacate (see "Risk Factors"), but, currently with a weighted average remaining lease term of 4.6 years as at December 31, 2020, they also present the opportunity for a stable and, relative to modern logistics/distribution warehouse and multi-purpose properties, enhanced rental income stream. See "*— Magna, Granite's Largest Tenant*". On balance, the risk profile of the special purpose properties is substantially similar to that of Granite's multi-purpose properties and modern logistics/distribution warehouses.

### **Expansion and Improvement Projects**

Capital expenditures can include expansion or development expenditures as well as maintenance or improvement capital expenditures. Expansion or development capital expenditures are discretionary in nature and are incurred to generate new revenue streams and/or increase the productivity of a property. Maintenance or improvement capital expenditures relate to sustaining the existing earnings capacity of a property. During the year ended December 31, 2020, Granite incurred \$39.1 million of development capital, \$12.6 million on expansion capital, \$0.4 million on land held for development and \$4.0 million on maintenance or improvement capital expenditures.

Of the \$52.1 million in expansion or development capital expenditures made by Granite during 2020, \$29.9 million is related to the development in Bleiswijk, Netherlands, \$5.5 million is related to the development at 6710 & 6702 Purple Sage Road in Houston, Texas, \$2.4 million is related to 1201 Allpoints Court, \$1.3 million is related to development of lands in Altbach, Germany and \$12.4 million is related to the Tilburg, Netherlands expansion of 0.1 million square feet.

The \$4.0 million in maintenance or improvement capital expenditures made by Granite during 2020 related to small improvement projects at various properties.

As at December 31, 2020 Granite had two properties under development comprising (i) a site in Altbach, Germany where the demolition of the property is complete and the construction of a 0.3 million square foot distribution/light industrial facility is expected to commence in the first quarter of 2021; and (ii) 50 acres of the acquired greenfield site in Houston, Texas where speculative construction of the initial phase, consisting of two buildings totaling 0.7 million square feet, commenced in the fourth quarter of 2019. Site servicing is nearing completion and Granite is expecting to commence vertical construction in the second quarter of 2021.

For most construction projects, Granite uses its experience and local expertise to construction-manage specific elements of a project to maximize returns and minimize construction costs. On the remainder of its projects, Granite outsources design and construction. Depending on the nature and location of the project, Granite either manages construction with regular on-site supervision by its employees, or remotely through cost, scope of work and other management control systems. Granite does not have long-term contractual commitments with its contractors, subcontractors, consultants or suppliers of materials, who are generally selected on a competitive bid basis.

## Profile of Granite's Real Estate Portfolio

### Granite's Income-Producing Real Estate Portfolio

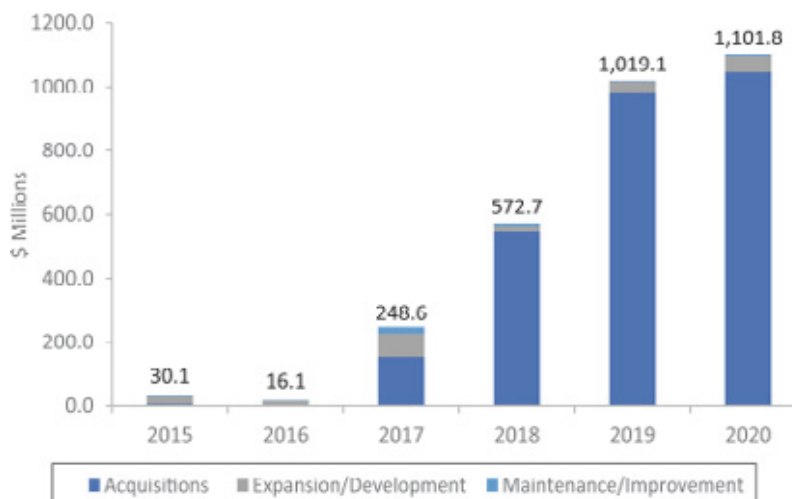
The following chart shows the total leasable area (net of dispositions) and number of properties within Granite's income-producing property portfolio in each of the last 5 years:

**Total Leasable Area and Number of Properties**



The chart below shows Granite's historical capital expenditures for its real estate portfolio, including (i) acquisitions; (ii) expansions/development, and (iii) maintenance/improvements in each of the last 5 years:

**Annual Capital Expenditures**



## **Schedule of Lease Expiries**

The weighted average remaining term to expiry based on leased area for income-producing properties was as follows as at December 31 in each of the last five years:

December 31, 2020 — 6.3 years;  
December 31, 2019 — 6.5 years;  
December 31, 2018 — 6.0 years;  
December 31, 2017 — 5.9 years; and  
December 31, 2016 — 7.0 years.

### ***Lease Expiration***

As at December 31, 2020, Granite's portfolio had a weighted average lease term by square footage of 6.3 years (December 31, 2019 — 6.5 years) with lease expiries by GLA, net of any leases renewed (in thousands of square feet), lease count and annualized revenue (calculated as rental revenue excluding tenant recoveries, recognized in accordance with IFRS, in December 2020 multiplied by twelve months, in millions) as set out in the table below:

**Lease Maturity Summary**

Country	Total Lease GLA Count	Total Annualized Revenue (\$)	Vacancies SQ FT	2021		2022		2023		2024		2025		2026		2027 an
				Annualized Revenue (\$)	SQ FT	Annualized Revenue (\$)	SQ FT	Annualized Revenue (\$)	SQ FT	Annualized Revenue (\$)	SQ FT	Annualized Revenue (\$)	SQ FT	Annualized Revenue (\$)	SQ FT	Annualized Revenue (\$)
Canada — Committed	5,890.9	52,301.7	0.0	315.9	2,901.7	346.7	2,934.8	380.1	2,347.0	642.3	5,407.5	1,449.5	10,623.1	257.5	2,256.1	2,498.8
Canada — Net				-315.9	-2,901.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	315.9	2,901.7	0.0
United States — Committed	27,519.6	153,582.5	90.3	679.4	3,795.4	3,843.2	18,536.2	4,346.4	20,244.4	2,822.1	14,586.6	1,309.4	6,700.0	2,401.4	12,887.5	12,706.8
United States — Net				-679.4	-3,795.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	111.1	681.3	0.0
Austria — Committed	8,100.8	66,013.2	100.5	388.7	2,784.1	802.0	11,204.5	125.4	1,265.2	5,349.0	39,630.2	1,309.4	6,700.0	2,401.4	12,887.5	12,706.8
Austria — Net				-388.7	-2,784.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Germany — Committed	3,504.5	25,740.5	0.0	547.6	3,855.3	283.0	2,309.5	1,947.4	14,670.7	0.0	0.0	194.8	1,445.7	303.4	1,682.1	228.3
Germany — Net				-427.9	-3,114.8	0.0	0.0	119.6	765.6	308.3	2,349.2	0.0	0.0	0.0	0.0	0.0
Netherlands — Committed	3,809.7	27,061.6	0.0	119.7	740.5	283.0	2,309.5	2,067.0	15,436.3	308.3	2,349.2	194.8	1,445.7	303.4	1,682.1	228.3
Netherlands — Net				0.0	0.0	0.0	0.0	313.8	2,271.7	0.0	0.0	629.5	5,061.2	355.1	1,655.6	2,511.3
Europe (Other) — Committed	660.7	5,314.0	29.5	336.6	3,232.0	100.7	667.8	313.8	2,271.7	0.0	0.0	629.5	5,061.2	355.1	1,655.6	2,511.3
Europe (Other) — Net				-37.3	-322.9	0.0	0.0	194.0	1,414.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total — Gross	49,486.2	129,330,013.5	220.2	2,288.3	16,568.5	5,375.6	35,652.9	7,307.0	42,213.1	8,813.4	59,624.3	3,694.4	24,511.3	3,230.2	17,810.6	18,577.1
Total — Committed				-1,849.2	-12,918.9	0.0	0.0	156.9	1,088.5	308.3	2,349.2	0.0	0.0	791.9	6,386.5	592.1
Total — Net				419.1	3,649.6	5,375.6	35,652.9	7,463.9	43,301.7	9,121.8	61,973.5	3,694.4	24,511.3	4,022.1	24,167.1	19,169.2
% of Portfolio as at December 31, 2020	100.0%	100.0%	100.0%	0.4%	0.8%	10.9%	10.8%	15.1%	13.1%	18.4%	18.8%	7.5%	7.4%	8.1%	7.3%	38.7%

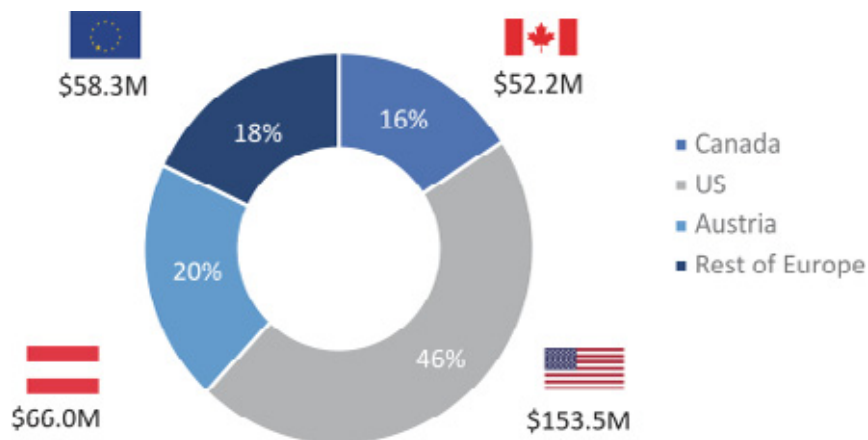


## Principal Markets in which Granite Operates

### Geographic Diversification

The following chart shows a breakdown of Granite's \$330.0 million of annualized revenue by country from income-producing properties as at December 31, 2020:

**Income-Producing Property Portfolio Breakdown  
of Annualized Revenue by Country at December 31, 2020  
(in millions of dollars)**



The chart below shows the breakdown of Granite's income-producing property portfolio by country, category, fair value and number of properties as at December 31, 2020:

**Income Producing Property Portfolio  
Breakdown by Country, Category, Fair Value & Number of Properties as at December 31,  
2020 (in Millions of Dollars)**

Country	Modern Logistics/Distribution WarehouseFacilities		Multi-Purpose Facilities		Special Purpose Properties		Total	
	Fair Value	#	Fair Value	#	Fair Value	#	Fair Value	#
Canada	266.0	9	534.7	19	306.2	2	1,106.8	30
United States	2,737.8	39	95.2	3	0.0	0	2,833.0	42
Austria	0.0	0	122.6	7	698.6	4	821.3	11
Germany	250.1	6	97.6	3	64.9	1	412.6	10
Netherlands	550.9	12	0.0	0	0.0	0	550.9	12
Europe (Other)	22.3	1	39.4	2	0.0	0	61.7	3
<b>Total</b>	<b>3,827.1</b>	<b>67</b>	<b>889.5</b>	<b>34</b>	<b>1,069.7</b>	<b>7</b>	<b>5,786.3</b>	<b>108</b>

### ***Income-Producing Properties in Canada***

100% of the Canadian income-producing properties based on revenue as at December 31, 2020 are located in the Greater Toronto Area. In the previous year, Granite held two properties in the Canadian portfolio located in Southwestern Ontario, which were sold in 2020. The lease payments for properties in Canada are denominated in Canadian dollars.

### ***Income-Producing Properties in the United States***

Approximately 27% of the annualized revenue as at December 31, 2020 from Granite's income-producing properties in the United States is derived from properties located in Ohio, 19% is derived from properties located in Texas, 12% is derived from properties in Indiana and 12% is derived from properties located in Mississippi/Tennessee. The remainder of Granite's revenue from the United States is derived from properties located in Missouri, Michigan, New Jersey, Pennsylvania, Georgia, Oregon, and Kentucky. The lease payments for properties in the United States are denominated in USD.

### ***Income-Producing Properties in Austria***

Approximately 99% of the Austrian income-producing properties based on annualized revenue as at December 31, 2020 are located in the Province of Styria. Magna's Eurostar and Thondorf plants (Granite's two largest income-producing properties globally, accounting for approximately 11% of Granite's total annualized revenue) are located in the city of Graz, which is located in the Province of Styria approximately 170 kilometers south of Vienna. The lease payments for properties in Austria are denominated in EUR.

### ***Income-Producing Properties in Germany***

The properties are primarily located in the states of Baden-Württemberg, Hessen, Bavaria, Thüringen/Thuringia, Nordrhein-Westfalen and Niedersachsen/Lower Saxony. The lease payments for properties located in Germany are denominated in EUR.

### ***Income-Producing Properties in the Netherlands***

Granite's income-producing property portfolio includes twelve properties in the Netherlands, which are located in the states of Limburg, Overijssel, Noord-Brabant, Gelderland and Zuid-Holland. The lease payments for properties located in the Netherlands are denominated in EUR.

### ***Income-Producing Properties in Other European Locations***

Granite's income-producing property portfolio also included in 2020 a property in the United Kingdom. The lease payments for this property were denominated in British pounds. Granite disposed of this property on January 28, 2021 for gross proceeds of \$10.6 million (£6.0 million).

Granite has one income-producing property in the Czech Republic. The lease payments for this property is denominated in EUR.

Granite has one income producing property in Poland. The lease payments for this property are denominated in EUR and Polish zlotys.

### ***Development Lands in Poland and the United States***

Granite currently holds four parcels of development land. Land held for development comprise (i) 12.9 acres of development land in Ohio, United States, (ii) the remaining 141 acres of land in

Houston, Texas and held for the future development of up to a 1.7 million square foot multi-phased business park capable of accommodating buildings ranging from 0.3 million to 1.2 million square feet, (iii) a 16-acre parcel of land located in Wroclaw, Poland that could provide for approximately 0.3 million square feet of logistics-warehouse space, and (iv) a 36-acre parcel of land located in Fort Worth, Texas for future development.

### ***Property Under Development in Germany and the United States***

Granite currently has two properties under development in its real estate portfolio. Properties under development comprise (i) a site in Altbach, Germany where the demolition of the building is complete and construction of a 0.3 million square foot distribution/light industrial facility is expected to commence in the first quarter of 2021, and (ii) 50 acres of the acquired greenfield site in Houston, Texas where speculative construction of the initial phase, consisting of two buildings totaling 0.7 million square feet, commenced in the fourth quarter of 2019. Site servicing is nearing completion and Granite is expecting to commence vertical construction in the second quarter of 2021.

### **Foreign Exchange**

As at December 31, 2020, approximately 81% of Granite's revenue was denominated in foreign currencies. As Granite reports its financial results in Canadian dollars and does not currently hedge all of its non-Canadian dollar net operating income, foreign currency fluctuations can have a material impact on Granite's financial results.

### **Leasing Arrangements**

#### ***Leases***

Granite's leases generally provide that the tenant is responsible for all costs of occupancy, including operating costs, property taxes, the costs of maintaining insurance in respect of the property, maintenance costs and non-structural replacement costs. The tenant is not responsible for income taxes or capital taxes charged to Granite.

Granite's leases generally provide that Granite is responsible, at its own expense, for structural repairs and replacements relating to the structural, non-process related elements of its properties. For certain components of a property, such as the roof membrane, paved areas and non-process related HVAC systems, the majority of Granite's leases provide that Granite pays for the costs of replacement as necessary and, in some of those cases, recovers such costs, plus interest, from the tenant over the expected useful life of the item replaced, as additional rent during the term of the lease.

#### ***Contractual Rental Escalations***

A majority of Granite's existing leases provide for periodic rent escalations based either on fixed-rate step increases or on the basis of a consumer price index adjustment.

#### ***Renewal Options***

A majority of Granite's existing leases include built-in renewal options, generally tied to either market rental rates or to the existing rent plus an increase based upon a consumer price index adjustment. In cases where the renewal is linked to market rates, the determination of market rent is, failing agreement, generally subject to arbitration.

### ***Surrender Obligations***

Granite's leases generally provide that the tenant is obligated to surrender the premises to a condition consistent with the condition on the commencement date of the lease, subject to reasonable wear and tear.

The majority of Granite's leases provide that, if requested by the landlord, the tenant is obligated to remove any alterations to the premises carried out over the term of the lease.

### ***Environmental Obligations***

Granite's leases also generally provide that the tenant must maintain the properties in accordance with applicable laws, including environmental laws, and that the tenant must remove all hazardous and toxic substances from the premises when and as required by applicable laws, regulations and ordinances and, in any event, prior to the termination of its occupation of the premises. Substantially all of Granite's leases also require the tenant to assume the costs of environmental compliance, including remediation or clean-up of any contamination that they have caused or contributed to on the leased premises. The leases generally also contain indemnities in Granite's favour with respect to environmental matters. In certain circumstances, these indemnities expire after a specified number of years following the termination of the lease. Despite the tenants' obligation to indemnify Granite, Granite is also responsible under applicable law for ensuring that its properties are in compliance with environmental laws. See "*Risk Factors*".

The leases generally provide that Granite may conduct environmental assessments and audits from time to time at its sole expense. See "*— Government Regulation*".

### ***Restrictions on Sales and Tenant Rights of Refusal***

Most of Granite's leases with Magna include a right of refusal in favour of the tenant with respect to the sale of the property in question. This right typically provides the tenant with a right to match any third party offer within a prescribed period of time, failing which Granite is free to accept the offer and complete the sale to the third party. Some of Granite's leases with Magna provide that so long as the tenant is controlled, directly or indirectly, by Magna, Granite may not sell the property to a competitor of the tenant without the tenant's consent. In addition, a few of Granite's non-Magna leases contain a right of first offer in favour of the tenant to purchase the related property in the event Granite intends to sell such property.

### ***Tenant Assignment Rights***

Granite's leases generally include a restriction on assignment by the tenant without Granite's consent, other than to an affiliate of the tenant. Granite's leases do not generally restrict a change of control of the tenant however, in most cases the original tenant is not released from its obligations under the leases upon such occurrence.

### **Government Regulation**

Granite is subject to a wide range of laws and regulations imposed by governmental authorities, including zoning, building and similar regulations that affect its real estate holdings and tax laws and regulations in the various jurisdictions in which Granite operates.

### **Employees**

As at December 31, 2020, Granite employed 53 people, the majority of whom are based at its headquarters in Toronto, and the balance of whom are located in Austria, Netherlands and the United States. Granite is not party to any collective bargaining agreements with any of its employees.

## Magna, Granite's Largest Tenant

At December 31, 2020, Magna International Inc. or one of its operating subsidiaries was the tenant at 32 of Granite's income-producing properties and comprised 36% of Granite's annualized revenue and 27% of Granite's gross leasable area. According to public disclosures, Magna International Inc. has a credit rating of A3 with a "Negative Outlook" by Moody's Investor Service, A- with a "Negative Outlook" by Standard & Poor's and A(low) with a "Negative Trend" by DBRS Limited. As a result of the impact of COVID-19 on Magna's global operations and the general negative outlook for the automotive sector, Magna's credit ratings were recently amended by the rating agencies in June and July 2020 with negative outlooks. Magna is a global mobility technology company with complete vehicle engineering and contract manufacturing expertise. Magna's product capabilities include body, chassis, exteriors, seating, powertrain, active driver assistance, electronics, mechatronics, mirrors, lighting and roof systems.

For information on the conditions affecting the automotive industry and Magna's results of operations, Granite encourages investors to consult Magna's public disclosure, including its most recent Management's Discussion and Analysis of Results of Operations and Financial Position and its annual information form. None of those documents or their contents, however, shall be deemed to be incorporated by reference into this Annual Information Form unless specifically otherwise noted in this Annual Information Form. According to its public disclosure, Magna's success is primarily dependent upon the levels of North American, European and Chinese car and light truck production by Magna's customers. Granite expects Magna to continuously seek to optimize its global manufacturing footprint and consequently, Magna may or may not renew leases for facilities currently under lease at their expiries.

Granite's relationship with Magna is an arm's length landlord and tenant relationship governed by the terms of Granite's leases. Granite's properties are generally leased to operating subsidiaries of Magna International Inc. and are not guaranteed by the parent company; however, Magna International Inc. is the tenant under certain of Granite's leases.

## CORPORATE SUSTAINABILITY

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Granite's vision is to build a blue chip, globally diversified logistics real estate company that thoughtfully incorporates environmental, social and governance ("ESG") principles in its portfolio and business practices.

In May 2019, Granite published its first sustainability plan, which states that Granite recognizes the important role building owners can play in fostering the efficient use of resources and respecting our environment. As a good steward for investors, Granite seeks to practically incorporate sustainability in its actions and decision-making process, while generating returns for its unitholders. Consistent with this principle, Granite seeks to apply the following practices and measures in its business:

- Promote energy efficiency and sustainable practices at our properties
- Exceed required standards where feasible in our developments and major replacement projects;
- Reduce use of resources and increase waste diversion;
- Promote volunteerism and community support; and
- Promote employee well-being.

Transparency is a critical component of Granite's sustainability commitment. In June 2020, Granite published an ESG overview which provided investors with a progress report against the principles outlined in its Sustainability Plan, noted above. Granite expects to issue its first corporate responsibility report, with specific key performance targets, in 2021.

## **Environmental Matters**

In April 2020, Granite completed and issued its Green Bond Framework, which complies with the Green Bond Principles developed by the International Capital Markets Association as of June 2018. The Green Bond Framework has been and will be used by Granite or any of its subsidiaries for the issuance of green bonds and/or other green financial instruments. Granite also obtained an independent second party opinion from Sustainalytics on its Green Bond Framework indicating alignment with the Green Bond Principles.

On June 4, 2020, Granite issued its inaugural 2027 Debentures and as at December 31, 2020, has allocated 69% of the net proceeds from the 2027 Debentures to Eligible Green Projects as defined in the Green Bond Framework. Details of the use of proceeds towards Eligible Green Projects can be found in Granite's Green Bond Use of Proceeds report for the period ending December 31, 2020, which can be found on Granite's website at: <https://granitereit.com/wp-content/uploads/2020/05/Granite-Green-Bond-Framework.pdf>.

Sustainability has been an important part of Granite's investment strategy, as its investment activity has been defined by adding sustainable properties to its portfolio. By focusing on quality and modern physical characteristics in the properties Granite acquires, it believes that it can help to minimize the impact on the environment. In fiscal year 2020, Granite acquired four investment properties in the Netherlands and completed the development of one property in the USA, all of which have received green building certifications from BREEAM and Green Globes, respectively (see "General Development of the Business — 2020").

In preparation for the release of its first corporate responsibility report, expected in 2021, in July 2020, Granite completed its first submission into the GRESB Real Estate Assessment, which shall establish a baseline measurement for future reporting. Further, to improve its knowledge of the energy being consumed at its properties, Granite has engaged Measurabl, a leading sustainability and ESG reporting platform, to facilitate the collection of utility consumption from Granite's participating tenants, where possible.

## **INVESTMENT GUIDELINES AND OPERATING POLICIES OF GRANITE**

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### **REIT Investment Guidelines**

The Declaration of Trust provides certain guidelines on investments which may be made directly or indirectly by Granite REIT. The assets of Granite REIT may be invested only in accordance with such guidelines including, among others, those summarized below:

- (a) activities will focus primarily on acquiring, holding, developing, maintaining, improving, leasing, managing, repositioning, disposing or otherwise dealing with revenue producing real property;
- (b) Granite REIT shall not make or hold any investment, take any action or omit to take any action that would result in:
  - (i) Granite REIT not qualifying as a "mutual fund trust" or "unit trust", both within the meaning of the Tax Act;

- (ii) REIT Units not qualifying as qualified investments for investment by trusts governed by registered retirement savings plans, registered retirement income funds, registered education savings plans, deferred profit-sharing plans, registered disability savings plans or tax-free savings accounts;
- (iii) Granite REIT not qualifying as a “real estate investment trust”, as defined in subsection 122.1(1) of the Tax Act if, as a consequence of Granite REIT not so qualifying, Granite REIT would be subject to tax on “taxable Specified Investment Flow-Through (“SIFT”) trust distributions” pursuant to section 122 of the Tax Act; or
- (iv) Granite REIT being liable to pay a tax imposed under Part XII.2 of the Tax Act;
- (c) best efforts will be used to ensure that Granite REIT will not be a “publicly traded partnership” taxable as a corporation under Section 7704 of the Internal Revenue Code of 1986;
- (d) factors to be considered in making investments shall include the political environment and governmental and economic stability in the relevant jurisdiction(s), the long-term growth prospects of the assets and the economy in the relevant jurisdiction(s), the currency in the relevant jurisdiction(s) and the income-producing stability of the assets;
- (e) Granite REIT may make its investments and conduct its activities, directly or indirectly, through an investment in one or more persons on such terms as the Trustees may from time to time determine, including without limitation by way of joint ventures, partnerships and limited liability companies;
- (f) Granite REIT may only invest in operating businesses indirectly through one or more trusts, partnerships, corporations or other legal entities; and
- (g) Granite REIT shall not invest in raw land for development, except for (i) existing properties with additional development, (ii) the purpose of renovating or expanding existing properties, or (iii) the development of new properties, provided that the aggregate cost of the investments of Granite REIT in raw land, after giving effect to the proposed investment, will not exceed 15% of Gross Book Value (as defined in the Declaration of Trust).

### **Operating Policies**

The Declaration of Trust provides that the operations and activities of Granite REIT shall be conducted in accordance with the policies summarized below:

- (i) Granite REIT shall not trade in currency or interest rate futures contracts other than trades for hedging purposes that comply with National Instrument 81-102 — *Mutual Funds*, as amended from time to time, or any successor instrument or rule;
- (ii) (i) any written instrument under which Granite REIT grants a mortgage, and (ii) to the extent practicable, written instruments which create a material obligation, shall contain a provision or be subject to an acknowledgement to the effect that the obligation being created is not personally binding upon, and that resort shall not be had to, nor shall recourse or satisfaction be sought from, the private property of any of the Trustees, REIT Unitholders, annuitants or beneficiaries under a plan of which a REIT Unitholder acts as a trustee or a carrier, or officers, employees or agents of Granite REIT, but that only property of Granite REIT or a specific portion shall be bound; Granite REIT, however, is not required, but shall use all reasonable efforts, to comply with this requirement in respect of obligations assumed by Granite REIT upon the acquisition of real property;

- (iii) Granite REIT shall not incur or assume any Indebtedness (as defined in the Declaration of Trust) if, after giving effect to the incurring or assumption of the Indebtedness, the total Indebtedness of Granite REIT would be more than 65% of Gross Book Value (as defined in the Declaration of Trust);
- (iv) Granite REIT shall not guarantee any liabilities of any person unless such guarantee: (i) is given in connection with an otherwise permitted investment; (ii) has been approved by the Trustees; and
  - (iii) (A) would not disqualify Granite REIT as a “mutual fund trust” within the meaning of the Tax Act, and (B) would not result in Granite REIT losing any other status under the Tax Act that is otherwise beneficial to Granite REIT and REIT Unitholders;
- (v) except for real property held by a person partially owned by Granite REIT, title to each real property shall be held by and registered in the name of Granite REIT, the Trustees or in the name of a corporation or other entity wholly-owned, directly or indirectly, by Granite REIT or jointly, directly or indirectly, by Granite REIT with joint venturers or in such other manner which, in the opinion of management, is commercially reasonable;
- (vi) Granite REIT shall conduct such diligence as is commercially reasonable in the circumstances on each real property that it intends to acquire and obtain a report with respect to the physical condition thereof from an independent and experienced consultant;
- (vii) Granite REIT shall either (a) have conducted an environmental site assessment or (b) be entitled to rely on an environmental site assessment dated no earlier than six months prior to receipt by Granite REIT, in respect of each real property that it intends to acquire, and if the environmental site assessment report recommends that further environmental site assessments be conducted Granite REIT shall have conducted such further environmental site assessments, in each case, by an independent and experienced environmental consultant; and
- (viii) Granite REIT shall obtain and maintain, or cause to be obtained and maintained, at all times, insurance coverage in respect of its potential liabilities and the accidental loss of value of its assets from risks, in amounts, with such insurers, and on such terms as the Trustees consider appropriate, taking into account all relevant factors including the practices of owners of comparable properties.

#### **Amendments to Investment Guidelines and Operating Policies**

Pursuant to the Declaration of Trust, all of Granite REIT’s investment guidelines and the operating policies of Granite REIT set out in paragraphs (a), (c), (d), (f) and (g) under the heading “— Operating Policies” may be amended only with the approval of two-thirds of the votes cast at a meeting of REIT Unitholders. The remaining operating policies set out under the heading “— Operating Policies” may be amended with the approval of a majority of the votes cast at a meeting of REIT Unitholders.

Notwithstanding the foregoing paragraph, if at any time a government or regulatory authority having jurisdiction over Granite REIT or any property of Granite REIT shall enact any law, regulation or requirement which is in conflict with any investment guideline or operating policy of Granite REIT then in force, such guideline or policy in conflict shall, if the Trustees on the advice of legal counsel to Granite REIT so resolve, be deemed to have been amended to the extent necessary to resolve any such conflict and, notwithstanding anything to the contrary in the Declaration of Trust, any such resolution of the Trustees shall not require the prior approval of REIT Unitholders.



## RISK FACTORS

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Investing in securities of Granite involves a high degree of risk. In addition to the other information contained in this Annual Information Form, investors should carefully consider the following risk factors before investing in securities of Granite. The occurrence of any of the following risks could have a material adverse effect on Granite's business, financial condition, results of operations and cash flows. Other risks and uncertainties that are not known to Granite or that Granite believes are not material may also have a material adverse effect on Granite's business, financial condition, results of operations and cash flows.

### **Risks Relating to Granite's Business**

#### *COVID-19 Pandemic*

The COVID-19 pandemic and ongoing efforts to contain its spread have resulted in international, national and local border closings; travel restrictions; significant disruptions to business operations, supply chains and customer activity and demand; cancellations, reductions and other changes to services; and quarantines; as well as considerable general concern and uncertainty.

The economic downturn resulting from the COVID-19 pandemic and government measures to contain it may materially adversely impact Granite's operations and financial performance. Such impacts may include: reductions in tenants' ability to pay rent in full or at all; reductions in demand for tenants' products or services; temporary or long-term suspension of development projects; temporary or long-term labour shortages or disruptions; further disruptions to local and global supply chains; increased risks to Granite's information technology systems and internal control systems as a result of the need to increase remote work arrangements; and continued or further deterioration of worldwide credit and financial markets that could limit Granite's ability to obtain external financing to fund operations and capital expenditures, or result in losses on Granite's holdings of cash and investments due to failures of financial institutions and other parties.

Granite has already taken and will continue to take actions to mitigate the effects of the COVID-19 pandemic, while considering the interests of its employees, tenants, suppliers and other stakeholders. Management has implemented appropriate procedures aimed at ensuring Granite is conducting business in a safe and effective manner, including work-from-home protocols for Granite's employees, and Granite is working diligently with its service providers to remain operational during this pandemic.

Granite maintains active dialogue with its tenants, especially those more significantly affected by COVID-19 disruptions and has implemented enhanced monitoring of their operational and financial metrics. Granite also continues to assess and attempts to mitigate the risk of temporary or longer-term labour shortages or interruptions, and disruptions in local and global supply chains, including the potential impact of these on Granite's ongoing development projects.

Granite's response to the COVID-19 pandemic is guided by local public health authorities and governments in each of its markets. Granite continues to closely monitor business operations and may take further actions that respond to directives of governments and public health authorities or that are in the best interests of employees, tenants, suppliers or other stakeholders, as necessary. These changes and any additional changes in operations in response to COVID-19 could materially impact the financial results of Granite.

The spread of COVID-19 has caused an economic slowdown and increased volatility in financial markets. Governments and central banks across the globe have responded with monetary and

fiscal interventions intended to stabilize economic conditions. However, it is not known how these on-going interventions will impact debt and equity markets or the economy generally in the future. Although the ultimate impact of COVID-19 on the global economy and its duration remains uncertain, disruptions caused by COVID-19 may materially adversely affect Granite's performance. Uncertain economic conditions resulting from the COVID-19 outbreak may, in the long term, materially adversely impact Granite's tenants and/or the debt and equity markets, either of which could materially adversely affect Granite's operations and financial performance.

### ***Tenant Concentration***

Although one element of Granite's strategy is to diversify and reduce its exposure to Magna by increasing the proportion of lease revenue that it derives from other tenants, as at December 31, 2020, 32 of Granite's 108 income-producing properties were leased to Magna International Inc. or its operating subsidiaries. As at December 31, 2020, payments under those leases represented approximately 36% of Granite's annualized revenue and approximately 27% based on gross leasable area.

Granite's properties are generally leased to operating subsidiaries of Magna and are not guaranteed by the parent company, however, Magna is the tenant under certain of Granite's leases. As a result, Granite may not have the contractual right to proceed directly against Magna International Inc. in the event that one of these subsidiaries defaults on its lease. Granite could be materially adversely affected if any Magna subsidiaries became unable to meet their respective financial obligations under their leases, and if Magna International Inc. is unwilling or unable to provide funds to such subsidiaries for the purpose of enabling them to meet such obligations.

Granite encourages investors to consult Magna's public disclosure for information on factors affecting the business of Magna, including the factors described in the section on industry trends and risks in Magna's Management's Discussion and Analysis of Results of Operations and Financial Position prepared as at November 5, 2020, which section, excluding any forward-looking information contained therein expressly referring to Magna's beliefs, is incorporated by reference into this AIF.

### ***Automotive Industry***

Although Granite intends to continue to increase the proportion of lease revenue it derives from tenants other than Magna, Granite's business is subject to conditions affecting the automotive industry generally due to its exposure to Magna as its largest tenant.

The global automotive industry is cyclical. Economic uncertainty or a deterioration of the global economy for an extended period of time may result in lower consumer confidence, which has a significant impact on consumer demand for vehicles, as vehicle production is closely related to consumer demand. In addition, the automotive industry is highly competitive and may be negatively impacted by restrictions on free trade or by trade disputes or tariffs. The automotive industry is currently experiencing rapid technological change from disruptive innovators which may challenge traditional automotive suppliers and place them at a competitive disadvantage if they cannot adapt to such changes. Further, the automotive sector may be impacted by regional production volume declines including as a result of labour disputes or a global virus outbreak, including the COVID-19 pandemic. Each of these risks, among others, could have a material adverse effect on Magna, its customers and suppliers and, in turn, on Granite's profitability and financial condition. A decrease in the long-term profitability or viability of the automotive industry and the automotive parts sector in particular would have a material adverse impact on Granite's properties and its operating results.

## ***Adverse Global Market, Economic and Political Conditions, Health Crises and Other Events Beyond Granite's Control***

Adverse Canadian, U.S., European and the global market, economic and political conditions, including dislocations and volatility in the credit markets and general global economic uncertainty, could have a material adverse effect on Granite's business, results of operations and financial condition with the potential to impact, among others; (i) the value of our properties; (ii) the availability or the terms of financing that Granite has or may anticipate utilizing; (iii) Granite's ability to make principal and interest payments on, or refinance any outstanding debt when due; and (iv) the ability of Granite's tenants to enter into new leasing transactions or to satisfy rental payments under existing leases.

Public health crises, pandemics and epidemics, such as those caused by new strains of viruses such as H5N1 (avian flu), severe acute respiratory syndrome (SARS) and, most recently, the COVID-19 pandemic, could adversely impact Granite's and our tenants' businesses, and thereby our tenants' ability to meet their payment obligations, by disrupting supply chains and transactional activities, and negatively impacting local, national or global economies.

### ***Credit Risk***

Granite may incur losses resulting from a failure of a tenant to meet its payment obligations. Granite's financial condition and operating results would be adversely affected if Magna or a significant number of other tenants were to become unable to meet their financial obligations to Granite. Furthermore, a rejection or termination of a lease under the protection of bankruptcy, insolvency or similar laws, could cause a temporary reduction of Granite's cash flow.

### ***Geographic Exposure***

During 2020, 47% of Granite's revenue was generated in the United States, 19% in Canada, and 34% in Europe, comprised of 19% in Austria, 8% in Germany, 5% in the Netherlands and the remaining 2% in four other European countries. Operating in different regions and countries exposes Granite to political, economic and other risks as well as multiple foreign regulatory requirements that are subject to change, including:

- consequences from changes in tax laws and treaties, including restrictions on the repatriation of funds;
- downturns in countries or geographic regions where Granite has significant operations;
- economic tensions between governments and changes in international trade and investment policies;
- regulations restricting Granite's ability to do business in certain countries;
- local regulatory compliance requirements; and
- political and economic instability, natural calamities, war, and terrorism.

The effects of these risks may, individually or in the aggregate, materially adversely affect Granite's business, financial condition, results of operations and cash flows.

### ***Foreign Currency***

A majority of Granite's revenue is not denominated in Canadian dollars. Since Granite reports its financial results in Canadian dollars and does not currently hedge all of its non-Canadian dollar

rental revenues, Granite is subject to foreign currency fluctuations that could, from time to time, have a material adverse impact on Granite's business, financial condition, results of operations and cash flows.

From time to time, Granite may attempt to hedge its exposure to the impact that changes in foreign currency rates or interest rates may have on Granite's revenue and liabilities through the use of derivative financial instruments. The use of derivative financial instruments, including forwards, futures, swaps, collars and options, in Granite's risk management strategy carries certain risks, including the risk that losses on a hedge position will reduce income. A hedge may not be effective in eliminating all the risks inherent in any particular position. Additionally, all of Granite's outstanding debt is denominated in foreign currencies, and Granite, at times, uses derivatives to more naturally hedge its non-Canadian cash-inflows. Granite's profitability may be adversely affected during any period as a result of the use of derivatives.

### *Environmental Matters*

Some of Granite's tenants engage in industrial operations using hazardous materials. Under various federal, state, provincial and local environmental laws, ordinances and regulations, a current or previous owner, an occupier or previous occupier, and their directors and officers, may be liable for costs to remove and remediate contaminants at an affected property, as well as at off-site affected properties. Such laws often impose liability whether or not the owner or occupier knew of, or was responsible for, the presence of the contaminants. In addition, the presence of contaminants and hazardous building materials (such as asbestos) or the requirement to remediate, may materially impair the value of Granite's properties and adversely affect its ability to borrow by using affected properties as collateral. Certain environmental laws and common law principles can impose liability for contamination, and third parties may seek to recover from owners and prior owners and their directors and officers for damages. As an owner and prior owner of properties, Granite and its directors and officers are subject to these potential liabilities.

Capital and operating expenditures necessary to comply with environmental laws and regulations, to defend against claims and to remediate contaminated property may have a material adverse effect on Granite's operating results and its financial condition. To date, environmental laws and regulations have not had a material effect on Granite's operations or its financial condition. However, Granite is subject to ever more stringent environmental standards as a result of enhanced environmental regulation and increased environmental enforcement, compliance with which may have a material adverse effect on Granite's business, financial condition, results of operations and cash flows. Granite cannot predict the future costs that it may be required to incur to meet its environmental obligations.

On occasion, tenants' operations and Granite's properties may become the subject of complaints from adjacent landowners, or inquiries or investigations by environmental regulators. Almost all of the costs relating to such complaints, inquiries or investigations to date have been incurred by Granite's tenants pursuant to the terms of the relevant leases. In the past, Granite has engaged consultants and incurred immaterial costs with respect to environmental matters arising from adjacent or nearby properties in order to protect the condition and marketability of its properties.

Moreover, environmental laws may impose restrictions on the manner in which a property may be used or to which a property is subject on transfer. These environmental restrictions may limit development or expansion of a property in Granite's portfolio and may affect its value.

### *Competition*

In each of the real estate markets in which Granite operates, it competes for suitable real estate investments with many other parties, including real estate investment trusts, pension funds,

insurance companies, private investors and other investors (both Canadian and foreign), which are currently seeking, or which may seek in the future, real estate investments similar to those desired by Granite. Some of Granite's competitors may have greater financial resources, or lower required return thresholds than Granite does, or operate with different investment guidelines and operating policies. Accordingly, Granite may not be able to compete successfully for these investments.

If competing properties of a similar type are built in the area where one of Granite's properties is located, or similar properties located in the vicinity of one of Granite's properties are substantially refurbished, the net operating income derived from, and the value of, such property could be reduced as a result of Granite's potential inability to lease space or to charge rent at same or better rates.

### *Lease Renewals and Occupancy*

Granite's tenants may not renew expiring leases on terms favourable to Granite, or at all. Where a lease has expired, Granite may not be able to find a new tenant for the property on terms as favourable as the expired lease, or at all, particularly in respect of properties that are considered to be special purpose in nature and were designed and built with unique features or are located in secondary markets.

Market rates may be lower at the time renewal options are exercised, and accordingly, leases may be renewed at lower levels of rent than are currently in place. Granite may incur significant costs in making property modifications, improvements or repairs required by a new tenant. The failure to maintain a significant number of Granite's income-producing properties under lease would have a material adverse effect on Granite's financial condition and operating results. As at December 31, 2020, Granite's occupancy rate was 99.6%.

### *Cyber Security*

Granite relies on its information technology systems for its financial reporting and day-to-day operations. Granite employs systems and websites that allow for the storage and transmission of proprietary or confidential information regarding its business, tenants and employees.

Security breaches could expose Granite to a risk of loss or misuse of this information, potential liability and reputational damage. Granite may not be able to anticipate or prevent rapidly evolving types of cyber-attacks. Actual or anticipated attacks may cause Granite to incur increased costs, including costs to deploy additional personnel and protection technologies, train employees and engage third party experts and consultants. Advances in computer capabilities, new technological discoveries or other developments may result in the breach or compromise of technology used by Granite to protect transaction or other data. Data and security breaches can also occur as a result of non-technical issues, including intentional or inadvertent breach by employees or persons with whom Granite has commercial relationships, which may result in the unauthorized release of personal or confidential information.

If Granite were unable to operate its systems, make enhancements as needed or if there was a cyber- security breach into Granite's network, it could have an adverse effect on Granite's ability to manage its operations and meet its obligations including its financial reporting obligations, which in turn could have an adverse impact on Granite's business, financial condition, results of operations and financial condition.

### *Key Personnel*

The operations of Granite depend on the services of certain key personnel. The loss of the services of any member or members of Granite's management team could have an adverse effect on Granite.

### *General Risks Associated with Real Property Ownership*

Because Granite owns, leases and develops real property in multiple jurisdictions, it is subject to risks that may vary by jurisdiction. The investment returns available from investments in real estate depend in large part on the amount of income earned by the properties, capital appreciation generated by the properties, as well as the expenses incurred. Granite may experience delays and incur substantial costs in enforcing its rights as lessor under defaulted leases.

In addition, a variety of other factors outside of Granite's control affect income from properties and real estate values, including governmental regulations, zoning regulations, and condemnation/eminent domain laws, and can make it more expensive or time-consuming to expand, modify or renovate existing structures. The value of Granite's properties is also dependent on the credit and financial stability of Granite's tenants, and the bankruptcy or insolvency of any of Granite's tenants could adversely affect Granite's financial position. Operating costs for a property, including maintenance costs, property taxes and insurance, remain payable regardless of whether the property is producing income.

When interest rates increase, the cost of acquiring, developing, expanding or renovating real property increases and real property values may decrease as the number of potential buyers decreases. In addition, real estate investments are often difficult to sell quickly. Similarly, if financing becomes less available, it becomes more difficult both to acquire and to sell real property. Moreover, governments can, under eminent domain laws, confiscate real property. Sometimes this confiscation is for less compensation than the owner believes the property is worth.

A deterioration of economic and political conditions, including through rising interest rates or inflation, high unemployment, increasing energy prices, declining real estate values, increased volatility in global capital markets, international conflicts, sovereign debt concerns, an increase in protectionist measures and/or other factors, could adversely affect the value of Granite's property portfolio, business, financial condition, results of operations and financial condition.

### *Development Risk*

Granite intends to develop properties as suitable opportunities arise. Real estate development includes risks associated with:

- construction delays or cost overruns that may increase project costs;
- failure to receive zoning, occupancy and other required governmental permits and authorizations;
- development costs incurred for projects that are not pursued to completion;
- natural disasters, such as earthquakes, floods or fires, that could adversely impact a project; and
- governmental restrictions on the nature, use or size of a project.

Granite's development projects may not be completed on time or within budget, and in cases of speculative development there may be difficulty in securing tenants for the development or

leasing may not be executed in a timely manner or at expected lease rates, which could all adversely affect Granite's operating results.

### ***Liquidity of Real Estate Investments***

Real estate investments, particularly those that are special purpose in nature, tend to be relatively illiquid. This may limit Granite's ability to adjust or adapt its portfolio promptly in response to changing economic or investment conditions. If the liquidation of assets is required, there is a significant risk that Granite would realize sale proceeds of less than the current fair value of its real estate investments.

Additionally, many of Granite's significant leases provide the tenant with rights of first refusal, which may adversely affect the marketability and market value of its income-producing property portfolio. These rights of first refusal may deter third parties from incurring the time and expense that would be necessary for them to bid on Granite's properties in the event that Granite desires to sell those properties. See "*Business Overview — Leasing Arrangements — Restrictions on Sales and Tenant Rights of Refusal*".

### ***Inability to Execute Growth Strategy***

Granite's ability to achieve its strategic objectives is subject to known and unknown risks, uncertainties and other unpredictable factors which, in addition to those discussed herein, include: adverse changes to foreign or domestic laws; changes in economic, market and competitive conditions; and other risks that may adversely affect Granite's ability to grow and diversify its asset base through acquisitions, development, re-development and dispositions; to optimize its balance sheet; to reduce its exposure to Magna and the special purpose properties over the long term; and to achieve its near-term strategy of acquiring and developing an institutional quality portfolio in key e-commerce and distribution markets.

### ***Failure to Obtain Future Financing***

Granite's access to third-party financing will be subject to a number of factors, including general market conditions; global economic volatility; Granite's credit rating; the market's perception of Granite's stability and growth potential; Granite's current and future cash flow and earnings; and Granite's ability to renew certain long-term leases. There is no assurance that capital will be available when needed or on favourable terms. Granite's failure to access required capital on acceptable terms could adversely affect its cash flows, operating results and financial condition, and Granite's ability to make acquisitions, maintain existing assets and make capital investments. Granite may have restricted access to capital and increased borrowing costs which could adversely affect possible future debt or equity security issuances (see also "*— Increased Financial Leverage*").

### ***Financing Risk***

Granite is exposed to financing risk on maturing debentures and bank indebtedness, as well as interest rate risk on borrowings. If its indebtedness is replaced by new debt that has less favourable terms or it is unable to secure adequate funding, distributions to holders of Stapled Units may be adversely impacted (see also "*— Failure to Obtain Future Financing*").

A portion of the cash flow generated by Granite's property portfolio is used to meet its obligations under its outstanding debt and there can be no assurance that Granite will continue to generate sufficient cash flow from operations to meet interest payment obligations or principal repayment obligations upon the applicable maturity dates. If Granite is unable to meet interest or

principal payment obligations, it could be required to seek renegotiation of such payments or obtain additional equity, debt or other financing, and failure to do so could materially adversely affect Granite's financial condition and results of operations and adversely impact cash distributions on the Stapled Units. Furthermore, if a property is mortgaged to secure the payment of indebtedness and Granite is unable to meet mortgage payments, the mortgagee could foreclose upon the property, appoint a receiver and receive an assignment of rents and leases or pursue other remedies, all of which could result in lost revenues and asset value.

The documents governing the 2023 Debentures, the 2027 Debentures, the 2030 Debentures, the Credit Facility, the 2024 Term Loan and the 2026 Term Loan contain various financial covenants which are measured on the basis of the combined financial statements of Granite REIT and Granite GP. Failure to comply with obligations under the documents governing such indebtedness may adversely impact cash distributions on the Stapled Units.

Granite is also exposed to interest rate risk, and, to the extent that Granite incurs variable rate indebtedness, its cost of borrowing will fluctuate as interest rates change. Accordingly, if interest rates rise significantly, Granite's operating results, financial condition and cash flow could be adversely affected and the amount of cash available for distribution on the Stapled Units could be decreased.

### **Acquisitions**

Granite expects to continue to acquire new properties and dispose of properties in accordance with its growth and diversification strategy, and Granite may also acquire going-concern businesses. It is Granite's operating policy to conduct such diligence as is commercially reasonable in the circumstances on each business or real property that it intends to acquire, including, where appropriate, obtaining reports with respect to the physical condition of real properties, environmental assessments and appraisals, all from independent and experienced consultants.

Acquisitions of properties are subject to commercial risks and satisfaction of closing conditions that may include, among other things, receipt of estoppel certificates and obtaining title insurance. Such acquisitions may not be completed or, if completed, may not be on terms that are as favourable as initially negotiated. In the event that Granite does not complete an announced acquisition, it may have an adverse effect on Granite's operating results.

Integrating acquired properties and businesses also involves a number of risks that could materially and adversely affect Granite's business, including:

- failure of the acquired properties or businesses to achieve expected investment results;
- risks relating to the integration of the acquired properties or businesses and the retention and integration of key personnel relating to the acquired properties or businesses; and
- the risk that major tenants or clients of the acquired properties or businesses may not be retained following the expiry of their leases.

Furthermore, the properties and businesses acquired may have undisclosed liabilities for which Granite may not be entitled to any recourse against the vendor, and any contractual, legal, insurance or other remedies may be insufficient. The discovery of any material liabilities subsequent to the closing of the acquisition for any property or business could have a material adverse effect on Granite's cash flows, financial condition and results of operations.

There can be no assurance that Granite will be able to find attractive opportunities toward which to deploy capital or the proceeds of dispositions, or that Granite will be able to replace the



revenue from disposed properties with revenue from newly acquired properties on satisfactory terms or to acquire assets on an accretive basis.

### ***Capital Expenditures***

In order to retain marketable rentable space and to generate sustainable revenue over the long term, Granite must maintain or, in some cases, improve each property's condition to meet market demand. In addition, maintaining a rental property in accordance with Granite's leases and market standards can entail costs, including, without limitation, new roofs, paved areas or structural repairs, which Granite may not be able to recover from its tenants.

Numerous factors, including the age of the building, the materials used at the time of construction, currently unknown regulatory violations or new regulatory requirements, could result in substantial unbudgeted costs. If the actual costs of maintaining or upgrading a property exceed Granite's estimates, or if hidden defects are discovered, which are not covered by insurance or contractual warranties, or if Granite is not permitted to recover such costs pursuant to its leases or due to legal constraints, it will incur additional and unexpected costs.

These maintenance, repair and capital costs could have a material adverse effect on Granite's business, financial condition, results of operations and cash flows.

### ***Land Leases***

To the extent that the properties in which Granite has or will have an interest are located on leased land, the land leases may be subject to periodic rate resets which may fluctuate and may result in significant rental rate adjustments which could adversely impact Granite's financial condition and operating results and decrease the amount of cash available for distribution. Granite may also be unable to renew land leases upon their expiration, which could adversely impact the value of Granite's investment in the building(s) located on leased land.

### ***New Markets***

If the opportunity arises, Granite may explore acquisitions of properties in new markets. Each of the risks applicable to Granite's ability to acquire and successfully integrate and operate properties in its current markets is also applicable to its ability to acquire and successfully integrate and operate properties in new markets. In addition to these risks, Granite may not possess the same level of familiarity with the dynamics and market conditions of any new markets, which could adversely affect its ability to expand into or operate in those markets. Granite may be unable to achieve a desired return on its investments in new markets. If Granite is unsuccessful in expanding into new markets, it could adversely affect its business, financial condition, results of operations and cash flows.

### ***Uninsured Losses***

It is Granite's policy to obtain and maintain, or cause to be obtained and maintained, at all times, insurance coverage in respect of its potential liabilities and the accidental loss of value of its assets from risks, in amounts, with selected insurers, and on such terms as it considers appropriate, taking into account all relevant factors including the practices of owners of comparable properties.

Granite does not carry insurance for generally uninsured losses, such as losses from riots, certain environmental hazards, war or certain terrorist attacks.

If Granite experiences a loss which is uninsured or which exceeds its policy coverage limits, Granite could lose the capital invested in the damaged properties as well as the anticipated

future cash flows from those properties. In addition, it is difficult to evaluate the stability and net assets or capitalization of insurance companies and any insurer's ability to meet its claim payment obligations. A failure of an insurance company to make payments to Granite upon an event of loss covered by an insurance policy could have a material adverse effect on Granite's business, financial condition, results of operations and cash flows.

### ***Litigation Risk***

Granite is sometimes the subject of complaints or litigation from tenants, employees or other third parties for various actions. The damages sought against Granite in these litigation claims can be substantial. If one or more valid and substantiated claims were to greatly exceed Granite's liability insurance coverage limits or if Granite's insurance policies do not cover such a claim, this could have a material adverse effect on Granite's business, financial condition, results of operations and cash flows.

### ***Regulatory Risk***

Granite is subject to numerous federal, provincial, state and local laws and governmental regulations including those relating to environmental protections, product quality standards, and building and zoning requirements, as well as securities laws in Canada and the U.S. If Granite fails to comply with existing or future laws or regulations, it may be subject to governmental or judicial fines or sanctions, while incurring substantial legal fees and costs. In addition, Granite's capital expenses could increase due to compliance or remediation measures that may be required if it is found to be noncompliant with any existing or future laws or regulations.

### ***Financial Reporting***

Granite maintains information systems, procedures and controls to ensure all financial information disclosed externally is as complete, reliable and timely as possible. Such internal controls over financial reporting are designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the financial statements for external purposes in accordance with IFRS.

Due to the inherent limitations in all control systems, including well-designed and operated systems, no control system can provide complete assurance that the objectives of the control system will be met. Furthermore, no evaluation of controls can provide absolute assurance that all control issues, including instances of fraud, if any, will be detected or prevented. Inherent limitations in control systems include, without limitation, the risk of isolated errors and the risk that management's assumptions and judgments may ultimately prove to be incorrect under varying conditions.

Additionally, controls may be circumvented by the unauthorized acts of individuals, by collusion of two or more people or by management override. The design of any system of controls is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential conditions.

### ***Increased Financial Leverage***

One of Granite's strategic policies is to maintain leverage to a range of 30% to 35% or below. As at December 31, 2020, Granite's net leverage ratio was 25%.

The degree to which Granite is leveraged could have important consequences to holders of Granite securities. These include: (i) a significant portion of Granite's cash flow may be dedicated to the payment of the principal of, and interest on, Granite's indebtedness, thereby reducing the

amount of funds available for the payment of cash distributions to holders of Stapled Units; (ii) certain of Granite's borrowings may be at variable rates of interest, which exposes Granite to the risk of increased interest rates; (iii) a high level of debt would increase vulnerability to general adverse economic and industry conditions; (iv) the covenants contained in the indebtedness will limit Granite's ability to dispose of assets, encumber assets, pay distributions and make potential investments; (v) a high leverage percentage may place Granite at a competitive disadvantage compared to other owners of similar real estate assets that are less leveraged and therefore Granite may be prevented from taking advantage of opportunities; (vi) a high leverage percentage may make it more likely that a reduction in Granite's borrowing base following a periodic valuation (or redetermination) could require Granite to repay a portion of then-outstanding borrowings; (vii) high leverage may impact Granite's credit ratings; and (viii) a high leverage percentage may impair Granite's ability to obtain additional financing in the future for working capital, capital expenditures, acquisitions, general trust or other purposes. Under the Declaration of Trust, Granite REIT (including entities wholly or partially owned by Granite REIT on a proportionate consolidation basis) may not incur or assume any Indebtedness (as defined in the Declaration of Trust) if, after giving effect to the incurring or assumption of the Indebtedness, the total Indebtedness of Granite REIT would be more than 65% of Gross Book Value (as defined in the Declaration of Trust).

### ***Climate Change Risk***

Climate change continues to attract the focus of governments and the general public as an important threat, given that the emission of greenhouse gases and other activities continue to negatively impact the planet. Granite faces the risk that its properties or tenants may be subject to government initiatives aimed at countering climate change, such as a mandatory reduction of greenhouse gas emissions, which could impose constraints on our operational flexibility or cause Granite or its tenants to incur financial costs to comply with various reforms. Any failure to adhere and adapt to climate change reform could result in fines or adversely affect Granite's reputation, operations or financial performance.

Furthermore, Granite's properties or tenants may be exposed to the impact of events caused by climate change, such as natural disasters and increasingly frequent and severe weather conditions. Such events could interrupt Granite's operations and activities, damage its properties and potentially decrease its property values or require Granite to incur additional expenses including an increase in insurance costs to insure its properties against natural disasters and severe weather.

### **Risks Relating to Taxation**

#### ***Canada***

##### *Mutual Fund Trust Status*

Granite REIT may cease to qualify as a mutual fund trust for purposes of the Tax Act. If Granite REIT did not qualify as a mutual fund trust for such purposes continuously throughout a taxation year, it would be subject to adverse tax consequences which likely would result in a significant portion of its income becoming subject to Canadian income tax and materially reduce the level of cash distributions made to REIT Unitholders.

##### *Real Estate Investment Trust Status*

Granite REIT would be subject to Canadian income tax (under the so-called "SIFT" tax rules) on a similar basis to a Canadian public corporation on its income for a year unless it qualifies in that

year as a real estate investment trust for purposes of the Tax Act (the “REIT Exception”). If Granite REIT did not qualify under the REIT Exception for one or more of its taxation years, it would have higher cash taxes payable and the level of cash distributions made to REIT Unitholders would be materially reduced. The conditions for satisfying the REIT Exception are onerous, and include various numerical tests (including tests entailing measurement of assets and equity or measurement of various revenue streams) which must be satisfied at any point in time throughout the year in question. Accordingly, there is a risk (including as a result of unanticipated developments or changes in law) that Granite REIT will not qualify under the REIT Exception as a real estate investment trust under the Tax Act for one or more of its taxation years.

## **United States**

### *Granite’s U.S. Private REITs’ Status as a U.S. REIT*

As of January 1, 2013, Granite America, and as of November 18, 2019, Commerce 30 Building C. Inc., (together “U.S. Private REITs”) qualified as REITs for United States federal income tax purposes. REITs are subject to numerous requirements, including requirements relating to the character of their income and assets. If either U.S. Private REIT fails to qualify as a REIT for U.S. federal income tax purposes, it would be subject to U.S. federal income tax as a corporation, and distributions to Granite REIT (and ultimately to REIT Unitholders) could be reduced.

Under section 269B of the United States Internal Revenue Code certain entities that are treated as “stapled entities” are subject to adverse effects. Granite GP should not be treated as stapled to Granite America under current law. If Granite GP nevertheless were treated as stapled to Granite America for these purposes, Granite America and Granite GP could be treated as one entity, which could potentially result in Granite America failing to qualify as a REIT and could reduce the amount of available distributions made by Granite America to Granite REIT (and ultimately to REIT Unitholders).

### *Granite REIT’s Status as a Partnership*

Granite REIT’s status as a partnership for U.S. federal income tax purposes requires that 90% or more of Granite REIT’s gross income for every taxable year consists of qualifying income (the “qualifying income exception”), and that Granite REIT not be registered under the *Investment Company Act*. Granite REIT expects that it will be able to utilize the qualifying income exception in each taxable year, but Granite REIT could cease to be treated as a partnership for U.S. federal income tax purposes should this exception not be met in any given year, resulting in materially reduced distributions if Granite REIT is subject to U.S. corporate level income tax or increased U.S. withholding tax on dividend distributions from its U.S. subsidiaries.

### *Risks Related to PFIC Status*

Granite REIT, Granite GP or their subsidiaries may be considered a PFIC for U.S. federal income tax purposes. U.S.-resident REIT Unitholders directly or indirectly owning an interest in a PFIC may experience adverse U.S. tax consequences.

### *U.S. Return Filing Obligation if Granite REIT Recognizes FIRPTA Gain*

Granite REIT intends to manage its affairs so that the risk of recognizing a gain under FIRPTA is minimized. However, if Granite REIT recognizes a FIRPTA gain, Non-U.S.-resident REIT Unitholders will be subject to U.S. federal income tax and U.S. income tax return filing obligations.

### *Potential Uncertainty as to the Availability of Treaty Benefits to Distributions from Granite America*

Treaty-reduced rates of withholding tax on Fixed, Determinable, Annual, Periodical (“FDAP”) payments that are considered to be U.S. sourced, are not available under a treaty if REIT Unitholders are not considered the beneficial owners of the income earned by Granite REIT or are not considered to have derived such income within the meaning of the applicable Treasury Department regulations. Granite believes that REIT Unitholders will be treated as deriving the income earned by Granite REIT and REIT Unitholders will be treated as the beneficial owners of such income. If REIT Unitholders were not considered the beneficial owners of Granite REIT’s income, the portion of distributions to REIT Unitholders which would be considered FDAP payments would not be eligible for a reduced rate of withholding tax and Granite REIT may be assessed by the IRS for failure to withhold at an appropriate rate. As a practical matter, Granite may not be able to recover most of the amount of such assessment from REIT Unitholders.

### *Changes to Tax Laws*

Granite operates in multiple foreign jurisdictions. Accordingly, it is subject to the tax laws and related tax treaties in each of those jurisdictions and the risk that those tax laws and treaties may change in the future or that recent changes to such tax laws or treaties may be applied by the tax authorities in an adverse manner. Any such changes could adversely affect taxes payable including withholding taxes, the effective tax rate in the jurisdictions in which Granite operates and the portion of distributions that would be income for Canadian income tax purposes.

### *Risks Related to the Positions Taken by Granite in its Tax Filings*

Tax provisions, including current and deferred tax assets and liabilities in Granite’s financial statements and tax filing positions, require estimates and interpretations of Canadian and foreign tax laws, regulations, and tax treaties, and judgments as to their interpretation and application to Granite’s specific situation. In addition, the computation of income and other taxes payable involves many complex factors and there can be no assurance that Canadian or foreign tax agencies will agree with Granite’s tax filing positions and will not change their administrative practices to the detriment of Granite and its security holders. While Granite believes that its tax filing positions are appropriate and supportable under applicable law, they are always subject to review and assessment by the relevant taxation authorities. Therefore, it is possible that additional taxes could be payable by Granite or withheld on distributions received from non-resident subsidiaries or distributed to REIT Unitholders or that additional taxable income could be allocated by Granite REIT to its REIT Unitholders (potentially in excess of cash distributions made to them).

### **Risks Relating to the Stapled Units**

#### *Distributions*

The REIT Units are equity securities of Granite REIT and are not fixed income securities. A fundamental characteristic that distinguishes the REIT Units from fixed income securities is that Granite REIT does not have a fixed obligation to make payments to holders of REIT Units and does not have an obligation to return the initial purchase price of a REIT Unit on a certain date in the future (although the REIT Units are redeemable on demand, subject to certain limitations, as provided in the Declaration of Trust). Granite REIT has the ability to reduce or suspend distributions to holders of REIT Units if circumstances warrant. The ability of Granite REIT to make cash distributions to holders of REIT Units, and the actual amount distributed, will be entirely dependent on the operations and assets of Granite REIT and its subsidiaries, and will be subject

to various factors including financial performance, obligations under indebtedness, fluctuations in working capital and capital expenditure requirements. There can be no assurance regarding the amount of income to be generated by Granite's properties.

In addition, unlike interest payments on an interest-bearing debt security, Granite REIT's cash distributions to holders of REIT Units are composed of different types of payments (portions of which may be fully or partially taxable or may constitute non-taxable returns of capital). The composition for tax purposes of those distributions may change over time, thus affecting the after-tax returns to holders of REIT Units. Therefore, the rate of return over a defined period for a holder of REIT Units may not be comparable to the rate of return on a fixed income security that provides a "return on capital" over the same period.

Holders of GP Shares have no contractual or legal right to dividends, and the declaration of dividends is in the discretion of the Directors of Granite GP. Payment of dividends will depend on, among other things, the earnings, financial condition, level of indebtedness and financial commitments of Granite GP, statutory solvency tests applicable to the declaration and payment of dividends and other factors considered relevant by the Directors of Granite GP. In the current Stapled Unit structure, Granite GP would be entirely dependent on its relatively nominal general partner interest in Granite LP in order to receive funds from which to pay dividends. In light of its nominal earnings (if any), Granite GP did not pay dividends in 2019 or 2020 and does not expect to pay dividends in 2021.

Although Granite REIT intends to distribute the majority of the consolidated income it earns, less expenses and amounts, if any, paid by Granite REIT in connection with the redemption of REIT Units, the actual amount of distributions paid in respect of the REIT Units will depend upon numerous factors, all of which are susceptible to a number of risks and uncertainties beyond the control of Granite. Granite may also determine to retain cash reserves in certain of Granite's subsidiaries for the proper conduct of its business. Adding to these reserves in any year would reduce the amount of distributable cash and, hence, of cash available for distributions in that year. Accordingly, there can be no assurance regarding the actual levels of distributions by Granite REIT or Granite GP. The market value of Stapled Units may decline significantly if Granite REIT suspends or reduces distributions.

Distributions by Granite REIT are payable in cash unless the Trustees determine to pay such amount in Units or fractions thereof. If Granite REIT does not have enough cash to pay distributions in an amount necessary to ensure it will not be liable to pay income tax under Part I of the Tax Act in a taxation year, distributions may be paid in the form of Units or fractions thereof, which could result in REIT Unitholders having taxable income but not receiving cash with respect to such amount.

### ***Subordination of REIT Units and GP Shares***

In the event of a bankruptcy, liquidation or reorganization of Granite LP or its subsidiaries, holders of certain of their indebtedness and certain trade creditors will generally be entitled to payment of their claims from the assets from such entities before any assets are made available for upstream distribution, eventually to Granite REIT or Granite GP. GP Shares and REIT Units will be effectively subordinated to the Credit Facility, the 2023 Debentures, the 2027 Debentures, the 2030 Debentures, the 2024 Term Loan and the 2026 Term Loan and most of the other indebtedness and liabilities of Granite LP and its subsidiaries. None of Granite LP or its subsidiaries will be limited (other than pursuant to their credit facilities or other debt instruments, including the Credit Facility, the 2024 Term Loan, the 2026 Term Loan, the 2014 Indenture and supplemental indentures thereto) in their respective ability to incur secured or unsecured indebtedness.

### ***Non-Resident Ownership***

The Declaration of Trust imposes various restrictions on holders of REIT Units (which apply regardless of whether the REIT Units are held in the form of Stapled Units). REIT Unitholders that are Non-Residents are prohibited from beneficially owning more than 49% of REIT Units (on a non-diluted and fully-diluted basis). These restrictions may limit (or inhibit the exercise of) the rights of certain persons, including persons who are not residents of Canada for purposes of the Tax Act and non-Canadians, to acquire Stapled Units or REIT Units, to exercise their rights as REIT Unitholders and to initiate and complete take-over bids in respect of the Stapled Units or REIT Units. As a result, these restrictions may limit the demand for Stapled Units or REIT Units from certain persons and thereby adversely affect the liquidity and market value of the Stapled Units or REIT Units held by the public. See *“Declaration of Trust and Description of REIT Units — Limitations on Non-Resident Ownership of REIT Units”*.

### ***Currency Risk Associated with Granite’s Distributions***

Holders of Stapled Units residing in countries where the Canadian dollar is not the functional currency will be subject to foreign currency risk associated with Granite’s distributions, which are denominated in Canadian dollars.

### ***Dependence on Granite LP***

Granite REIT is an open-ended, limited purpose trust which is, for purposes of its income, entirely dependent on Granite LP, and in turn on its subsidiaries. Granite GP is also entirely dependent on Granite LP, and in turn on its subsidiaries, as its principal asset is its relatively nominal general partner interest in Granite LP. Granite REIT remains dependent upon the ability of Granite LP to pay distributions or returns of capital in respect of the Granite LP Units, which ability, in turn, is dependent upon the operations and assets of Granite LP’s subsidiaries.

### ***Market Price of Stapled Units***

A publicly-traded real estate investment trust will not necessarily trade at values determined by reference to the underlying value of its business. The prices at which the Stapled Units (or REIT Units and GP Shares, after an Event of Uncoupling) will trade cannot be predicted. The market price of the Stapled Units (or REIT Units and GP Shares, after an Event of Uncoupling) could be subject to significant fluctuations in response to variations in quarterly operating results, distributions and other factors, including changes in general market conditions, fluctuations in the markets for equity securities and numerous other factors beyond Granite’s control.

The annual yield on the Stapled Units (or REIT Units and GP Shares, after an Event of Uncoupling) as compared to the annual yield on other financial instruments may also influence the price of Stapled Units (or REIT Units and GP Shares, after an Event of Uncoupling) in the public trading markets. In general, an increase in market interest may lead investors in Stapled Units (or REIT Units and GP Shares, after an Event of Uncoupling) to demand a higher annual yield which could adversely affect the quoted price of Stapled Units (or REIT Units and GP Shares, after an Event of Uncoupling).

In addition, the securities markets have in the past experienced and may in the future experience significant price and volume fluctuations from time to time unrelated or disproportionate to the operating performance of particular issuers. These broad fluctuations may adversely affect the market price of the Stapled Units (or REIT Units and GP Shares, after an Event of Uncoupling).

Since REIT Units and GP Shares do not trade independently, but rather are stapled together as Stapled Units, investors in Stapled Units are subject to all of the risks of an investment in both REIT Units and GP Shares.

### ***Non-Direct Investment***

Granite REIT's principal assets are limited partnership interests in Granite LP. Each REIT Unit represents an equal, undivided, beneficial interest in Granite REIT and does not represent a direct investment in Granite REIT's assets and should not be viewed by investors as a direct investment in Granite REIT's assets. Similarly, Granite GP's principal asset is its relatively nominal general partner interest in Granite LP. Granite GP is a separate legal entity and a GP Share does not represent a direct investment in Granite GP's assets and should not be viewed by investors as a direct investment in Granite GP's assets.

The REIT Units are not "deposits" within the meaning of the *Canada Deposit Insurance Corporation Act* and are not insured under the provisions of that Act or any other legislation. Furthermore, Granite REIT is not a trust company and, accordingly, is not registered under any trust and loan company legislation as it does not carry on or intend to carry on the business of a trust company. In addition, although Granite REIT is intended to qualify as a "mutual fund trust" as defined by the Tax Act, Granite REIT is not a "mutual fund" as defined by applicable securities legislation.

The REIT Units do not represent a direct investment in the business of Granite LP and should not be viewed by investors as shares or interests in such entity or any other company. The REIT Units do not represent debt instruments and there is no principal amount owing to REIT Unitholders under the REIT Units.

The rights of REIT Unitholders are based primarily on the Declaration of Trust. There is no statute governing Granite REIT's affairs equivalent to the BCBCA which sets out the rights and entitlements of shareholders of corporations in various circumstances. As such, REIT Unitholders do not have the statutory rights with respect to Granite REIT normally associated with ownership of shares of a corporation including, for example, the right to bring "oppression" or "derivative" actions. As well, Granite REIT may not be a recognized entity under certain existing insolvency legislation such as the *Bankruptcy and Insolvency Act* (Canada) and the *Companies Creditors' Arrangement Act* (Canada) and thus the treatment of REIT Unitholders upon an insolvency is uncertain.

### ***Redemptions of Stapled Units***

The Stapled Units are redeemable on demand by the holder, subject to the limitations described under "*Risks Relating to the Stapled Units*". It is anticipated that the redemption right will not be the primary mechanism for holders of Stapled Units to liquidate their investment. Upon a redemption of REIT Units, the Trustees may distribute cash or Unit Redemption Assets (as defined under "*Declaration of Trust and Description of REIT Units — REIT Unit Redemption Right*") to the redeeming REIT Unitholders, subject to obtaining any required regulatory approvals and complying with the requisite terms and conditions of such approvals. The property so distributed may not be qualified investments for trusts governed by registered retirement savings plans, registered retirement income funds, registered disability savings plans, registered education savings plans, tax-free savings accounts and deferred profit-sharing plans, each within the meaning of the Tax Act (collectively, "Exempt Plans") depending upon the circumstances at the time.



Additionally, such securities, if any, are not expected to be listed on any stock exchange and no established market is expected to develop in such securities and they may be subject to resale restrictions under applicable securities laws.

Following an Event of Uncoupling, the GP Shares will no longer be redeemable on demand by the holder.

### ***Dilution of Stapled Units***

Granite may issue an unlimited number of Stapled Units for the consideration and on such terms and conditions as are established by the Trustees of Granite REIT and the Directors of Granite GP without the approval of any holders of Stapled Units. Any further issuance of Stapled Units will dilute the interests of existing holders.

### ***Liability of REIT Unitholders***

The Declaration of Trust provides that no REIT Unitholders, in such capacity, will be subject to any liability for, among other things, the obligations, liabilities or activities of Granite REIT. In addition, legislation has been enacted in the Province of Ontario and certain other provinces that is intended to provide REIT Unitholders in those provinces with limited liability comparable to shareholders of a corporation. However, there remains a risk, which management of Granite REIT considers to be remote in the circumstances, that a REIT Unitholder could be held personally liable for the obligations of Granite REIT to the extent that claims are not satisfied out of the assets of Granite REIT.

### ***Uncoupling of Stapled Units — Significant Expenditures***

An “Event of Uncoupling” shall occur only: (i) in the event that REIT Unitholders vote in favour of the uncoupling of REIT Units and GP Shares such that the two securities will trade separately; or (ii) at the sole discretion of the Trustees or the Directors of Granite GP, but only in the event of the bankruptcy, insolvency, winding-up or reorganization (under an applicable law relating to insolvency) of Granite REIT or Granite GP or the taking of corporate action by Granite REIT or Granite GP in furtherance of any such action or the admitting in writing by Granite REIT or Granite GP of its inability to pay its debts generally as they become due. As a result of changes in applicable Canadian, U.S. or other foreign tax laws, or otherwise, it may become desirable to uncouple REIT Units and GP Shares such that the two securities trade separately. There can be no guarantee that such an uncoupling will be accomplished in a timely manner, or at all, and Granite may incur significant expenditures related to administrative expenses and legal and tax advice in respect of holding a meeting of REIT Unitholders or otherwise to effect an uncoupling of REIT Units and GP Shares. The market value of the Stapled Units may decline significantly if a desirable uncoupling cannot be effected in a timely manner, or at all.

### ***Uncoupling of Stapled Units — De-listing of REIT Units***

If an Event of Uncoupling occurs, either or both of the REIT Units or GP Shares may be de-listed from the TSX or the NYSE and consequently, there may be no market through which a holder can liquidate its investment in such securities following an Event of Uncoupling. If the REIT Units or GP Shares are de-listed upon an Event of Uncoupling, there can be no assurance that they will be re-listed or posted for trading or quoted on the TSX, the NYSE or any other market for securities. If de-listing were to occur, the REIT Units or GP Shares may not be qualified investments for Exempt Plans depending on the circumstances at the time.

### ***Uncoupling of Stapled Units — Non-Compliance with Canadian Securities Laws.***

Granite GP relies and intends to rely on certain exemptions from Canadian securities laws set out in exemption orders obtained from applicable Canadian securities regulatory authorities, including with respect to certain continuous disclosure requirements. Granite REIT also relies on such exemption orders to, among other things, permit it to prepare and file combined financial statements of Granite REIT and Granite GP. If there is an Event of Uncoupling, or if certain other conditions of such exemptive relief are not met, Granite GP or Granite REIT may be in default of certain requirements of Canadian securities laws until they comply in full with such requirements. Such a default could impair the ability of Granite REIT and/or Granite GP to undertake financings and could lead to regulatory sanctions.

### **Risks Relating to the Debentures**

#### ***Credit Ratings and Credit Risk***

The credit rating assigned to the Debentures by each of the applicable credit ratings agencies is not a recommendation to buy, hold or sell the Debentures. A rating is not a comment on the market price of a security nor is it an assessment of ownership given various investment objectives. There can be no assurance that the credit ratings assigned to the Debentures will remain in effect for any given period of time and ratings may be upgraded, downgraded, placed under review, confirmed and discontinued by an applicable credit ratings agency at any time. Real or anticipated changes in credit ratings on the Debentures may affect the market value of the Debentures. In addition, real or anticipated changes in credit ratings may affect the cost at which Granite LP can access the capital markets and downgrades in credit ratings may increase the cost of borrowing of existing credit facilities. See “*Credit Facility and Indebtedness — Credit Ratings*”.

#### ***Repayment Risk***

The likelihood that holders of the Debentures will receive payments owing to them under the terms of the Debentures will depend on the financial health of Granite REIT, Granite GP and Granite LP and their creditworthiness. In addition, the Debentures and the guarantees thereof will be unsecured obligations of Granite LP (in the case of the Debentures) and Granite REIT and Granite GP (in the case of the guarantees) and, therefore, if Granite LP, Granite REIT or Granite GP becomes bankrupt, liquidates its assets, reorganizes or enters into certain other transactions, its assets will be available to pay its obligations with respect to the Debentures and the guarantees thereof only after it has paid all of its secured indebtedness, if any, in full. There may be insufficient assets remaining following such payments to pay amounts due on any or all of the Debentures then outstanding.

#### ***Structural Subordinate of Debentures***

Liabilities of a parent entity whose assets are held by various subsidiaries may result in the structural subordination of the creditors of the parent corporation to the creditors, including trade creditors, of such subsidiaries. The parent entity is entitled only to the residual equity of its subsidiaries after all debt obligations of its subsidiaries are discharged. In the event of a bankruptcy, liquidation or reorganization of Granite LP, Granite REIT or Granite GP, holders of indebtedness of Granite LP, Granite REIT and Granite GP (including holders of Debentures) may become subordinate to creditors of the subsidiaries of Granite LP.

### *Fluctuations in Market Price and Value of the Debentures*

The market price or value of the Debentures depends on many factors, including liquidity of the Debentures, prevailing interest rates and the markets for similar securities, general economic conditions and Granite's financial condition, historic financial performance and future prospects.

Prevailing interest rates will affect the market value of the Debentures. Assuming all other factors remain unchanged, the market value of the Debentures will decline as prevailing interest rates for comparable debt instruments rise, and increase as prevailing interest rates for comparable debt instruments decline.

Challenging market conditions, the health of the economy as a whole and numerous other factors beyond the control of Granite LP may have a material effect on the business, financial condition, liquidity and results of operations of Granite LP. Financial markets have recently experienced significant price and volume fluctuations that have particularly affected the market prices of securities of issuers and that have often been unrelated to the operating performance, underlying asset values or prospects of such issuers. There can be no assurance that continuing fluctuations in price and volume will not occur. Accordingly, the market price of the Debentures may decline even if Granite LP's operating results, underlying asset values or prospects have not changed. Additionally, these factors, as well as other related factors, may cause decreases in asset values that are objective evidence of impairment, which may result in impairment losses. If such increased levels of volatility and market turmoil occur, Granite LP's operations could be adversely impacted and the market price of the Debentures may be adversely affected.

### *Liquidity of Debentures*

There is currently only a secondary market with very limited liquidity through which the Debentures may be sold. No assurance can be given that an active or liquid trading market for the Debentures will be maintained and holders may not be able to resell Debentures. This may affect the pricing of the Debentures, the transparency and availability of trading prices, the liquidity of the Debentures and the extent of issuer regulation. To the extent that an active trading market for the Debentures does not exist, the liquidity and trading prices for the Debentures may be adversely affected. Whether or not the Debentures will trade at lower prices depends on many factors, including liquidity of the Debentures, prevailing interest rates and the markets for similar securities, general economic conditions and Granite's financial condition and future prospects.

### *Change of Control*

Granite LP may be required to purchase all outstanding Debentures upon the occurrence of a "Change of Control" (as defined in the 2016 Indenture, the 2020 First Indenture and the 2020 Second Indenture). However, it is possible that following a Change of Control, Granite LP will not have sufficient funds at that time to make any required purchase of outstanding Debentures or that restrictions contained in other indebtedness will restrict those purchases.

### *Early Redemption of Debentures*

Granite LP may choose to redeem the Debentures prior to maturity, in whole or in part, at any time or from time to time, especially when prevailing interest rates are lower than the rate borne by the Debentures. If prevailing rates are lower at the time of redemption, a holder would not be able to reinvest the redemption proceeds in a comparable security at an effective interest rate as high as the interest rate on the Debentures being redeemed.

## DESCRIPTION OF STAPLED UNITS

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The Stapled Units consist of one REIT Unit and one GP Share. The Declaration of Trust and Articles of Granite GP each contain provisions to achieve the “stapling” of the REIT Units and the GP Shares until such time as an Event of Uncoupling occurs. See “*Declaration of Trust and Description of REIT Units — Allotment and Issue of REIT Units*”, “*Declaration of Trust and Description of REIT Units — Transferability and Stapling of REIT Units*” and “*Granite GP Capital Structure*”.

An “Event of Uncoupling” shall occur only: (i) in the event that REIT Unitholders vote in favour of the uncoupling of REIT Units and GP Shares such that the two securities will trade separately; or (ii) at the sole discretion of the Trustees or the Directors of Granite GP, but only in the event of the bankruptcy, insolvency, winding-up or reorganization (under an applicable law relating to insolvency) of Granite REIT or Granite GP or the taking of corporate action by Granite REIT or Granite GP in furtherance of any such action or the admitting in writing by Granite REIT or Granite GP of its inability to pay its debts generally as they become due.

### Support Agreement

*The following is a summary of certain provisions of the Support Agreement and does not purport to be complete and is subject to, and is qualified in its entirety by reference to, the Support Agreement, as filed on SEDAR.*

Pursuant to the Declaration of Trust and the Articles of Granite GP, at all times, each REIT Unit must be “stapled” to a GP Share unless there is an Event of Uncoupling. As part of the 2013 Arrangement, Granite REIT and Granite GP entered into a support agreement dated as of January 3, 2013, as amended and restated on December 20, 2017, which contains provisions that facilitate the Stapled Unit structure.

Among other things, the Support Agreement provides for:

- (i) coordination of the declaration and payment of distributions by Granite REIT and dividends by Granite GP so as to provide, unless otherwise agreed, for simultaneous record dates and payment dates;
- (ii) coordination between the parties so as to permit them to perform their respective obligations pursuant to the Declaration of Trust, the Articles of Granite GP, equity-based compensation plans, any dividend or distribution re-investment plan and any unitholder rights plan;
- (iii) for each party to take all such actions and do all such things as are necessary or desirable to enable and permit the other party to perform its obligations arising under any right, warrant, option or other convertible security and enable the delivery of Stapled Units thereunder or in connection therewith; and
- (iv) for each party to take all such actions and do all such things as are necessary or desirable to issue REIT Units or GP Shares, as applicable, simultaneously (or as close to simultaneously as possible) with the issue of GP Shares or REIT Units, as applicable, and to otherwise ensure at all times that each holder of a particular number of REIT Units holds an equal number of GP Shares, including participating in and cooperating with any public or private distribution of Stapled Units by, among other things, signing prospectuses or other offering documents.

Under the Support Agreement, the parties have agreed to keep each other informed of potential issues of securities, consult with each other and cooperate in connection with such an issue. The Support Agreement provides for coordination and cooperation of the parties in the event of any acquisition by the parties of, or offer to acquire, Stapled Units. The Support Agreement prevents (i) Granite GP from acquiring, or offering to acquire, GP Shares unless either of Granite GP or Granite REIT simultaneously acquires, or offers to acquire, the accompanying REIT Units, and (ii) Granite REIT from acquiring, or offering to acquire, REIT Units, unless Granite GP simultaneously acquires, or offers to acquire, the accompanying GP Shares.

The Support Agreement contains provisions to facilitate the preparation and filing of combined financial statements of Granite REIT and Granite GP and other public disclosure documents containing disclosure about Granite REIT and Granite GP. The parties are required to cooperate with each other in the preparation of combined financial statements and other public disclosure documents; provide relevant financial and other information to each other; maintain a consistent financial presentation, to the extent appropriate and practicable in accordance with applicable accounting principles; and maintain the same fiscal year end. The Support Agreement also provides for the cooperation and coordination of the parties in calling and holding meetings of holders of REIT Units and GP Shares, respectively, including having the same record dates and meeting dates, holding concurrent or sequential meetings and cooperating in the preparation of a management information circular and other meeting materials.

## **DECLARATION OF TRUST AND DESCRIPTION OF REIT UNITS**

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*The following is a summary of certain provisions of the Declaration of Trust and does not purport to be complete and is subject to and is qualified in its entirety by reference to the Declaration of Trust, as filed on SEDAR.*

### **REIT Units**

The beneficial interests in Granite REIT are represented and constituted by a single class of “trust units”. An unlimited number of REIT Units may be issued pursuant to the Declaration of Trust. Each REIT Unit represents an equal undivided beneficial interest in any distributions by Granite REIT, whether of net income, net realized capital gains or other amounts and, in the event of termination of Granite REIT, in the net assets of Granite REIT remaining after satisfaction of all liabilities, and no REIT Unit has any preference or priority over any other.

No REIT Unitholder is entitled to call for any partition or division of Granite REIT’s property or for a distribution of any particular asset forming part of Granite REIT’s property or of any particular monies or funds received by the Trustees. The legal ownership of the property of Granite REIT and the right to conduct the activities and operations of Granite REIT are vested exclusively in the Trustees, and no REIT Unitholder has or is deemed to have any right of ownership in any of the property of Granite REIT, except as a beneficiary of Granite REIT and as specifically provided in the Declaration of Trust.

REIT Unitholders may attend and vote at all meetings of the REIT Unitholders, either in person or by proxy, and each REIT Unit is entitled to one vote at all such meetings or in respect of any written resolution of REIT Unitholders.

Subject to applicable regulatory approval, the issued and outstanding REIT Units may be subdivided or consolidated from time to time by the Trustees without REIT Unitholder approval, provided that if an Event of Uncoupling has not occurred, the REIT Units shall not be subdivided or consolidated unless immediately following such subdivision or consolidation there will be issued and outstanding an equal number of REIT Units and GP Shares.

The REIT Units are not “deposits” within the meaning of the *Canada Deposit Insurance Corporation Act* and are not insured under the provisions of such Act or any other legislation. Furthermore, Granite REIT is not a trust company and, accordingly, is not registered under any trust and loan company legislation as it does not carry on the business of a trust company.

### **Allotment and Issue of REIT Units**

The consideration for any REIT Unit must be paid in one or more of money, property or past services performed for or for the direct or indirect benefit of Granite REIT, the value of which consideration received by Granite REIT, as determined by the Trustees, equals or exceeds the issue price set for the REIT Unit. Subject to the foregoing and the restrictions noted at “— Limitations on Non-Resident Ownership of REIT Units”, the Trustees may allot and issue REIT Units at such time or times and in such manner (including pursuant to any reinvestment plan relating to distributions of Granite REIT or dividends of Granite GP, equity-based compensation plans of Granite REIT, Granite GP or their respective affiliates or pursuant to a unitholder rights plan of Granite REIT and/or shareholder rights plan of Granite GP), and for such consideration and to such person, persons or class of persons as the Trustees in their sole discretion shall determine, provided that, if an Event of Uncoupling has not occurred, no REIT Unit may be issued to any person unless (i) a GP Share is simultaneously issued to such person or (ii) Granite REIT has arranged that REIT Units will be consolidated (subject to any applicable regulatory approval) immediately after such issuance, such that each holder of a REIT Unit will hold an equal number of REIT Units and GP Shares immediately following such consolidation. REIT Units may be issued and sold on an instalment basis, in which event beneficial ownership of such REIT Units may be represented by instalment receipts, but shall otherwise be non-assessable. REIT Units may also be issued in satisfaction of any non-cash distribution by Granite REIT to the REIT Unitholders.

The Trustees may also create and issue rights, warrants or options or other instruments or securities (including, subject to the provisions summarized under “Investment Guidelines and Operating Policies of Granite REIT”, debt securities) exercisable for, convertible into, exchangeable for or otherwise pursuant to which a holder may subscribe for, acquire or receive payment in, fully paid REIT Units and, provided that an Event of Uncoupling has not occurred, Stapled Units.

### **Transferability and Stapling of REIT Units**

Provided that an Event of Uncoupling has not occurred, each REIT Unit may be transferred only together with a GP Share and, in the event that Granite GP (i) subdivides, re-divides or changes the then outstanding GP Shares into a greater number of GP Shares, (ii) reduces, combines, consolidates or changes the then outstanding GP Shares into a lesser number of GP Shares, or (iii) reclassifies or otherwise changes the GP Shares, Granite REIT (subject to any applicable regulatory approval) shall cause a corresponding change to simultaneously be made to, or in, REIT Units unless such event does not result in a holder of a GP Share holding an unequal number of GP Shares and REIT Units (including if a dividend or distribution by Granite GP in the form of GP Shares, or issuance by Granite GP of GP Shares, which, in each case, is followed immediately by a consolidation after which each holder of a REIT Unit holds an equal number of GP Shares). See also “— *Limitations on Non-Resident Ownership of REIT Units*”.

No transfer of REIT Units shall be effective as against the Trustees or shall be in any way binding upon the Trustees until the transfer has been recorded on the register to be maintained by Granite REIT’s registrar and transfer agent.

## Purchases of REIT Units

Granite REIT may purchase or otherwise acquire at any time, in each case for cancellation, the whole or from time to time any part of the outstanding REIT Units, at a price per REIT Unit and on a basis determined by the Trustees in compliance with all applicable securities laws, regulations or policies and the policies of any applicable stock exchange, provided that, if an Event of Uncoupling has not occurred, Granite GP simultaneously purchases the GP Shares stapled to the REIT Units that Granite REIT seeks to purchase or otherwise acquire.

## Trustees

### *Number of Trustees and Quorum*

The Declaration of Trust provides that Granite REIT will have a minimum of three and a maximum of 15 Trustees.

The number of Trustees may be fixed within such limits, from time to time, and increased or decreased within such limits, from time to time, by resolution of the Trustees. If the number of Trustees so fixed is increased, the Trustees may, from time to time, appoint one or more additional Trustees to fill such a vacancy, provided that the number of additional Trustees so appointed must not at any time exceed one-third of the number of the current Trustees who were elected or appointed as Trustees other than pursuant to the foregoing.

### *Trustee Power and Authority*

The Trustees, subject only to the specific limitations contained in the Declaration of Trust, including without limitation those described in “*Investment Guidelines and Operating Policies of Granite REIT*” and “ — *Amendments to the Declaration of Trust — Amendments by REIT Unitholders*”, shall have, without further or other authorization, action or consent and free from any control or direction on the part of REIT.

Unitholders, full, absolute and exclusive power, control and authority over the assets of Granite REIT and over the activities and operations of Granite REIT to the same extent as if the Trustees were the sole and absolute legal and beneficial owners of such assets in their own right, to do all such acts and things as in their sole judgment and discretion are necessary or incidental to, or desirable for, the carrying out of any of the purposes of Granite REIT or the conducting of the activities and operations of Granite REIT.

In particular, the Trustees have the power and authority to, among other things: (a) retain, invest and re-invest the capital or other funds of Granite REIT in real or personal property of any kind; (b) possess and exercise all the rights, powers and privileges appertaining to the ownership of the property of Granite REIT; (c) increase the capital of Granite REIT at any time by the issuance of additional REIT Units; (d) invest in, purchase or otherwise acquire and hold for investment the entire or any participating interest in notes, debentures, bonds or other obligations which are secured by any mortgages; (e) sell, rent, lease, hire, exchange, release, partition, assign, mortgage, pledge, hypothecate, grant security interests in, encumber, negotiate, convey, transfer or otherwise dispose of any or all of the property of Granite REIT; (f) enter into leases, contracts, obligations and other agreements; (g) issue any type of debt securities or convertible debt securities and borrow money or incur any other form of indebtedness for the purpose of carrying out the purposes, activities and operations of Granite REIT; (h) guarantee, indemnify or act as surety with respect to payment or performance of obligations of other persons, to the extent, in the opinion of the Trustees, necessary or incidental to or desirable for the carrying out of any of the purposes of Granite REIT or conducting the activities and operations of Granite REIT; (i) lend

money or other property of Granite REIT; (j) elect, appoint, engage or employ officers of Granite REIT who may be removed or discharged at the discretion of the Trustees; (k) collect, sue for and receive sums of money coming due to Granite REIT; (l) renew, modify, release, compromise, extend, consolidate or cancel, in whole or in part, any obligation to or of Granite REIT; (m) to the extent permitted by law, indemnify, or enter into agreements with respect to the indemnification of, the Trustees; (n) except as prohibited by law or the Declaration of Trust, delegate any of the powers and duties of the Trustees; and (o) do all such other acts and things as are incidental to the foregoing, and exercise all powers which are necessary or useful to carry on the activities and operations of Granite REIT, to promote any of the purposes for which Granite REIT is formed and to carry out the provisions of the Declaration of Trust.

### ***Term of Trustees***

Trustees elected or appointed hold office for a term that, subject to the terms of the Declaration of Trust, expires at the conclusion of the next annual meeting of REIT Unitholders or until their successors are elected or appointed, and shall be eligible for election or re-election.

### ***Residency of Trustees and Quorum***

A majority of the Trustees must be Resident Canadians. If at any time a majority of the Trustees are not Resident Canadians because of the resignation, removal, death or change in circumstance of any Trustee who was a Resident Canadian, or there are no Trustees who are Resident Canadians, the Trustee or Trustees who are not Resident Canadians shall, immediately before that time, be deemed to have resigned and shall cease to be Trustees with effect from the time of such deemed resignation.

A quorum of the Trustees will be a majority of the Trustees then holding office, provided that a majority of Trustees present are Resident Canadians.

A majority of meetings of the Trustees in each calendar year must be held in Canada.

### ***Resignation and Removal of Trustees***

A Trustee may resign at any time and such resignation shall take effect on the date notice is given or at any later time specified in the notice. A Trustee may be removed at any time (i) with or without cause by a majority of the votes cast at a meeting of REIT Unitholders or (ii) by the other Trustees if the Trustee is convicted of an indictable offence, or if the Trustee ceases to be qualified to act as a trustee of Granite REIT and does not promptly resign. Any removal of a Trustee shall take effect immediately following the aforesaid vote or resolution.

### ***Vacancies***

The resignation, deemed resignation, removal or death of a Trustee, or failure of the REIT Unitholders to elect some, but not all, of the required number of Trustees, shall cause a vacancy to occur and a majority of the Trustees continuing in office may fill such a vacancy; provided that, if such vacancy arises as a result of removal of a Trustee by REIT Unitholders, such vacancy may be filled by the REIT Unitholders electing a replacement Trustee at the meeting at which the Trustee is removed. If REIT Unitholders fail to elect any Trustees, the Trustees then in office will continue to hold office, subject to the terms of the Declaration of Trust.

Until vacancies resulting from the resignation, deemed resignation, removal or death of a Trustee are filled (through election by REIT Unitholders, appointment by the remaining Trustees or otherwise in accordance with the Declaration of Trust), the remaining Trustee or Trustees (even if less than a quorum) may exercise the powers of the Trustees under the Declaration of Trust.



If at any time the number of Trustees is less than the required number and the remaining Trustee or Trustees fail or are unable to appoint one or more additional Trustees or if, upon the deemed resignation of one or more Trustees there would be no Trustees, then the Trustees then in office shall promptly call a special meeting of REIT Unitholders to fill the vacancies (and conduct such other business, if any, that may be dealt with at that meeting) and, if they fail to call a meeting or if there are no Trustees then in office, the meeting may be called by any REIT Unitholder.

#### ***Standard of Care of Trustees, Indemnification and Limitations of Liability***

The Declaration of Trust provides that the Trustees shall exercise their powers and carry out their functions thereunder honestly and in good faith with a view to the best interests of Granite REIT and the REIT Unitholders and that in connection therewith the Trustees shall exercise the care, diligence and skill that a reasonably prudent individual would exercise in comparable circumstances.

The Declaration of Trust provides that the Trustees shall at all times be indemnified and saved harmless out of the property of Granite REIT from and against losses which the Trustees may suffer, sustain, incur or be required to pay as a result of, or in connection with any claim for or in respect of any act, deed, matter or thing whatsoever made, done, acquiesced in or omitted in or about or in relation to the execution of their duties as Trustees and also from and against all other losses which they sustain or incur in or about or in relation to the activities and operations of Granite REIT, unless: (i) at the time that the indemnity or payment is made, Granite REIT was prohibited from giving the indemnity or paying the expenses by the then governing declaration of trust; (ii) in relation to the subject matter of any proceeding or investigation for which indemnification is sought, the Trustee did not act honestly and in good faith with a view to the best interests of Granite REIT and the REIT Unitholders; or (iii) in the case of any criminal or administrative action or proceeding that is enforced by a monetary penalty, the Trustee did not have reasonable grounds for believing that the Trustee's conduct in respect of which the proceeding was brought was lawful. The Declaration of Trust also provides, in certain circumstances, for the advance of funds to a Trustee and repayment of such funds to Granite REIT.

Pursuant to the Declaration of Trust, none of the Trustees or any agent of Granite REIT shall be liable to Granite REIT or any REIT Unitholder or former REIT Unitholder for (i) any action taken in good faith in reliance on any documents that are, prima facie, properly executed, (ii) any depreciation of, or loss to, Granite REIT incurred by reason of the sale of any security, (iii) the loss or disposition of monies or securities, or (iv) any other action or failure to act, including the failure to compel in any way any former or acting Trustee to redress any breach of trust or any failure by any person to perform obligations or pay monies owed to Granite REIT, except for a breach of the duties and standard of care, diligence and skill set out above. If the Trustees have retained an appropriate expert or advisor with respect to any matter connected with their duties under the Declaration of Trust, the Trustees may in good faith act or refuse to act based on the advice of such expert or advisor and, notwithstanding any provision of the Declaration of Trust, including the duties and standard of care, diligence and skill set out above, the Trustees will not be liable for any action or refusal to act in good faith based on the advice of any such expert or advisor which it is reasonable to conclude is within the expertise of such expert or advisor to give. The Declaration of Trust further provides that (i) subject to the duties and standard of care, diligence and skill set out above, none of the Trustees nor any agent of Granite REIT shall be subject to any liability in their personal capacities for any debts, liabilities, obligations, claims, demands, judgments, costs, charges or expenses (including legal expenses) against or with respect to Granite REIT or in respect to the activities of Granite REIT, (ii) other than the property and assets of Granite REIT, no property or assets of the Trustees, owned in their personal capacity or

otherwise, will be subject to any levy, execution or other enforcement procedure with regard to any obligations of Granite REIT under the Declaration of Trust or under any other agreements and no recourse with respect to such obligations may be had or taken, directly or indirectly, against the Trustees in any capacity other than their capacity as Trustees of Granite REIT or against any successor, heir, executor, administrator or legal representative of the Trustees, and (iii) Granite REIT shall be solely liable therefor and resort shall be had solely to the property and assets of Granite REIT for payment or performance thereof.

The Declaration of Trust also provides that the foregoing matters in this paragraph will apply mutatis mutandis to each individual who: (i) is or was an officer of Granite REIT; (ii) was a Trustee; (iii) is or was, or holds or held a position equivalent to that of, a director or officer of Granite GP or of a person at a time when that person is or was an affiliate of Granite REIT or of Granite GP; (iv) at the request of Granite REIT or Granite GP, is or was, or holds or held a position equivalent to that of, a director or officer of a person; and the heirs and personal or other legal representatives of any of the foregoing individuals or an individual who is a Trustee. Granite REIT shall also indemnify any such persons in such other circumstances as the Declaration of Trust or law permits or requires.

### **REIT Unit Redemption Right**

REIT Units are redeemable at any time on demand by the holders thereof; provided that, prior to an Event of Uncoupling, a REIT Unit may only be redeemed together with a tender for retraction by the holder of a GP Share forming part of the applicable Stapled Unit. A REIT Unitholder who wishes to exercise the redemption right is required to duly complete and properly execute a notice, in a form approved by the Trustees, requiring Granite REIT to redeem that number of REIT Units specified in the notice, which notice shall be sent to the head office of Granite REIT or any principal office of the transfer agent in respect of REIT Units. No form or manner of completion or execution of a notice shall be sufficient unless the same is in all respects satisfactory to the Trustees and is accompanied by any further evidence that the Trustees may reasonably require with respect to the identity, capacity or authority of the person giving such notice.

On Granite REIT's acceptance of the notice to redeem REIT Units, the REIT Unitholder shall thereafter cease to have any rights with respect to the REIT Units tendered for redemption (other than to receive the redemption payment therefor) including the right to receive any distributions thereon which are declared payable to the REIT Unitholders of record on a date which is subsequent to the day of receipt by Granite REIT of such notice. REIT Units shall be deemed to be tendered for redemption on the date (the "Unit Redemption Date") that Granite REIT has, to the satisfaction of the Trustees, received the notice and other required documents or evidence. All REIT Units redeemed by Granite REIT will be cancelled.

A REIT Unitholder shall, upon Granite REIT's receipt of a valid redemption notice, be entitled to be paid, in respect of each REIT Unit so tendered for redemption an amount per REIT Unit (the "Unit Redemption Price") equal to:

- (i) prior to an Event of Uncoupling, the amount by which the lesser of:
  - (a) 95% of the "market price" of a Stapled Unit on the TSX (or, if not traded on the TSX, another applicable principal market), during the 10-trading day period commencing immediately after the Unit Redemption Date; and
  - (b) the "closing market price" of a Stapled Unit on the TSX (or, if not traded on the TSX, another applicable principal market), on the Unit Redemption Date; exceeds the retraction price of a GP Share on the Unit Redemption Date; or

- (ii) following an Event of Uncoupling, the lesser of:
  - (a) 95% of the “market price” of a REIT Unit on the TSX (or, if not traded on the TSX, another applicable principal market), during the 10-trading day period commencing immediately after the Unit Redemption Date; and
  - (b) the “closing market price” of a REIT Unit on the TSX (or, if not traded on the TSX, another applicable principal market), on the Unit Redemption Date.

For the purposes of the foregoing,

- (i) the “market price” of a Stapled Unit (or REIT Unit) will be an amount equal to the volume weighted average of the trading prices of the Stapled Units (or REIT Units) for each of the trading days on which there was a trade of Stapled Units (or REIT Units) during the specified 10-trading day period; provided that if there was trading on the applicable exchange or market for fewer than five of the 10 trading days, the “market price” shall be the simple average of the following prices established for each of the 10 trading days: for each day on which there was no trading, the average of the last bid and ask prices; and for each day that there was trading, the volume weighted average trading price of the Stapled Units (or REIT Units); and
- (ii) the “closing market price” of a Stapled Unit (or REIT Unit) for a particular date shall be an amount equal to:
  - (a) the closing price of the Stapled Units (or REIT Units) if there was a trade on that date and the exchange or market provides a closing price; (b) the average of the highest and lowest prices of Stapled Units (or REIT Units) if there was trading and the exchange or other market provides only the highest and lowest trading prices of Stapled Units (or REIT Units) traded on that date; and (c) the average of the last bid and last ask prices of the Stapled Units (or REIT Units) if there was no trading on that date.

The aggregate cash redemption price payable by Granite REIT in respect of all REIT Units tendered for redemption during any calendar month shall be satisfied by way of a cash payment on or before the last day of the calendar month following the month in which the REIT Units were tendered for redemption, provided that such entitlement to receive cash shall not be applicable to REIT Units tendered for redemption by a REIT Unitholder, if:

- (i) the total amount payable by Granite REIT in respect of REIT Units tendered for redemption in a calendar month and the total amount payable by Granite GP in respect of GP Shares tendered for retraction in the same calendar month exceeds \$100,000; provided that the Trustees may, in their sole discretion, waive such limitation in respect of all REIT Units tendered for redemption in any calendar month;
- (ii) at the time the REIT Units are tendered for redemption, the outstanding REIT Units or, prior to an Event of Uncoupling, Stapled Units are not listed for trading or quoted on any stock exchange or market which, in the sole discretion of the Trustees, provides representative fair market value prices for the REIT Units or Stapled Units, as the case may be; or
- (iii) the normal trading of the outstanding REIT Units or, prior to an Event of Uncoupling, Stapled Units is suspended or halted on any stock exchange on which the REIT Units or Stapled Units, as applicable, are listed for trading or, if not so listed, on any market on which the REIT Units or Stapled Units, as applicable, are quoted for trading, on the Unit Redemption Date for such REIT Units or for more than five trading days during the 10-trading day period commencing immediately after the Unit Redemption Date for such REIT Units.

If a REIT Unitholder is not entitled to receive its entire redemption price in cash upon the redemption of REIT Units as a result of one or more of the foregoing limitations, then each REIT

Unit tendered for redemption will, subject to any applicable regulatory approvals, be paid and satisfied by way of a distribution in specie to such REIT Unitholder consisting of notes of Granite LP or another subsidiary of Granite LP having a net asset value in excess of \$50 million, having a maturity date of 10 years from their date of issue, a principal amount equal to the applicable Unit Redemption Price and an interest rate which, as determined by the general partner of Granite LP, (or, following an Event of Uncoupling, by the Trustees), will result in such notes having a fair market value equal to their principal amount (such notes, the “Unit Redemption Assets”). The Unit Redemption Price payable in respect of such REIT Units tendered for redemption during any month shall be paid by the transfer of the Unit Redemption Assets, to or to the order of the REIT Unitholder who exercised the right of redemption, on or before the last business day of the calendar month following the month in which the REIT Units were tendered for redemption. No principal amount of Redemption Assets that is not an integral multiple of \$10 will be distributed and, where Redemption Assets to be received by a former REIT Unitholder include a principal amount that is not an integral multiple of \$10, the principal amount of such Redemption Assets shall be rounded to the nearest integral multiple of \$10 (with \$5 being rounded up).

Notwithstanding the foregoing, Granite GP has the right (the “GP Redemption Right”) to require Granite REIT to redeem at any time or from time to time at the demand of Granite GP all or any part of the Units that Granite GP may acquire from time to time pursuant to any issuer bid for Stapled Units. Each redemption by Granite REIT pursuant to the GP Redemption Right of a Unit forming part of a Stapled Unit acquired by Granite GP pursuant to an issuer bid shall occur immediately and concurrently with the cancellation by Granite GP of the Granite GP Common Share forming part of such Stapled Unit.

### **Meetings of REIT Unitholders**

The Declaration of Trust provides that there shall be an annual meeting of the REIT Unitholders at such time and place in Canada as the Trustees shall prescribe for the purpose of electing Trustees, appointing the auditors of Granite REIT and transacting such other business as the Trustees may determine or as may properly be brought before the meeting. The annual meeting of REIT Unitholders may be held at the same time and place as the annual meeting of holders of GP Shares.

A meeting of REIT Unitholders may be convened at any time and place and for any purpose by the Granite REIT Trustees and must be convened (subject to, and on the same terms, conditions and exceptions which apply to a corporation governed by the BCBCA), if requisitioned by REIT Unitholders holding in the aggregate not less than 5% of the outstanding REIT Units.

REIT Unitholders may attend and vote at all meetings of the REIT Unitholders either in person or by proxy and a proxyholder need not be a REIT Unitholder. The quorum of REIT Unitholders for the transaction of business at a meeting of REIT Unitholders shall exist where two or more REIT Unitholders holding REIT Units carrying not less than 25% of the number of votes attached to all REIT Units entitled to be voted at such meeting are present in person or represented by proxy. The Declaration of Trust contains further provisions as to quorum, the notice required and other procedures with respect to the calling and holding of meetings of REIT Unitholders.

The Declaration of Trust provides that none of the following shall occur unless the same has been duly approved by the REIT Unitholders at a meeting duly called and held:

- (i) subject to certain exceptions (see “— *Trustees*”), the appointment, election or removal of Trustees;
- (ii) the appointment or removal of auditors of Granite REIT;
- (iii) any amendment to the Declaration of Trust (except as noted at “*Investment Guidelines and Operating Policies of Granite REIT — Amendments to Investment Guidelines and*”

- Operating Policies*” or “— *Amendments to the Declaration of Trust — Amendments by Trustees*”); or
- (iv) the matters noted at “— *Amendments to the Declaration of Trust — Amendments by REIT Unitholders*”.

Except with respect to the matters specified above or as noted under “— *Amendments to the Declaration of Trust — Amendments by REIT Unitholders*”, no vote of the REIT Unitholders will in any way bind the Trustees.

### **Limitations on Non-Resident Ownership of REIT Units**

At no time may more than 49% (on either a basic or fully-diluted basis) of the REIT Units be held for the benefit of any Non-Resident Beneficiaries. The Trustees may require declarations as to the jurisdictions in which beneficial owners of REIT Units are resident or declarations from holders of REIT Units as to whether such REIT Units are held for the benefit of Non-Resident Beneficiaries. If the Trustees become aware that more than 49% (on either a basic or fully-diluted basis) of the REIT Units then outstanding are, or may be, held for the benefit of Non-Resident Beneficiaries or that such a situation is imminent, the Trustees may cause Granite REIT to make a public announcement thereof and shall not accept a subscription for REIT Units from or issue or register a transfer of REIT Units to a person unless the person provides a declaration that the person is not a Non-Resident (or, in the discretion of the Trustees, that the person is not a Non-Resident Beneficiary) and does not hold its REIT Units for a Non-Resident Beneficiary. If, notwithstanding the foregoing, the Trustees determine that more than 49% of the REIT Units (on either a basic or fully-diluted basis) are held for the benefit of Non-Resident Beneficiaries, the Trustees may cause Granite REIT to send a notice to Non-Resident holders of REIT Units, chosen in inverse order to the order of acquisition or registration or in such manner as the Trustees may consider equitable and practicable, requiring them to sell their REIT Units or a portion thereof within a specified period of not more than 60 days. If the REIT Unitholders receiving such notice have not sold the specified number of REIT Units or provided the Trustees with satisfactory evidence that they are not Non-Residents and do not hold their REIT Units for the benefit of Non-Resident Beneficiaries within such period, the Trustees may cause Granite REIT to sell such REIT Units on behalf of such REIT Unitholders and, in the interim, the voting and distribution rights attached to such REIT Units shall be suspended. Upon such sale the affected holders shall cease to be holders of REIT Units and their rights shall be limited to receiving the net proceeds from such sale.

### **Amendments to the Declaration of Trust**

#### *Amendments by REIT Unitholders*

Except as noted below, the Declaration of Trust may be amended by the vote of a majority of the votes cast at a meeting of REIT Unitholders called for that purpose.

The Declaration of Trust provides that none of the following shall occur unless the same has been duly approved by the affirmative vote of at least two-thirds of the votes cast at a meeting of REIT Unitholders duly called and held:

- (i) any amendment to change a right with respect to any outstanding REIT Units to reduce the amount payable thereon upon termination of Granite REIT or to diminish or eliminate any voting rights pertaining thereto;
- (ii) any amendment to the duration or termination provisions of Granite REIT;
- (iii) any amendment relating to the powers, duties, obligations, liabilities or indemnification of the Trustees;

- (iv) the uncoupling of Stapled Units to provide for separate trading of the REIT Units and the GP Shares, except as provided for in part (ii) of the definition of an Event of Uncoupling;
- (v) the termination of Granite REIT;
- (vi) any sale or transfer of the assets of Granite REIT as an entirety or substantially as an entirety (other than as part of an internal reorganization of the assets of Granite REIT as approved by the Trustees); or
- (vii) any amendment to the investment guidelines set out under the heading “Investment Guidelines and Operating Policies of Granite REIT — Investment Guidelines” and the operating policies set out under the heading “Investment Guidelines and Operating Policies of Granite REIT — Operating Policies”, except as noted under “Investment Guidelines and Operating Policies of Granite REIT — Amendments to Investment Guidelines and Operating Policies”.

### *Amendments by Trustees*

The Declaration of Trust provides that the Trustees may make the following amendments to the Declaration of Trust in their sole discretion and without the approval of REIT Unitholders:

- (i) amendments for the purpose of ensuring continuing compliance with applicable laws, regulations, requirements or policies of any governmental authority having jurisdiction over the Trustees or over Granite REIT or the distribution of REIT Units;
- (ii) amendments which, in the opinion of the Trustees, provide additional protection for REIT Unitholders;
- (iii) amendments which, in the opinion of the Trustees are necessary or desirable to remove conflicts or inconsistencies in the Declaration of Trust;
- (iv) amendments which, in the opinion of the Trustees, are necessary or desirable to remove conflicts or inconsistencies between the disclosure in this information circular and the Declaration of Trust;
- (v) amendments of a minor or clerical nature or to correct typographical mistakes, ambiguities or manifest omissions or errors which amendments in the opinion of the Trustees are necessary or desirable and not prejudicial to the REIT Unitholders;
- (vi) such amendments to the Declaration of Trust as the Trustees in their discretion deem necessary or desirable (a) as a result of changes in the taxation laws from time to time which may affect Granite REIT, the REIT Unitholders, annuitants or beneficiaries under a plan of which a REIT Unitholder acts as a trustee or a carrier, or to qualify for a particular status under taxation laws including to qualify as a “mutual fund trust” or a “real estate investment trust” for purposes of the Tax Act or to otherwise prevent Granite REIT or any of its subsidiaries from becoming subject to taxation under the SIFT Rules or under Part XII.2 of the Tax Act, or (b) as a result of changes in accounting standards (including the implementation of IFRS) from time to time which may affect Granite REIT, the REIT Unitholders or annuitants or beneficiaries under a plan of which a REIT Unitholder acts as a trustee or a carrier;
- (vii) amendments which in the opinion of the Trustees are not prejudicial to REIT Unitholders and are necessary or desirable (which, for greater certainty, exclude amendments in respect of which a REIT Unitholder vote is specifically otherwise required); and (vii) amendments which in the opinion of the Trustees are necessary or desirable to enable Granite REIT to issue REIT Units for which the purchase price is payable on an instalment basis.

## *Written Resolutions of REIT Unitholders*

Pursuant to the Declaration of Trust, a resolution signed in writing by REIT Unitholders will be effective, as if it had been passed at a meeting of REIT Unitholders, if: (i) in the case of a resolution of REIT Unitholders that may be approved by the affirmative vote of a majority of the votes cast at a meeting of REIT Unitholders, such resolution is, after being submitted to all of the REIT Unitholders, consented to in writing by REIT Unitholders who, in the aggregate, hold not less than two-thirds of the outstanding Units; and (ii) in the case of a resolution of REIT Unitholders that may be approved by the affirmative vote of at least two-thirds of the votes cast at a meeting of REIT Unitholders, such resolution is consented to in writing by all of the REIT Unitholders.

## **Term of Granite REIT**

Granite REIT has been established for a term that will continue for so long as any of the Granite REIT property is held by the Trustees, unless earlier terminated by the REIT Unitholders (see “—*Amendments to the Declaration of Trust — Amendments by REIT Unitholders*”).

The Declaration of Trust provides that upon the termination of Granite REIT, the liabilities of Granite REIT will be discharged or provided for with due speed and the net assets of Granite REIT will be liquidated and the proceeds distributed proportionately to the REIT Unitholders, unless some other procedure is provided for by resolution of REIT Unitholders in compliance with the Declaration of Trust. Such distribution may be made in cash or in kind or partly in each, all as the Trustees in their sole discretion may determine.

## **Acquisition Offers**

The Declaration of Trust contains provisions (consistent with those applicable to Granite GP under the BCBCA) to the effect that if an offer is made to acquire Stapled Units and, within four months after the making of the offer, the offer is accepted by REIT Unitholders who, in aggregate, hold at least 90% of the Stapled Units, other than Stapled Units already held at the date of the offer by, or by a nominee of, the offeror or its affiliates, the offeror will be entitled to acquire the REIT Units held by REIT Unitholders who did not accept the offer, on the terms on which the offeror acquired REIT Units from REIT Unitholders who accepted the offer.

## **Information and Reports**

The Declaration of Trust provides that within such time period as is acceptable under National Instrument 51-102 — *Continuous Disclosure Obligations*, as amended from time to time (or other equivalent applicable regulations or successors thereto), upon a REIT Unitholder's request or otherwise as required by applicable law, the Trustees will send or make available to REIT Unitholders the audited comparative financial statements for each fiscal year required to be sent or made available to REIT Unitholders under applicable securities laws (including any exemption therefrom, and including combined financial statements of Granite REIT and Granite GP, if and as applicable). Within such time period as is acceptable under National Instrument 51-102 — *Continuous Disclosure Obligations*, as amended from time to time (or other equivalent applicable regulations or successors thereto), after the end of each of the first three fiscal quarters of each year, upon a REIT Unitholder's request or otherwise as required by applicable law, the Trustees will also send or make available the unaudited comparative financial statements for the period then ended required to be sent or made available to REIT Unitholders under applicable securities laws (including any exemption therefrom, and including combined financial statements of Granite REIT and Granite GP, if and as applicable).

The Trustees will supply REIT Unitholders with any information that may be required by them in connection with their obligations under the Tax Act and equivalent provincial legislation.

### **Conflict of Interest Provisions**

The Declaration of Trust contains “conflict of interest” provisions that serve to protect REIT Unitholders without creating undue limitations on Granite REIT. The Declaration of Trust contains provisions, similar to those contained in the BCBCA, that require disclosure from a Trustee or officer of Granite REIT in respect of a contract or transaction that (i) is material to Granite REIT, (ii) Granite REIT has entered, or proposes to enter, into, and (iii) either: (a) the Trustee or officer of Granite REIT has a material interest in; or (b) is with a person of which the Trustee or officer of Granite REIT is a director or officer or in which the Trustee or officer of Granite REIT has a material interest (each a “Disclosable Interest”). Similar to the BCBCA, the Declaration of Trust provides that a Trustee or officer of Granite REIT does not hold a Disclosable Interest in a contract or transaction merely because, among other reasons: (i) the contract or transaction is an arrangement by way of security granted by Granite REIT for money loaned to, or obligations undertaken by, the Trustee or officer of Granite REIT, or a person in whom the Trustee or officer of Granite REIT has a material interest, for the benefit of Granite REIT or an affiliate of Granite REIT; (ii) the contract or transaction relates to an indemnity or insurance for one or more Trustees or officers of Granite REIT in accordance with the Declaration of Trust; (iii) the contract or transaction relates to the remuneration of the Trustee or officer of Granite REIT in that person’s capacity as a Trustee (or director), officer, employee or agent of Granite REIT or of an affiliate of Granite REIT; (iv) the contract or transaction relates to a loan to Granite REIT, and the Trustee or officer of Granite REIT, or a person in whom the Trustee or officer of Granite REIT has a material interest, is or is to be a guarantor of some or all of the loan; or (v) the contract or transaction has been or will be made with or for the benefit of a person that is affiliated with Granite REIT and the Trustee or officer of Granite REIT is also a Trustee, director or officer of that person or an affiliate of that person. Notwithstanding any of the foregoing, prior to an Event of Uncoupling, no Trustee or officer of Granite REIT will have a Disclosable Interest in a contract or transaction or proposed contract or transaction with Granite REIT solely by virtue of such person being a director or officer of Granite GP or Granite LP or any of their affiliates. The Declaration of Trust will also provide that a Trustee who has such a Disclosable Interest in a contract or transaction into which Granite REIT has entered or proposes to enter is not entitled to vote on any resolution to approve that contract or transaction, unless all the Trustees have such a Disclosable Interest in that contract or transaction, in which case any or all of the Trustees may vote on such resolution, however, subject to certain exceptions, the Trustees will be liable to account to Granite REIT for any profit that accrues to the Trustee under or as a result of such a contract or transaction.

### **GRANITE GP CAPITAL STRUCTURE**

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Granite GP’s authorized share capital consists of an unlimited number of GP Shares without par value. Until an Event of Uncoupling occurs, GP Shares will trade together with REIT Units as Stapled Units.

Holders of GP Shares are entitled to: (i) one vote per share at all meetings of shareholders (except for meetings of holders of another specified class or series of Granite GP shares); (ii) receive *pari passu* with other holders of GP Shares, any dividends as and when declared by the Directors of Granite GP; and (iii) receive *pari passu* with other holders of GP Shares the remaining assets of Granite GP available for distribution to Granite GP shareholders in the event of the liquidation, dissolution or winding-up of Granite GP.

Prior to the occurrence of an Event of Uncoupling, holders of GP Shares can require Granite GP to redeem their GP Shares provided that Stapled Units are in existence at the time at which



redemption is sought, and that the holder simultaneously tenders to Granite REIT for redemption an equal number of REIT Units held by the holder. In order to exercise this right of retraction, a holder of GP Shares will have to give the required notice to Granite GP and will be entitled to receive a redemption price per share equal to 0.001% of the lesser of 95% of the “Market Price” and “Closing Market Price” of the Stapled Units, as described above under “Declaration of Trust and Description of REIT Units — REIT Unit Redemption Right”.

Prior to the occurrence of an Event of Uncoupling, (i) a GP Share may only be transferred together with a REIT Unit, and (ii) no GP Share may be issued unless (a) it is issued in conjunction with the concurrent issue of a REIT Unit to form a Stapled Unit, or (b) Granite GP has arranged that the GP Shares will be consolidated (subject to any applicable regulatory approval) immediately after such issuance, such that each holder of a GP Share will hold an equal number of GP Shares and REIT Units immediately following such consolidation.

## CREDIT FACILITY AND INDEBTEDNESS

### Debentures, Term Loans and Credit Facility as at December 31, 2020

Debt Instrument	Issue Date	Maturity Date	Principal O/S
Credit Facility	1-Feb-18	1-Feb-23	N/A
2024 Term Loan	19-Dec-18	19-Dec-24	USD185M
2026 Term Loan	12-Dec-18	11-Dec-26	\$ 300M
2021 Debentures	3-Jul-14	5-Jul-21	\$ 250M
2023 Debentures	20-Dec-16	30-Nov-23	\$ 400M
2027 Debentures	4-Jun-20	4-Jun-27	\$ 500M
2030 Debentures	18-Dec-20	18-Dec-30	\$ 500M

#### Credit Facility

As at December 31, 2020, Granite LP is the borrower under the Credit Facility in the amount of \$500 million (which may be increased with the consent of lenders participating in such increase provided that no increase beyond \$600 million is permitted without the consent of all of the lenders under the Credit Facility). The Credit Facility matures on February 1, 2023, although Granite LP has the option to extend the maturity date by one year to February 1, 2024, subject to the agreement of lenders in respect of a minimum of 66 2/3% of the aggregate amount committed under the new facility. Granite LP is permitted to borrow under the facility by way of Canadian dollar, U.S. dollar or Euro denominated loans or letters of credit. Interest on drawn amounts is calculated based on an applicable margin determined by reference to the external credit rating of Granite REIT and Granite GP, as is a commitment fee in respect of undrawn amounts. The Credit Facility is guaranteed by Granite REIT and Granite GP. Although Granite LP is the borrower under the Credit Facility, the financial covenants must be satisfied on the basis of the combined financial statements of Granite REIT and Granite GP.

As at December 31, 2020, Granite LP had no amounts drawn under the Credit Facility and \$1.0 million in letters of credit issued against the Credit Facility. At December 31, 2020, Granite was in compliance with all of these covenants.

#### Term Loans

On December 19, 2018, Granite LP entered into the 2024 Term Loan. The initial maturity date of the 2024 Term Loan was December 19, 2022. On October 10, 2019, Granite extended the 2024 Term Loan for two years, on the same terms, to mature on December 19, 2024. The 2024 Term

Loan was available in United States dollars in one drawdown and is fully prepayable without penalty. Any amount repaid may not be re-borrowed. Interest on drawn amounts is calculated based on LIBOR plus an applicable margin determined by reference to the external credit rating of Granite LP. The 2024 Term Loan is guaranteed by Granite REIT and Granite GP. Although Granite LP is the borrower under the 2024 Term Loan, the financial covenants must be satisfied on the basis of the combined financial statements of Granite REIT and Granite GP. On December 19, 2018, Granite LP drew the full US\$185 million available under the 2024 Term Loan. As at December 31, 2020, the full US\$185 million remained outstanding under the 2024 Term Loan.

Effective October 21, 2019, Granite amended the terms of its existing 1.225% cross-currency interest rate swap to extend it from December 19, 2022 to December 19, 2024 and reset the Euro fixed rate from 1.225% to 0.522%. Under the 0.522% Swap, Granite LP will pay principal of EUR 168.2 million in exchange for which it will receive US\$185 million on December 19, 2024. Pursuant to the 0.522% Swap, Granite LP will make monthly Euro denominated fixed rate interest payments at 0.522% in exchange for which it will receive monthly U.S. dollar denominated floating rate interest payments calculated based on LIBOR plus the applicable margin (which will completely offset the interest payable under the 2024 Term Loan).

On December 12, 2018, Granite LP entered into the 2026 Term Loan. The initial maturity date of the 2026 Term Loan was December 12, 2025. On November 27, 2019, Granite extended the 2026 Term Loan for one year, on the same terms, to mature on December 11, 2026. The 2026 Term Loan was available in Canadian dollar, U.S. dollar or Euro denominated funds in one drawdown and is fully prepayable without penalty. Any amount repaid may not be re-borrowed. Interest on drawn amounts is calculated based on CDOR plus an applicable margin determined by reference to the external credit rating of Granite LP. The 2026 Term Loan is guaranteed by Granite REIT and Granite GP. Although Granite LP is the borrower under the 2026 Term Loan, the financial covenants must be satisfied on the basis of the combined financial statements of Granite REIT and Granite GP. On December 12, 2018, Granite LP drew the full \$300 million available under the 2026 Term Loan. As at December 31, 2020, the full \$300 million remained outstanding under the 2026 Term Loan.

On November 27, 2019, Granite refinanced its existing 2.202% cross-currency interest rate swap by terminating it and entering into the 1.355% Swap, under which (i) Granite LP will pay principal of EUR 205.5 million, in exchange for which it will receive \$300 million on December 11, 2026, and (ii) Granite LP will make monthly Euro denominated fixed rate interest payments at 1.355% in exchange for which it will receive monthly Canadian dollar denominated floating rate interest payments calculated based on CDOR plus the applicable margin (which will completely offset the interest payable under the 2026 Term Loan).

### **Other Unsecured Indebtedness**

On July 3, 2014, Granite LP issued the 2021 Debentures under the 2014 Indenture. The 2021 Debentures rank equally with all of Granite REIT's and Granite GP's existing and future unsubordinated and unsecured indebtedness and are fully and unconditionally guaranteed by Granite REIT and Granite GP as to the payment of principal, premium (if any) and interest thereon and certain other amounts when and as the same become due and payable pursuant to the 2014 Indenture. Pursuant to the terms of the 2014 Indenture, there are various financial covenants which must be satisfied, which are tested on the basis of the combined financial statements of Granite REIT and Granite GP. BNY Trust Company is the trustee for the 2021 Debentures.

On July 3, 2014, Granite LP entered into the 2.68% Swap, under which Granite LP will pay principal of EUR 171.9 million in exchange for which it will receive \$250 million on July 5, 2021.

Pursuant to the 2.68% Swap, Granite LP will make semi-annual Euro denominated fixed rate interest payments at 2.68% in exchange for which it will receive semi-annual Canadian dollar fixed rate interest payments at 3.788% (which will completely offset the interest payable under the 2021 Debentures).

On December 18, 2020, Granite LP issued its notice of early redemption of the 2021 Debentures in full on January 4, 2021. As at December 31, 2020, the 2021 Debentures remained outstanding. On January 4, 2021, the 2021 Debentures were redeemed in full and the 2.68% Swap was terminated.

On December 20, 2016, Granite LP issued the 2023 Debentures under the 2016 Indenture. The 2023 Debentures rank equally with all of Granite REIT's and Granite GP's existing and future unsubordinated and unsecured indebtedness and are fully and unconditionally guaranteed by Granite REIT and Granite GP as to the payment of principal, premium (if any) and interest thereon and certain other amounts when and as the same become due and payable pursuant to the 2016 Indenture. Pursuant to the terms of the 2016 Indenture, there are various financial covenants which must be satisfied, which are tested on the basis of the combined financial statements of Granite REIT and Granite GP. BNY Trust Company is the trustee for the 2023 Debentures.

On December 20, 2016, Granite LP entered into the 2.43% Swap, under which Granite LP will pay principal of EUR 281.1 million in exchange for which it will receive \$400 million on November 30, 2023. Pursuant to the 2.43% Swap, Granite LP will make semi-annual Euro denominated fixed rate interest payments at 2.43% in exchange for which it will receive semi-annual Canadian dollar fixed rate interest payments at 3.873% (which will completely offset the interest payable under the 2023 Debentures).

On June 4, 2020, Granite LP issued the 2027 Debentures under the 2020 First Indenture. The 2027 Debentures rank equally with all of Granite REIT's and Granite GP's existing and future unsubordinated and unsecured indebtedness and are fully and unconditionally guaranteed by Granite REIT and Granite GP as to the payment of principal, premium (if any) and interest thereon and certain other amounts when and as the same become due and payable pursuant to the 2020 First Indenture. Pursuant to the terms of the 2020 First Indenture, there are various financial covenants which must be satisfied, which are tested on the basis of the combined financial statements of Granite REIT and Granite GP. BNY Trust Company is the trustee for the 2027 Debentures.

On June 4, 2020, Granite LP entered into the 2.964% Swap, under which Granite LP will pay principal of US\$370.3 million in exchange for which it will receive \$500 million on June 4, 2027. Pursuant to the 2.964% Swap, Granite LP will make semi-annual USD-denominated fixed rate interest payments at 2.964% in exchange for which it will receive semi-annual Canadian dollar fixed rate interest payments at 3.062% (which will completely offset the interest payable under the 2027 Debentures).

On December 18, 2020, Granite LP issued the 2030 Debentures under the 2020 Second Indenture. The 2030 Debentures rank equally with all of Granite REIT's and Granite GP's existing and future unsubordinated and unsecured indebtedness and are fully and unconditionally guaranteed by Granite REIT and Granite GP as to the payment of principal, premium (if any) and interest thereon and certain other amounts when and as the same become due and payable pursuant to the 2020 Second Indenture. Pursuant to the terms of the 2020 Second Indenture, there are various financial covenants which must be satisfied, which are tested on the basis of the combined financial statements of Granite REIT and Granite GP. BNY Trust Company is the trustee for the 2030 Debentures.

On December 18, 2020, Granite LP entered into the 1.045% Swap, under which Granite LP will pay principal of EUR 319.4 million in exchange for which it will receive \$500 million on December 18, 2030. Pursuant to the 1.045% Swap, Granite LP will make semi-annual Euro denominated fixed rate interest payments at 1.045% in exchange for which it will receive semi-annual Canadian dollar fixed rate interest payments at 2.378% (which will completely offset the interest payable under the 2030 Debentures).

As at December 31, 2020, all 2023 Debentures, 2027 Debentures and 2030 Debentures remained outstanding. For further details relating to the attributes and characteristics of the 2023 Debentures, 2027 Debentures and 2030 Debentures, including provisions relating to payments of interest and principal, redemption and purchase for cancellation, covenants, successor companies, defeasance, modification and waiver, please see the full text of the trust indenture entered into by Granite LP dated October 2, 2013, which provides for the issuance of one or more series of unsecured debt securities of Granite LP by way of supplemental indentures and the supplemental indentures thereto, including the supplemental indentures that form part of the 2016 Indenture, the 2020 First Indenture and the 2020 Second Indenture, all of which are available on SEDAR at [www.sedar.com](http://www.sedar.com).

## Credit Ratings

The credit ratings for Granite's senior unsecured debentures as of the date of this Annual Information Form are as follows:

Credit Ratings		
	DBRS	Moody's
Senior Unsecured Debentures	BBB	Baa2
Outlook	Stable	Stable
Date of Latest Report	March 25, 2020	March 13, 2020

As of March 3, 2021, the 2023 Debentures, the 2027 Debentures and the 2030 Debentures each had investment grade ratings of "BBB" with a "Stable" trend from DBRS and "Baa2" with a "Stable" outlook from Moody's, each as of the date of their latest report. Ratings may be subject to revision or withdrawal at any time by the rating organization.

According to the DBRS rating system, long-term debt rated BBB is of adequate credit quality. The ability and capacity to meet the payment of financial obligations is considered acceptable though Granite may be vulnerable to future events. The DBRS long-term rating scale provides an opinion on the risk that an issuer will fail to satisfy its financial obligations in accordance with the terms under which an obligation has been issued (risk of default). Ratings are based on quantitative and qualitative considerations relevant to the issuer and range from AAA to D; all rating categories other than AAA and D also contain subcategories "(high)" and "(low)" with the absence of either designation indicating that the rating is in the middle of the category. A BBB rating is the fourth highest rating out of the ten major levels of DBRS' rating scale and is in the middle range of such rating.

According to the Moody's rating system, debt securities rated Baa2 are subject to moderate credit risk and are considered medium grade and as such may possess certain speculative characteristics. Moody's long-term ratings are opinions of the relative credit risk of financial obligations with an original maturity of one year or more. They address the possibility that a financial obligation will not be honored as promised. Such ratings use Moody's Global Scale and reflect both the likelihood of default and any financial loss suffered in the event of default.

Moody's ratings are based on a scale of Aaa to C and numerical modifiers 1, 2 and 3 are applied to each rating category, with 1 indicating that the obligation ranks in the higher end of the category, 2 indicating a mid-range ranking and 3 indicating a ranking in the lower end of the category. A rating of Baa2 is the fourth highest rating out of the nine major levels of Moody's rating scale and the "2" indicates the middle range of the current rating.

Credit ratings are intended to provide investors with an independent measure of credit quality of an issue of securities. A rating accorded to any securities is not a recommendation to buy, sell, or hold such securities and may be subject to revision or withdrawal at any time by the rating organization which granted such ratings. To Granite's knowledge, as of March 3, 2021, there was no announcement or proposed announcement that was to be made by a rating organization to the effect that the organization is reviewing or intends to revise or withdraw a rating previously assigned. There can be no assurance that a rating will remain in effect for any given period of time or that a rating will not be lowered, withdrawn or revised by the rating agency if in its judgment circumstances so warrant.

Granite has made customary payments of rating fees to DBRS and Moody's in connection with the above- mentioned ratings assigned to the 2023 Debentures, the 2027 Debentures and the 2030 Debentures and will continue to make such payments to DBRS and Moody's in the ordinary course from time to time in connection with the confirmation of such ratings and future offerings of certain debt securities of Granite, if any.

## **DISTRIBUTION AND DIVIDEND POLICY**

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### **Distribution Policy of Granite REIT and Granite GP**

Pursuant to the Declaration of Trust, Granite REIT may make distributions as declared from time to time by the Trustees. Any distributions declared in respect of a calendar month (or such other period as determined by the Trustees) will be paid to REIT Unitholders of record as at the close of business on the last business day of the calendar month immediately preceding the month in which the distribution is to be paid (or such other time and date fixed by the Trustees in accordance with the Declaration of Trust). The distribution for any applicable period will be paid on or about the 15th day of the immediately following month (or on such other date as determined by the Trustees in their discretion). In addition, the Declaration of Trust provides that the total amount of distributions due and payable on or before December 31 of any calendar year shall not be less than the amount necessary to ensure that Granite REIT will not be liable to pay income tax under Part I of the Tax Act for such year. The amount, if any, which is required to be distributed to comply with the preceding sentence shall be due and payable, on the earlier of the last distribution date in respect of each year and December 31 of such year, to REIT Unitholders of record on that date, and such amount will be payable in cash unless the Trustees determine in their absolute discretion to pay such amount in REIT Units.

Where the Trustees determine that Granite REIT does not have available cash in an amount sufficient to pay the full amount of any distribution or where the Trustees otherwise determine in their absolute discretion that all or a portion of a distribution should not be paid in cash, the payment may, at the option of the Trustees, include the issuance of additional REIT Units, or fractions of REIT Units, if necessary, having a fair market value as determined by the Trustees equal to the difference between the amount of such distribution and the amount of cash which either has been determined by the Trustees in their absolute discretion to be available, or which the Trustees have otherwise determined shall be distributed in their absolute discretion, as the case may be, for the payment of such distribution. The Declaration of Trust further provides that immediately after a distribution made in REIT Units in accordance with the foregoing, the number

of outstanding REIT Units will be consolidated so that each REIT Unitholder will hold after the consolidation the same number of REIT Units as the REIT Unitholder held before the REIT Unit distribution.

Currently, Granite REIT intends to make monthly distributions in the estimated amount of \$0.250 per REIT Unit.

The portion of distributions by Granite REIT for 2021 which will be income for Canadian income tax purposes is estimated to be in the range of 85% to 100%. This estimate could change by the end of 2021. In light of its nominal anticipated earnings (if any), it is not expected that Granite GP will pay dividends in 2021.

### Distributions of Granite REIT

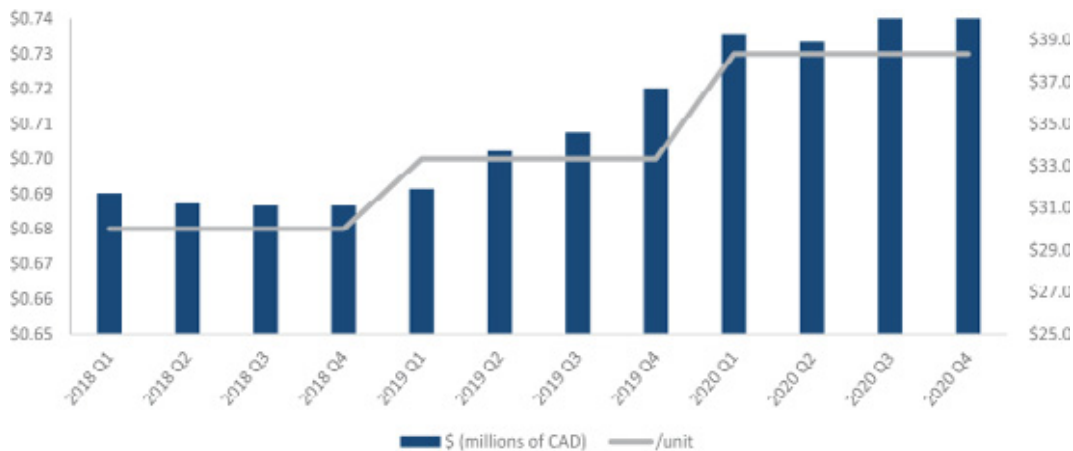
The following charts summarize distributions paid by Granite REIT in each of the previous three years:

#### Total Distributions by Year

Year	\$(millions of CAD)	\$/unit
2018	138.8 <sup>(1)</sup>	3.03 <sup>(1)</sup>
2019	139.3	2.81
2020	165.4	2.91

Note: On December 17, 2018, Granite declared a special distribution of \$1.20 per Stapled Unit, payable on January 15, 2019, which consisted of \$0.30 per Stapled Unit payable in cash and \$0.90 per Stapled Unit payable in Stapled Units.

#### Historical Monthly Distributions by Quarter



## Trading Price and Volume

Granite's Stapled Units are listed for trading on the TSX under the symbol "GRT.UN" and on the NYSE under the symbol "GRP.U". The volume of trading and the high and low trading price of Granite's Stapled Units on the TSX for each month of the year ended December 31, 2020 are set forth in the following table:

### Trading Price and Volume

TSX 2020	Stapled Units		
	High (\$)	Low (\$)	Traded Volume
January	72.30	64.04	3,763,729
February	74.99	65.83	3,356,877
March	72.18	40.77	10,762,059
April	67.72	54.00	5,071,413
May	71.52	61.29	3,982,534
June	70.20	64.38	4,322,450
July	78.57	70.06	2,729,114
August	80.06	74.86	3,245,970
September	79.18	74.91	3,776,185
October	78.54	72.49	2,657,558
November	80.02	73.73	5,596,687
December	79.61	75.01	3,772,712

Source: TSX Datalinx

## TRUSTEES AND MANAGEMENT OF GRANITE

The following table provides the name, province or state and country of residence; the current position, board committee membership (where applicable) and office held with each of Granite REIT and Granite GP; and the principal occupation (if not with Granite REIT or Granite GP) of each of Granite's current Trustees and officers and Granite GP's current Directors and officers, as well as the date since which each such individual has served on the board, or was appointed as an officer, of Granite:

Name, Province/State and Country of Residence	Position and Office Held with each of Granite REIT and Granite GP (as applicable)	Present Principal Occupation (if not with Granite)	Trustee/Director/Officer Since
KELLY MARSHALL <sup>(1)(5)</sup> Ontario, Canada	Trustee and Chairman Director and Chairman	Corporate Director	June 15, 2017
PETER AGHAR <sup>(2)</sup> Ontario, Canada	Trustee Director	Principal of Crux Capital Corporation	June 15, 2017
REMCO DAAL <sup>(3)</sup> British Columbia, Canada	Trustee Director	President of Canadian Real Estate for QuadReal Property Group	June 15, 2017
KEVAN GORRIE Ontario, Canada	President and Chief Executive Officer Trustee Director		August 1, 2018
FERN GRODNER <sup>(1)</sup> Washington State, U.S.	Trustee Director	Corporate Director	June 13, 2019
AL MAWANI <sup>(3)</sup> Ontario, Canada	Trustee Director	Principal of Exponent Capital Partners Inc.	June 15, 2017
GERALD MILLER <sup>(6)</sup> British Columbia, Canada	Trustee Director	Corporate Director	June 30, 2011
SHEILA MURRAY <sup>(4)</sup> Ontario, Canada	Trustee Director	Corporate Director	June 13, 2019
JENNIFER WARREN <sup>(4)</sup> New York, New York	Trustee Director	CEO Issuer Services, North America at Computershare	June 14, 2018
TERESA NETO Ontario, Canada	Chief Financial Officer		July 8, 2019
LORNE KUMER Ontario, Canada	Executive Vice President, Head of Global Real Estate		February 13, 2010
MICHAEL A. RAMPARAS Ontario, Canada	Executive Vice President, Global Real Estate and Head of Investments		January 1, 2021

### Notes:

- (1) Member of the Investment Committee of Granite GP.
- (2) Chair of the Investment Committee of Granite GP.
- (3) Member of the Audit Committee of each of Granite REIT and Granite GP, and Chair of the Compensation, Governance and Nominating Committee of Granite GP until December 31, 2020.
- (4) Member of the Compensation, Governance and Nominating Committee of Granite GP.
- (5) Kelly Marshall was appointed Chair of the Compensation, Governance and Nominating Committee of Granite GP effective January 1, 2021, taking over from Al Mawani.
- (6) Chair of the Audit Committee of each of Granite REIT and Granite GP.

As at December 31, 2020, the Trustees, Directors and executive officers of Granite, as a group, beneficially owned, directly or indirectly, or exercised control or direction over 149,868 Stapled



Units of Granite, representing approximately 0.24% of the total number of Stapled Units outstanding.

The term of office of each Trustee and Director expires at the time of Granite REIT's and Granite GP's Joint Annual General Meeting, which for 2021 is expected to be held on June 10, 2021. In the event that successors are not elected, the Trustees and Directors will remain in office until their successors are elected or appointed in accordance with applicable law and the constating documents of Granite REIT and Granite GP.

Officers serve at the pleasure of the Trustees of Granite REIT or Directors of Granite GP, as applicable. Certain background concerning the current Trustees, Directors and officers of Granite, including their principal occupations over the last five years, is summarized below.

***Kelly Marshall — Chairman of Granite REIT; Chairman of Granite GP***

From November 2017 to September 2020, Mr. Marshall served as the Executive Vice President of Strategic Partnerships at Ontario Municipal Employee Retirement System ("OMERS") where he led the growth of the pension fund's strategic partnerships, including its relationships with third-party organizations, co-investors and other finance partners. Prior to OMERS, Mr. Marshall served as Managing Partner, Corporate Finance at Brookfield Asset Management Inc. ("Brookfield Management") where he was responsible for the global corporate finance activities and oversaw all financings in each core region and business line. Throughout his 16 years with Brookfield Management, he completed in excess of US\$100 billion in debt and equity transactions. Those transactions involved corporate and asset level issuances in North and South America, Europe, UK, Australia and India for all of Brookfield Management's real estate, renewable power and infrastructure businesses.

Mr. Marshall has over 25 years of finance experience, which was initially developed working for Olympia and York Developments Ltd. at Canary Wharf. This was followed by periods of employment with Citibank, in its real estate asset management group, and then two prominent U.S.-based real estate finance investment companies, Fortress Investment Group and Lonestar Opportunity Fund.

Mr. Marshall graduated from Wilfrid Laurier University with an Honours degree in Business Administration.

***Peter Aghar — Trustee of Granite REIT; Director of Granite GP***

Mr. Aghar is the founder and President of Crux Capital Corporation ("Crux"), a boutique value-add real estate partner, developer and venture capital investor active across Canada. Since 2013, Crux and its partners have purchased, developed or have under development over five million square feet of commercial and residential property. Mr. Aghar has a successful 25-year track record as a value-add investor on an institutional scale, having led more than 100 real estate transactions totaling far in excess of \$10 billion in value. Mr. Aghar's transaction experience consists of investments in Canada, the United States and internationally, including equity investments, developments, joint ventures, structured and mezzanine debt, open and closed end private equity funds as well as the privatization and launch of several public entities. Mr. Aghar was formerly President and Chief Investment Officer of KingSett Capital and a Managing Director of Institutional Accounts at GE Capital Real Estate.

Mr. Aghar is a board member of a number of companies and investment funds as well a member of YPO.

### ***Remco Daal — Trustee of Granite REIT; Director of Granite GP***

Mr. Daal has been President of Canadian Real Estate for QuadReal Property Group since its establishment in June 2016, responsible for the company's domestic operations, including investment, lending, development, and the management operation of the Canadian property portfolio. QuadReal is a global real estate company owned by the British Columbia Investment Management Corporation (BCI), one of Canada's largest institutional investors, and has managed assets valued at over \$44 billion.

From 2000 to 2016, Mr. Daal worked at Bentall Kennedy Group, one of North America's largest real estate investment advisors and Canada's largest property manager, most recently as President and Chief Operating Officer, from 2009 to 2016. Prior to joining Bentall Kennedy, Mr. Daal held senior positions at CIBC Development Corporation and a private Toronto-based development company. Mr. Daal has over 30 years of experience in the real estate sector.

Mr. Daal holds a Bachelor of Commerce degree from Wilfrid Laurier University and a Master of Business Administration degree from European University. He currently serves on the board of REALPAC, Parkbridge Lifestyle Communities Inc. as well as the Faculty Advisory Board of UBC's Sauder School of Business.

### ***Fern Grodner — Trustee of Granite REIT; Director of Granite GP***

With over 25 years of corporate real estate experience, Ms. Grodner most recently served as Senior Manager, Global Real Estate and Facilities for Amazon.com from 2014 through 2019. At Amazon.com, Ms. Grodner was responsible for large, complex real estate transactions in the Americas in which she oversaw transactions totaling in excess of US\$4 billion. Her expertise also extends to strategic planning, design, and construction of corporate space.

Prior to joining Amazon, Ms. Grodner spent seven years with JDS Uniphase Corporation overseeing all real estate aspects of an international portfolio of office and manufacturing sites. From 2002 to 2007, Ms. Grodner served as Vice President, Corporate Real Estate, at Wachovia Corporation, responsible for the growth of Wachovia Securities locations in the Western United States. During the early 2000 tech boom, Ms. Grodner served as Director of Real Estate for Relera, Inc. with a focus on co-location data centers. Ms. Grodner began her career with Bank of America Corporation, Corporate Real Estate, where during her seven-year tenure she was responsible for site selection, transactions, design, and construction for the bank's portfolio.

Ms. Grodner holds a Masters of Corporate Real Estate (MCR) and Senior Leader Corporate Real Estate (SLCR) designations from CoreNet Global, an international non-profit corporate real estate association for executives who manage the real estate assets of large corporations. She also served on the CoreNet Global Bay Area Chapter board for four years.

Ms. Grodner graduated from Indiana University with Honors with a degree in Psychology.

### ***Al Mawani — Trustee of Granite REIT; Director of Granite GP***

Mr. Mawani is currently a Principal of Exponent Capital Partners Inc., a private equity investor and real estate advisory firm. Mr. Mawani has over 35 years of experience in the commercial real estate industry. His 15-year c-suite experience includes: 11 years as Executive Vice President & Chief Financial Officer of then TSX-listed Oxford Properties Group from 1989 to 2001, President & Chief Executive Officer of TSX-listed Calloway/ Smart Centres REIT from 2011 to 2013, and President & CEO of privately-owned Rodenbury Investments in 2015 and 2016. He was an executive at a private equity investment firm from 2002 to 2004.

Mr. Mawani has served on many TSX-listed boards since 2002 including serving as chair of audit committees and governance and compensation committees. Mr. Mawani has also been a director of Extencicare Inc. since December 2017 and a trustee of First Capital Real Estate Investment Trust (formerly First Capital Realty Inc.) since May 2018.

Mr. Mawani is a CPA and CA and has a Master of Business Administration from University of Toronto and a Masters in Law from York University.

***Gerald Miller — Trustee of Granite REIT; Director of Granite GP***

Mr. Miller was Executive Vice President, Finance and Chief Financial Officer of West Fraser Timber Co. Ltd. (“**West Fraser**”) from January 2009 until his retirement in July 2011. Mr. Miller has been a director of West Fraser since April 2012. From February 2007 to December 2008, Mr. Miller’s principal occupation was Executive Vice President, Operations of West Fraser. Prior to that, since 1986, Mr. Miller held several other senior finance, administration and operations offices at West Fraser, including Vice-President, Corporate Controller; Vice-President, Administration; and Executive Vice-President, Pulp and Paper.

Mr. Miller is an experienced CPA, CA and has been a member of the Chartered Professional Accountants of British Columbia and the Chartered Professional Accountants of Canada for over 40 years. Prior to joining West Fraser in 1986, he was a Senior Audit and Tax Manager with one of the major Canadian Chartered Professional Accounting firms.

Mr. Miller holds a Bachelor of Commerce degree from the University of British Columbia.

***Sheila Murray — Trustee of Granite REIT; Director of Granite GP***

Ms. Murray is the former President of CI Financial Corp., a position she held from 2016-2019. Previously, she had been Executive Vice-President, General Counsel and Secretary since 2008, following a 25-year career at Blake, Cassels & Graydon LLP, where she practiced securities law with an emphasis on mergers and acquisitions, corporate finance and corporate reorganizations. Ms. Murray played a key role in directing the operations and setting corporate strategy for CI Financial Corp. and its operating companies, including CI Investments Inc. and Assante Wealth Management. Her role included leading CI’s mentoring program, which fosters the advancement of high-potential female employees.

Ms. Murray is past Chair of the Dean’s Council at Queen’s University Law School, and taught Securities Regulation at Queen’s University last year and has taught Securities Regulation and Corporate Finance at the University of Toronto’s Global Professional Master of Laws in Business Law Program for several years.

Ms. Murray is Chair of the Board of Directors of Teck Resources Limited, a director of CI Financial Corp. and a director of BCE and Bell Canada and has been a director of the SickKids Foundation, the Toronto Symphony Foundation and a director of a number of other private and public companies.

Ms. Murray received her Bachelor of Commerce and Bachelor of Laws degrees from Queen’s University.

***Jennifer Warren — Trustee of Granite REIT; Director of Granite GP***

Jennifer Warren is CEO Issuer Services, North America at Computershare, a global leader in diversified financial, corporate governance and stakeholder communication for public and private companies. Ms. Warren joined Computershare in December 2018 as Head of U.S. Issuer Services.

Prior to this role, Ms. Warren was with Canadian Imperial Bank of Commerce (from 2006 to 2017), first as General Counsel (Canada) and finally as Managing Director and Head, U.S. Region and President and CEO of CIBC World Markets Corp.

Ms. Warren began her career as a business lawyer with Blake, Cassels & Graydon LLP and from there joined Rogers Communications Inc, where she worked for a decade in increasingly senior roles as a member of Rogers Cable management and the RCI deal team.

Ms. Warren has been a director of a number of U.S. and Canadian private companies. Today, she sits on the board of Rogers Bank, a subsidiary of Rogers Communications Inc. and the board of United Way of New York City. She is also an Entrepreneur Mentor at the Fintech Innovation Lab at the Partnership for New York City.

Ms. Warren received her Bachelor of Science and Bachelor of Laws from the University of Toronto.

***Kevan Gorrie — Trustee, President and Chief Executive Officer of Granite REIT; Director, President and Chief Executive Officer of Granite GP***

Mr. Gorrie joined Granite as its President and Chief Executive Officer on August 1, 2018 and was appointed Trustee and a Director of Granite effective August 1, 2018. With over 20 years of corporate real estate experience in Canada, the United States and Germany, Mr. Gorrie most recently served as the President and Chief Executive Officer of Pure Industrial Real Estate Trust (“PIRET”) where he successfully grew and led the business until its strategic sale to Blackstone Property Partners and Ivanhoe Cambridge in May, 2018.

Prior to joining PIRET, Mr. Gorrie led the industrial business for Oxford Properties Group, the real estate investment arm of a major Canadian pension fund, where he built a platform comprising 13 million square feet of income producing properties and development projects across major Canadian industrial markets, encompassing acquisition, asset management, leasing, operations and development.

Mr. Gorrie is a graduate of the civil engineering program at the University of Toronto. He currently serves on the board of REALPAC and is a member of the Institute of Corporate Directors (ICD.D).

***Teresa Neto — Chief Financial Officer of Granite REIT; Chief Financial Officer of Granite GP***

Ms. Neto joined Granite REIT as Chief Financial Officer on July 8, 2019 and is responsible for the REIT’s financial planning, accounting and reporting, tax, treasury and corporate finance activities.

Ms. Neto has over thirty years of varied business experience, including eleven years as a CFO for publicly-traded real estate investment trusts in Canada, most recently with Pure Industrial Real Estate Trust and prior to that at Northwest Healthcare Properties REIT.

Ms. Neto holds a Chartered Professional Accountant, CA designation and has a Bachelor of Arts from Laurentian University. Ms. Neto is a member of the Institute of Corporate Directors and holds the Institute of Corporate Directors designation (ICD.D).

***Lorne Kumer — Executive Vice President, Head of Global Real Estate of Granite REIT; Executive Vice-President, Head of Global Real Estate of Granite GP***

Mr. Kumer oversees all aspects of Granite property operations related to Granite’s global real estate platform including asset management, acquisitions, dispositions, and development. He is also responsible for the global Magna International relationship.

Mr. Kumer has over 25 years of experience in the real estate industry working for both public and private development companies. His experience includes property development, leasing, land planning and construction. For over 15 years, Mr. Kumer has worked for Granite and Magna in various roles including the management of Granite's North American income-producing properties portfolio. Prior to joining Granite, Mr. Kumer held senior positions in the real estate industry including Vice President at C. Hunter Real Estate Corporation in Toronto and Vice President with Peregrine Hunter Properties Ltd.

Mr. Kumer holds a Bachelor of Arts (Honours), business administration, from the Richard Ivey School of Business at the University of Western Ontario.

***Michael A. Ramparas — Executive Vice President, Global Real Estate and Head of Investments of Granite REIT; Executive Vice-President, Global Real Estate and Head of Investments of Granite GP***

Mr. Ramparas joined Granite in February 2012 and as Executive Vice President, Global Real Estate and Head of Investments, he is responsible for managing Granite's portfolio performance and overseeing investments globally.

Prior to joining Granite, Mr. Ramparas was Vice President of Hexagon Capital Partners, a real estate advisory firm focused on executing a strategic plan for assets owned by a global multi-billion dollar corporation. Previously, he served as a Senior Analyst at Fortress Investment Group LLC, a New York-based private equity and hedge fund company. Mr. Ramparas has over 18 years of relevant work experience with focus on real estate and equity investments, corporate strategy, underwriting, operations and valuations.

Mr. Ramparas graduated from the University of Western Ontario with a Bachelor of Arts in Economics.

**Cease Trade Orders, Bankruptcies, Penalties or Sanctions**

To the knowledge of Granite, except as set out below, no Trustee, Director or executive officer of Granite:

- is, or within ten years prior to the date hereof has been, a director, chief executive officer or chief financial officer of any company (including Granite REIT or Granite GP) that was subject to a cease trade order, an order similar to a cease trade order or an order that denied the relevant company access to any exemption under securities legislation, that was in effect for a period of more than 30 consecutive days:
  - that was issued while the Director or executive officer was acting in the capacity as director, chief executive officer or chief financial officer; or
  - that was issued after the Director or executive officer ceased to be a director, chief executive officer or chief financial officer and which resulted from an event that occurred while that person was acting in the capacity as director, chief executive officer or chief financial officer.

To the knowledge of Granite, except as set out below, no Trustee, Director or executive officer of Granite or a unitholder or shareholder holding a sufficient number of securities to affect materially the control of Granite REIT or Granite GP, respectively:

- (i) is, as at the date of this AIF or within ten years before the date of the AIF has been, a director or executive officer of any company (including Granite REIT or Granite GP) that, while that person was acting in that capacity, or within a year of that person ceasing to act in that capacity, became bankrupt, made a proposal under any legislation relating to

- bankruptcy or insolvency or was subject to or instituted any proceedings, arrangement or compromise with creditors or had a receiver, receiver manager or trustee appointed to hold its assets;
- (ii) has, within ten years prior to the date of this AIF, become bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency, or become subject to or instituted any proceedings, arrangement or compromise with creditors, or had a receiver, receiver manager or trustee appointed to hold the assets of the director, executive officer or shareholder; or
  - (iii) been subject to:
    - (a) any penalties or sanctions imposed by a court relating to securities legislation or by a securities regulatory authority or has entered into a settlement agreement with a securities regulatory authority; or
    - (b) any other penalties or sanctions imposed by a court or regulatory body that would likely be considered important to a reasonable investor in making an investment decision.

### **Potential Conflicts of Interest**

Remco Daal is President, Canadian Real Estate of QuadReal Property Group (“Quadreal”) and a member of the QuadReal Investment Committee. There may be market investment opportunities that both Granite and QuadReal pursue.

Jennifer Warren is the CEO Issuer Services, North America at Computershare. Computershare acts as Granite’s transfer agent for its Stapled Units.

## **AUDIT COMMITTEE**

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### **Composition of the Audit Committee**

Each of Granite REIT and Granite GP has a separately designated standing audit committee (each an “Audit Committee”), currently composed of Messrs. Miller (Chairman), Daal and Mawani, each of whom has been determined by the Trustees, in the case of Granite REIT, or the Directors, in the case of Granite GP, to be “independent” and “financially literate”, as such terms are defined in Multilateral Instrument 52-110 — *Audit Committees* and “independent” under the corporate governance standards of the NYSE applicable to audit committees. As well, it has been determined that each of Messrs. Miller, Daal and Mawani is an “audit committee financial expert” within the meaning of the rules of the SEC under the Sarbanes-Oxley Act of 2002. The education and experience of each Audit Committee member that is relevant to the performance of his responsibilities as a member of each Audit Committee is set forth in their respective biographies above under the heading “Management of Granite REIT”.

### **Pre-Approval Policies and Procedures**

Each Audit Committee is responsible for the appointment, compensation, retention and oversight of the work of the external auditor, Deloitte LLP for fiscal 2020. Each Audit Committee has established a policy to pre-approve all audit and permitted non-audit services provided to Granite by the external auditor, as well as the related fees to be paid to the external auditor.

Under such policy, the respective Audit Committee shall approve in advance any retainer of the external auditor to provide any non-audit service to Granite REIT or Granite GP, as the case may be, in accordance with applicable law, the rules and regulations of the NYSE, and policies and procedures approved by the Trustees or Directors, as applicable. Each Audit Committee may

delegate pre-approval authority to any of its members. The decisions of any member of an Audit Committees to whom this authority has been delegated must be presented to the full committee at its next scheduled committee meeting.

### Audit Committee's Charter

The charter of the Audit Committee of Granite REIT is attached as Appendix A to this Annual Information Form. The charter of the Audit Committee of Granite GP is attached as Appendix B to this Annual Information Form. Each charter is also available at [www.granitereit.com](http://www.granitereit.com).

### Audit Fees

The following table sets forth the fees billed to Granite by Deloitte LLP and its affiliates for professional services rendered for the fiscal years ended December 31, 2020 and 2019.

Audit Fees		
Fees	2020	2019
Audit Fees <sup>(1)</sup>	\$ 1,393,165	\$ 1,296,845
Audit-Related Fees <sup>(2)</sup>	\$ 104,455	\$ 99,510
Tax Fees	\$ —	\$ —
All Other Fees <sup>(3)</sup>	\$ —	\$ 3,606
<b>Total</b>	<b>\$ 1,497,620</b>	<b>\$ 1,399,961</b>

Notes:

- (1) Audit Fees related to the annual audit and quarterly review of Granite's combined financial statements and services that are normally provided in connection with Granite's statutory and regulatory filings, including the auditor attestation requirements of the *Sarbanes-Oxley Act*. This category also includes fees for comfort letters, consents and review of certain documents filed with securities regulatory authorities.
- (2) Audit-Related Fees consist of fees billed for assurance and related services that are reasonably related to the performance of the audit or review of Granite's financial statements and that are not included in category (1) above. They include fees for the audit of certain subsidiary financial statements.
- (3) All Other Fees capture fees in respect of all services not falling under any of the foregoing categories.

## INTEREST OF MANAGEMENT AND OTHERS IN MATERIAL TRANSACTIONS

Except as otherwise disclosed herein, no Trustee, Director or executive officer of Granite, nor any person or company that beneficially owns, or controls or directs, directly or indirectly, more than ten percent of any class or series of Granite's voting securities, or an associate or affiliate thereof, has any material interests, directly or indirectly in any transaction within the three most recently completed financial years or during the current financial year that has materially affected or is reasonably expected to materially affect Granite.

## AUDITORS, REGISTRAR AND TRANSFER AGENT

The auditors of Granite REIT and Granite GP are Deloitte LLP, located at Bay Adelaide Centre, East Tower, 8 Adelaide Street West, Suite 200, Toronto, Ontario, M5H 0A9. The registrar and transfer agent of Stapled Units is Computershare Investor Services Inc. at its principal offices in Toronto, Ontario. The co-transfer agent and co-registrar of Stapled Units in the United States is Computershare Trust Company, N.A. at its offices in Louisville, Kentucky.

Deloitte LLP is independent of Granite REIT and Granite GP within the meaning of the Rules of Professional Conduct of the Chartered Professional Accountants of Ontario, and within the meaning of the Act and the applicable rules and regulations thereunder adopted by the SEC and the Public Company Accounting Oversight Board (United States) (PCAOB).

## LEGAL PROCEEDINGS

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Granite is party to various legal actions and claims arising in the ordinary course of its business, such as litigation with contractors, suppliers, governmental authorities, sellers and purchasers. Granite believes that none of these actions or claims, either individually or in combination, has had or, in the case of current actions and claims, will have, a material adverse effect on its financial condition or results of operations.

## MATERIAL CONTRACTS

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### Agreements in Connection with the 2011 Arrangement

In connection with the 2011 Arrangement, Granite Co., the Stronach Shareholder and the Stronach Trust entered into the Arrangement Agreement on January 31, 2011. Under the Arrangement Agreement, the parties agreed to effect certain transactions in connection with the implementation of the Arrangement. The Arrangement Agreement contains covenants, representations and warranties of and from each of Granite, the Stronach Shareholder and the Stronach Trust and various conditions precedent, both mutual and with respect to each party. Concurrently with the entering into of the Arrangement Agreement, each of Granite Co., the Stronach Shareholder, the Stronach Trust and the Initiating Shareholders entered into the Agreement with Initiating Shareholders. The Agreement with the Initiating Shareholders, among other things, provides the Initiating Shareholders with the ability to compel Granite, the Stronach Shareholder and the Stronach Trust to comply with certain obligations under the Arrangement Agreement. Each of the Arrangement Agreement and the Agreement with Initiating Shareholders are described in detail in the Management Information Circular of Granite Co. dated February 22, 2011 and such descriptions are hereby incorporated by reference herein. Copies of the Arrangement Agreement and the Agreement with Initiating Shareholders are available on SEDAR at [www.sedar.com](http://www.sedar.com).

Immediately prior to the implementation of the 2011 Arrangement, a transfer agreement between Granite Co., the Stronach Shareholder, certain subsidiaries of the Stronach Shareholder and the Stronach Trust providing for the transfer to that purchaser of certain assumed liabilities relating to the Assets, substantially in the form attached as Schedule C to the Arrangement Agreement was declared effective. In addition, also prior to the implementation of the 2011 Arrangement, Granite Co. entered into a forbearance agreement pursuant to which Granite became restricted from entering into the horseracing or gaming business, making any debt or equity investment in, or otherwise giving financial assistance to, any entity primarily engaged in the horseracing or gaming business or entering into any transactions with, or providing any services or personnel to, any entity primarily engaged in the horseracing or gaming business, substantially in the form attached as Schedule D to the Arrangement Agreement. Each of the Transfer Agreement and the Forbearance Agreement are described in the Management Information Circular of Granite Co. dated February 22, 2011 and such descriptions are hereby incorporated by reference herein. Copies of the forms of Transfer Agreement and Forbearance Agreement are available on SEDAR at [www.sedar.com](http://www.sedar.com).

### Other Material Contracts

The following additional material contracts have been entered into by Granite and are still in effect:

- (i) the 2016 Indenture (as more fully described under “*Credit Facility and Indebtedness — Other Unsecured Indebtedness*”);



- (ii) the 2020 First Indenture (as more fully described under “*Credit Facility and Indebtedness — Other Unsecured Indebtedness*”);
- (iii) the 2020 Second Indenture (as more fully described under “*Credit Facility and Indebtedness — Other Unsecured Indebtedness*”); and
- (iv) the Support Agreement (as more fully described under “Description of Stapled Units — Support Agreement”).

Copies of the material contracts listed above may be found on SEDAR at [www.sedar.com](http://www.sedar.com).

## **ADDITIONAL INFORMATION**

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Additional information relating to Granite REIT and Granite GP may be found on SEDAR at [www.sedar.com](http://www.sedar.com) under their respective SEDAR profiles. Additional information, including Trustees’, Directors’ and executive officers’ remuneration and indebtedness, principal holders of securities and securities authorized for issuance under the equity compensation plans is contained in the joint Management Information Circular/ Proxy Statement of Granite REIT and Granite GP dated April 24, 2020 for the annual general meetings of the unitholders of Granite REIT and shareholders of Granite GP held on June 4, 2020. Additional financial information is provided in the audited combined financial statements of Granite and related Management’s Discussion and Analysis for the year ended December 31, 2020.

## APPENDIX A

### GRANITE REAL ESTATE INVESTMENT TRUST AUDIT COMMITTEE CHARTER

As of March 3, 2021

#### I. Purpose and Scope

The audit committee (the “**Committee**”) of Granite Real Estate Investment Trust (the “**Trust**”) is a committee of the Board of Trustees (the “**Board**”). The Committee shall oversee the accounting and financial reporting processes of the Trust, the audits of the Trust’s financial statements, and the Company’s risk management procedures, and shall otherwise exercise the responsibilities and duties set out in this Charter.

#### II. Membership

##### 1. Number of Members

The Committee shall be composed of three or more members of the Board.

##### 2. Independence

Each member of the Committee must be independent in accordance with applicable law and the applicable rules and regulations of the Canadian Securities Administrators, the United States Securities and Exchange Commission, the New York Stock Exchange and any other regulator or authority having jurisdiction over the Trust from time to time (the “**Applicable Requirements**”).

##### 3. Financial Literacy

Each member of the Committee shall be financially literate and shall have such accounting or financial management expertise as is required to comply with the Applicable Requirements.

##### 4. Term

The members of the Committee shall be appointed annually by the Board. Each member of the Committee shall serve at the pleasure of the Board until the member resigns, is removed or ceases to be a member of the Board.

##### 5. Chair

The members of the Committee shall elect a Chair of the Committee from among their number.

#### III. Duties and Responsibilities

The Committee shall have the functions and responsibilities set out below as well as any other functions that are specifically delegated to the Committee by the Board and that the Board is authorized to delegate by applicable laws and regulations. In addition to these functions and responsibilities, the Committee shall perform the duties required of an audit committee by any Applicable Requirements.

## **1. Financial Reports**

### **(a) General**

The Committee is responsible for overseeing the Trust's financial statements and financial disclosures. Management is responsible for the preparation, presentation and integrity of the Trust's financial statements and financial disclosures and for the appropriateness of the accounting principles and the reporting policies used by the Trust. The auditors are responsible for auditing the Trust's annual consolidated financial statements and for reviewing the Trust's unaudited interim financial statements.

### **(b) Review of Annual Financial Reports**

The Committee shall review the annual audited combined financial statements of the Trust and Granite REIT Inc., the external auditor's report thereon and the related management's discussion and analysis of financial condition and results of operation ("MD&A"). After completing its review, if advisable, the Committee shall recommend for Board approval such annual financial statements and the related MD&A.

### **(c) Review of Interim Financial Reports**

The Committee shall review the interim combined financial statements of the Trust and Granite REIT Inc., the external auditor's review report thereon and the related MD&A. After completing its review, if advisable, the Committee shall recommend for Board approval such interim financial statements and the related MD&A.

### **(d) Financial Statement Review Considerations**

In conducting its review of the annual financial statements or the interim financial statements, the Committee shall:

- (i) meet with management and the external auditor to discuss the financial statements and MD&A;
- (ii) review the disclosures in the financial statements;
- (iii) review the audit report or review report, if any, prepared by the external auditor;
- (iv) discuss with management, the auditors and internal legal counsel, as requested, any litigation claim or other contingency that could have a material effect on the financial statements;
- (v) regularly review the critical accounting policies followed and critical accounting and other significant estimates and judgements underlying the financial statements as presented by management;
- (vi) consider the effect of significant accounting policies in controversial or emerging areas for which there is a lack of authoritative guidance or consensus;
- (vii) review management's process for formulating significant accounting estimates and the reasonableness of these estimates;
- (viii) review significant recorded and unrecorded audit adjustments;
- (ix) review any material effects of regulatory accounting initiatives or off-balance sheet structures on the financial statements as presented by management, including requirements relating to complex or unusual transactions, significant changes to accounting principles and alternative treatments under applicable accounting principles;

- (x) review any material changes in accounting policies and any significant changes in accounting practices and their impact on the financial statements as presented by management;
- (xi) inquire at least annually of management, the accounting group and the auditors as to whether either has any concerns relative to the quality or aggressiveness of management's accounting policies;
- (xii) review with the auditors alternative accounting treatments that have been discussed with management;
- (xiii) review with management any emerging accounting and auditing issues, and their potential effects;
- (xiv) review with management matters that may have a material effect on the financial statements;
- (xv) review management's report on the effectiveness of internal controls over financial reporting;
- (xvi) review the factors identified by management as factors that may affect future financial results;
- (xvii) review responses received under the Trust's Internal Reporting Procedures (as defined below); and
- (xviii) review any other matters related to the Trust's financial statements that are brought forward by the auditors or management or which are required to be communicated to the Committee under accounting policies, auditing standards or Applicable Requirements.

**(e) Review of Other Financial Disclosures**

The Committee shall review and, if advisable, recommend for Board approval press releases disclosing, or based upon, financial results of the Trust, an annual information form and any other material financial disclosure in a document that is publicly disseminated and if requested by the Board, financial disclosure in a prospectus or other securities offering documents of the Trust.

**(f) Review of Forward-Looking Information**

The Committee shall review and, if advisable, recommend for Board approval any material future-oriented financial information or financial outlook and endeavour to ensure that there is a reasonable basis for drawing any conclusions or making any forecasts and projections set out in such disclosures.

**2. Auditors**

**(a) General**

The Committee shall be responsible for oversight of the work of the auditors, including the external auditor's work in preparing or issuing an audit report, performing other audit, review or attest services or any other related work. The external auditor will report directly to the Committee. When a change of auditors is proposed, the Committee shall review all issues related to the change, including the information required to be disclosed by applicable legal requirements and the planned steps for an orderly transition.

**(b) Nomination and Compensation**

The Committee shall review and, if advisable, select and recommend for Board approval the external auditor to be nominated and the compensation of such external auditor. The Committee

shall have ultimate authority to approve all audit engagement terms, including the external auditor's audit plan.

**(c) Resolution of Disagreements**

The Committee shall assess the effectiveness of the working relationship of the Trust's external auditors with management and resolve any disagreements between management and the external auditors as to financial reporting matters brought to its attention.

The Committee shall review all reportable events, including disagreements, unresolved issues and consultations with the auditors, whether or not there is to be a change of auditors, and receive and review all reports prepared by the auditors.

**(d) Discussions with External Auditor**

The Committee shall periodically discuss with the external auditor such matters as are required by applicable auditing standards to be discussed by the external auditor with the Committee.

**(e) Audit Plan**

The Committee shall periodically review a summary of the external auditor's annual audit plan. The Committee shall consider and review with the external auditor any material changes to the scope of the plan.

**(f) Independence of External Auditor**

Before the external auditor issues its report on the annual financial statements, the Committee shall obtain from the external auditor a formal written statement describing all relationships between the external auditor and the Trust; discuss with the external auditor any disclosed relationships or services that may affect the objectivity and independence of the external auditor; and obtain written confirmation from the external auditor that it is objective and independent within the meaning of the applicable Rules of Professional Conduct/Code of Ethics adopted by the provincial institute or order of chartered accountants to which the external auditor belongs and other Applicable Requirements. The Committee shall take appropriate action to oversee the independence of the external auditor.

**(g) Evaluation of Lead Partner**

The Committee shall periodically review the qualifications and performance of the lead partner(s) of the external auditor.

**(h) Requirement for Pre-Approval of Non-Audit Services**

The Committee shall approve in advance any and all audit services and permissible non-audit services to be performed by the auditors for the Trust or its subsidiary entities that it deems advisable in accordance with Applicable Requirements and Board approved policies and procedures, and adopt and implement policies for such pre-approval. The Committee shall consider the impact of such services and fees on the independence of the auditor. The Committee may delegate pre-approval authority to any member of the Committee. The decisions of any member of the Committee to whom this authority has been delegated must be presented to the full Committee at its next scheduled Committee meeting.

**(i) Approval of Hiring Policies**

The Committee shall review and approve the Trust's hiring policies regarding partners, employees and former partners and employees of the present and former external auditors of the

Trust and the Committee shall be responsible for specified reporting and pre-approval functions thereunder.

### **3. Internal Controls**

#### **(a) General**

The Committee shall review the Trust's system of internal controls.

#### **(b) Establishment, Review and Approval**

The Committee shall require management to implement and maintain appropriate systems of internal controls in accordance with Applicable Requirements, including internal controls over financial reporting and disclosure, and shall review, evaluate and approve these procedures. The Committee shall periodically consider and review with management and the auditors:

- (i) the effectiveness of, or weaknesses or deficiencies in: the design or operation of the Trust's internal controls (including computerized information system controls and security); the overall control environment for managing business risks; and accounting, financial and disclosure controls (including, without limitation, controls over financial reporting), non-financial controls, and legal and regulatory controls and the impact of any identified weaknesses in internal controls on management's conclusions;
- (ii) any significant changes in internal controls over financial reporting that are disclosed, or considered for disclosure, including those in the Trust's periodic regulatory filings;
- (iii) any material issues raised by any inquiry or investigation by regulators;
- (iv) the Trust's fraud prevention and detection program, including deficiencies in internal controls that may impact the integrity of financial information, or may expose the Trust to other significant internal or external fraud losses and the extent of those losses and any disciplinary action in respect of fraud taken against management or other employees who have a significant role in financial reporting; and
- (v) any related significant issues and recommendations of the auditors together with management's responses thereto, including the timetable for implementation of recommendations to correct weaknesses in internal controls over financial reporting and disclosure controls.

#### **4. Internal Audit Function**

The Committee shall periodically review and approve the internal audit function, including its plan, budget and resources. The Committee shall direct management to make changes it deems advisable in respect of the internal audit function.

#### **5. Internal Reporting Procedures**

The Committee shall establish procedures (the "**Internal Reporting Procedures**") for (a) the receipt, retention, and treatment of complaints received by the Trust regarding accounting, internal accounting controls or auditing matters; and (b) the confidential, anonymous submission by employees of concerns regarding questionable accounting or auditing matters. Any such complaints or concerns that are received shall be submitted to the Chair of the Committee and be reviewed by the Committee and, if the Committee determines that the matter requires further investigation, it will direct the Chair of the Committee to engage outside advisors, as necessary or

appropriate, to investigate the matter and will work with management to reach a satisfactory conclusion. The Committee shall review investigations and any resolutions of complaints received and report to the Board thereon. The Committee shall be responsible for approving exceptions to the Internal Reporting Procedures.

#### **6. Risk Management**

The Committee shall be responsible for overseeing the identification and assessment of the principal risks to the operations of the Trust and the establishment and management of appropriate systems to manage such risks with a view to achieving a proper balance between risks incurred and potential return to holders of securities of the Trust and to the long-term viability of the Trust. In this regard, the Committee shall require management to report periodically to the Committee, and the Committee shall report periodically to the Board, on the principal risks faced by the Trust and the steps implemented by management to manage these risks.

#### **7. Compliance with Legal and Regulatory Requirements**

The Committee shall review reports from management members on: legal or compliance matters that may have a material impact on the Trust; the effectiveness of the Trust's compliance policies; and any material communications received from regulators. The Committee shall review management's evaluation of and representations relating to compliance with specific applicable law and guidance, and management's plans to remediate any deficiencies identified. The Committee shall be responsible for granting waivers to the Code of Conduct and Ethics of the Trust and Granite REIT Inc.

#### **8. Conflicts of Interest and Related Party Transactions**

The Committee shall review the Trust's policies relating to the avoidance of conflicts of interest and monitor conflicts of interest (real or perceived) of members of the Board and the Trust Board and management in accordance with the Code of Conduct and Ethics. The Committee will review and approve all payments to be made pursuant to any related party transactions involving executive officers and members of the Board and the Trust Board as may be necessary or desirable under the Applicable Requirements. The Committee shall consider the results of any review of these policies and procedures by the Trust's external auditors.

#### **9. Audit Committee Disclosure**

The Committee shall prepare, review and recommend for Board approval any audit committee disclosures required by Applicable Requirements in the Trust's disclosure documents.

#### **10. Financial Executives**

The Committee shall review and discuss with management the appointment of key financial executives and recommend qualified candidates to the Board, as appropriate.

#### **11. Charter Review**

The Committee shall review and assess the adequacy of this Charter from time to time, as required, to ensure compliance with Applicable Requirements and recommend to the Board for its approval any modifications to this Charter as are considered appropriate.

#### **12. Expenses**

The Chair of the Committee shall review and approve, as required, the expenses of the President and CEO and the Chairman of the Board.

#### **IV. Meetings**

##### **1. Procedure**

The time and place of the meetings of the Committee, the calling of meetings of the Committee and the procedure at such meetings in all respects shall be determined by the Committee; provided, however, that a majority of the members of the Committee shall constitute a quorum.

##### **2. Reporting to the Board**

The Chair shall provide a report to the Board on material matters considered by the Committee.

##### **3. In Camera Sessions**

The Committee shall hold meetings, or portions of meetings, at which management is not present. The Committee shall also periodically meet separately with management, the internal auditors and the external auditors.

#### **V. Delegation**

The Committee may, to the extent permissible by Applicable Requirements, designate a sub-committee to review any matter within this Charter as the Committee deems appropriate.

#### **VI. Outside Advisors**

The Committee shall have the authority to seek, retain and terminate external legal counsel, consultants or other advisors, from a source independent of management, to assist it in fulfilling its responsibilities and to set and pay the respective compensation for these advisors and other retention terms. The Trust shall provide appropriate funding, as determined by the Committee, for the services of these advisors.



**APPENDIX B**  
**GRANITE REIT INC.**  
**AUDIT COMMITTEE CHARTER**

As of March 3, 2021

**I. Purpose and Scope**

The audit committee (the “**Committee**”) of Granite REIT Inc. (the “**Company**”) is a committee of the Board of Directors (the “**Board**”). The Committee shall oversee the accounting and financial reporting processes of the Company, the audits of the Company’s financial statements, and the Company’s risk management procedures, and shall otherwise exercise the responsibilities and duties set out in this Charter.

**II. Membership**

**1. Number of Members**

The Committee shall be composed of three or more members of the Board.

**2. Independence**

Each member of the Committee must be independent in accordance with applicable law and the applicable rules and regulations of the Canadian Securities Administrators, the United States Securities and Exchange Commission, the New York Stock Exchange and any other regulator or authority having jurisdiction over the Company from time to time (the “**Applicable Requirements**”).

**3. Financial Literacy**

Each member of the Committee shall be financially literate and shall have such accounting or financial management expertise as is required to comply with the Applicable Requirements.

**4. Term**

The members of the Committee shall be appointed annually by the Board. Each member of the Committee shall serve at the pleasure of the Board until the member resigns, is removed or ceases to be a member of the Board.

**5. Chair**

The members of the Committee shall elect a Chair of the Committee from among their number.

**III. Duties and Responsibilities**

The Committee shall have the functions and responsibilities set out below as well as any other functions that are specifically delegated to the Committee by the Board and that the Board is authorized to delegate by applicable laws and regulations. In addition to these functions and responsibilities, the Committee shall perform the duties required of an audit committee by any Applicable Requirements.

**1. Financial Reports**

(a) **General**

The Committee is responsible for overseeing the Company’s financial statements and financial disclosures. Management is responsible for the preparation, presentation and integrity of the

Company's financial statements and financial disclosures and for the appropriateness of the accounting principles and the reporting policies used by the Company. The auditors are responsible for auditing the Company's annual consolidated financial statements and for reviewing the Company's unaudited interim financial statements.

**(b) Review of Annual Financial Reports**

The Committee shall review the annual audited combined financial statements of the Company and Granite Real Estate Investment Trust, the external auditor's report thereon and the related management's discussion and analysis of financial condition and results of operation ("MD&A"). After completing its review, if advisable, the Committee shall recommend for Board approval such annual financial statements and the related MD&A.

**(c) Review of Interim Financial Reports**

The Committee shall review the interim combined financial statements of the Company and Granite Real Estate Investment Trust, the external auditor's review report thereon and the related MD&A. After completing its review, if advisable, the Committee shall recommend for Board approval such interim financial statements and the related MD&A.

**(d) Financial Statement Review Considerations**

In conducting its review of the annual financial statements or the interim financial statements, the Committee shall:

- (i) meet with management and the external auditor to discuss the financial statements and MD&A;
- (ii) review the disclosures in the financial statements;
- (iii) review the audit report or review report, if any, prepared by the external auditor;
- (iv) discuss with management, the auditors and internal legal counsel, as requested, any litigation claim or other contingency that could have a material effect on the financial statements;
- (v) regularly review the critical accounting policies followed and critical accounting and other significant estimates and judgements underlying the financial statements as presented by management;
- (vi) consider the effect of significant accounting policies in controversial or emerging areas for which there is a lack of authoritative guidance or consensus;
- (vii) review management's process for formulating significant accounting estimates and the reasonableness of these estimates;
- (viii) review significant recorded and unrecorded audit adjustments;
- (ix) review any material effects of regulatory accounting initiatives or off-balance sheet structures on the financial statements as presented by management, including requirements relating to complex or unusual transactions, significant changes to accounting principles and alternative treatments under applicable accounting principles;
- (x) review any material changes in accounting policies and any significant changes in accounting practices and their impact on the financial statements as presented by management;
- (xi) inquire at least annually of management, the accounting group and the auditors as to whether either has any concerns relative to the quality or aggressiveness of management's accounting policies;

- (xii) review with the auditors alternative accounting treatments that have been discussed with management;
- (xiii) review with management any emerging accounting and auditing issues, and their potential effects;
- (xiv) review with management matters that may have a material effect on the financial statements;
- (xv) review management's report on the effectiveness of internal controls over financial reporting;
- (xvi) review the factors identified by management as factors that may affect future financial results;
- (xvii) review responses received under the Company's Internal Reporting Procedures (as defined below); and
- (xviii) review any other matters related to the Company's financial statements that are brought forward by the auditors or management or which are required to be communicated to the Committee under accounting policies, auditing standards or Applicable Requirements.

**(e) Review of Other Financial Disclosures**

The Committee shall review and, if advisable, recommend for Board approval press releases disclosing, or based upon, financial results of the Company, an annual information form and any other material financial disclosure in a document that is publicly disseminated and if requested by the Board, financial disclosure in a prospectus or other securities offering document of the Company.

**(f) Review of Forward-Looking Information**

The Committee shall review and, if advisable, recommend for Board approval any material future-oriented financial information or financial outlook and endeavour to ensure that there is a reasonable basis for drawing any conclusions or making any forecasts and projections set out in such disclosures.

**2. Auditors**

**(a) General**

The Committee shall be responsible for oversight of the work of the auditors, including the external auditor's work in preparing or issuing an audit report, performing other audit, review or attest services or any other related work. The external auditor will report directly to the Committee. When a change of auditors is proposed, the Committee shall review all issues related to the change, including the information required to be disclosed by applicable legal requirements and the planned steps for an orderly transition.

**(b) Nomination and Compensation**

The Committee shall review and, if advisable, select and recommend for Board approval the external auditor to be nominated and the compensation of such external auditor. The Committee shall have ultimate authority to approve all audit engagement terms, including the external auditor's audit plan.

**(c) Resolution of Disagreements**

The Committee shall assess the effectiveness of the working relationship of the Company's external auditors with management and resolve any disagreements between management and the external auditors as to financial reporting matters brought to its attention.

The Committee shall review all reportable events, including disagreements, unresolved issues and consultations with the auditors, whether or not there is to be a change of auditors, and receive and review all reports prepared by the auditors.

**(d) Discussions with External Auditor**

The Committee shall periodically discuss with the external auditor such matters as are required by applicable auditing standards to be discussed by the external auditor with the Committee.

**(e) Audit Plan**

The Committee shall periodically review a summary of the external auditor's annual audit plan. The Committee shall consider and review with the external auditor any material changes to the scope of the plan.

**(f) Independence of External Auditor**

Before the external auditor issues its report on the annual financial statements, the Committee shall obtain from the external auditor a formal written statement describing all relationships between the external auditor and the Company; discuss with the external auditor any disclosed relationships or services that may affect the objectivity and independence of the external auditor; and obtain written confirmation from the external auditor that it is objective and independent within the meaning of the applicable Rules of Professional Conduct/Code of Ethics adopted by the provincial institute or order of chartered accountants to which the external auditor belongs and other Applicable Requirements. The Committee shall take appropriate action to oversee the independence of the external auditor.

**(g) Evaluation of Lead Partner**

The Committee shall periodically review the qualifications and performance of the lead partner(s) of the external auditor.

**(h) Requirement for Pre-Approval of Non-Audit Services**

The Committee shall approve in advance any and all audit services and permissible non-audit services to be performed by the auditors for the Company or its subsidiary entities that it deems advisable in accordance with Applicable Requirements and Board approved policies and procedures, and adopt and implement policies for such pre-approval. The Committee shall consider the impact of such services and fees on the independence of the auditor. The Committee may delegate pre-approval authority to any member of the Committee. The decisions of any member of the Committee to whom this authority has been delegated must be presented to the full Committee at its next scheduled Committee meeting.

**(i) Approval of Hiring Policies**

The Committee shall review and approve the Company's hiring policies regarding partners, employees and former partners and employees of the present and former external auditors of the Company and the Committee shall be responsible for specified reporting and pre-approval functions thereunder.

### **3. Internal Controls**

#### **(a) General**

The Committee shall review the Company's system of internal controls.

#### **(b) Establishment, Review and Approval**

The Committee shall require management to implement and maintain appropriate systems of internal controls in accordance with Applicable Requirements, including internal controls over financial reporting and disclosure, and shall review, evaluate and approve these procedures. The Committee shall periodically consider and review with management and the auditors:

- (i) the effectiveness of, or weaknesses or deficiencies in: the design or operation of the Company's internal controls (including computerized information system controls and security); the overall control environment for managing business risks; and accounting, financial and disclosure controls (including, without limitation, controls over financial reporting), non-financial controls, and legal and regulatory controls and the impact of any identified weaknesses in internal controls on management's conclusions;
- (ii) any significant changes in internal controls over financial reporting that are disclosed, or considered for disclosure, including those in the Company's periodic regulatory filings;
- (iii) any material issues raised by any inquiry or investigation by regulators;
- (iv) the Company's fraud prevention and detection program, including deficiencies in internal controls that may impact the integrity of financial information, or may expose the Company to other significant internal or external fraud losses and the extent of those losses and any disciplinary action in respect of fraud taken against management or other employees who have a significant role in financial reporting; and
- (v) any related significant issues and recommendations of the auditors together with management's responses thereto, including the timetable for implementation of recommendations to correct weaknesses in internal controls over financial reporting and disclosure controls.

### **4. Internal Audit Function**

The Committee shall periodically review and approve the internal audit function, including its plan, budget and resources. The Committee shall direct management to make changes it deems advisable in respect of the internal audit function.

### **5. Internal Reporting Procedures**

The Committee shall establish procedures (the "**Internal Reporting Procedures**") for (a) the receipt, retention, and treatment of complaints received by the Company regarding accounting, internal accounting controls or auditing matters; and (b) the confidential, anonymous submission by employees of concerns regarding questionable accounting or auditing matters. The Internal Reporting Procedures shall also be available for reports of breaches of the Code of Conduct and Ethics. Any such complaints or concerns that are received shall be submitted to the Chair of the Committee and be reviewed by the Committee and, if the Committee determines that the matter requires further investigation, it will direct the Chair of the Committee to engage outside advisors, as necessary or appropriate, to investigate the matter and will work with management to reach a satisfactory conclusion. The Committee shall review investigations and any resolutions of complaints received and report to the Board thereon. The Committee shall be responsible for approving exceptions to the Internal Reporting Procedures.

## **6. Risk Management**

The Committee shall be responsible for overseeing the identification and assessment of the principal risks to the operations of the Company and the establishment and management of appropriate systems to manage such risks with a view to achieving a proper balance between risks incurred and potential return to holders of securities of the Company and to the long-term viability of the Company. In this regard, the Committee shall require management to report periodically to the Committee, and the Committee shall report periodically to the Board, on the principal risks faced by the Company and the steps implemented by management to manage these risks.

## **7. Compliance with Legal and Regulatory Requirements**

The Committee shall review reports from management members on: legal or compliance matters that may have a material impact on the Company; the effectiveness of the Company's compliance policies; and any material communications received from regulators. The Committee shall review management's evaluation of and representations relating to compliance with specific applicable law and guidance, and management's plans to remediate any deficiencies identified. The Committee shall be responsible for granting waivers to the Code of Conduct and Ethics of the Company and Granite Real Estate Investment Trust.

## **8. Conflicts of Interest and Related Party Transactions**

The Committee shall review the Company's policies relating to the avoidance of conflicts of interest and monitor conflicts of interest (real or perceived) of members of the Board and the Trust Board and management in accordance with the Code of Conduct and Ethics. The Committee will review and approve all payments to be made pursuant to any related party transactions involving executive officers and members of the Board and the Trust Board as may be necessary or desirable under the Applicable Requirements. The Committee shall consider the results of any review of these policies and procedures by the Company's external auditors.

## **9. Audit Committee Disclosure**

The Committee shall prepare, review and recommend for Board approval any audit committee disclosures required by Applicable Requirements in the Company's disclosure documents.

## **10. Financial Executives**

The Committee shall review and discuss with management the appointment of key financial executives and recommend qualified candidates to the Board, as appropriate.

## **11. Charter Review**

The Committee shall review and assess the adequacy of this Charter from time to time, as required, to ensure compliance with Applicable Requirements and recommend to the Board for its approval any modifications to this Charter as are considered appropriate.

## **12. Expenses**

The Chair of the Committee shall review and approve, as required, the expenses of the President and CEO and the Chairman of the Board.

#### **IV. Meetings**

##### **1. Procedure**

The time and place of the meetings of the Committee, the calling of meetings of the Committee and the procedure at such meetings in all respects shall be determined by the Committee; provided, however, that a majority of the members of the Committee shall constitute a quorum.

##### **2. Reporting to the Board**

The Chair shall provide a report to the Board on material matters considered by the Committee.

##### **3. In Camera Sessions**

The Committee shall hold meetings, or portions of meetings, at which management is not present. The Committee shall also periodically meet separately with management, the internal auditors and the external auditors.

#### **V. Delegation**

The Committee may, to the extent permissible by Applicable Requirements, designate a sub-committee to review any matter within this Charter as the Committee deems appropriate.

#### **VI. Outside Advisors**

The Committee shall have the authority to seek, retain and terminate external legal counsel, consultants or other advisors, from a source independent of management, to assist it in fulfilling its responsibilities and to set and pay the respective compensation for these advisors and other retention terms. The Company shall provide appropriate funding, as determined by the Committee, for the services of these advisors.



Audited Combined Financial Statements  
of Granite Real Estate Investment Trust  
and Granite REIT Inc.

For the years ended December 31, 2020 and 2019



## MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

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Management of Granite Real Estate Investment Trust and Granite REIT Inc. (collectively the "Trust") is responsible for the preparation and presentation of the combined financial statements and all information included in the 2020 Annual Report. The combined financial statements were prepared by management in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board and where appropriate, reflect estimates based on management's best judgement in the circumstances. Financial information as presented elsewhere in the 2020 Annual Report has been prepared by management to ensure consistency with information contained in the combined financial statements. The combined financial statements have been audited by independent auditors and reviewed by the Audit Committees and approved by both the Board of Trustees of Granite Real Estate Investment Trust and the Board of Directors of Granite REIT Inc.

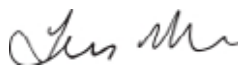
Management is responsible for the development and maintenance of systems of internal accounting and administrative controls of high quality. Such systems are designed to provide reasonable assurance that the financial information is accurate, relevant and reliable and that the Trust's assets are appropriately accounted for and adequately safeguarded. Management has determined that, as at December 31, 2020 and based on the framework set forth in *Internal Control—Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission, internal control over financial reporting was effective. The Trust's President and Chief Executive Officer and Chief Financial Officer, in compliance with Section 302 of the U.S. Sarbanes-Oxley Act of 2002 ("SOX"), has provided a SOX-related certification in connection with the Trust's annual disclosure document in the U.S. (Form 40-F) to the U.S. Securities and Exchange Commission. In accordance with National Instrument 52-109, a similar certification has been provided to the Canadian Securities Administrators.

The Trust's Audit Committees are appointed by their respective Boards and are comprised solely of outside independent Directors or Trustees. The Audit Committees meet periodically with management, as well as with the independent auditors, to satisfy themselves that each is properly discharging its responsibilities to review the combined financial statements and the independent auditors' report and to discuss significant financial reporting issues and auditing matters. The Audit Committees report their findings to the Boards for consideration when approving the combined financial statements for issuance to the stapled unitholders.

The combined financial statements and the effectiveness of internal control over financial reporting have been audited by Deloitte LLP, the independent auditors, in accordance with Canadian generally accepted auditing standards and the standards of the Public Company Accounting Oversight Board (United States) on behalf of the stapled unitholders. The Auditors' Reports outline the nature of their examination and their opinion on the combined financial statements of the Trust and the effectiveness of the Trust's internal control over financial reporting. The independent auditors have full and unrestricted access to the Audit Committees.



Kevan Gorrie  
President and Chief Executive Officer



Teresa Neto  
Chief Financial Officer

Toronto, Canada,  
March 3, 2021

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

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To the Board of Trustees and Unitholders of Granite Real Estate Investment Trust and the Board of Directors and Shareholders of Granite REIT Inc.

### Opinion on the Financial Statements

We have audited the accompanying combined balance sheets of Granite Real Estate Investment Trust and subsidiaries and Granite REIT Inc. (collectively, the “Trust”), as of December 31, 2020 and December 31, 2019, the related combined statements of net income, comprehensive income, unitholders’ equity and cash flows, for each of the two years in the period ended December 31, 2020, and the related notes, (collectively referred to as the “financial statements”). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Trust as of December 31, 2020 and 2019, and its financial performance and its cash flows for each of the two years in the period ended December 31, 2020, in conformity with International Financial Reporting Standards as issued by the International Accounting Standards Board.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Trust’s internal control over financial reporting as of December 31, 2020, based on criteria established in *Internal Control — Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 3, 2021 expressed an unqualified opinion on the Trust’s internal control over financial reporting.

### Basis for Opinion

These financial statements are the responsibility of the Trust’s management. Our responsibility is to express an opinion on the Trust’s financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Trust in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

### Critical Audit Matter

The critical audit matter communicated below is a matter arising from the current-period audit of the financial statements that was communicated or required to be communicated to the audit committee and that (1) relates to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

**Fair Value of Investment Properties – Refer to Notes 2(d), 2(o) Estimates and Assumptions (i) and 4 of the Financial Statements**

*Critical Audit Matter Description*

The Trust has elected the fair value model for all investment properties and, accordingly, measures all investment properties at fair value subsequent to initial recognition on the balance sheet. The Trust primarily uses a discounted cash flow model to estimate the fair value of investment properties. The critical assumptions relating to the Trust's estimates of fair values of investment properties include the receipt of contractual rents, contractual renewal terms, expected future market rental rates, discount rates that reflect current market uncertainties, capitalization rates and recent investment property prices.

While there are several assumptions that are required to determine the fair value of all investment properties, the critical assumptions with the highest degree of subjectivity and impact on fair values are the expected future market rental rates, discount rates and capitalization rates, otherwise referred to herein as terminal capitalization rates. Auditing these critical assumptions required a high degree of auditor judgment as the estimations made by management contain significant measurement uncertainty. This resulted in an increased extent of audit effort, including the need to involve our fair value specialists.

*How the Critical Audit Matter Was Addressed in the Audit*

Our audit procedures related to the expected future market rental rates, discount rates and terminal capitalization rates used to determine the fair value of the investment properties included the following, among others:

- Evaluated the effectiveness of controls over determining investment properties' fair value, including those over the determination of the expected future market rental rates, the discount rates and terminal capitalization rates.
- Evaluated the reasonableness of management's forecast of expected future market rental rates by comparing management's forecasts with historical results, internal communications to management and the Board of Directors and contractual information, where applicable.
- With the assistance of our fair value specialists, evaluated the reasonableness of management's forecast of expected future market rental rates, discount rates and terminal capitalization rates by considering recent market transactions and industry surveys.

/s/ Deloitte LLP

Chartered Professional Accountants  
Licensed Public Accountants  
Toronto, Canada  
March 3, 2021

We have served as the Trust's auditor since 2012.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

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To the Board of Trustees and Unitholders of Granite Real Estate Investment Trust and the Board of Directors and Shareholders of Granite REIT Inc.

### Opinion on Internal Control over Financial Reporting

We have audited the internal control over financial reporting of Granite Real Estate Investment Trust and subsidiaries and Granite REIT Inc. (collectively, the "Trust") as of December 31, 2020, based on criteria established in *Internal Control — Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). In our opinion, the Trust maintained, in all material respects, effective internal control over financial reporting as of December 31, 2020, based on criteria established in *Internal Control — Integrated Framework (2013)* issued by COSO.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the combined financial statements as at and for the year ended December 31, 2020, of the Trust and our report dated March 3, 2021, expressed an unqualified opinion on those financial statements.

### Basis for Opinion

The Trust's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Trust's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Trust in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

### Definition and Limitations of Internal Control over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Deloitte LLP

Chartered Professional Accountants  
Licensed Public Accountants  
Toronto, Canada  
March 3, 2021

## Combined Balance Sheets

(Canadian dollars in thousands)

As at December 31,	Note	2020	2019
<b>ASSETS</b>			
<b>Non-current assets:</b>			
Investment properties	4	\$ 5,855,583	\$ 4,457,899
Construction funds in escrow	6	8,402	16,767
Deferred tax assets	14(c)	4,730	4,057
Fixed assets, net		3,290	2,119
Cross currency interest rate swap	8(b)	28,676	—
Other assets	6	948	1,273
		5,901,629	4,482,115
<b>Current assets:</b>			
Other receivable	7	—	11,650
Accounts receivable		6,746	7,812
Income taxes receivable		915	315
Prepaid expenses and other		6,902	3,387
Cash and cash equivalents	16(d)	831,280	298,677
<b>Total assets</b>		<b>\$ 6,747,472</b>	<b>\$ 4,803,956</b>
<b>LIABILITIES AND EQUITY</b>			
<b>Non-current liabilities:</b>			
Unsecured debt, net	8(a)	\$ 1,928,252	\$ 1,186,994
Cross currency interest rate swaps	8(b)	97,311	30,365
Long-term portion of lease obligations	9	32,944	32,426
Deferred tax liabilities	14(c)	392,841	320,972
		2,451,348	1,570,757
<b>Current liabilities:</b>			
Unsecured debt, net	8(a)	249,870	—
Cross currency interest rate swaps	8(b)	16,953	—
Deferred revenue	10	11,276	5,804
Accounts payable and accrued liabilities	10	61,197	50,183
Distributions payable	11	15,422	13,081
Short-term portion of lease obligations	9	829	619
Income taxes payable		18,373	15,402
<b>Total liabilities</b>		<b>2,825,268</b>	<b>1,655,846</b>
<b>Equity:</b>			
Stapled unitholders' equity	12	3,920,069	3,146,143
Non-controlling interests		2,135	1,967
<b>Total equity</b>		<b>3,922,204</b>	<b>3,148,110</b>
<b>Total liabilities and equity</b>		<b>\$ 6,747,472</b>	<b>\$ 4,803,956</b>

Commitments and contingencies (note 21)  
See accompanying notes

On behalf of the Boards:

/s/ Kelly Marshall  
Director/Trustee

/s/ Gerald J. Miller  
Director/Trustee

## Combined Statements of Net Income

(Canadian dollars in thousands)

Years ended December 31,	Note	2020	2019
Rental revenue	13(a)	\$ 340,199	\$ 272,823
Lease termination and close-out fees		—	855
<b>Revenue</b>		<b>340,199</b>	<b>273,678</b>
Property operating costs	13(b)	47,164	35,364
<b>Net operating income</b>		<b>293,035</b>	<b>238,314</b>
General and administrative expenses	13(c)	32,203	31,419
Depreciation and amortization		1,151	906
Interest income		(2,372)	(9,613)
Interest expense and other financing costs	13(d)	35,839	29,941
Foreign exchange (gains) losses, net		(3,671)	1,633
Fair value gains on investment properties, net	4	(273,437)	(245,442)
Fair value losses (gains) on financial instruments, net	13(e)	3,402	(1,192)
Loss on sale of investment properties, net	5	901	3,045
Other expense	13(f)	—	2,675
<b>Income before income taxes</b>		<b>499,019</b>	<b>424,942</b>
Income tax expense	14	69,092	42,667
<b>Net income</b>		<b>\$ 429,927</b>	<b>\$ 382,275</b>
<b>Net income attributable to:</b>			
Stapled unitholders		\$ 429,804	\$ 382,079
Non-controlling interests		123	196
		<b>\$ 429,927</b>	<b>\$ 382,275</b>

See accompanying notes

## Combined Statements of Comprehensive Income

(Canadian dollars in thousands)

Years ended December 31,	Note	2020	2019
<b>Net income</b>		<b>\$429,927</b>	<b>\$ 382,275</b>
<b>Other comprehensive income (loss):</b>			
Foreign currency translation adjustment <sup>(1)</sup>		<b>24,839</b>	(173,341)
Unrealized (loss) gain on net investment hedges, includes income taxes of nil <sup>(1)</sup>	<b>8(b)</b>	<b>(45,093)</b>	77,996
<b>Total other comprehensive loss</b>		<b>(20,254)</b>	<b>(95,345)</b>
<b>Comprehensive income</b>		<b>\$409,673</b>	<b>\$ 286,930</b>
<sup>(1)</sup> Items that may be reclassified subsequently to net income if a foreign subsidiary is disposed of or hedges are terminated or no longer assessed as effective (note 2(h)).			
<b>Comprehensive income attributable to:</b>			
Stapled unitholders		<b>\$409,514</b>	\$ 286,817
Non-controlling interests		<b>159</b>	113
		<b>\$409,673</b>	<b>\$ 286,930</b>

See accompanying notes

## Combined Statements of Unitholders' Equity

(Canadian dollars in thousands)

### Year Ended December 31, 2020

	Number of units (000s)	Stapled units	Contributed surplus	Retained earnings	Accumulated other comprehensive income	Stapled unitholders' equity	Non- controlling interests	Equity
<b>As at January 1, 2020</b>	<b>54,052</b>	<b>\$2,608,050</b>	<b>\$ 54,654</b>	<b>\$ 367,249</b>	<b>\$ 116,190</b>	<b>\$ 3,146,143</b>	<b>\$ 1,967</b>	<b>\$3,148,110</b>
Net income	—	—	—	429,804	—	429,804	123	429,927
Other comprehensive (loss) income	—	—	—	—	(20,290)	(20,290)	36	(20,254)
Stapled unit offering, net of issuance costs (note 12 (d))	8,096	552,857	—	—	—	552,857	—	552,857
Distributions (note 11)	—	—	—	(165,404)	—	(165,404)	(170)	(165,574)
Contributions from non-controlling interests	—	—	—	—	—	—	179	179
Units issued under the stapled unit plan (note 12(b))	31	1,977	—	—	—	1,977	—	1,977
Units repurchased for cancellation (note 12(c))	(491)	(23,690)	(1,328)	—	—	(25,018)	—	(25,018)
<b>As at December 31, 2020</b>	<b>61,688</b>	<b>\$3,139,194</b>	<b>\$ 53,326</b>	<b>\$ 631,649</b>	<b>\$ 95,900</b>	<b>\$ 3,920,069</b>	<b>\$ 2,135</b>	<b>\$3,922,204</b>

### Year Ended December 31, 2019

	Number of units (000s)	Stapled units	Contributed surplus	Retained earnings	Accumulated other comprehensive income	Stapled unitholders' equity	Non- controlling interests	Equity
<b>As at January 1, 2019</b>	<b>45,685</b>	<b>\$2,063,778</b>	<b>\$ 95,787</b>	<b>\$ 124,501</b>	<b>\$ 211,452</b>	<b>\$ 2,495,518</b>	<b>\$ 1,467</b>	<b>\$2,496,985</b>
Net income	—	—	—	382,079	—	382,079	196	382,275
Other comprehensive loss	—	—	—	—	(95,262)	(95,262)	(83)	(95,345)
Stapled unit offering, net of issuance costs (note 12 (d))	8,349	502,003	—	—	—	502,003	—	502,003
Distributions (note 11)	—	—	—	(139,331)	—	(139,331)	(150)	(139,481)
Contributions from non-controlling interests	—	—	—	—	—	—	537	537
Special distribution paid in units and immediately consolidated (note 11)	—	41,128	(41,128)	—	—	—	—	—
Units issued under the stapled unit plan (note 12(b))	20	1,207	—	—	—	1,207	—	1,207
Units repurchased for cancellation (note 12(c))	(2)	(66)	(5)	—	—	(71)	—	(71)
<b>As at December 31, 2019</b>	<b>54,052</b>	<b>\$2,608,050</b>	<b>\$ 54,654</b>	<b>\$ 367,249</b>	<b>\$ 116,190</b>	<b>\$ 3,146,143</b>	<b>\$ 1,967</b>	<b>\$3,148,110</b>

See accompanying notes



## Combined Statements of Cash Flows

(Canadian dollars in thousands)

Years ended December 31,	Note	2020	2019
<b>OPERATING ACTIVITIES</b>			
<b>Net income</b>		\$ 429,927	\$ 382,275
Items not involving operating cash flows	16(a)	(199,581)	(196,583)
Leasing commissions paid		(2,953)	(1,307)
Tenant allowances paid		(2,019)	(513)
Current income tax expense	14(a)	6,591	5,071
Income taxes paid		(5,679)	(3,009)
Interest expense		34,048	29,275
Interest paid		(32,654)	(28,833)
Changes in working capital balances	16(b)	16,641	(2,945)
<b>Cash provided by operating activities</b>		<b>244,321</b>	<b>183,431</b>
<b>INVESTING ACTIVITIES</b>			
Investment properties:			
Property acquisitions	3	(1,045,659)	(930,878)
Working capital acquired on acquisitions		(7,006)	—
Proceeds from disposals, net	4, 5	42,508	85,536
Capital expenditures			
— Maintenance or improvements		(5,376)	(2,889)
— Developments or expansions		(49,598)	(27,407)
— Costs to complete acquired property	4	(8,622)	—
Construction funds released from (in) escrow	6	8,622	(17,125)
Mortgage receivable proceeds	5	—	16,845
Fixed asset additions		(1,691)	(176)
<b>Cash used in investing activities</b>		<b>(1,066,822)</b>	<b>(876,094)</b>
<b>FINANCING ACTIVITIES</b>			
Monthly distributions paid		(163,064)	(136,897)
Special distribution paid	11	—	(13,710)
Proceeds from unsecured debentures, net of financing costs	8(a)	994,185	—
Repayment of lease obligations	9	(638)	(598)
Settlement of cross currency swap	8(b)	—	(6,825)
Financing costs paid		(30)	(452)
Distributions to non-controlling interests		(170)	(150)
Contributions by non-controlling interests		—	225
Proceeds from stapled unit offerings, net of issuance costs	12(d)	552,932	502,003
Repurchase of stapled units	12(c)	(25,018)	(71)
<b>Cash provided by financing activities</b>		<b>1,358,197</b>	<b>343,525</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>		<b>(3,093)</b>	<b>(10,431)</b>
<b>Net increase (decrease) in cash and cash equivalents during the year</b>		<b>532,603</b>	<b>(359,569)</b>
Cash and cash equivalents, beginning of year		298,677	658,246
<b>Cash and cash equivalents, end of year</b>		<b>\$ 831,280</b>	<b>\$ 298,677</b>

See accompanying notes

## Notes to Combined Financial Statements

(All amounts in thousands of Canadian dollars unless otherwise noted)

### 1. NATURE AND DESCRIPTION OF THE TRUST

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Effective January 3, 2013, Granite Real Estate Inc. (“Granite Co.”) completed its conversion from a corporate structure to a stapled unit real estate investment trust (“REIT”) structure. All of the common shares of Granite Co. were exchanged, on a one-for-one basis, for stapled units, each of which consists of one unit of Granite Real Estate Investment Trust (“Granite REIT”) and one common share of Granite REIT Inc. (“Granite GP”). Granite REIT is an unincorporated, open-ended, limited purpose trust established under and governed by the laws of the province of Ontario and created pursuant to a Declaration of Trust dated September 28, 2012 and as subsequently amended on January 3, 2013 and December 20, 2017. Granite GP was incorporated on September 28, 2012 under the *Business Corporations Act* (British Columbia). Granite REIT, Granite GP and their subsidiaries (together “Granite” or the “Trust”) are carrying on the business previously conducted by Granite Co.

The stapled units trade on the Toronto Stock Exchange and on the New York Stock Exchange. The principal office of Granite REIT is 77 King Street West, Suite 4010, P.O. Box 159, Toronto-Dominion Centre, Toronto, Ontario, M5K 1H1, Canada. The registered office of Granite GP is Suite 2600, Three Bentall Centre, 595 Burrard Street, P.O. Box 49314, Vancouver, British Columbia, V7X 1L3, Canada.

The Trust is a Canadian-based REIT engaged in the acquisition, development, ownership and management of logistics, warehouse and industrial properties in North America and Europe.

These combined financial statements were approved by the Board of Trustees of Granite REIT and Board of Directors of Granite GP on March 3, 2021.

### 2. SIGNIFICANT ACCOUNTING POLICIES

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The accounting policies described below were applied consistently to all periods presented in these combined financial statements.

#### (a) Basis of Presentation and Statement of Compliance

The combined financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”).

#### (b) Combined Financial Statements and Basis of Consolidation

As a result of the REIT conversion described in note 1, the Trust does not have a single parent; however, each unit of Granite REIT and each share of Granite GP trade as a single stapled unit and accordingly, Granite REIT and Granite GP have identical ownership. Therefore, these financial statements have been prepared on a combined basis whereby the assets, liabilities and results of Granite GP and Granite REIT have been combined. The combined financial statements include the subsidiaries of Granite GP and Granite REIT. Subsidiaries are fully consolidated by Granite GP or Granite REIT from the date of acquisition, being the date on which control is obtained. The subsidiaries continue to be consolidated until the date that such control ceases. Control exists when Granite GP or Granite REIT have power, exposure or rights to variable returns and the ability to use their power over the entity to affect the amount of returns it generates.

All intercompany balances, income and expenses and unrealized gains and losses resulting from intercompany transactions are eliminated.

### **(c) Trust Units**

The stapled units are redeemable at the option of the holder and, therefore, are required to be accounted for as financial liabilities, except where certain exemption conditions are met, in which case redeemable instruments may be classified as equity. The attributes of the stapled units meet the exemption conditions set out in IAS 32, *Financial Instruments: Presentation* and are, therefore, presented as equity on the combined balance sheets.

### **(d) Investment Properties**

The Trust accounts for its investment properties, which include income-producing properties, properties under development and land held for development, in accordance with IAS 40, *Investment Property*. For acquired investment properties that meet the definition of a business, the acquisition is accounted for as a business combination (note 2(e)); otherwise they are initially measured at cost including directly attributable expenses. Subsequent to acquisition, investment properties are carried at fair value, which is determined based on available market evidence at the balance sheet date including, among other things, rental revenue from current leases and reasonable and supportable assumptions that represent what knowledgeable, willing parties would assume about rental revenue from future leases less future cash outflows in respect of capital expenditures. Gains and losses arising from changes in fair value are recognized in net income in the period of change.

#### ***Income-Producing Properties***

The carrying value of income-producing properties includes the impact of straight-line rental revenue (note 2(l)), tenant incentives and deferred leasing costs since these amounts are incorporated in the determination of the fair value of income-producing properties.

When an income-producing property is disposed of, the gain or loss is determined as the difference between the disposal proceeds, net of selling costs, and the carrying amount of the property and is recognized in net income in the period of disposal.

#### ***Properties Under Development***

The Trust's development properties are classified as such until the property is substantially completed and available for occupancy. The initial cost of properties under development includes the acquisition cost of the land and direct development or expansion costs, including construction costs, borrowing costs and indirect costs wholly attributable to development. Borrowing costs are capitalized to projects under development or construction based on the average accumulated expenditures outstanding during the period multiplied by the Trust's average borrowing rate on existing debt. Where borrowings are associated with specific developments, the amount capitalized is the gross borrowing cost incurred on such borrowings less any investment income arising on temporary investment of these borrowings. The capitalization of borrowing costs is suspended if there are prolonged periods that development activity is interrupted. The Trust capitalizes direct and indirect costs, including property taxes and insurance of the development property, if activities necessary to ready the development property for its intended use are in progress. Costs of internal personnel and other indirect costs that are wholly attributable to a project are capitalized as incurred.

If considered reliably measurable, properties under development are carried at fair value. Properties under development are measured at cost if fair value is not reliably measurable. In determining the fair value of properties under development consideration is given to, among other things, remaining construction costs, development risk, the stage of project completion and the reliability of cash inflows after project completion.

## **(e) Business Combinations**

The Trust accounts for property acquisitions as a business combination if the particular assets and set of activities acquired can be operated and managed as a business in their current state for the purpose of providing a return to the unitholders. In accordance with IFRS 3, *Business Combinations*, the acquired set of activities and assets in an acquisition must include an input and a substantive process to qualify as a business. IFRS 3 amendments, effective January 1, 2020, provide for an optional concentration test to permit a simplified assessment of whether an acquired set of activities and assets is not a business. The concentration test is met if substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets. The Trust applies the acquisition method to account for business combinations. The consideration transferred for a business combination is the fair value of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Trust. The total consideration includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired as well as liabilities and contingent liabilities assumed in a business combination are initially measured at fair value at the acquisition date.

The Trust recognizes any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognized amounts of the acquiree's identifiable net assets.

Acquisition related costs are expensed as incurred.

Any contingent consideration is recognized at fair value at the acquisition date. Subsequent changes to the fair value of contingent consideration that is recorded as an asset or liability is recognized in net income.

Goodwill is initially measured as the excess of the aggregate of the consideration transferred and the fair value of non-controlling interest over the identifiable net assets acquired. If the consideration transferred is lower than the fair value of the net assets acquired, the difference is recognized in net income.

## **(f) Assets Held for Sale**

Non-current assets (and disposal groups) are classified as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. This condition is satisfied when the asset is available for immediate sale in its present condition, management is committed to the sale and the sale is highly probable to occur within one year.

## **(g) Foreign Currency Translation**

The assets and liabilities of the Trust's foreign operations are translated into Canadian dollars using exchange rates prevailing at the end of each reporting period. Income and expense items are translated at the average exchange rates for the period, unless exchange rates fluctuate significantly during that period, in which case, for material transactions, the exchange rates at the dates of those transactions are used. Exchange differences arising are recognized in other comprehensive income and accumulated in equity.

In preparing the financial statements of each entity, transactions in currencies other than the entity's functional currency (foreign currencies) are recognized at the average rates of exchange prevailing in the period. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical

cost in a foreign currency are not retranslated. Exchange differences on monetary items are recognized in net income in the period in which they arise except for:

- The effective portion of exchange differences on transactions entered into in order to hedge certain foreign currency risks are recognized in other comprehensive income;
- Exchange differences on monetary items receivable from or payable to a foreign operation for which settlement is neither planned nor likely to occur (therefore forming part of the net investment in the foreign operation) are recognized in other comprehensive income; and
- Exchange differences on foreign currency borrowings related to capitalized interest for assets under construction are recognized in investment properties.

## (h) Financial Instruments and Hedging

### **Financial Assets and Financial Liabilities**

The following summarizes the Trust's classification and measurement basis of its financial assets and liabilities:

	<b>Classification and Measurement Basis</b>
<b>Financial assets</b>	
Construction funds in escrow	Amortized Cost
Long-term receivables included in other assets	Amortized Cost
Cross currency interest rate swaps	Fair Value
Other receivable (proceeds receivable associated with a property disposal)	Fair Value
Accounts receivable	Amortized Cost
Foreign exchange derivative contracts	Fair Value
Cash and cash equivalents	Amortized Cost
<b>Financial liabilities</b>	
Unsecured debentures, net	Amortized Cost
Unsecured term loans, net	Amortized Cost
Cross currency interest rate swaps	Fair Value
Accounts payable and accrued liabilities	Amortized Cost
Foreign exchange derivative contracts	Fair Value
Distributions payable	Amortized Cost

The Trust recognizes an allowance for expected credit losses ("ECL") for financial assets measured at amortized cost. The impact of the credit loss modeling process is summarized as follow:

- The Trust did not record an ECL allowance against long-term receivables as historical experience of loss on these balances is insignificant and, based on the assessment of forward-looking information, no significant increases in losses are expected. The Trust will continue to assess the valuation of these instruments.
- The Trust did not record an ECL allowance against accounts receivable and has determined that its internal processes of evaluating each receivable on a specific basis for collectability using historical experience and adjusted for forward-looking information, would appropriately allow the Trust to determine if there are significant increases in credit risk to then record a corresponding ECL allowance.

For financial liabilities measured at amortized cost, the liability is amortized using the effective interest rate method. Under the effective interest rate method, any transaction fees, costs, discounts and premiums directly related to the financial liabilities are recognized in net income over the expected life of the obligation.

In regards to modifications to financial liabilities, when a financial liability measured at amortized cost is modified or exchanged, and such modification or exchange does not result in derecognition, the adjustment to the amortized cost of the financial liability as a result of the modification or exchange is recognized in net income.

### ***Derivatives and Hedging***

Derivative instruments, such as the cross currency interest rate swaps and the foreign exchange forward contracts and collars, are recorded in the combined balance sheet at fair value, including those derivatives that are embedded in financial or non-financial contracts. Changes in the fair value of derivative instruments which are not designated as hedges for accounting purposes are recognized in the combined statements of net income. The Trust utilizes derivative financial instruments from time to time in the management of its foreign currency and interest rate exposures. The Trust's policy is not to utilize derivative financial instruments for trading or speculative purposes.

The Trust applies hedge accounting to certain derivative and non-derivative financial instruments designated as hedges of net investments in subsidiaries with a functional currency other than the Canadian dollar. Hedge accounting is discontinued prospectively when the hedge relationship is terminated or no longer qualifies as a hedge, or when the hedging item is sold or terminated. In a net investment hedging relationship, the effective portion of foreign exchange gains or losses on the hedging instruments is recognized in other comprehensive income and the ineffective portion is recognized in net income. The amounts recorded in accumulated other comprehensive income are recognized in net income when there is a disposition or partial disposition of the foreign subsidiary.

#### **(i) Cash and Cash Equivalents**

Cash and cash equivalents include cash and short-term investments with original maturities of three months or less.

#### **(j) Fixed Assets**

Fixed assets include computer hardware and software, furniture and fixtures and leasehold improvements, which are recorded at cost less accumulated depreciation. Depreciation expense is recorded on a straight-line basis over the estimated useful lives of the fixed assets, which typically range from 3 to 5 years for computer hardware and software and 5 to 7 years for other furniture and fixtures. Leasehold improvements are amortized over the term of the applicable lease. Fixed assets also include right-of-use assets identified in accordance with IFRS 16, *Leases*. Refer to note 2(k) for the measurement basis of right-of-use assets.

#### **(k) Leases**

The Trust recognizes a right-of-use asset and a lease obligation at the lease commencement date, in accordance with IFRS 16, *Leases*. The Trust accounts for its right-of-use assets that do not meet the definition of investment property as fixed assets. The right-of-use asset is initially measured at cost and, subsequently, at cost less any accumulated depreciation and impairment, and adjusted for certain remeasurements of the lease obligation. When a right-of-use asset meets the definition of investment property, it is initially measured at cost and subsequently measured at fair value (note 2(d)).

The lease liability is initially measured at the present value of the lease payments at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, at the Trust's incremental borrowing rate. Generally, the Trust uses its incremental borrowing rate as the discount rate.

The lease obligation is subsequently increased by the interest cost on the lease liability and decreased by lease payments made. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, a change in the estimate of the amount expected to be payable under a residual value guarantee or, as appropriate, a change in the assessment of whether a purchase or extension option is reasonably certain to be exercised or a termination option is reasonably certain not to be exercised.

#### **(l) Revenue Recognition**

Where Granite has retained substantially all the benefits and risks of ownership of its rental properties, leases with its tenants are accounted for as operating leases. Where substantially all the benefits and risks of ownership of the Trust's rental properties have been transferred to its tenants, the Trust's leases are accounted for as finance leases. All of the Trust's current leases are operating leases.

Revenue from investment properties include base rents earned from tenants under lease agreements, property tax and operating cost recoveries and other incidental income. Rents from tenants may contain rent escalation clauses or free rent periods which are recognized in revenue on a straight-line basis over the term of the lease. The difference between the revenue recognized and the contractual rent is included in investment properties as straight-line rents receivable. In addition, tenant incentives including cash allowances provided to tenants are recognized as a reduction in rental revenue on a straight-line basis over the term of the lease where it is determined that the tenant fixturing has no benefit to the property beyond the existing tenancy. Property tax and operating cost recoveries from tenants are recognized as revenue in the period in which applicable costs are incurred.

#### **(m) Unit-Based Compensation Plans**

##### ***Incentive Stock Option Plan***

Compensation expense for option grants is based on the fair value of the options at the grant date and is recognized over the period from the grant date to the date the award is vested. A liability is recognized for outstanding options based upon the fair value as the Trust is an open-ended trust making its units redeemable. During the period in which options are outstanding, the liability is adjusted for changes in the fair value with such adjustments being recognized as compensation expense in general and administrative expenses in the period in which they occur. The liability balance is reduced as options are exercised and recorded in equity as stapled units along with the proceeds received on exercise.

##### ***Executive Deferred Stapled Unit Plan***

The executive deferred stapled unit plan is measured at fair value at the date of grant and amortized to compensation expense from the effective date of the grant to the final vesting date. Compensation expense is recognized on a proportionate basis consistent with the vesting features of each tranche of the grant. Compensation expense for executive deferred stapled units granted under the plan is recognized in general and administrative expenses with a corresponding liability recognized based upon the fair value of the Trust's stapled units as the Trust is an open-ended trust making its units redeemable. During the period in which the executive deferred stapled units are outstanding, for grants with no performance criteria, the liability is adjusted for changes in the market value of the Trust's stapled unit, and for grants with performance criteria the liability is measured at fair value using the Monte Carlo simulation model (note 12), with both such adjustments being recognized as compensation expense in general and administrative expenses in the period in which they occur. The liability balance is reduced as deferred stapled units are settled for stapled units and recorded in equity.

### ***Director/Trustee Deferred Share Unit Plan***

The compensation expense and a corresponding liability associated with the director/trustee deferred share unit plan is measured based on the market value of the underlying stapled units. During the period in which the awards are outstanding, the liability is adjusted for changes in the market value of the underlying stapled unit, with such positive or negative adjustments being recognized in general and administrative expenses in the period in which they occur. The liability balance is settled for cash when a director/trustee ceases to be a member of the Board.

### **(n) Income Taxes**

#### ***Operations in Canada***

Granite qualifies as a mutual fund trust under the Income Tax Act (Canada) (the “Act”) and as such the Trust itself will not be subject to income taxes provided it continues to qualify as a REIT for purposes of the Act. A REIT is not taxable and not considered to be a Specified Investment Flow-through Trust provided it complies with certain tests and it distributes all of its taxable income in a taxation year to its unitholders.

The Trust’s qualification as a REIT results in no current or deferred income tax being recognized in the combined financial statements for income taxes related to the Canadian investment properties.

#### ***Operations in the United States***

The Trust’s investment property operations in the United States are conducted in a qualifying United States REIT (“US REIT”) for purposes of the Internal Revenue Code of 1986, as amended. As a qualifying US REIT, it is not taxable provided it complies with certain tests in addition to the requirement to distribute substantially all of its taxable income.

As a qualifying US REIT, current income taxes on U.S. taxable income have not been recorded in the combined financial statements. However, the Trust has recorded deferred income taxes that may arise on the disposition of its investment properties as the Trust will likely be subject to entity level income tax in connection with such transactions pursuant to the Foreign Investment in Real Property Tax Act.

#### ***Operations in Europe***

The Trust consolidates certain entities that continue to be subject to income tax.

Income taxes for taxable entities in Europe, as well as other entities in Canada or the United States subject to tax, are recorded as follows:

#### ***Current Income Tax***

The current income tax expense is determined on the basis of enacted or substantively enacted tax rates and laws at each balance sheet date.

#### ***Deferred Income Tax***

Deferred income tax is recorded, using the liability method, on temporary differences arising between the tax basis of assets and liabilities and the amounts reported on the combined financial statements. Deferred income tax assets and liabilities are measured at tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on the tax rates and laws that have been enacted or substantively enacted at the balance sheet date.



Deferred income tax assets are recognized to the extent that it is probable that deductions, tax credits or tax losses will be utilized.

Each of the current and deferred tax assets and liabilities are offset when they are levied by the same taxation authority in either the same taxable entity or different taxable entities within the same reporting group that settle on a net basis.

**(o) Significant Accounting Judgments, Estimates and Assumptions**

The preparation of the combined financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts and disclosures made in the financial statements and accompanying notes.

Management believes that the judgments, estimates and assumptions utilized in preparing the combined financial statements are reasonable and prudent; however, actual results could be materially different and require an adjustment to the reported results.

***Judgments***

The following are the critical judgments that have been made in applying the Trust's accounting policies and that have the most significant effect on the amounts recognized in the combined financial statements:

**(i) Leases**

The Trust's policy for revenue recognition is described in note 2(l). The Trust makes judgments in determining whether certain leases are operating or finance leases, in particular tenant leases with long contractual terms or leases where the property is a large square-footage and/or architecturally specialized. The Trust also makes judgments in determining the lease term for some lease contracts in which it is a lessee that include renewal or termination options. The assessment of whether the Trust is reasonably certain to exercise such options impacts the lease term which, in turn, significantly affects the amount of lease obligations and right-of-use assets recognized.

**(ii) Investment properties**

The Trust's policy relating to investment properties is described in note 2(d). In applying this policy, judgment is used in determining whether certain costs incurred for tenant improvements are additions to the carrying amount of the property or represent incentives, identifying the point at which practical completion of properties under development occurs and determining borrowing costs to be capitalized to the carrying value of properties under development. Judgment is also applied in determining the use, extent and frequency of independent appraisals.

**(iii) Income taxes**

The Trust applies judgment in determining whether it will continue to qualify as a REIT for both Canadian and U.S. tax purposes for the foreseeable future. However, should it at some point no longer qualify, it would be subject to income tax and would be required to recognize current and deferred income taxes.

## ***Estimates and Assumptions***

The key assumptions concerning the future and other key sources of estimation uncertainty that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities include the following:

### **(i) Valuation of investment properties**

The fair value of investment properties is determined by management using primarily the discounted cash flow method in which the income and expenses are projected over the anticipated term of the investment plus a terminal value discounted using an appropriate discount rate. The Trust obtains, from time to time, appraisals from independent qualified real estate valuation experts. However, the Trust does not measure its investment properties based on these appraisals but uses them as data points, together with other external market information accumulated by management, in arriving at its own conclusions on values. Management uses valuation assumptions such as discount rates, terminal capitalization rates and market rental rates applied in external appraisals or sourced from valuation experts; however, the Trust also uses its historical renewal experience with tenants, its direct knowledge of the specialized nature of certain of Granite's portfolio and tenant profile and the actual condition of the properties in making business judgments about lease renewal probabilities, renewal rents and capital expenditures. The critical assumptions relating to the Trust's estimates of fair values of investment properties include the receipt of contractual rents, contractual renewal terms, expected future market rental rates, discount rates that reflect current market uncertainties, capitalization rates and recent investment property prices. If there is any change in these assumptions or regional, national or international economic conditions, the fair value of investment properties may change materially. Refer to note 4 for further information on the estimates and assumptions made by management.

### **(ii) Fair value of financial instruments**

Where the fair value of financial assets or liabilities recorded on the balance sheet or disclosed in the notes cannot be derived from active markets, they are determined using valuation techniques including the discounted cash flow method. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as credit risk and volatility. Changes in assumptions about these factors could materially affect the reported fair value of financial instruments.

### **(iii) Income taxes**

The Trust operates in a number of countries and is subject to the income tax laws and related tax treaties in each of its operating jurisdictions. These laws and treaties can be subject to different interpretations by relevant taxation authorities. Significant judgment is required in the estimation of Granite's income tax expense, the interpretation and application of the relevant tax laws and treaties and the provision for any exposure that may arise from tax positions that are under audit by relevant taxation authorities.

The recognition and measurement of deferred tax assets or liabilities is dependent on management's estimate of future taxable profits and income tax rates that are expected to be in effect in the period the asset is realized or the liability is settled. Any changes in management's estimate can result in changes in deferred tax assets or liabilities as reported in the combined balance sheets and also the deferred income tax expense in the combined statements of net income.

**(p) Future Accounting Policy Changes**

As at December 31, 2020, there are no new accounting standards issued but not yet applicable to the combined financial statements except for the following:

**Agenda Decision — IFRS 16, Leases**

In December 2019, the IFRS Interpretations Committee issued a final agenda decision in regards to the determination of the lease term for cancellable or renewable leases under IFRS 16, *Leases* (the “Decision”) and whether the useful life of any non-removable leasehold improvements is limited to the lease term of the related lease. As of December 31, 2020, the Trust completed the impact assessment and determined that there is no material impact from the adoption of this interpretation on its combined financial statements.

**(q) COVID-19 Pandemic**

During the year ended December 31, 2020, the coronavirus disease (“COVID-19”) pandemic has resulted in governments across Granite’s operating markets enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and social distancing, have caused material disruption to businesses globally resulting in an economic slowdown. Global equity and capital markets have also experienced significant volatility and weakness during this time. Governments across the globe have reacted with significant monetary and fiscal interventions designed to stabilize economic conditions. Granite is continuing to monitor the impact of the COVID-19 pandemic on its business, liquidity and results of operations.

During the year ended December 31, 2020, there has not been any significant impact on Granite’s operations, assets or liabilities as a result of COVID-19. Granite has received 100% of 2020 rents due, and 100% and 99.9%, respectively, of January and February 2021 rents to date. Granite has not recognized any provisions for uncollected rent at this time as all outstanding rental income has been received. Granite reviewed its future cash flow projections and the valuation of its properties considering the impacts of the COVID-19 pandemic during the year ended December 31, 2020 and Granite does not expect, at this time, that COVID-19 will have a significant impact to the fair value of its investment property portfolio. In addition, there have not been any significant fair value losses on investment properties recorded in the year ended December 31, 2020.

Granite continues to review its future cash flow projections and the valuation of its investment properties in light of the COVID-19 pandemic. The carrying value of Granite’s investment properties reflects its best estimate for the highest and best use as at December 31, 2020 (note 4). The duration of the COVID-19 pandemic, and the potential for further waves of new infections in the markets where Granite operates that could lead to the reinstatement of emergency measures, cannot be predicted. As such, the length and full scope of the economic impact of COVID-19 and other consequential changes it will have on Granite’s business and operations in the long-term cannot be forecasted with certainty at this time. Certain aspects of Granite’s business and operations that could potentially be impacted include rental income, occupancy, capital expenditures, future demand for space and market rents, all of which ultimately impact the underlying valuation of investment properties.

### 3. ACQUISITIONS

During the years ended December 31, 2020 and 2019, property acquisitions consisted of the following:

#### 2020 Acquisitions

Property	Location	Date acquired	Property purchase price	Transaction costs	Total acquisition cost
<b>Property under development:</b>					
Aquamarijnweg 2 <sup>(1)</sup>	Bleiswijk, Netherlands	March 13, 2020	\$ 35,632	\$ 145	\$ 35,777
<b>Income-producing properties:</b>					
Oude Graaf 15	Weert, Netherlands	May 1, 2020	31,910	253	32,163
De Kroonstraat 1 <sup>(2)</sup>	Tilburg, Netherlands	July 1, 2020	71,716	710	72,426
Francis Baconstraat 4	Ede, Netherlands	July 1, 2020	21,403	178	21,581
8995 Airport Road	Brampton, ON	September 1, 2020	22,173	593	22,766
555 Beck Crescent	Ajax, ON	September 30, 2020	15,350	407	15,757
8500 Tatum Road <sup>(3)</sup>	Palmetto, GA	November 12, 2020	105,184	189	105,373
Industrieweg 15	Voorschoten, Netherlands	November 20, 2020	24,577	1,708	26,285
Zuidelijke Havenweg 2	Hengelo, Netherlands	December 4, 2020	46,226	2,882	49,108
Beurtvaartweg 2-4, Sprengenweg 1-2	Nijmegen, Netherlands	December 18, 2020	39,067	2,531	41,598
12 Tradeport Road	Hanover Township, PA	December 22, 2020	174,722	2,212	176,934
250 Tradeport Road	Nanticoke, PA	December 22, 2020	79,776	1,074	80,850
<b>Memphis portfolio (three properties):</b>					
4460 E. Holmes Road, 4995 Citation Drive and 8650 Commerce Drive	Memphis, TN, and Southaven, MS	June 18, 2020	111,590	497	112,087
<b>Midwest portfolio (five properties):</b>					
6201 Green Pointe Drive South, 8779 Le Saint Drive, 8754 Trade Port Drive and 445 Airtech Parkway	Groveport, OH, Hamilton, OH, West Chester, OH, and Indianapolis, IN	June 18, 2020	177,647	801	178,448
5415 Centerpoint Parkway	Obetz, OH	July 8, 2020	45,092	256	45,348
<b>Mississauga portfolio (four properties):</b>					
5600, 5610, 5620 and 5630 Timberlea Boulevard	Mississauga, ON	September 28, 2020	19,450	444	19,894
<b>Development land:</b>					
5005 Parker Henderson Road	Fort Worth, TX	June 8, 2020	8,932	332	9,264
			<b>\$ 1,030,447</b>	<b>\$ 15,212</b>	<b>\$ 1,045,659</b>

(1) The development in Bleiswijk, Netherlands was completed in September 2020 and subsequently transferred to income-producing properties. The property purchase price includes a tenant allowance of \$6.8 million (€4.4 million) paid in September 2020 associated with the acquisition.

(2) Excludes construction costs and holdbacks of \$12.4 million (€8.1million) related to a 0.1 million square foot expansion paid during the fourth quarter of 2020.

(3) The Trust acquired the leasehold interest in this property which resulted in the recognition of a right-of-use asset, including transaction costs, of \$105,373. The Trust will acquire freehold title to the property on December 1, 2029.

## 2019 Acquisitions

Property	Location	Date acquired	Property purchase price	Transaction costs	Total acquisition cost
<b>Income-producing properties:</b>					
201 Sunridge Boulevard	Wilmer, TX	March 1, 2019	\$ 58,087	\$ 141	\$ 58,228
3501 North Lancaster Hutchins Road	Lancaster, TX	March 1, 2019	106,120	168	106,288
2020 & 2095 Logistics Drive <sup>(1)</sup>	Mississauga, ON	April 9, 2019	174,106	146	174,252
1901 Beggrow Street	Columbus, OH	May 23, 2019	71,607	289	71,896
Heirweg 3	Born, Netherlands	July 8, 2019	25,704	1,640	27,344
1222 Commerce Parkway	Horn Lake, MS	August 1, 2019	24,492	231	24,723
831 North Graham Road	Greenwood, IN	October 4, 2019	39,581	40	39,621
100 Clyde Alexander Lane <sup>(2)</sup>	Pooler, GA	October 18, 2019	62,657	614	63,271
1301 Chalk Hill Road <sup>(3)</sup>	Dallas, TX	November 19, 2019	269,764	247	270,011
330-366 Stateline Road East	Southaven, MS	December 19, 2019	63,717	38	63,755
440-480 Stateline Road East	Southaven, MS	December 19, 2019	51,643	33	51,676
<b>Development land:</b>					
6701, 6702 Purple Sage Road	Houston, TX	July 1, 2019	33,361	510	33,871
			<b>\$ 980,839</b>	<b>\$ 4,097</b>	<b>\$ 984,936</b>

<sup>(1)</sup> Includes a right-of-use asset related to the ground lease of \$20.5 million.

<sup>(2)</sup> The Trust acquired the leasehold interest in this property which resulted in the recognition of a right-of-use asset, including transaction costs, of \$63,271. The Trust will acquire freehold title to the property on December 31, 2022.

<sup>(3)</sup> Excludes cash held in escrow at December 31, 2019 to complete construction.

During the year ended December 31, 2020, the transaction costs of \$15.2 million (2019 — \$4.1 million), which included land transfer taxes and legal and advisory costs were first capitalized to the cost of the respective properties and then subsequently expensed to net fair value gains on investment properties on the combined statements of net income as a result of measuring the properties at fair value.

## 4. INVESTMENT PROPERTIES

As at December 31,	2020	2019
Income-producing properties	\$ 5,786,338	\$ 4,377,623
Properties under development	31,488	51,310
Land held for development	37,757	28,966
	<b>\$ 5,855,583</b>	<b>\$ 4,457,899</b>

Changes in investment properties are shown in the following table:

Years Ended December 31,	2020			2019		
	Income-producing properties	Properties under development	Land held for development	Income-producing properties	Properties under development	Land held for development
Balance, beginning of year	\$4,377,623	\$ 51,310	\$ 28,966	\$3,415,786	\$ 17,009	\$ 3,984
Maintenance or improvements	3,997	—	—	3,272	—	—
Leasing commissions	3,449	—	—	1,079	—	—
Tenant allowances	1,784	—	—	515	—	—
Developments or expansions	12,582	39,083	458	3,641	27,250	—
Acquisitions (note 3)	1,000,618	35,777	9,264	951,065	8,932	24,939
Costs to complete acquired property (note 6)	8,622	—	—	—	—	—
Disposals (note 5)	(31,276)	—	—	—	—	—
Transfer to income-producing properties	97,733	(97,733)	—	—	—	—
Classified as assets held for sale	—	—	—	(61,120)	—	—
Amortization of straight-line rent	8,842	—	—	5,074	—	—
Amortization of tenant allowances	(5,321)	—	—	(5,122)	—	—
Other changes	(16)	—	—	189	—	—
Fair value gains (losses), net	273,914	(145)	(332)	243,351	(135)	557
Foreign currency translation, net	33,787	3,196	(599)	(180,107)	(1,746)	(514)
Balance, end of year	\$5,786,338	\$ 31,488	\$ 37,757	\$4,377,623	\$ 51,310	\$ 28,966

The Trust determines the fair value of an income-producing property based upon, among other things, rental income from current leases and assumptions about rental income from future leases reflecting market conditions and lease renewals at the applicable balance sheet dates, less future cash outflows in respect of such leases. Fair values are primarily determined by discounting the expected future cash flows, generally over a term of 10 years, plus a terminal value based on the application of a capitalization rate to estimated year 11 cash flows. The fair values of properties under development are measured using a discounted cash flow model, net of costs to complete, as of the balance sheet date. The Trust measures its investment properties using valuations prepared by management. The Trust does not measure its investment properties based on valuations prepared by external appraisers but uses such external appraisals as data points, together with other external market information accumulated by management, in arriving at its own conclusions on values. Management uses valuation assumptions such as discount rates, terminal capitalization rates and market rental rates applied in external appraisals or sourced from valuation experts; however, the Trust also uses its historical renewal experience with tenants, its direct knowledge of the specialized nature of certain of Granite's portfolio and tenant profile and its knowledge of the actual condition of the properties in making business judgments about lease renewal probabilities, renewal rents and capital expenditures. There has been no change in the valuation methodology during the year.

Refer to note 2(q) for a discussion of the impact of the COVID-19 pandemic on the Trust's business and operations, including the valuation of investment properties.

Included in investment properties is \$27.2 million (2019 — \$18.9 million) of net straight-line rent receivables arising from the recognition of rental revenue on a straight-line basis over the lease term.

Details about contractual obligations to purchase, construct and develop properties can be found in the commitments and contingencies note (note 21).

Tenant minimum rental commitments payable to Granite on non-cancellable operating leases as at December 31, 2020 are as follows:

2021	\$ 329,686
2022	323,125
2023	289,622
2024	211,997
2025	189,542
2026 and thereafter	1,042,995
	<b>\$ 2,386,967</b>

Valuations are most sensitive to changes in discount rates and terminal capitalization rates. The key valuation metrics for income-producing properties by country are set out below:

As at December 31,	2020			2019		
	Weighted average <sup>(1)</sup>	Maximum	Minimum	Weighted average <sup>(1)</sup>	Maximum	Minimum
<b>Canada</b>						
Discount rate	5.71%	6.25%	5.25%	5.90%	8.75%	5.25%
Terminal capitalization rate	5.22%	5.50%	4.75%	5.55%	8.00%	5.00%
<b>United States</b>						
Discount rate	6.18%	9.25%	5.00%	6.41%	9.50%	5.00%
Terminal capitalization rate	5.58%	8.50%	4.75%	6.23%	8.75%	5.25%
<b>Germany</b>						
Discount rate	6.85%	9.00%	5.50%	6.83%	8.25%	5.70%
Terminal capitalization rate	5.83%	8.25%	4.50%	6.31%	8.75%	5.00%
<b>Austria</b>						
Discount rate	8.58%	10.50%	8.25%	7.96%	10.00%	7.00%
Terminal capitalization rate	7.47%	9.75%	7.00%	7.34%	9.75%	6.75%
<b>Netherlands</b>						
Discount rate	4.99%	6.25%	4.40%	5.24%	6.00%	4.70%
Terminal capitalization rate	5.58%	7.40%	4.80%	6.14%	7.55%	5.60%
<b>Other</b>						
Discount rate	7.32%	7.50%	7.00%	8.25%	10.00%	7.25%
Terminal capitalization rate	6.97%	9.75%	6.00%	8.20%	9.75%	6.25%
<b>Total</b>						
Discount rate	6.38%	10.50%	4.40%	6.60%	10.00%	4.70%
Terminal capitalization rate	5.82%	9.75%	4.50%	6.32%	9.75%	5.00%

<sup>(1)</sup> Weighted based on income-producing property fair value.

The table below summarizes the sensitivity of the fair value of income-producing properties to changes in either the discount rate or terminal capitalization rate:

Rate sensitivity	Discount Rate		Terminal Capitalization Rate	
	Fair value	Change in fair value	Fair value	Change in fair value
+50 basis points	\$5,571,937	\$ (214,401)	\$5,503,884	\$ (282,454)
+25 basis points	5,677,809	(108,529)	5,638,929	(147,409)
<b>Base rate</b>	<b>5,786,338</b>	<b>—</b>	<b>5,786,338</b>	<b>—</b>
-25 basis points	5,897,286	110,948	5,947,585	161,247
-50 basis points	\$6,011,034	\$ 224,696	\$6,125,131	\$ 338,793

## 5. DISPOSITIONS

During the year ended December 31, 2020, Granite disposed of three properties located in Canada and Spain. The disposed properties consist of the following:

Property	Location	Date disposed	Sale price
201 Patillo Road	Tecumseh, ON	September 14, 2020	\$ 17,000
2032 First Street Louth	St. Catharines, ON	September 14, 2020	6,500
11 Santiago Russinyol Street	Barcelona, Spain	October 23, 2020	7,776
			<b>\$ 31,276</b>

During the year ended December 31, 2019, Granite disposed of 13 properties located in Canada and the United States. The disposed properties consist of the following:

Property	Location	Date disposed	Sale price
3 Walker Drive	Brampton, ON	January 15, 2019	\$ 13,380
<b>Iowa properties (four properties):</b>			
403 S 8th Street	Montezuma, IA		
1951 A Avenue	Victor, IA		
408 N Maplewood Avenue	Williamsburg, IA		
411 N Maplewood Avenue	Williamsburg, IA	February 25, 2019	22,323
375 Edward Street	Richmond Hill, ON	February 27, 2019	8,050
330 Finchdene Square	Toronto, ON	September 20, 2019	13,150
200 Industrial Parkway	Aurora, ON	November 4, 2019	10,010
<b>Michigan properties (five properties):</b>			
1800 Hayes Street	Grand Haven, MI		
3501 John F Donnelly Drive	Holland, MI		
3601 John F Donnelly Drive	Holland, MI		
3575 128th Avenue North	Holland, MI		
6151 Bancroft Avenue	Alto, MI	December 4, 2019	38,852
			<b>\$ 105,765</b>

The gross proceeds of \$22.3 million (US\$16.9 million) for the four properties in Iowa included a vendor take-back mortgage of \$16.8 million (US\$12.7 million) which was repaid on June 18, 2019.

During the year ended December 31, 2020, Granite incurred \$0.9 million (2019 — \$3.0 million) of broker commissions and legal and advisory costs associated with the disposal or planned disposal of the assets held for sale which are included in loss on sale of investment properties on the combined statements of net income. In connection with the disposal of a property in South Carolina in September 2018, on July 22, 2020, Granite settled the associated obligation in cash.



Upon receipt of the proceeds receivable (note 10), a resulting gain of \$0.4 million was realized which is included in the \$0.9 million loss on sale of investment properties on the combined statement of net income. For the year ended December 31, 2019, the \$3.0 million loss on sale of investment properties also included a \$0.4 million gain relating to the adjustment in proceeds receivable associated with the property disposal in South Carolina.

## 6. NON-CURRENT ASSETS

### Construction Funds In Escrow

On November 19, 2019, Granite acquired a developed property located at 1301 Chalk Hill Road, Dallas, Texas which had outstanding construction work. Consequently, \$20.5 million (US\$15.5 million) of the purchase price was placed in escrow to pay for the remaining construction costs. The funds are released from escrow as the construction is completed. As at December 31, 2020, \$8.4 million (US\$6.6 million) remained in escrow (2019 — \$16.8 million (US\$12.9 million)). As construction is completed, the construction costs are capitalized to the cost of the investment property. During the year ended December 31, 2020, \$8.6 million (US\$6.3 million) was released from escrow and capitalized to the property (note 4) (2019 — \$3.7 million (US\$2.6 million)).

### Other Assets

As at December 31,	2020	2019
Deferred financing costs associated with the revolving credit facility	\$599	\$ 885
Long-term receivables	349	388
	<b>\$948</b>	<b>\$1,273</b>

## 7. CURRENT ASSETS

### Other Receivable

On July 22, 2020, the full amount of the proceeds receivable of \$12.1 million (US\$9.0 million) associated with the disposal of a property in South Carolina in September 2018 was received. The estimated sale price for the property in 2018 was determined using an income approach that assumed a forecast consumer price index inflation factor at the date of disposition. Accordingly, the proceeds receivable was subject to change and was dependent upon the actual consumer price index inflation factor as at December 31, 2019. As at December 31, 2019, the proceeds receivable was \$11.7 million (US\$9.0 million).

## 8. UNSECURED DEBT AND CROSS CURRENCY INTEREST RATE SWAPS

### (a) Unsecured Debentures and Term Loans, Net

As at December 31,		2020		2019	
	Maturity Date	Amortized Cost <sup>(1)</sup>	Principal issued and outstanding	Amortized Cost <sup>(1)</sup>	Principal issued and outstanding
2021 Debentures	July 5, 2021	\$ 249,870	\$ 250,000	\$ 249,646	\$ 250,000
2023 Debentures	November 30, 2023	399,066	400,000	398,746	400,000
2027 Debentures	June 4, 2027	497,179	500,000	—	—
2030 Debentures	December 18, 2030	497,060	500,000	—	—
2024 Term Loan	December 19, 2024	235,419	235,949	239,153	239,816
2026 Term Loan	December 11, 2026	299,528	300,000	299,449	300,000
		<b>\$ 2,178,122</b>	<b>\$ 2,185,949</b>	<b>\$ 1,186,994</b>	<b>\$ 1,189,816</b>

<sup>(1)</sup> The amounts outstanding are net of deferred financing costs and, in the case of the term loans, debt modification losses. The deferred financing costs and debt modification losses are amortized using the effective interest method and are recorded in interest expense.

As at December 31,	2020	2019
<b>Unsecured Debentures and Term Loans, Net</b>		
Non-current	\$ 1,928,252	\$ 1,186,994
Current	249,870	—
	<b>\$ 2,178,122</b>	<b>\$ 1,186,994</b>

#### 2021 Debentures

On July 3, 2014, Granite REIT Holdings Limited Partnership (“Granite LP”), a wholly-owned subsidiary of Granite, issued at par \$250.0 million aggregate principal amount of 3.788% Series 2 senior debentures due July 5, 2021 (the “2021 Debentures”). Interest on the 2021 Debentures is payable semi-annually in arrears on January 5 and July 5 of each year. Deferred financing costs of \$1.6 million were incurred and recorded as a reduction against the principal owing.

The 2021 Debentures are redeemable, in whole or in part, at Granite’s option at any time and from time to time, at a price equal to accrued and unpaid interest plus the greater of (a) 100% of the principal amount of the 2021 Debentures to be redeemed; and (b) the Canada Yield Price. The Canada Yield Price means, in respect of a 2021 Debenture, a price equal to which, if the 2021 Debenture were to be issued at such price on the redemption date, would provide a yield thereon from the redemption date to its maturity date equal to 46.0 basis points above the yield that a non-callable Government of Canada bond, trading at par, would carry if issued on the redemption date with a maturity date of July 5, 2021. Granite also has the option to redeem the 2021 Debentures at par plus any accrued and unpaid interest within one month of the maturity date of July 5, 2021.

On January 4, 2021, the Trust redeemed in full the outstanding \$250.0 million aggregate principal amount of the 2021 Debentures (note 22). In conjunction with the redemption, the 2021 Cross Currency Interest Rate Swap was terminated on January 4, 2021 (note 22).

#### 2023 Debentures

On December 20, 2016, Granite LP issued \$400.0 million aggregate principal amount of 3.873% Series 3 senior debentures due November 30, 2023 (the “2023 Debentures”) at a nominal

premium. Interest on the 2023 Debentures is payable semi-annually in arrears on May 30 and November 30 of each year. Deferred financing costs of \$2.2 million were incurred and recorded as a reduction against the principal owing.

The 2023 Debentures are redeemable, in whole or in part, at Granite's option at any time and from time to time, at a price equal to accrued and unpaid interest plus the greater of (a) 100% of the principal amount of the 2023 Debentures to be redeemed; and (b) the Canada Yield Price. The Canada Yield Price means, in respect of a 2023 Debenture, a price equal to which, if the 2023 Debenture were to be issued at such price on the redemption date, would provide a yield thereon from the redemption date to its maturity date equal to 62.5 basis points above the yield that a non-callable Government of Canada bond, trading at par, would carry if issued on the redemption date with a maturity date of November 30, 2023. Granite also has the option to redeem the 2023 Debentures at par plus any accrued and unpaid interest within two months of the maturity date of November 30, 2023.

### **2027 Debentures**

On June 4, 2020, Granite LP issued at par \$500.0 million aggregate principal amount of 3.062% Series 4 senior debentures due June 4, 2027 (the "2027 Debentures"). Interest on the 2027 Debentures is payable semi-annually in arrears on June 4 and December 4 of each year. Deferred financing costs of \$3.0 million were incurred in connection with the issuance of the 2027 Debentures and are recorded as a reduction against the principal owing.

The 2027 Debentures are redeemable, in whole or in part, at Granite's option at any time and from time to time, at a price equal to accrued and unpaid interest plus the greater of (a) 100% of the principal amount of the 2027 Debentures to be redeemed; and (b) the Canada Yield Price. The Canada Yield Price means, in respect of a 2027 Debenture, a price equal to which, if the 2027 Debenture were to be issued at such price on the redemption date, would provide a yield thereon from the redemption date to its maturity date equal to 65.0 basis points above the yield that a non-callable Government of Canada bond, trading at par, would carry if issued on the redemption date with a maturity date of June 4, 2027. Granite also has the option to redeem the 2027 Debentures at par plus any accrued and unpaid interest within two months of the maturity date of June 4, 2027.

### **2030 Debentures**

On December 18, 2020, Granite LP issued at par \$500.0 million aggregate principal amount of 2.378% Series 5 senior debentures due December 18, 2030 (the "2030 Debentures"). Interest on the 2030 Debentures is payable semi-annually in arrears on June 18 and December 18 of each year. Deferred financing costs of \$3.0 million were incurred in connection with the issuance of the 2030 Debentures and are recorded as a reduction against the principal owing. As at December 31, 2020, deferred financing costs of \$0.2 million remain to be paid.

The 2030 Debentures are redeemable, in whole or in part, at Granite's option at any time and from time to time, at a price equal to accrued and unpaid interest plus the greater of (a) 100% of the principal amount of the 2030 Debentures to be redeemed; and (b) the Canada Yield Price. The Canada Yield Price means, in respect of a 2030 Debenture, a price equal to which, if the 2030 Debenture were to be issued at such price on the redemption date, would provide a yield thereon from the redemption date to its maturity date equal to 39.5 basis points above the yield that a non-callable Government of Canada bond, trading at par, would carry if issued on the redemption date with a maturity date of December 18, 2030. Granite also has the option to redeem the 2030 Debentures at par plus any accrued and unpaid interest within three months of the maturity date of December 18, 2030.

## 2024 Term Loan

On December 19, 2018, Granite LP entered into and fully drew down a US\$185.0 million senior unsecured non-revolving term facility that originally matured on December 19, 2022. On October 10, 2019, Granite refinanced the US\$185.0 million term facility and extended the maturity date two years to December 19, 2024 (the “2024 Term Loan”). The 2024 Term Loan is fully prepayable without penalty. Any amount repaid may not be re-borrowed. Interest on drawn amounts is calculated based on LIBOR plus an applicable margin determined by reference to the external credit rating of Granite LP and is payable monthly in arrears. Deferred financing costs of \$0.8 million were incurred and are recorded as a reduction against the principal owing. In addition, as a result of the extension in the maturity date in October 2019, Granite recorded a nominal loss in fair value (gains) losses on financial instruments on the combined statement of net income as a result of the debt modification.

In conjunction with the extension, the previously existing cross currency interest rate swap associated with the term facility was terminated on September 24, 2019 and blended into a new cross currency interest rate swap (note 8(b)).

## 2026 Term Loan

On December 12, 2018, Granite LP entered into and fully drew down a \$300.0 million senior unsecured non-revolving term facility that originally matured on December 12, 2025. On November 27, 2019, Granite refinanced the \$300.0 million term facility and extended the maturity date one year to December 11, 2026 (the “2026 Term Loan”). The 2026 Term Loan is fully prepayable without penalty. Any amount repaid may not be re-borrowed. Interest on drawn amounts is calculated based on the Canadian Dollar Offered Rate (“CDOR”) plus an applicable margin determined by reference to the external credit rating of Granite LP and is payable monthly in advance. Deferred financing costs of \$1.5 million were incurred and are recorded as a reduction against the principal owing. In addition, as a result of the extension in the maturity date in November 2019, Granite recorded a loss of \$0.7 million in fair value (gains) losses on financial instruments on the combined statement of net income as a result of the debt modification.

In conjunction with the extension, the previously existing cross currency interest rate swap associated with the term facility was settled on November 27, 2019 and a new cross currency interest rate swap was entered into (note 8(b)).

The 2021 Debentures, 2023 Debentures, 2027 Debentures, 2030 Debentures, 2024 Term Loan and 2026 Term Loan rank pari passu with all of Granite LP’s other existing and future senior unsecured indebtedness and are guaranteed by Granite REIT and Granite GP.

## (b) Cross Currency Interest Rate Swaps

<b>As at December 31,</b>	<b>2020</b>	<b>2019</b>
<b>Financial asset at fair value</b>		
2027 Cross Currency Interest Rate Swap	\$ 28,676	\$ —
<b>Financial liabilities at fair value</b>		
2021 Cross Currency Interest Rate Swap	\$ 16,953	\$ 3,630
2023 Cross Currency Interest Rate Swap	36,540	24,298
2030 Cross Currency Interest Rate Swap	10,545	—
2024 Cross Currency Interest Rate Swap	25,370	1,202
2026 Cross Currency Interest Rate Swap	24,856	1,235
	<b>\$114,264</b>	<b>\$30,365</b>

<b>As at December 31,</b>	<b>2020</b>	<b>2019</b>
<b>Financial liabilities at fair value</b>		
Non-current	<b>\$ 97,311</b>	\$30,365
Current	<b>16,953</b>	—
	<b>\$114,264</b>	\$30,365

On July 3, 2014, the Trust entered into a cross currency interest rate swap (the “2021 Cross Currency Interest Rate Swap”) to exchange the 3.788% semi-annual interest payments from the 2021 Debentures for Euro denominated payments at a 2.68% fixed interest rate. In addition, under the terms of the swap, the Trust will pay principal proceeds of €171.9 million in exchange for which it will receive \$250.0 million on July 5, 2021. On January 4, 2021, the 2021 Cross Currency Interest Rate Swap was terminated in conjunction with the redemption of the 2021 Debentures (note 22).

On December 20, 2016, the Trust entered into a cross currency interest rate swap (the “2023 Cross Currency Interest Rate Swap”) to exchange the 3.873% semi-annual interest payments from the 2023 Debentures for Euro denominated payments at a 2.43% fixed interest rate. In addition, under the terms of the swap, the Trust will pay principal proceeds of €281.1 million in exchange for which it will receive \$400.0 million on November 30, 2023.

On September 24, 2019, in conjunction with a refinancing, the Trust entered into a new cross currency interest rate swap (the “2024 Cross Currency Interest Rate Swap”) to exchange the LIBOR plus margin monthly interest payments from the 2024 Term Loan for Euro denominated payments at a 0.522% fixed interest rate. In addition, under the terms of the 2024 Cross Currency Interest Rate Swap, Granite will pay principal proceeds of €168.2 million in exchange for which it will receive US\$185.0 million on December 19, 2024.

On November 27, 2019, also in conjunction with a refinancing, the Trust entered into a new cross currency interest rate swap (the “2026 Cross Currency Interest Rate Swap”) to exchange the CDOR plus margin monthly interest payments from the 2026 Term Loan for Euro denominated payments at a 1.355% fixed interest rate. In addition, under the terms of the swap, the Trust will pay principal proceeds of €205.5 million in exchange for which it will receive \$300.0 million on December 11, 2026.

On June 4, 2020, the Trust entered into a cross currency interest rate swap (the “2027 Cross Currency Interest Rate Swap”) to exchange the \$500.0 million proceeds and the 3.062% semi-annual interest payments from the 2027 Debentures for US\$370.3 million and US dollar denominated interest payments at a 2.964% fixed interest rate. In addition, under the terms of the swap, the Trust will pay principal proceeds of US\$370.3 million in exchange for which it will receive \$500.0 million on June 4, 2027.

On December 18, 2020, the Trust entered into a cross currency interest rate swap (the “2030 Cross Currency Interest Rate Swap”) to exchange the 2.378% semi-annual interest payments from the 2030 Debentures for Euro denominated interest payments at a 1.045% fixed interest rate. In addition, under the terms of the swap, the Trust will pay principal proceeds of €319.4 million in exchange for which it will receive \$500.0 million on December 18, 2030.

The cross currency interest rate swaps are designated as net investment hedges of the Trust’s investments in foreign operations. The effectiveness of the hedges is assessed quarterly. Gains and losses associated with the effective portion of the hedges are recognized in other comprehensive income. For the year ended December 31, 2020, the Trust has assessed the net investment hedge associated with each cross currency interest rate swap, except for the 2021

Cross Currency Interest Rate Swap (from the period December 18 to December 31, 2020) and a portion of the 2024 Cross Currency Interest Rate Swap, to be effective.

On December 18, 2020, the Trust de-designated the 2021 Cross Currency Interest Rate Swap as a result of the designation of the 2030 Cross Currency Interest Rate Swap. Since the Trust did not employ hedge accounting for the 2021 Cross Currency Interest Rate Swap from December 18, 2020 to December 31, 2020, a fair value loss of less than \$0.1 million is recognized in fair value losses (gains) on financial instruments, net (note 13(e)) in the combined statement of net income.

With the refinancing of the 2024 Term Loan in 2019, the Trust has assessed only the foreign exchange movements associated with the fair value change of the 2024 Cross Currency Interest Rate Swap to be effective. Accordingly, the change in fair value relating to foreign exchange movements on the 2024 Cross Currency Interest Rate Swap is recorded in other comprehensive income. For the year ended December 31, 2020, since there is no effective hedge for the interest and other movements associated with the fair value change of the 2024 Cross Currency Interest Rate Swap, a fair value loss of \$5.9 million is recognized in fair value losses (gains) on financial instruments, net (note 13(e)) in the combined statement of net income.

The Trust has elected to record the differences resulting from the lower interest rates associated with the cross currency interest rate swaps in the combined statements of net income.

## 9. LEASE OBLIGATIONS

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As at December 31, 2020, the Trust had leases for the use of office space, office and other equipment, and ground leases for the land upon which four income-producing properties in Europe and Canada are situated. The Trust recognized these leases as right-of-use assets and recorded related lease liability obligations. During the year ended December 31, 2020, Granite recorded an additional right-of-use asset and related lease obligation of \$0.6 million for office space in the United States.

Future minimum lease payments relating to the right-of-use assets as at December 31, 2020 in aggregate for the next five years and thereafter are as follows:

2021	\$ 829
2022	554
2023	269
2024	258
2025	269
2026 and thereafter	31,594
	<b>\$33,773</b>

During the year ended December 31, 2020, the Trust recognized \$1.6 million (2019 — \$1.3 million) of interest expense, related to lease obligations (note 13(d)).

## 10. CURRENT LIABILITIES

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### Deferred Revenue

Deferred revenue relates to prepaid and unearned revenue received from tenants and fluctuates with the timing of rental receipts.

## Bank Indebtedness

On February 1, 2018, the Trust entered into an unsecured revolving credit facility in the amount of \$500.0 million that is available by way of Canadian dollar, US dollar or Euro denominated loans or letters of credit and matures on February 1, 2023. The Trust has the option to extend the maturity date by one year to February 1, 2024 subject to the agreement of lenders in respect of a minimum of 66 2/3% of the aggregate amount committed under the facility. The credit facility provides the Trust with the ability to increase the amount of the commitment by an additional aggregate principal amount of up to \$100.0 million with the consent of the participating lenders. As at December 31, 2020, the Trust had no amounts drawn (2019 — nil) from the credit facility and \$1.0 million (2019 — \$1.0 million) in letters of credit issued against the facility.

## Accounts Payable and Accrued Liabilities

<b>As at December 31,</b>	<b>2020</b>	<b>2019</b>
Accounts payable	\$ 9,876	\$ 6,840
Tenant security deposits	6,793	3,978
Employee unit-based compensation	7,118	5,586
Trustee/director unit-based compensation	5,219	3,301
Accrued salaries, incentives and benefits	5,783	5,416
Accrued interest payable	7,956	6,507
Accrued construction payable	6,285	5,933
Accrued professional fees	2,620	3,822
Accrued property operating costs	8,878	6,376
Accrual associated with a property disposal (note 7)	—	1,944
Other accrued liabilities	669	480
	<b>\$61,197</b>	<b>\$50,183</b>

In connection with the disposal of a property in South Carolina in September 2018, Granite retained an obligation to make certain repairs to the building. Accordingly, a liability was recorded at the time the property was disposed of, as determined using a third-party report. On July 22, 2020 in conjunction with the receipt of the proceeds receivable for this property disposal (note 7), Granite settled the obligation of \$2.0 million in cash for \$1.6 million.

## 11. DISTRIBUTIONS TO STAPLED UNITHOLDERS

Total distributions declared to stapled unitholders in the year ended December 31, 2020 were \$165.4 million (2019 — \$139.3 million) or \$2.91 per stapled unit (2019 — \$2.81 per stapled unit).

Distributions payable at December 31, 2020 of \$15.4 million (25.0 cents per stapled unit), representing the December 2020 monthly distribution, were paid on January 15, 2021. Distributions payable at December 31, 2019 of \$13.1 million were paid on January 15, 2020 and represented the December 2019 monthly distribution.

Subsequent to December 31, 2020, the distributions declared in January 2021 in the amount of \$15.4 million or 25.0 cents per stapled unit were paid on February 16, 2021 and the distributions declared in February 2021 of \$15.4 million or 25.0 cents per stapled unit will be paid on March 15, 2021.

Granite paid a special distribution on January 15, 2019 of \$1.20 per stapled unit, which comprised of 30.0 cents per unit payable in cash of \$13.7 million and 90.0 cents per unit payable by the

issuance of stapled units. Immediately following the issuance of the stapled units, the stapled units were consolidated such that each unitholder held the same number of stapled units after the consolidation as each unitholder held prior to the special distribution. In January 2019, upon the issuance of the stapled units, the stapled units account increased and contributed surplus decreased by \$41.1 million, respectively.

## 12. STAPLED UNITHOLDERS' EQUITY

### (a) Stapled Units

The stapled units consist of one unit of Granite REIT and one common share of Granite GP. Granite REIT is authorized to issue an unlimited number of units. Granite GP's authorized share capital consists of an unlimited number of common shares without par value. Each stapled unit is entitled to distributions and/or dividends in the case of Granite GP as and when declared and, in the event of termination of Granite REIT and Granite GP, to the net assets of Granite REIT and Granite GP remaining after satisfaction of all liabilities.

### (b) Unit-Based Compensation

#### Incentive Stock Option Plan

The Incentive Stock Option Plan allows for the grant of stock options or stock appreciation rights to directors, officers, employees and consultants. As at December 31, 2020 and December 31, 2019, there were no options outstanding under this plan.

#### Director/Trustee Deferred Share Unit Plan

The Trust has two Non-Employee Director Share-Based Compensation Plans (the "DSPs") which provide for a deferral of up to 100% of each non-employee director's total annual remuneration, at specified levels elected by each director. The amounts deferred under the DSPs are reflected by notional deferred share units ("DSUs") whose value at the time that the particular payment to the director is determined reflects the fair market value of a stapled unit. The value of a DSU subsequently appreciates or depreciates with changes in the market price of the stapled units. The DSPs also provide for the accrual of notional distribution equivalents on any distributions paid on the stapled units. Under the DSPs, when a director leaves the Board, the director receives a cash payment at an elected date equal to the value of the accumulated DSUs at such date. There is no option under the DSPs for directors to receive stapled units in exchange for DSUs.

A reconciliation of the changes in the notional DSUs outstanding is presented below:

	2020		2019	
	Number (000s)	Weighted Average Grant Date Fair Value	Number (000s)	Weighted Average Grant Date Fair Value
DSUs outstanding, January 1	50	\$ 48.01	44	\$ 46.01
Granted	17	67.04	17	55.59
Settled	—	—	(11)	51.57
<b>DSUs outstanding, December 31</b>	<b>67</b>	<b>\$ 52.93</b>	<b>50</b>	<b>\$ 48.01</b>



## Executive Deferred Stapled Unit Plan

The Executive Stapled Unit Plan (the “Restricted Stapled Unit Plan”) of the Trust provides for the issuance of Restricted Share Units (“RSUs”) and Performance Share Units (“PSUs”) and is designed to provide equity-based compensation in the form of stapled units to executives and other employees (the “Participants”). The maximum number of stapled units which may be issued pursuant to the Restricted Stapled Unit Plan is 1.0 million. The Restricted Stapled Unit Plan entitles a Participant to receive a stapled unit or a cash payment equal to the market value of the stapled unit, which on any date is the volume weighted average trading price of a stapled unit on the Toronto Stock Exchange or New York Stock Exchange over the preceding five trading days. The form of redemption of the stapled units is determined by the Compensation, Governance and Nominating Committee and is not at the option of the Participant. Vesting conditions in respect of a grant are determined by the Compensation, Governance and Nominating Committee at the time the grant is made and may result in the vesting of more or less than 100% of the number of stapled units. The Restricted Stapled Unit Plan also provides for the accrual of distribution equivalent amounts based on distributions paid on the stapled units. Stapled units are, unless otherwise agreed or otherwise required by the Restricted Stapled Unit Plan, settled within 60 days following vesting.

A reconciliation of the changes in notional stapled units outstanding under the Restricted Stapled Unit Plan is presented below:

	2020		2019	
	Number (000s)	Weighted Average Grant Date Fair Value	Number (000s)	Weighted Average Grant Date Fair Value
RSUs and PSUs outstanding, January 1	145	\$ 55.93	117	\$ 50.34
New grants <sup>(1)</sup>	54	67.09	85	61.90
Forfeited	(7)	73.64	(2)	64.16
Settled in cash	(33)	55.70	(35)	52.91
Settled in stapled units	(31)	55.70	(20)	52.91
<b>RSUs and PSUs outstanding, December 31<sup>(1)</sup></b>	<b>128</b>	<b>\$ 59.83</b>	<b>145</b>	<b>\$ 55.93</b>

<sup>(1)</sup> New grants include 22.1 RSUs and 26.5 PSUs granted during the year ended December 31, 2020 (2019 — 54.1 RSUs and 24.6 PSUs). Total restricted stapled units outstanding at December 31, 2020 include a total of 73.7 RSUs and 54.6 PSUs granted (2019 — 116.3 RSUs and 29.1 PSUs).

The fair value of the outstanding RSUs was \$4.6 million at December 31, 2020 and is based on the market price of the Trust's stapled unit. The fair value is adjusted for changes in the market price of the Trust's stapled unit and recorded as a liability in the employee unit-based compensation payables (note 10).

The fair value of the outstanding PSUs was \$2.5 million at December 31, 2020 and is recorded as a liability in the employee unit-based compensation payables (note 10). The fair value is calculated using the Monte-Carlo simulation model based on the assumptions below as well as a market adjustment factor based on the total unitholder return of the Trust's stapled units relative to the S&P/TSX Capped REIT Index.

Grant Date	January 1, 2020, January 1, August 12, September 24, 2019 and November 16, 2018
PSUs granted	54,863
Term to expiry	2.0 years
Average volatility rate	42.5%
Weighted average risk free interest rate	0.2%

The Trust's unit-based compensation expense recognized in general and administrative expenses was:

Years ended December 31,	2020	2019
DSPs for trustees/directors <sup>(1)</sup>	\$1,918	\$1,645
Restricted Stapled Unit Plan for executives and employees	6,198	5,839
<b>Unit-based compensation expense</b>	<b>\$8,116</b>	<b>\$7,484</b>
<b>Fair value remeasurement expense included in the above:</b>		
• DSPs for trustees/directors	\$ 728	\$ 568
• Restricted Stapled Unit Plan for executives and employees	1,361	1,321
<b>Total fair value remeasurement expense</b>	<b>\$2,089</b>	<b>\$1,889</b>

<sup>(1)</sup> In respect of fees mandated and elected to be taken as DSUs.

### (c) Normal Course Issuer Bid

On May 19, 2020, Granite announced the acceptance by the Toronto Stock Exchange ("TSX") of Granite's Notice of Intention to Make a Normal Course Issuer Bid ("NCIB"). Pursuant to the NCIB, Granite proposes to purchase through the facilities of the TSX and any alternative trading system in Canada, from time to time and if considered advisable, up to an aggregate of 5,344,576 of Granite's issued and outstanding stapled units. The NCIB commenced on May 21, 2020 and will conclude on the earlier of the date on which purchases under the bid have been completed and May 20, 2021. Pursuant to the policies of the TSX, daily purchases made by Granite through the TSX may not exceed 58,842 stapled units, subject to certain exceptions. Granite had entered into an automatic securities purchase plan with a broker in order to facilitate repurchases of the stapled units under the NCIB during specified blackout periods. Pursuant to a previous notice of intention to conduct a NCIB, Granite received approval from the TSX to purchase stapled units for the period May 21, 2019 to May 20, 2020.

During the year ended December 31, 2020, Granite repurchased 490,952 stapled units (2019 — 700 stapled units) at an average stapled unit cost of \$50.95 for total consideration of \$25.0 million (2019 — less than \$0.1 million). The difference between the repurchase price and the average cost of the stapled units of \$1.3 million (2019 — less than \$0.1 million) was recorded to contributed surplus.

### (d) Stapled Unit Offerings

On November 24, 2020, Granite completed an offering of 3,841,000 stapled units at a price of \$75.00 per unit for gross proceeds of \$288.1 million, including 501,000 stapled units issued pursuant to the exercise of the over-allotment option granted to the underwriters. Total costs related to the offering totaled \$12.2 million and were recorded as a reduction to stapled unitholders' equity. The net proceeds received by Granite after deducting the total costs related

to the offering were \$275.9 million. As at December 31, 2020, total costs related to the offering of \$0.1 million remain to be paid.

On June 2, 2020, Granite completed an offering of 4,255,000 stapled units at a price of \$68.00 per unit for gross proceeds of \$289.3 million, including 555,000 stapled units issued pursuant to the exercise of the over-allotment option granted to the underwriters. Total costs related to the offering totaled \$12.4 million and were recorded as a reduction to stapled unitholders' equity. The net proceeds received by Granite after deducting the total costs related to the offering were \$276.9 million.

On April 30, 2019, Granite completed an offering of 3,749,000 stapled units at a price of \$61.50 per unit for gross proceeds of \$230.6 million, including 489,000 stapled units issued pursuant to the exercise of the over-allotment option granted to the underwriters. Total costs related to the offering totaled \$10.2 million and were recorded as a reduction to stapled unitholders' equity. The net proceeds received by Granite after deducting the total costs related to the offering were \$220.4 million.

On October 31, 2019, Granite completed an offering of 4,600,000 stapled units at a price of \$64.00 per unit for gross proceeds of \$294.4 million, including 600,000 stapled units issued pursuant to the exercise of the over-allotment option granted to the underwriters. Total costs relating to the offering totaled \$12.8 million and were recorded as a reduction to stapled unitholders' equity. The net proceeds received by Granite after deducting the total costs related to the offering were \$281.6 million.

**(e) Accumulated Other Comprehensive Income**

Accumulated other comprehensive income consists of the following:

<b>As at December 31,</b>	<b>2020</b>	<b>2019</b>
Foreign currency translation gains on investments in subsidiaries, net of related hedging activities and non-controlling interests <sup>(1)</sup>	<b>\$188,169</b>	\$159,499
Fair value losses on derivatives designated as net investment hedges	<b>(92,269)</b>	(43,309)
	<b>\$ 95,900</b>	\$116,190

<sup>(1)</sup> Includes foreign currency translation gains and losses from non-derivative financial instruments designated as net investment hedges.

**13. RENTAL REVENUE, RECOVERIES, COSTS AND EXPENSES**

(a) Rental revenue consists of:

<b>Years ended December 31,</b>	<b>2020</b>	<b>2019</b>
Base rent	<b>\$291,714</b>	\$240,345
Straight-line rent amortization	<b>8,842</b>	5,074
Tenant incentive amortization	<b>(5,321)</b>	(5,122)
Property tax recoveries	<b>31,439</b>	22,280
Property insurance recoveries	<b>2,640</b>	2,161
Operating cost recoveries	<b>10,885</b>	8,085
	<b>\$340,199</b>	\$272,823

(b) Property operating costs consist of:

<b>Years ended December 31,</b>	<b>2020</b>	<b>2019</b>
<b>Non-recoverable from tenants:</b>		
Property taxes and utilities	\$ 973	\$ 1,096
Legal	160	189
Consulting	41	90
Environmental and appraisals	334	511
Repairs and maintenance	698	804
Other	616	558
	<b>\$ 2,822</b>	<b>\$ 3,248</b>
<b>Recoverable from tenants:</b>		
Property taxes and utilities	\$33,598	\$23,784
Property insurance	2,946	2,391
Repairs and maintenance	3,916	2,733
Property management fees	2,793	2,001
Other	1,089	1,207
	<b>\$44,342</b>	<b>\$32,116</b>
<b>Property operating costs</b>	<b>\$47,164</b>	<b>\$35,364</b>

(c) General and administrative expenses consist of:

<b>Years ended December 31,</b>	<b>2020</b>	<b>2019</b>
Salaries, incentives and benefits	\$15,109	\$13,753
Audit, legal and consulting	3,423	4,268
Trustee/director fees including distributions, revaluations and expenses <sup>(1)</sup>	2,108	1,976
RSU and PSU compensation expense including distributions and revaluations <sup>(1)</sup>	6,198	5,839
Other public entity costs	1,986	2,096
Office rents including property taxes and common area maintenance costs	424	379
Capital tax	568	454
Information technology costs	1,045	980
Other	1,342	1,674
	<b>\$32,203</b>	<b>\$31,419</b>

<sup>(1)</sup> For fair value remeasurement expense amounts see note 12(b).

During the year ended December 31, 2020, Granite incurred \$0.2 million of general and administrative expenses relating to COVID-19 (2019 — nil).

(d) Interest expense and other financing costs consist of:

<b>Years ended December 31,</b>	<b>2020</b>	<b>2019</b>
Interest and amortized issuance costs and modification losses relating to debentures and term loans	<b>\$32,632</b>	\$26,632
Amortization of deferred financing costs and other interest expense and charges	<b>2,229</b>	2,169
Interest expense related to lease obligations (note 9)	<b>1,595</b>	1,300
	<b>\$36,456</b>	\$30,101
Less: Capitalized interest	<b>(617)</b>	(160)
	<b>\$35,839</b>	\$29,941

(e) Fair value losses (gains) on financial instruments, net, consist of:

<b>Years ended December 31,</b>	<b>2020</b>	<b>2019</b>
Foreign exchange forward contracts, net (note 17(a))	<b>\$ 93</b>	\$ 8
Foreign exchange collar contracts, net (note 17(a))	<b>(2,627)</b>	—
Losses on term loan debt modifications (note 8(a))	<b>—</b>	752
Cross currency interest rate swaps (note 8(b))	<b>5,936</b>	(1,952)
	<b>\$ 3,402</b>	\$(1,192)

For the year ended December 31, 2020, the fair value loss of \$5.9 million is associated with the fair value movements of the 2021 Cross Currency Interest Rate Swap and 2024 Cross Currency Interest Rate Swap (note 8(b)). The Trust did not employ or partially employed hedge accounting for the derivatives and therefore the change in fair value is recognized in fair value losses (gains) on financial instruments, net, in the combined statement of net income (note 8(b)).

For the year ended December 31, 2019, the fair value gain of \$2.0 million was associated with the fair value movement of the 2024 Cross Currency Interest Rate Swap. The Trust did not employ or partially employed hedge accounting for the derivative and therefore the change in fair value was recognized in fair value losses (gains) on financial instruments, net, in the combined statement of net income.

(f) During the year ended December 31, 2019, Granite incurred \$2.7 million of real estate land transfer tax associated with an internal reorganization.

## 14. INCOME TAXES

(a) The major components of the income tax expense are:

Years ended December 31,	2020	2019
<b>Current income tax:</b>		
Current taxes	\$ 8,802	\$ 6,069
Current taxes referring to previous periods	(2,472)	(1,526)
Withholding taxes and other	261	528
	<b>\$ 6,591</b>	<b>\$ 5,071</b>
<b>Deferred income tax:</b>		
Origination and reversal of temporary differences	\$ 176,351	\$41,140
Impact of changes in tax rates	2,941	(1,678)
Benefits arising from a previously unrecognized tax loss that reduced:		
— Current tax expense	(119,283)	(12)
— Deferred tax expense	—	(285)
Withholding taxes on profits of subsidiaries	6	(388)
Other	2,486	(1,181)
	<b>\$ 62,501</b>	<b>\$37,596</b>
<b>Income tax expense</b>	<b>\$ 69,092</b>	<b>\$42,667</b>

For the year ended December 31, 2020, there was \$0.7 million of current tax expense associated with the disposition of a property in Spain. For the year ended December 31, 2019, there was no current tax expense associated with property dispositions.

(b) The effective income tax rate reported in the combined statements of net income varies from the Canadian statutory rate for the following reasons:

Years ended December 31,	2020	2019
<b>Income before income taxes</b>	<b>\$499,019</b>	<b>\$424,942</b>
Expected income taxes at the Canadian statutory tax rate of 26.5% (2019 — 26.5%)	\$132,240	\$112,610
Income distributed and taxable to unitholders	(57,791)	(59,966)
Net foreign rate differentials	(9,954)	(7,526)
Net change in provisions for uncertain tax positions	(784)	72
Net permanent differences	(115)	519
Net effect of change in tax rates	2,941	(1,678)
Withholding taxes and other	2,555	(1,364)
<b>Income tax expense</b>	<b>\$69,092</b>	<b>\$42,667</b>

(c) Deferred tax assets and liabilities consist of temporary differences related to the following:

<b>As at December 31,</b>	<b>2020</b>	<b>2019</b>
<b>Deferred tax assets:</b>		
Investment properties	\$ 490	\$ 83
Eligible capital expenditures	2,111	2,270
Other	2,129	1,704
<b>Deferred tax assets</b>	<b>\$ 4,730</b>	<b>\$ 4,057</b>
<b>Deferred tax liabilities:</b>		
Investment properties	\$396,326	\$323,385
Withholding tax on undistributed subsidiary profits	149	134
Other	(3,634)	(2,547)
<b>Deferred tax liabilities</b>	<b>\$392,841</b>	<b>\$320,972</b>

(d) Changes in the net deferred tax liabilities consist of the following:

<b>Years ended December 31,</b>	<b>2020</b>	<b>2019</b>
Balance, beginning of year	\$316,915	\$298,664
Deferred tax expense recognized in net income	62,501	37,596
Foreign currency translation of deferred tax balances	8,695	(19,345)
<b>Net deferred tax liabilities, end of year</b>	<b>\$388,111</b>	<b>\$316,915</b>

(e) Net cash payments of income taxes amounted to \$5.7 million for the year ended December 31, 2020 (2019 — \$3.0 million) which included \$0.1 million of withholding taxes paid (2019 — \$0.4 million).

(f) The Trust conducts operations in a number of countries with varying statutory rates of taxation. Judgment is required in the estimation of income tax expense and deferred income tax assets and liabilities in each of the Trust's operating jurisdictions. This process involves estimating actual current tax exposure, assessing temporary differences that result from the different treatments of items for tax and accounting purposes, assessing whether it is more likely than not that deferred income tax assets will be realized and, based on all the available evidence, determining if a provision is required on all or a portion of such deferred income tax assets. The Trust reports a liability for uncertain tax positions ("unrecognized tax benefits") taken or expected to be taken in a tax return. The Trust recognizes interest and penalties, if any, related to unrecognized tax benefits in income tax expense.

As at December 31, 2020, the Trust had \$11.6 million (2019 — \$11.4 million) of unrecognized income tax benefits, including \$0.3 million (2019 — \$0.3 million) related to accrued interest and penalties, all of which could ultimately reduce the Trust's effective tax rate should these tax benefits become recognized. The Trust believes that it has adequately provided for reasonably foreseeable outcomes related to tax examinations and that any resolution will not have a material effect on the combined financial position, results of operations or cash flows. However, the Trust cannot predict with any level of certainty the exact nature of any future possible outcome.

A reconciliation of the beginning and ending amounts of unrecognized tax benefits is as follows:

<b>As at December 31,</b>	<b>2020</b>	<b>2019</b>
Unrecognized tax benefits balance, beginning of year	<b>\$11,422</b>	\$13,197
Decreases for tax positions of prior years	<b>(2,370)</b>	(3,056)
Increases for tax positions of current year	<b>1,766</b>	2,090
Foreign currency impact	<b>750</b>	(809)
<b>Unrecognized tax benefits balance, end of year</b>	<b>\$11,568</b>	\$11,422

It is reasonably possible that the gross unrecognized tax benefits, as of December 31, 2020, could decrease in the next 12 months. The quantum of the decrease could range between a nominal amount and \$2.4 million (2019 — a nominal amount and \$2.4 million) and relates primarily to tax years becoming statute barred for purposes of future tax examinations by local taxing authorities and the outcome of current tax examinations. For the year ended December 31, 2020, \$0.1 million of interest and penalties was recorded (2019 — \$0.1 million) as part of the provision for income taxes in the combined statements of net income.

As at December 31, 2020, the following tax years remained subject to examination:

<b>Major Jurisdictions</b>	
Canada	2014 through 2020
United States	2017 through 2020
Austria	2015 through 2020
Germany	2014 through 2020
Netherlands	2015 through 2020

As at December 31, 2020, the Trust has approximately \$165.2 million of losses and other deductible temporary differences in various tax jurisdictions that the Trust believes is not probable that it will be realized. As a result, no deferred tax asset has been recognized for these losses and other deductible temporary differences as of December 31, 2020. Included in this number are Canadian capital loss carryforwards that do not expire of \$116.7 million.

## **15. SEGMENTED DISCLOSURE INFORMATION**

The Trust has one reportable segment — the ownership and rental of industrial real estate as determined by the information reviewed by the chief operating decision maker who is the President and Chief Executive Officer. The following tables present certain information with respect to geographic segmentation:

### **Revenue**

<b>Years ended December 31,</b>	<b>2020</b>		<b>2019</b>	
Canada	<b>\$ 63,233</b>	<b>19%</b>	\$ 58,952	22%
United States	<b>161,165</b>	<b>47%</b>	108,065	39%
Austria	<b>65,716</b>	<b>19%</b>	63,724	23%
Germany	<b>26,924</b>	<b>8%</b>	26,455	10%
Netherlands	<b>16,694</b>	<b>5%</b>	10,250	4%
Other Europe	<b>6,467</b>	<b>2%</b>	6,232	2%
	<b>\$ 340,199</b>	<b>100%</b>	\$273,678	100%



For the year ended December 31, 2020, revenue from Magna comprised approximately 37% (2019 — 47%) of the Trust's total revenue.

### Investment properties

As at December 31,	2020		2019	
Canada	\$ 1,106,850	19%	\$ 979,290	22%
United States	2,882,549	49%	2,014,489	45%
Austria	821,260	14%	806,355	18%
Germany	428,504	7%	389,077	9%
Netherlands	550,946	10%	196,701	4%
Other Europe	65,474	1%	71,987	2%
	<b>\$ 5,855,583</b>	<b>100%</b>	<b>\$ 4,457,899</b>	<b>100%</b>

### 16. DETAILS OF CASH FLOWS

(a) Items not involving operating cash flows are shown in the following table:

Years ended December 31,	2020	2019
Straight-line rent amortization	\$ (8,842)	\$ (5,074)
Tenant incentive amortization	5,321	5,122
Unit-based compensation expense (note 12(b))	8,116	7,484
Fair value gains on investment properties	(273,437)	(245,442)
Depreciation and amortization	1,151	906
Fair value losses (gains) on financial instruments, net (note 13(e))	3,402	(1,192)
Loss on sale of investment properties	901	3,045
Amortization of issuance costs and modification losses relating to debentures and term loans	1,024	855
Amortization of deferred financing costs	312	312
Deferred income taxes (note 14(a))	62,501	37,596
Other	(30)	(195)
	<b>\$(199,581)</b>	<b>\$(196,583)</b>

(b) Changes in working capital balances are shown in the following table:

Years ended December 31,	2020	2019
Accounts receivable	\$10,141	\$(3,670)
Prepaid expenses and other	61	(906)
Accounts payable and accrued liabilities	844	(639)
Deferred revenue	5,595	1,800
Restricted cash	—	470
	<b>\$16,641</b>	<b>\$(2,945)</b>

(c) Non-cash investing and financing activities

During the year ended December 31, 2020, 31 thousand stapled units (2019 — 20 thousand stapled units) with a value of \$2.0 million (2019 — \$1.2 million) were issued under the Restricted Stapled Unit Plan (note 12(b)) and are not recorded in the combined statements of cash flows. In addition, the combined statement of cash flows for the year ended December 31, 2019 does not

include the right-of-use asset and lease obligation of \$20.5 million associated with the acquisition of the leasehold interest in two Canadian properties (note 3) and the issuance and consolidation of stapled units associated with the special distribution in the amount of \$41.1 million (note 11).

(d) Cash and cash equivalents consist of:

Years ended December 31,	2020	2019
Cash	\$780,979	\$248,499
Short-term deposits	50,301	50,178
	<b>\$831,280</b>	<b>\$298,677</b>

## 17. FAIR VALUE AND RISK MANAGEMENT

### (a) Fair Value of Financial Instruments

The following table provides the measurement basis of financial assets and liabilities as at December 31, 2020 and 2019:

As at December 31,	2020		2019	
	Carrying Value	Fair Value	Carrying Value	Fair Value
<b>Financial assets</b>				
Construction funds in escrow	\$ 8,402	\$ 8,402	\$ 16,767	\$ 16,767
Other assets	349 <sup>(1)</sup>	349	388 <sup>(1)</sup>	388
Cross currency interest rate swap	28,676	28,676	—	—
Other receivable	—	—	11,650	11,650
Accounts receivable	6,746	6,746	7,812	7,812
Prepaid expenses and other	2,627 <sup>(2)</sup>	2,627	120 <sup>(3)</sup>	120
Cash and cash equivalents	831,280	831,280	298,677	298,677
	<b>\$ 878,080</b>	<b>\$ 878,080</b>	<b>\$ 335,414</b>	<b>\$ 335,414</b>
<b>Financial liabilities</b>				
Unsecured debentures, net	\$1,643,175 <sup>(4)</sup>	\$1,737,185	\$ 648,392	\$ 669,090
Unsecured term loans, net	534,947	534,947	538,602	538,602
Cross currency interest rate swaps	114,264 <sup>(5)</sup>	114,264	30,365	30,365
Accounts payable and accrued liabilities	61,197	61,197	50,156	50,156
Accounts payable and accrued liabilities	—	—	27 <sup>(6)</sup>	27
Distributions payable	15,422	15,422	13,081	13,081
	<b>\$2,369,005</b>	<b>\$2,463,015</b>	<b>\$1,280,623</b>	<b>\$1,301,321</b>

(1) Long-term receivables included in other assets (note 6).

(2) Foreign exchange collars included in prepaid expenses.

(3) Foreign exchange forward contracts included in prepaid expenses.

(4) Balance includes current and non-current portions (note 8(a)).

(5) Balance includes current and non-current portions (note 8(b)).

(6) Foreign exchange forward contracts included in accounts payable and accrued liabilities.

The fair values of the Trust's construction funds in escrow, accounts receivable, cash and cash equivalents, accounts payable and accrued liabilities and distributions payable approximate their carrying amounts due to the relatively short periods to maturity of these financial instruments. The fair value of the long-term receivable included in other assets approximates its carrying amount as the receivable bears interest at rates comparable to current market rates. The fair value of the other receivable associated with proceeds from a 2018 property disposal approximates its carrying amount as the amount is revalued at each reporting period. The fair values of the unsecured debentures are determined using quoted market prices. The fair values of the term loans approximate their carrying amounts as the term loans bear interest at rates comparable to the current market rates. The fair values of the cross currency interest rate swaps and foreign exchange collars are determined using market inputs quoted by their counterparties. The fair value of the foreign exchange forward contracts approximate their carrying values as the asset or liability is revalued at the reporting date.

The Trust periodically purchases foreign exchange collars and forward contracts to hedge specific anticipated foreign currency transactions and to mitigate its foreign exchange exposure on its net cash flows. At December 31, 2020, the Trust did not have any outstanding foreign exchange forward contracts (2019 — seven contracts outstanding). For the year ended December 31, 2020, the Trust recorded a net fair value loss of \$0.1 million (2019 — net fair value loss of less than \$0.1 million), related to foreign exchange forward contracts (note 13(e)). At December 31, 2020, the Trust held 12 outstanding foreign exchange collar contracts (2019 — nil) with a notional value of US\$60.0 million and contracts the Trust to sell US dollars and receive Canadian dollars if specific US dollar exchange rates relative to the Canadian dollar are met. The Trust also held 12 outstanding foreign exchange collar contracts (2019 — nil) with a notional value of €24.0 million and contracts the Trust to sell Euros and receive Canadian dollars if specific Euro exchange rates relative to the Canadian dollar are met. For the year ended December 31, 2020, the Trust recorded a net fair value gain of \$2.6 million (2019 — nil), related to the outstanding foreign exchange collar contracts (note 13(e)). The Trust did not employ hedge accounting for these financial instruments.

#### **(b) Fair Value Hierarchy**

Fair value measurements are based on inputs of observable and unobservable market data that a market participant would use in pricing an asset or liability. IFRS establishes a fair value hierarchy which is summarized below:

- Level 1: Fair value determined using quoted prices in active markets for identical assets or liabilities.
- Level 2: Fair value determined using significant observable inputs, generally either quoted prices in active markets for similar assets or liabilities or quoted prices in markets that are not active.
- Level 3: Fair value determined using significant unobservable inputs, such as pricing models, discounted cash flows or similar techniques.

The following tables represent information related to the Trust's assets and liabilities measured or disclosed at fair value on a recurring and non-recurring basis and the level within the fair value hierarchy in which the fair value measurements fall.

<b>As at December 31, 2020</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
<b>ASSETS AND LIABILITIES MEASURED OR DISCLOSED AT FAIR VALUE</b>			
<b>Assets measured at fair value</b>			
Investment properties (note 4)	\$ —	\$ —	\$5,855,583
Cross currency interest rate swap (note 8)	—	28,676	—
Foreign exchange collars included in prepaid expenses and other	—	2,627	—
<b>Liabilities measured or disclosed at fair value</b>			
Unsecured debentures, net (note 8)	1,737,185	—	—
Unsecured term loans, net (note 8)	—	534,947	—
Cross currency interest rate swaps (note 8)	—	114,264	—
<b>Net (liabilities) assets measured or disclosed at fair value</b>	<b>\$(1,737,185)</b>	<b>\$(617,908)</b>	<b>\$5,855,583</b>

<b>As at December 31, 2019</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
<b>ASSETS AND LIABILITIES MEASURED OR DISCLOSED AT FAIR VALUE</b>			
<b>Assets measured at fair value</b>			
Investment properties (note 4)	\$ —	\$ —	\$4,457,899
Short-term proceeds receivable associated with a property disposal included in accounts receivable (note 7)	—	—	11,650
Foreign exchange forward contracts included in prepaid expenses and other	—	120	—
<b>Liabilities measured or disclosed at fair value</b>			
Unsecured debentures, net (note 8)	669,090	—	—
Unsecured term loans, net (note 8)	—	538,602	—
Cross currency interest rate swaps (note 8)	—	30,365	—
Foreign exchange forward contracts included in accounts payable and accrued liabilities	—	27	—
<b>Net (liabilities) assets measured or disclosed at fair value</b>	<b>\$(669,090)</b>	<b>\$(568,874)</b>	<b>\$4,469,549</b>

For assets and liabilities that are measured at fair value on a recurring basis, the Trust determines whether transfers between the levels of the fair value hierarchy have occurred by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period. For the years ended December 31, 2020 and 2019, there were no transfers between the levels.

Refer to note 4, Investment Properties and note 7, Current Assets, for a description of the valuation technique and inputs used in the fair value measurement and for a reconciliation of the fair value measurements of investment properties and proceeds receivable associated with a property disposal which are recognized in Level 3 of the fair value hierarchy.

## (c) Risk Management

The main risks arising from the Trust's financial instruments are credit, interest rate, foreign exchange and liquidity risks. The Trust's approach to managing these risks is summarized below:

### (i) Credit risk

The Trust's financial assets that are exposed to credit risk consist primarily of cash and cash equivalents and accounts receivable.

Cash and cash equivalents include short-term investments, such as term deposits, which are invested in governments and financial institutions with a minimum credit rating of BBB (based on Standard & Poor's ("S&P") rating scale) or Baa1 (based on Moody's Investor Services' ("Moody's") rating scale). Concentration of credit risk is further reduced by limiting the amount that is invested in any one government or financial institution according to its credit rating.

Magna accounts for approximately 37% of the Trust's rental revenue. Although its operating subsidiaries are not individually rated, Magna International Inc. has an investment grade credit rating from Moody's, S&P and Dominion Bond Rating Service which mitigates the Trust's credit risk. The COVID-19 pandemic has created significant uncertainty in the general economy which may impact the ability of tenants to meet their obligations under their leases. The uncertainties arising as a result of COVID-19 did not materially impact the REIT's risk assessment at December 31, 2020. Substantially all of the Trust's accounts receivable are collected within 30 days. The balance of accounts receivable past due is not significant.

### (ii) Interest rate risk

As at December 31, 2020, the Trust's exposure to interest rate risk is limited. Approximately 75% of the Trust's interest bearing debt consists of fixed rate debt in the form of the 2021 Debentures, the 2023 Debentures, the 2027 Debentures and the 2030 Debentures. After taking into account the related cross currency interest rate swaps, the 2021 Debentures, the 2023 Debentures, the 2027 Debentures and the 2030 Debentures have effective fixed interest rates of 2.68%, 2.43%, 2.964%, and 1.045%, respectively. The remaining 25% of the Trust's interest bearing debt consists of variable rate debt in the form of the 2024 Term Loan and 2026 Term Loan. After taking into account the related cross currency interest rate swaps, the 2024 Term Loan and 2026 Term Loan have effective fixed interest rates of 0.522% and 1.355%, respectively.

### (iii) Foreign exchange risk

As at December 31, 2020, the Trust is exposed to foreign exchange risk primarily in respect of movements in the Euro and the US dollar. The Trust is structured such that its foreign operations are primarily conducted by entities with a functional currency which is the same as the economic environment in which the operations take place. As a result, the net income impact of currency risk associated with financial instruments is limited as its financial assets and liabilities are generally denominated in the functional currency of the subsidiary that holds the financial instrument. However, the Trust is exposed to foreign currency risk on its net investment in its foreign currency denominated operations and certain Trust level foreign currency denominated assets and liabilities. At December 31, 2020, the Trust's foreign currency denominated net assets are \$4.5 billion primarily in US dollars and Euros. A 1% change in the US dollar and Euro exchange rates relative to the Canadian dollar would result in a gain or loss of approximately \$28.1 million and \$16.2 million, respectively, to comprehensive income.

Granite generates rental income that is not all denominated in Canadian dollars. Since the financial results are reported in Canadian dollars, the Trust is subject to foreign currency

fluctuations that could, from time to time, have an impact on the operating results. For the year ended December 31, 2020, a 1% change in the US dollar and Euro exchange rates relative to the Canadian dollar would have impacted revenue by approximately \$1.6 million and \$1.2 million, respectively.

For the year ended December 31, 2020, the Trust has designated its cross currency interest rate swaps relating to the \$900.0 million of unsecured debentures and \$535.9 million of unsecured term loans as hedges of its net investment in the European operations (note 8(b)) and has designated its cross currency interest rate swap relating to the \$500.0 million of the 2027 Debentures as a hedge of its net investment in the United States operations (note 8(b)).

(iv) *Liquidity risk*

Liquidity risk is the risk the Trust will encounter difficulties in meeting its financial obligations as they become due. The Trust may also be subject to the risks associated with debt financing, including the risks that the unsecured debentures, term loans and credit facility may not be able to be refinanced. The Trust's objectives in minimizing liquidity risk are to maintain prudent levels of leverage on its investment properties, staggering its debt maturity profile and maintaining an investment grade credit rating. In addition, the Declaration of Trust establishes certain debt ratio limits.

The estimated contractual maturities of the Trust's financial liabilities are summarized below:

As at December 31, 2020	Payments due by year						
	Total	2021	2022	2023	2024	2025	Thereafter
Unsecured debentures	\$ 1,650,000	\$ 250,000	\$ —	\$ 400,000	\$ —	\$ —	\$ 1,000,000
Unsecured term loans	\$ 535,949	—	—	—	235,949	—	300,000
Cross currency interest rate swaps	\$ 114,264	16,953	—	36,540	25,370	—	35,401
Interest payments <sup>(1)</sup> :							
Unsecured debentures, net of cross currency interest rate swap savings	\$ 182,546	37,094	29,910	29,910	19,263	19,263	47,106
Unsecured term loans, net of cross currency interest rate swap savings	\$ 31,504	5,709	5,709	5,709	5,709	4,340	4,328
Accounts payable and accrued liabilities	\$ 61,197	57,530	3,218	449	—	—	—
Distributions payable	\$ 15,422	15,422	—	—	—	—	—
	<b>\$ 2,590,882</b>	<b>\$ 382,708</b>	<b>\$ 38,837</b>	<b>\$ 472,608</b>	<b>\$ 286,291</b>	<b>\$ 23,603</b>	<b>\$ 1,386,835</b>

(1) Represents aggregate interest expense expected to be paid over the term of the debt, on an undiscounted basis, based on actual current interest rates and average foreign exchange rates.

## 18. CAPITAL MANAGEMENT

The Trust's capital structure comprises the total of the stapled unitholders' equity and debt. The total managed capital of the Trust is summarized below:

<b>As at December 31,</b>	<b>2020</b>	<b>2019</b>
Unsecured debentures, net	\$ 1,643,175	\$ 648,392
Unsecured term loans, net	534,947	538,602
Cross currency interest rate swaps, net <sup>(1)</sup>	85,588	30,365
<b>Total debt</b>	<b>2,263,710</b>	<b>1,217,359</b>
Stapled unitholders' equity	3,920,069	3,146,143
<b>Total managed capital</b>	<b>\$ 6,183,779</b>	<b>\$ 4,363,502</b>

<sup>(1)</sup> Balance is net of the cross currency interest rate swap asset (note 8(b)).

The Trust manages, monitors and adjusts its capital balances in response to the availability of capital, economic conditions and investment opportunities with the following objectives in mind:

- Compliance with investment and debt restrictions pursuant to the Amended and Restated Declaration of Trust;
- Compliance with existing debt covenants;
- Maintaining investment grade credit ratings;
- Supporting the Trust's business strategies including ongoing operations, property development and acquisitions;
- Generating stable and growing cash distributions; and
- Building long-term unitholder value.

The Amended and Restated Declaration of Trust contains certain provisions with respect to capital management which include:

- The Trust shall not incur or assume any indebtedness if, after giving effect to the incurring or assumption of the indebtedness, the total indebtedness of the Trust would be more than 65% of the Gross Book Value (as defined in the Amended and Restated Declaration of Trust); and
- The Trust shall not invest in raw land for development, except for (i) existing properties with additional development, (ii) the purpose of renovating or expanding existing properties or (iii) the development of new properties, provided that the aggregate cost of the investments of the Trust in raw land, after giving effect to the proposed investment, will not exceed 15% of Gross Book Value.

At December 31, 2020, the Trust's combined debt consists of the unsecured debentures, the term loans and the credit facility when drawn, each of which have various financial covenants. These covenants are defined within the trust indenture, the term loan agreements and the credit facility agreement and, depending on the debt instrument, include a total indebtedness ratio, a secured indebtedness ratio, an interest coverage ratio, an unencumbered asset ratio, and a minimum equity threshold. The Trust monitors these provisions and covenants and was in compliance with their respective requirements as at December 31, 2020 and 2019.

Distributions are made at the discretion of the Board of Trustees (the "Board") and Granite REIT intends to distribute each year all of its taxable income pursuant to its Amended and Restated Declaration of Trust as calculated in accordance with the Income Tax Act. For the fiscal year 2020, the Trust declared a monthly distribution of \$0.242 per stapled unit from January to November

and a monthly distribution of \$0.250 per stapled unit for the month of December. The Board determines monthly distribution levels having considered, among other factors, estimated 2020 and 2021 cash generated from operations and capital requirements, the alignment of its current and targeted payout ratios with the Trust's strategic objectives and compliance with the above noted provisions and financial covenants.

## 19. RELATED PARTY TRANSACTIONS

For the year ended December 31, 2020, key management personnel include the Trustees/Directors, the President and Chief Executive Officer, the Chief Financial Officer and the Executive Vice President, Head of Global Real Estate. For the year ended December 31, 2019, key management personnel include the Trustees/Directors, the President and Chief Executive Officer, the current Chief Financial Officer, the former Chief Financial Officer and the Executive Vice President, Head of Global Real Estate. Information with respect to the Trustees'/Directors' fees is included in notes 12(b) and 13(c). The compensation paid or payable to the Trust's key management personnel was as follows:

<b>Years ended December 31,</b>	<b>2020</b>	<b>2019</b>
Salaries, incentives and short-term benefits	<b>\$4,082</b>	\$5,553
Unit-based compensation expense including fair value adjustments	<b>3,744</b>	3,980
	<b>\$7,826</b>	\$9,533



## 20. COMBINED FINANCIAL INFORMATION

The combined financial statements include the financial position and results of operations and cash flows of each of Granite REIT and Granite GP. Below is a summary of the financial information for each entity along with the elimination entries and other adjustments that aggregate to the combined financial statements:

<b>Balance Sheet</b>	<b>As at December 31, 2020</b>			
	<b>Granite REIT</b>	<b>Granite GP</b>	<b>Eliminations/ Adjustments</b>	<b>Granite REIT and Granite GP Combined</b>
<b>ASSETS</b>				
<b>Non-current assets:</b>				
Investment properties	\$ 5,855,583			\$ 5,855,583
Investment in Granite LP <sup>(1)</sup>	—	25	(25)	—
Other non-current assets	46,046			46,046
	<b>5,901,629</b>	<b>25</b>	<b>(25)</b>	<b>5,901,629</b>
<b>Current assets:</b>				
Other current assets	14,546	17		14,563
Intercompany receivable <sup>(2)</sup>	—	13,792	(13,792)	—
Cash and cash equivalents	830,455	825		831,280
<b>Total assets</b>	<b>\$ 6,746,630</b>	<b>14,659</b>	<b>(13,817)</b>	<b>\$ 6,747,472</b>
<b>LIABILITIES AND EQUITY</b>				
<b>Non-current liabilities:</b>				
Unsecured debt, net	\$ 1,928,252			\$ 1,928,252
Other non-current liabilities	523,096			523,096
	<b>2,451,348</b>			<b>2,451,348</b>
<b>Current liabilities:</b>				
Unsecured debt, net	249,870			249,870
Intercompany payable <sup>(2)</sup>	13,792		(13,792)	—
Other current liabilities	109,416	14,634		124,050
<b>Total liabilities</b>	<b>2,824,426</b>	<b>14,634</b>	<b>(13,792)</b>	<b>2,825,268</b>
<b>Equity:</b>				
Stapled unitholders' equity	3,920,044	25		3,920,069
Non-controlling interests	2,160		(25)	2,135
<b>Total liabilities and equity</b>	<b>\$ 6,746,630</b>	<b>14,659</b>	<b>(13,817)</b>	<b>\$ 6,747,472</b>

<sup>(1)</sup> Granite REIT Holdings Limited Partnership ("Granite LP") is 100% owned by Granite REIT and Granite GP.

<sup>(2)</sup> Represents employee and trustee/director compensation related amounts which will be reimbursed by Granite LP.

## Balance Sheet

As at December 31, 2019

	Granite REIT	Granite GP	Eliminations/ Adjustments	Granite REIT and Granite GP Combined
<b>ASSETS</b>				
<b>Non-current assets:</b>				
Investment properties	\$ 4,457,899			\$ 4,457,899
Investment in Granite LP <sup>(1)</sup>	—	21	(21)	—
Other non-current assets	24,216			24,216
	4,482,115	21	(21)	4,482,115
<b>Current assets:</b>				
Other current assets	23,144	20		23,164
Intercompany receivable <sup>(2)</sup>	—	11,828	(11,828)	—
Cash and cash equivalents	298,385	292		298,677
<b>Total assets</b>	<b>\$ 4,803,644</b>	<b>12,161</b>	<b>(11,849)</b>	<b>\$ 4,803,956</b>
<b>LIABILITIES AND EQUITY</b>				
<b>Non-current liabilities:</b>				
Unsecured debt, net	\$ 1,186,994			\$ 1,186,994
Other non-current liabilities	383,763			383,763
	1,570,757			1,570,757
<b>Current liabilities:</b>				
Intercompany payable <sup>(2)</sup>	11,828		(11,828)	—
Other current liabilities	72,949	12,140		85,089
<b>Total liabilities</b>	<b>1,655,534</b>	<b>12,140</b>	<b>(11,828)</b>	<b>1,655,846</b>
<b>Equity:</b>				
Stapled unitholders' equity	3,146,122	21		3,146,143
Non-controlling interests	1,988		(21)	1,967
<b>Total liabilities and equity</b>	<b>\$ 4,803,644</b>	<b>12,161</b>	<b>(11,849)</b>	<b>\$ 4,803,956</b>

(1) Granite LP is 100% owned by Granite REIT and Granite GP.

(2) Represents employee and trustee/director compensation related amounts which will be reimbursed by Granite LP.

Income Statement	Year Ended December 31, 2020			
	Granite REIT	Granite GP	Eliminations/ Adjustments	Granite REIT and Granite GP Combined
<b>Revenue</b>	\$ 340,199			\$ 340,199
General and administrative expenses	32,203			32,203
Interest expense and other financing costs	35,839			35,839
Other costs and expenses, net	42,272			42,272
Share of (income) loss of Granite LP	—	(4)	4	—
Fair value gains on investment properties, net	(273,437)			(273,437)
Fair value losses on financial instruments, net	3,402			3,402
Loss on sale of investment properties	901			901
<b>Income before income taxes</b>	<b>499,019</b>	<b>4</b>	<b>(4)</b>	<b>499,019</b>
Income tax expense	69,092			69,092
<b>Net income</b>	<b>429,927</b>	<b>4</b>	<b>(4)</b>	<b>429,927</b>
Less net income attributable to non-controlling interests	127		(4)	123
<b>Net income attributable to stapled unitholders</b>	<b>\$ 429,800</b>	<b>4</b>	<b>—</b>	<b>\$ 429,804</b>

Income Statement	Year Ended December 31, 2019			
	Granite REIT	Granite GP	Eliminations/ Adjustments	Granite REIT and Granite GP Combined
<b>Revenue</b>	\$ 273,678			\$ 273,678
General and administrative expenses	31,419			31,419
Interest expense and other financing costs	29,941			29,941
Other costs and expenses, net	30,965			30,965
Share of (income) loss of Granite LP	—	(4)	4	—
Fair value gains on investment properties, net	(245,442)			(245,442)
Fair value gains on financial instruments, net	(1,192)			(1,192)
Loss on sale of investment properties	3,045			3,045
<b>Income before income taxes</b>	<b>424,942</b>	<b>4</b>	<b>(4)</b>	<b>424,942</b>
Income tax expense	42,667			42,667
<b>Net income</b>	<b>382,275</b>	<b>4</b>	<b>(4)</b>	<b>382,275</b>
Less net income attributable to non-controlling interests	200		(4)	196
<b>Net income attributable to stapled unitholders</b>	<b>\$ 382,075</b>	<b>4</b>	<b>—</b>	<b>\$ 382,079</b>

Statement of Cash Flows	Year Ended December 31, 2020			
	Granite REIT	Granite GP	Eliminations/ Adjustments	Granite REIT and Granite GP Combined
<b>OPERATING ACTIVITIES</b>				
Net income	\$ 429,927	4	(4)	\$ 429,927
Items not involving operating cash flows	(199,581)	(4)	4	(199,581)
Changes in working capital balances	16,108	533		16,641
Other operating activities	(2,666)			(2,666)
<b>Cash provided by operating activities</b>	<b>243,788</b>	<b>533</b>	<b>—</b>	<b>244,321</b>
<b>INVESTING ACTIVITIES</b>				
Property acquisitions	(1,045,659)			(1,045,659)
Proceeds from disposals, net	42,508			42,508
Investment property capital additions				
— Maintenance or improvements	(5,376)			(5,376)
— Developments or expansions	(49,598)			(49,598)
— Costs to complete acquired property	(8,622)			(8,622)
Other investing activities	(75)			(75)
<b>Cash used in investing activities</b>	<b>(1,066,822)</b>	<b>—</b>	<b>—</b>	<b>(1,066,822)</b>
<b>FINANCING ACTIVITIES</b>				
Distributions paid	(163,064)			(163,064)
Other financing activities	1,521,261			1,521,261
<b>Cash provided by financing activities</b>	<b>1,358,197</b>	<b>—</b>	<b>—</b>	<b>1,358,197</b>
<b>Effect of exchange rate changes</b>	<b>(3,093)</b>			<b>(3,093)</b>
<b>Net increase in cash and cash equivalents during the year</b>	<b>\$ 532,070</b>	<b>533</b>	<b>—</b>	<b>\$ 532,603</b>

Statement of Cash Flows	Year Ended December 31, 2019			
	Granite REIT	Granite GP	Eliminations/ Adjustments	Granite REIT and Granite GP Combined
<b>OPERATING ACTIVITIES</b>				
Net income	\$ 382,275	4	(4)	\$ 382,275
Items not involving operating cash flows	(196,583)	(4)	4	(196,583)
Changes in working capital balances	(2,423)	(522)		(2,945)
Other operating activities	684			684
<b>Cash provided by (used in) operating activities</b>	<b>183,953</b>	<b>(522)</b>	<b>—</b>	<b>183,431</b>
<b>INVESTING ACTIVITIES</b>				
Property acquisitions	(930,878)			(930,878)
Proceeds from disposals, net	85,536			85,536
Investment property capital additions				
— Maintenance or improvements	(2,889)			(2,889)
— Developments or expansions	(27,407)			(27,407)
Other investing activities	(456)			(456)
<b>Cash used in investing activities</b>	<b>(876,094)</b>	<b>—</b>	<b>—</b>	<b>(876,094)</b>
<b>FINANCING ACTIVITIES</b>				
Distributions paid	(136,897)			(136,897)
Other financing activities	480,422			480,422
<b>Cash provided by financing activities</b>	<b>343,525</b>	<b>—</b>	<b>—</b>	<b>343,525</b>
<b>Effect of exchange rate changes</b>	<b>(10,431)</b>			<b>(10,431)</b>
<b>Net decrease in cash and cash equivalents during the year</b>	<b>\$ (359,047)</b>	<b>(522)</b>	<b>—</b>	<b>\$ (359,569)</b>

## 21. COMMITMENTS AND CONTINGENCIES

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(a) The Trust is subject to various legal proceedings and claims that arise in the ordinary course of business. Management evaluates all claims with the advice of legal counsel. Management believes these claims are generally covered by Granite's insurance policies and that any liability from remaining claims is not probable to occur and would not have a material adverse effect on the combined financial statements. However, actual outcomes may differ from management's expectations.

(b) As at December 31, 2020, the Trust's contractual commitments related to construction and development projects amounted to approximately \$76.1 million.

(c) In connection with an acquisition of an investment property located in Palmetto, Georgia on November 12, 2020, \$72.1 million (US\$55.0 million) of bonds were assumed. The authorized amount of the bonds is \$70.1 million (US\$55.0 million), of which \$70.1 million (US\$55.0 million) was outstanding as at December 31, 2020. The bonds provide for a real estate tax abatement for the acquired investment property. Through a series of transactions, the Trust is both the bondholder and the obligor of the bonds. Therefore, in accordance with IAS 32, the bonds are not recorded in the combined balance sheet.

The Trust is involved, in the normal course of business, in discussions, and has various letters of intent or conditional agreements, with respect to possible acquisitions of new properties and dispositions of existing properties in its portfolio. None of these commitments or contingencies, individually or in aggregate, would have a material impact on the combined financial statements.

## 22. SUBSEQUENT EVENTS

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(a) On January 4, 2021, the Trust redeemed in full the outstanding \$250.0 million aggregate principal amount of the 2021 Debentures for a total redemption price of \$254.0 million. In conjunction with the redemption, the 2021 Cross Currency Interest Rate Swap was terminated on January 4, 2021 and the related mark to market liability of \$17.7 million was settled.

(b) On January 28, 2021, the Trust disposed of one property located in Redditch, United Kingdom for gross proceeds of \$10.6 million (£6.0 million).

(c) Subsequent to December 31, 2020, the Trust declared monthly distributions for January and February 2021 of \$15.4 million each (note 11).

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL POSITION

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## BASIS OF PRESENTATION

Management's Discussion and Analysis of Results of Operations and Financial Position ("MD&A") of Granite Real Estate Investment Trust ("Granite REIT") and Granite REIT Inc. ("Granite GP") summarizes the significant factors affecting the combined operating results, financial condition, liquidity and cash flows of Granite REIT, Granite GP and their subsidiaries (collectively "Granite" or the "Trust") for the year ended December 31, 2020. Unless otherwise noted, all amounts are in millions of Canadian dollars. This MD&A should be read in conjunction with the accompanying audited combined financial statements for the year ended December 31, 2020 prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board. The MD&A was prepared as at March 3, 2021 and its contents were approved by the Board of Trustees of Granite REIT and Board of Directors of Granite GP on this date. Additional information relating to Granite, including the Annual Report and Annual Information Form ("AIF") for fiscal 2020 and dated March 3, 2021, can be obtained from the Trust's website at [www.granitereit.com](http://www.granitereit.com), on SEDAR at [www.sedar.com](http://www.sedar.com) and on EDGAR at [www.sec.gov](http://www.sec.gov).

In addition to using financial measures determined in accordance with IFRS, Granite also uses certain non-IFRS measures in managing its business to measure financial and operating performance as well as for capital allocation decisions and valuation purposes. Granite believes that providing these measures on a supplemental basis to the IFRS amounts is helpful to investors in assessing the overall performance of Granite's business. These non-IFRS measures include net operating income before lease termination and close-out fees, straight-line rent and tenant incentive amortization ("NOI — cash basis"), same property NOI — cash basis, constant currency same property NOI, funds from operations ("FFO"), adjusted funds from operations ("AFFO"), FFO payout ratio, AFFO payout ratio, leverage ratio, interest coverage ratio, net leverage ratio, indebtedness ratio, adjusted earnings before interest, income taxes, depreciation and amortization ("Adjusted EBITDA"), unencumbered asset coverage ratio and any related per unit amounts. Readers are cautioned that these measures do not have standardized meanings prescribed under IFRS and, therefore, should not be construed as alternatives to net income, cash

provided by operating activities or any other measure calculated in accordance with IFRS. Additionally, because these terms do not have standardized meanings prescribed by IFRS, they may not be comparable to similarly titled measures presented by other reporting issuers. Refer to “NON-IFRS PERFORMANCE MEASURES” for definitions and reconciliations of non-IFRS measures to IFRS financial measures.

## FINANCIAL AND OPERATING HIGHLIGHTS

<i>(in millions, except as noted)</i>	Three Months Ended December 31,		Years Ended December 31,	
	2020	2019	2020	2019
<b>Operating highlights</b>				
Revenue	\$ 93.2	\$ 73.6	\$340.2	\$273.7
NOI	77.5	63.9	293.0	238.3
NOI — cash basis <sup>(1)</sup>	76.3	63.8	289.5	237.4
Net income attributable to stapled unitholders	167.6	90.6	429.8	382.1
FFO <sup>(1)</sup>	59.6	47.9	225.4	177.5
AFFO <sup>(1)(2)</sup>	56.1	46.2	215.7	172.7
Cash flows provided from operating activities	58.4	50.1	244.3	183.4
Monthly distributions paid	42.9	36.7	163.1	136.9
Special distribution paid	—	—	—	13.7
FFO payout ratio <sup>(1)(3)</sup>	74%	80%	73%	79%
AFFO payout ratio <sup>(1)(2)(3)</sup>	79%	83%	77%	81%
<b>Per unit amounts</b>				
Diluted FFO <sup>(1)</sup>	\$ 1.00	\$ 0.91	\$ 3.98	\$ 3.62
Diluted AFFO <sup>(1)(2)</sup>	\$ 0.94	\$ 0.88	\$ 3.81	\$ 3.52
Monthly distributions paid	\$ 0.73	\$ 0.70	\$ 2.90	\$ 2.80
Special distribution paid	—	—	—	\$ 0.30
Diluted weighted average number of units	59.5	52.6	56.7	49.0
<b>As at December 31</b>			<b>2020</b>	<b>2019</b>
<b>Financial highlights</b>				
Investment properties — fair value			\$5,855.6	\$4,457.9
Cash and cash equivalents			831.3	298.7
Total debt <sup>(4)</sup>			2,297.5	1,250.3
Trading price per unit (TSX: GRT.UN)			\$ 77.90	\$ 65.98
<b>Debt metrics, ratings and outlook</b>				
Net leverage ratio <sup>(1)</sup>			25%	21%
Interest coverage ratio <sup>(1)</sup>			7.9x	10.1x
Indebtedness ratio (total debt to adjusted EBITDA) <sup>(1)</sup>			8.7x	6.1x
Weighted average cost of debt <sup>(5)</sup>			2.21%	1.83%
Weighted average debt term-to-maturity, in years <sup>(5)</sup>			5.6	4.4
DBRS rating and outlook			BBB stable	BBB stable
Moody's rating and outlook			Baa2 stable	Baa2 stable

As at December 31	2020	2019
<b>Property metrics</b>		
Number of investment properties	<b>115</b>	91
Income-producing properties	<b>108</b>	85
Properties under development	<b>3</b>	3
Land held for development	<b>4</b>	3
Gross leasable area ("GLA"), square feet	<b>49.5</b>	40.0
Occupancy, by GLA	<b>99.6%</b>	99.0%
Magna as a percentage of annualized revenue <sup>(6)</sup>	<b>36%</b>	42%
Magna as a percentage of GLA	<b>27%</b>	35%
Weighted average lease term in years, by GLA	<b>6.3</b>	6.5
Overall capitalization rate <sup>(7)</sup>	<b>5.6%</b>	6.1%

(1) For definitions of Granite's non-IFRS measures, refer to the section "*NON-IFRS PERFORMANCE MEASURES*".

(2) In the current period, AFFO was calculated by deducting maintenance or improvement capital expenditures, leasing commissions and tenant allowances incurred whereas in prior year periods AFFO was calculated by deducting maintenance or improvement capital expenditures, leasing commissions and tenant allowances paid. The AFFO metrics in the comparative period have been updated to conform to the current period's presentation. AFFO, diluted AFFO per unit and AFFO payout ratio for the quarter ended December 31, 2019 were previously reported as \$46.7 million, \$0.89 per unit and 82%, respectively. AFFO as well as basic and diluted AFFO per unit and AFFO payout ratio for the year ended December 31, 2019 were previously reported as \$172.8 million, \$3.53 per unit and 81%, respectively. Both methods of calculation are in accordance with the REALPAC White Paper (see "*NON-IFRS PERFORMANCE MEASURES*").

(3) The FFO and AFFO payout ratios are calculated as monthly distributions, which exclude the special distribution declared to unitholders, divided by FFO and AFFO, respectively, in a period.

(4) Total debt includes lease obligations recognized under IFRS 16, *Leases*.

(5) Excludes lease obligations recognized under IFRS 16, *Leases* noted above.

(6) Annualized revenue for each period presented is calculated as rental revenue excluding tenant recoveries, recognized in accordance with IFRS, in the reported month multiplied by 12 months.

(7) Refer to "Valuation Metrics by Investment Property Asset Category" in the "*Investment Properties*" section.



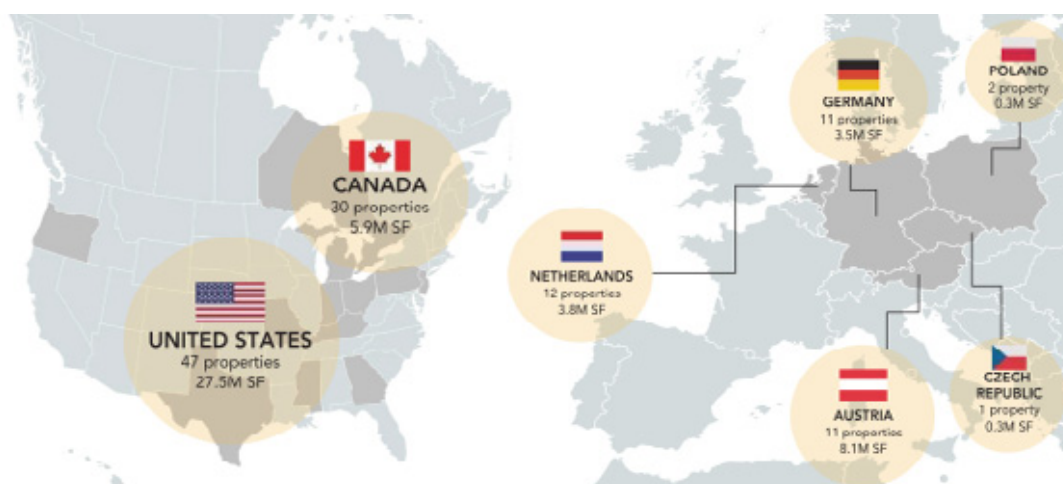
## BUSINESS OVERVIEW AND STRATEGIC OUTLOOK

### Business Overview

Granite is a Canadian-based real estate investment trust (“REIT”) engaged in the acquisition, development, ownership and management of logistics, warehouse and industrial properties in North America and Europe. As at March 3, 2021, Granite owns 114 investment properties in seven countries having approximately 49.4 million square feet of gross leasable area. Granite has a highly-integrated team of 53 real estate professionals with extensive experience in operations, leasing, development, investment and asset management located at its head office in Toronto, Canada and regional offices in Dallas, U.S.A; Vienna, Austria; and Amsterdam, Netherlands.

Granite’s investment properties consist of income-producing properties, properties under development and land held for development (see “*INVESTMENT PROPERTIES*”). The income-producing properties consist primarily of logistics, e-commerce and distribution warehouse facilities, light industrial properties and heavy industrial manufacturing facilities. Lease payments are primarily denominated in three currencies: the Canadian dollar (“\$”), the Euro (“€”) and the US dollar (“US\$”). Granite’s investment properties by geographic location, property count and square footage as at March 3, 2021 are summarized below:

### Investment Properties Summary<sup>(1)</sup> Seven countries/114 properties/49.4 million square feet



<sup>(1)</sup> Reflects the disposition of the property in Redditch, United Kingdom subsequent to December 31, 2020.

### Strategic Outlook

Management continues to identify and pursue value creation and investment opportunities that management believes will generate superior long-term total returns for unitholders.

Granite’s long-term strategy is to continue to build an institutional quality and globally diversified industrial real estate business; to grow and diversify its asset base through acquisitions, development, re-development and dispositions; to optimize its balance sheet; and to reduce its exposure to its largest tenant, Magna International Inc. and its operating subsidiaries (collectively, “Magna”) and the special purpose properties (see “*INVESTMENT PROPERTIES*”).

Granite has positioned itself financially to execute on its strategic plan including to capitalize on a strong pipeline of acquisition and development opportunities within its targeted geographic footprint.

As Granite looks to 2021, its priorities are set out below:

- Continue to grow in its target markets in North America and Europe primarily through property and portfolio acquisitions as well as through the development of modern logistics and e-commerce assets and selective joint venture arrangements;
- Grow net asset value as well as FFO and AFFO per unit through active asset management;
- Pursue development and expansion opportunities within the existing portfolio;
- Maintain conservative capital ratios providing balance sheet flexibility and liquidity;
- Continue to expand Granite's global platform;
- Further integrate Granite's ESG principles into investment and management processes and publish Granite's inaugural annual Corporate Responsibility Report; and
- Implement a safe return-to-workplace protocol for employees when permitted by local public health authorities in our office jurisdictions.

## **SIGNIFICANT MATTERS**

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### **COVID-19 Pandemic**

Granite's portfolio is well positioned to deliver both cash flow stability and growth as well as long-term value for unitholders. Throughout 2020 and into 2021, amidst the novel coronavirus ("COVID-19") pandemic, Granite has continued to achieve net asset value appreciation and stable net operating income growth, while executing on its strategic initiatives. Although the full impact of the COVID-19 pandemic continues to be difficult to predict, Granite believes that its portfolio and strong liquidity position will allow it to weather the on-going impact of COVID-19.

Granite's tenant base is comprised of generally high-quality credit companies with 58% of total annualized revenue represented by Granite's top ten tenants (see "INVESTMENT PROPERTIES — Leasing Profile-Other Tenants" for a summary of Granite's top ten tenants). COVID-19 has had, and will continue to have, a varied impact on Granite's tenants depending on their specific businesses. Certain tenants have seen increased activity during this COVID-19 period while other tenants slowed down or shut down operations temporarily in the earlier months of the COVID-19 pandemic. It is difficult to predict at this time what continued impact COVID-19, including further waves of new infections in the markets where Granite operates that have led to targeted public health restrictions and reinstated emergency measures, will have on the businesses of Granite's tenants and the resulting direct impact on Granite's operations.

During the year ended December 31, 2020, there has not been a significant impact on Granite's operations, assets or liabilities as a result of COVID-19. Granite has received 100% of 2020 rents due, and 100% and 99.9%, respectively, of January and February 2021 rents to date. Granite has not recognized any provisions for uncollected rent at this time as all outstanding rental income has been received. Granite reviewed its future cash flow projections and the valuation of its properties considering the impacts of the COVID-19 pandemic during the year ended December 31, 2020 and Granite does not expect, at this time, that COVID-19 will have a significant impact to the fair value of its investment property portfolio. In addition, there have not been any significant fair value losses on investment properties recorded in the year ended December 31, 2020.

Requests for prior rent deferrals from tenants were reviewed by management on a case by case basis. For each request, management reviewed tenant financial information and credit, assessed the impact of COVID-19 on the tenant's operations and considered lease terms and local legislation, among other factors. Granite will continue to monitor its portfolio and dialogue with its tenants, where applicable, to understand the ongoing impact of COVID-19 on its tenants' operations. The dynamic nature of the situation, which continues to evolve day-to-day, makes the longer-term financial impacts on Granite's operations difficult to predict.

From a liquidity perspective, as at the date of this MD&A, March 3, 2021, Granite has total liquidity of approximately \$1.1 billion, including its fully undrawn operating facility which is sufficient to meet its current committed acquisitions, development and construction projects. Subsequent to year end, Granite redeemed in full the outstanding \$250.0 million aggregate principal amount of the 2021 Debentures, therefore Granite's nearest debt maturity of \$400.0 million does not occur until 2023 and Granite's investment property portfolio of approximately \$5.9 billion remains fully unencumbered. Granite believes it is well-positioned to weather any short-term negative impacts on its business; however, Granite will continue to evaluate and monitor its liquidity as the situation prolongs.

From a leasing perspective, as at the date of this MD&A, March 3, 2021, Granite has renewed 81% of its 2021 lease maturities and has 0.4 million square feet outstanding representing less than 1% of its total portfolio. Granite does not believe that the impact of COVID-19 will materially affect overall leasing activity for 2021, including its impact on market rents, tenant demand for space, tenant allowances or incentives and lease terms.

With respect to Granite's outstanding development projects, most have not been materially impacted by COVID-19. Granite's development project in Plainfield, Indiana was completed and leased for an initial 10-year term during the second quarter of 2020 and the development of Granite's recently acquired Bleiswijk, Netherlands property was completed in the third quarter of 2020. Granite's development project in Houston, Texas remains in the early stages with site servicing near completion and Granite expects to commence vertical construction in the second half of 2021. With respect to the development project in Altbach, Germany, late in the fourth quarter of 2020, Granite signed a contract to begin the construction of the distribution/light industrial facility. Granite expects construction work to begin in the first quarter of 2021 and is currently engaged in pre-leasing activity. In regards to the acquired land in Fort Worth, Texas, Granite has commenced the early stages of development with permitting and design underway and expects no delays or disruptions at this time due to COVID-19. Despite limited disruption thus far as a result of COVID-19, the active development projects in Altbach, Germany, Houston, Texas and Fort Worth, Texas may be impacted by temporary delays due to work suspensions, labour shortages and delays in supply chains, all of which may impact timing of construction spending and expected completion dates. Further, due to market demand and other macro-economic factors, Granite may also experience delays to the commencement of construction for new development projects including the next phase of the development in Houston, Texas. For more information on Granite's development projects, please see "*SIGNIFICANT MATTERS — Construction, Development and Property Commitments*".

Granite's current liquidity positions it well to capitalize on acquisition opportunities and to continue to execute on its strategic plan in 2021; however, Granite will act on its acquisition pipeline and other opportunities while considering the potential impact that COVID-19, both in the short-term and long-term, will have on its operations, cash flows and portfolio.

Consistent with its usual practice, Granite continues to review the value of its investment properties. The COVID-19 pandemic has not had a significant impact on the valuation of Granite's investment properties. The duration of the COVID-19 pandemic, including further waves of new

infections in the markets where Granite operates that have led to some targeted public health restrictions and reinstated emergency measures, cannot be predicted. As such, the length and full scope of the economic impact of COVID-19 and other consequential changes it will have on Granite's business and operations in the long-term cannot be forecasted with certainty at this time. Certain aspects of Granite's business and operations that could potentially be impacted include rental income, occupancy, capital expenditures, future demand for space, and market rents, all of which ultimately impact the underlying valuation of investment properties.

## Property Acquisitions

During the year ended December 31, 2020, Granite has acquired 24 income-producing industrial properties in Canada, the United States and the Netherlands, a property under development in the Netherlands (subsequently completed) and a parcel of development land in the United States. Property acquisitions consisted of the following:

Acquisitions (in millions, except as noted)			Weighted Average Lease Term, in years by sq ft <sup>(1)</sup>		Property Purchase Price <sup>(2)</sup>	Stabilized Yield <sup>(1)</sup>	
Property Address	Location	Sq ft <sup>(1)</sup>		Date Acquired			
<b>Acquired during the year ended December 31, 2020:</b>							
<b>Property under development:</b>							
Aquamarijnweg 2 <sup>(3)</sup>	Bleiswijk, Netherlands	0.2	10.0	March 13, 2020	\$ 35.6	4.2%	
<b>Income-producing properties:</b>							
Oude Graaf 15	Weert, Netherlands	0.2	10.0	May 1, 2020	31.9	4.9%	
De Kroonstraat 1 <sup>(4)</sup>	Tilburg, Netherlands	0.5	10.0	July 1, 2020	71.7	4.3%	
Francis Baconstraat 4	Ede, Netherlands	0.1	15.1	July 1, 2020	21.4	5.8%	
5600-5630 Timberlea <sup>(5)</sup>	Mississauga, ON	0.1	5.6	September 28, 2020	19.5	4.1%	
8995 Airport Road	Brampton, ON	0.1	4.9	September 1, 2020	22.2	5.1%	
555 Beck Crescent	Ajax, ON	0.1	10.0	September 30, 2020	15.4	4.6%	
8500 Tatum Road <sup>(6)</sup>	Palmetto, GA	1.0	14.0	November 12, 2020	105.2	4.4%	
Industrieweg 15	Voorschoten, Netherlands	0.4	5.8	November 20, 2020	24.6	5.9%	
Zuidelijke Havenweg 2	Hengelo, Netherlands	0.3	15.0	December 4, 2020	46.2	4.2%	
Beurtvaartweg 2-4, Sprengenweg 1-2	Nijmegen, Netherlands	0.3	10.0	December 18, 2020	39.1	6.0%	
12 Tradeport Road	Hanover Township, PA	1.4	20.2	December 22, 2020	174.7	5.1%	
250 Tradeport Road	Nanticoke, PA	0.6	5.9	December 22, 2020	79.8	5.1%	
<b>Midwest portfolio (five properties):</b>							
6201 Green Pointe Drive South	Groveport, OH	0.5	1.4				
8779 Le Saint Drive	Hamilton, OH	0.3	2.5				
8754 Trade Port Drive	West Chester, OH	0.5	5.4				
445 Airtech Parkway	Indianapolis, IN	0.6	3.5	June 18, 2020	177.6	5.4%	
5415 Centerpoint Parkway	Obetz, OH	0.5	9.5	July 8, 2020	45.1	5.4%	
<b>Memphis portfolio (three properties):</b>							
4460 East Holmes Road	Memphis, TN	0.4	7.1				
4995 Citation Drive	Memphis, TN	0.4	2.8				
8650 Commerce Drive	Southaven, MS	0.7	7.3	June 18, 2020	111.6	5.8%	
<b>Development land:</b>							
5005 Parker Henderson Road	Fort Worth, TX	N/A	N/A	June 8, 2020	8.9	N/A	
					<b>9.2</b>	<b>\$ 1,030.5</b>	<b>5.1%</b>

(1) As at the date of acquisition except as noted in note 3 and 4 below.

(2) Purchase price does not include transaction costs associated with property acquisitions.

(3) Acquired as a property under development in March 2020; however, the development was completed and the tenant occupied the property as at September 1, 2020. The square feet, weighted average lease term and yield is based on the asset as-complete.

- (4) The purchase price excludes construction costs and holdbacks of \$12.4 million (€8.1million) related to a 0.1 million square foot expansion that was underway at the date of acquisition and completed and occupied by the tenant during the fourth quarter of 2020. The square footage and yield for this property represents the as-complete value.
- (5) Represents a complex of four properties located at 5600, 5610, 5620 and 5630 Timberlea Boulevard, Mississauga, Ontario.
- (6) The Trust acquired the leasehold interest in this property which resulted in the recognition of a right-of-use asset, including transaction costs of \$105,373. The Trust will acquire freehold title to the property on December 1, 2029.

#### **Fourth Quarter 2020 Acquisitions**

On November 12, 2020, Granite acquired 8500 Tatum Road, a 1.0 million square foot, 36' clear height modern warehouse distribution facility situated on 83.5 acres in the city of Palmetto, Georgia, for \$105.2 million (US \$80.3 million). The state-of-the-art facility was completed in 2019 and is 100% leased to PVH Corp. for a remaining lease term of 14.0 years, subject to contractual rent escalations. The property, which serves as PVH Corp.'s primary e-commerce distribution facility, was acquired at an in-going yield of 4.4%. The property is well positioned in Atlanta's Palmetto sub-market within Atlanta's I-85 logistical thoroughfare less than 15 miles from Hartsfield-Jackson Atlanta International Airport, the world's busiest passenger airport. The property is approximately 4 miles from the Fairburn CSX Intermodal connecting Atlanta directly to the Port of Savannah and to Southern California.

On November 20, 2020, Granite acquired Industrieweg 15, a 0.4 million square foot, 30'-39' clear height distribution facility situated on 15.0 acres in the city of Voorschoten, Netherlands for \$24.6 million (€15.9 million). The logistics facility is 100% leased to Nippon Express for a remaining lease term of approximately 5.8 years, subject to annual inflationary adjustments, and was acquired at an in-going yield of approximately 5.9%. The property is located 15 minutes from downtown The Hague benefiting from close proximity to the A4 and A44 motorways which connect The Hague with Amsterdam and Schiphol International Airport. The proximity to the Hague and access to a population in excess of 3 million provides the site with future redevelopment potential as a last-mile e-commerce facility.

On December 4, 2020, Granite acquired Zuidelijke Havenweg 2, a 0.3 million square foot, 40' clear height distribution facility situated on 9.5 acres in the city of Hengelo, Netherlands, for \$46.2 million (€29.8 million). This modern logistics facility was completed in various phases between 2015 and 2018 and is 100% leased to Bolk Logistics for a remaining lease term of 15.0 years, subject to contractual rent escalations. The property is strategically located directly adjacent to the inland port Combi Terminal Twente, and is being acquired at an in-going yield of 4.2%. The property benefits from close-proximity to the A1 and A35 motorways and the Twentekanaal, an important link in the North Sea-Baltic shipping corridor.

On December 18, 2020, Granite acquired Beurtvaartweg 2-4 and Sprengenweg 1-2, two buildings totaling 0.3 million square feet situated on 13 acres in Nijmegen, Netherlands for \$39.1 million (€25.2 million). The properties are 100% leased to De Klok Logistics B.V. for a remaining weighted average lease term of 10.0 years, subject to annual inflationary adjustments. The properties were acquired at an in-going yield of 6.0%. Strategically located in the city centre of Nijmegen, benefiting from close-proximity to the A12, A37 and A50 motorways and the barge terminal connecting to the Maas-Waal waterways.

On December 22, 2020, Granite acquired two modern distribution buildings totaling 2.0 million square feet situated on approximately 200.0 acres in Northeastern Pennsylvania for \$254.5 million (US \$194.6 million). Constructed in 2019, the properties are 100% leased to True Value Company

and Spreetail for a remaining weighted average lease term of 15.8 years, subject to contractual rent escalations. The properties, which benefit from modern distribution features and significant tenant investment in the facilities, are being acquired at a stabilized yield, net of free rent, of 5.1%. The assets are well positioned along the I-81/I-78 Corridor, which is one of the most active and fastest-growing distribution nodes in the Northeastern U.S. and in close proximity to the population centres of the East coast.

### Property Dispositions

During the year ended December 31, 2020, Granite disposed of three properties for total proceeds of \$31.3 million. The three properties were tenanted by Magna, thereby reducing Granite's overall exposure to Magna to 27% of total GLA and 36% of total annualized revenue as at December 31, 2020.

Dispositions (in millions, except as noted)					
Property Address	Location	Sq ft	Date Disposed	Sale Price (1)	Annualized Revenue
<b>Disposed during the year ended December 31, 2020:</b>					
201 Patillo Road	Tecumseh, ON	0.3	September 14, 2020	\$ 17.0	\$ 1.3
2032 First Street Louth	St. Catharines, ON	0.1	September 14, 2020	6.5	0.5
11 Santiago Russinyol Street	Barcelona, Spain	0.1	October 23, 2020	7.8	0.6
		<b>0.5</b>		<b>\$ 31.3</b>	<b>\$ 2.4</b>

(1) Sale price does not include transaction costs associated with disposition.

On January 28, 2021, the Trust disposed of one property located in Redditch, United Kingdom for gross proceeds of \$10.6 million (£6.0 million). See "Subsequent Events".

## Construction, Development and Property Commitments

Granite had the following construction and development commitments as at December 31, 2020:

Commitments (in millions, except as noted)						
Property Location	Additional sq ft	Accruals/ Payments/ Deposits Made <sup>(1)</sup>	Future Commitments <sup>(2)</sup>	Total Cost	Year-One Stabilized Yield	
<b>As at December 31, 2020:</b>						
<b>Development, construction or expansion:</b>						
Redevelopment in Altbach, Germany	0.3	\$ 3.5	\$ 30.9	<b>\$34.4</b>	6.9%	
Property under development in Houston, Texas	0.7	7.5	33.8	<b>41.3</b>	7.4%	
Expansion of 2095 Logistics Drive, Mississauga, ON	0.1	0.3	10.8	<b>11.1</b>	7.7%	
Tenant improvement commitment at developed property in Plainfield, Indiana	—	—	2.6	<b>2.6</b>	—%	
Other construction commitments	—	1.5	1.9	<b>3.4</b>	—%	
	<b>1.1</b>	<b>\$ 12.8</b>	<b>\$ 80.0</b>	<b>\$92.8</b>	<b>7.2%</b>	

(1) As at December 31, 2020.

(2) Includes signed contracts and future budgeted expenditures not yet contracted.

In December 2020, Granite signed a construction contract for the redevelopment of a 0.3 million square foot distribution/light industrial facility on Granite's existing land in Altbach, Germany. The construction work is expected to commence in the first quarter of 2021.

At Granite's greenfield site in Houston, Texas, speculative construction of the initial phase, consisting of two buildings totaling 0.7 million square feet, commenced in the fourth quarter of 2019. Site servicing is nearing completion and Granite is expecting to commence vertical construction in the second quarter of 2021.

### Increase in Distributions

On November 4, 2020, the Trust increased its targeted annualized distribution by 3.4% to \$3.00 (\$0.25 per month) per stapled unit from \$2.90 per stapled unit to be effective upon the declaration of the distribution in respect of the month of December 2020 and payable in mid-January 2021.

### Equity Offering

On November 24, 2020, Granite completed an offering of 3,841,000 stapled units at a price of \$75.00 per unit for gross proceeds of \$288.1 million, including 501,000 stapled units issued pursuant to the exercise of the over-allotment option granted to the underwriters. The net proceeds received by Granite after deducting the total costs related to the offering were \$275.9 million.

### Debenture Offering

On December 18, 2020, Granite REIT Holdings Limited Partnership ("Granite LP"), a wholly-owned subsidiary of Granite, issued at par \$500.0 million aggregate principal amount of 2.378% Series 5 senior debentures due December 18, 2030 (the "2030 Debentures"). Interest on the 2030 Debentures is payable semi-annually in arrears on June 18 and December 18 of each year. Through a cross currency interest rate swap, Granite LP exchanged the Canadian dollar denominated principal and interest payments for Euro denominated payments, resulting in an effective fixed interest rate of 1.045% for the ten-year term of the Debentures (see "2030 Debentures and Cross Currency Interest Rate Swap").



## Subsequent Events

On January 4, 2021, Granite LP redeemed in full the outstanding \$250.0 million aggregate principal amount of the 2021 Debentures for a total redemption price of \$254.0 million. In conjunction with the redemption, the 2021 Cross Currency Interest Rate Swap was terminated on January 4, 2021 and the related mark to market liability of \$17.7 million was settled.

On January 28, 2021, Granite disposed of one property located in Redditch, United Kingdom for gross proceeds of \$10.6 million (£6.0 million).

## RESULTS OF OPERATIONS

### Net Income

The following is a summary of financial information from the combined statements of net income for the three months and years ended December 31, 2020 and 2019, respectively:

Net Income						
<i>(in millions, except as noted)</i>	Three Months Ended December 31,			Years Ended December 31,		
	2020	2019	\$ change	2020	2019	\$ change
Rental revenue	\$93.2	\$ 73.6	19.6	\$ 340.2	\$ 272.8	67.4
Lease termination and close-out fees	—	—	—	—	0.9	(0.9)
<b>Revenue</b>	<b>93.2</b>	<b>73.6</b>	<b>19.6</b>	<b>340.2</b>	<b>273.7</b>	<b>66.5</b>
Property operating costs	15.7	9.7	6.0	47.2	35.4	11.8
<b>Net operating income</b>	<b>77.5</b>	<b>63.9</b>	<b>13.6</b>	<b>293.0</b>	<b>238.3</b>	<b>54.7</b>
General and administrative expenses	7.9	8.0	(0.1)	32.2	31.4	0.8
Depreciation and amortization	0.4	0.2	0.2	1.2	0.9	0.3
Interest income	(0.6)	(1.7)	1.1	(2.4)	(9.6)	7.2
Interest expense and other financing costs	10.8	7.0	3.8	35.8	29.9	5.9
Foreign exchange (gains) losses, net	(0.7)	0.4	(1.1)	(3.7)	1.6	(5.3)
Fair value gains on investment properties, net	(140.8)	(47.5)	(93.3)	(273.4)	(245.4)	(28.0)
Fair value losses (gains) on financial instruments, net	(1.3)	(1.0)	(0.3)	3.4	(1.2)	4.6
Loss on sale of investment properties, net	0.7	1.0	(0.3)	0.9	3.0	(2.1)
Other expense	—	2.7	(2.7)	—	2.7	(2.7)
<b>Income before income taxes</b>	<b>201.1</b>	<b>94.8</b>	<b>106.3</b>	<b>499.0</b>	<b>425.0</b>	<b>74.0</b>
Income tax expense	33.5	4.2	29.3	69.1	42.7	26.4
<b>Net income</b>	<b>\$167.6</b>	<b>\$ 90.6</b>	<b>77.0</b>	<b>\$ 429.9</b>	<b>\$ 382.3</b>	<b>47.6</b>
<b>Net income attributable to:</b>						
Stapled unitholders	167.6	90.6	77.0	429.8	382.1	47.7
Non-controlling interests	—	—	—	0.1	0.2	(0.1)
	<b>\$167.6</b>	<b>\$ 90.6</b>	<b>77.0</b>	<b>\$ 429.9</b>	<b>\$ 382.3</b>	<b>47.6</b>

## Foreign Currency Translation

The majority of Granite's investment properties are located in Europe and the United States and the cash flows derived from such properties are primarily denominated in Euros and US dollars. Accordingly, fluctuations in the Canadian dollar, Granite's reporting currency, relative to the Euro and US dollar will result in fluctuations in the reported values of revenues, expenses, cash flows, assets and liabilities. The most significant foreign currency exchange rates that impact Granite's business are summarized in the following table:

	Average Exchange Rates						Period End Exchange Rates		
	Three Months Ended December 31,			Years Ended December 31,			December 31, 2020	December 31, 2019	Change
	2020	2019	Change	2020	2019	Change			
\$ per €1.00	<b>1.553</b>	1.462	6%	<b>1.529</b>	1.485	3%	<b>1.560</b>	1.455	7%
\$ per US\$1.00	<b>1.303</b>	1.320	(1%)	<b>1.341</b>	1.327	1%	<b>1.275</b>	1.296	(2%)

The average exchange rates of the Canadian dollar relative to the Euro for the three months and year ended December 31, 2020 compared to the prior year periods were higher, which on a comparative basis, increased the Canadian dollar equivalent of revenue and expenses from Granite's European operations.

For the three months ended December 31, 2020 compared to the prior year period, the average exchange rate of the Canadian dollar relative to the US dollar was lower, which on a comparative basis, decreased the Canadian dollar equivalent of revenue and expenses from Granite's US operations.

For the year ended December 31, 2020 compared to the prior year period, the average exchange rates of the Canadian dollar relative to the US dollar was higher, which on a comparative basis, increased the Canadian dollar equivalent of revenue and expenses from Granite's US operations.

The period end exchange rate of the Canadian dollar relative to the Euro on December 31, 2020 was higher when compared to the December 31, 2019 exchange rate. As a result, the Canadian dollar equivalent of assets and liabilities from Granite's European operations was higher when compared to December 31, 2019.

The period end exchange rate of the Canadian dollar relative to the US dollar on December 31, 2020 was lower when compared to the December 31, 2019 exchange rate. As a result, the Canadian dollar equivalent of assets and liabilities from Granite's US operations was lower when compared to December 31, 2019.

On a net basis, the effect of the changes in exchange rates on Granite's operating results for the three months and year ended December 31, 2020 was as follows:

### Effects of Changes in Exchange Rates on Operating Results

<i>(in millions, except per unit information)</i>	Three Months Ended December 31,		Years Ended December 31,	
	2020 vs 2019		2020 vs 2019	
Increase in revenue	\$	1.2	\$	4.1
Increase in NOI — cash basis		1.3		3.8
Increase (decrease) in net income		(0.3)		3.9
Increase in FFO		0.7		3.5
Increase in AFFO		0.6		3.4
Increase in FFO per unit	\$	0.01	\$	0.06
Increase in AFFO per unit	\$	0.01	\$	0.06

## Operating Results

### Revenue

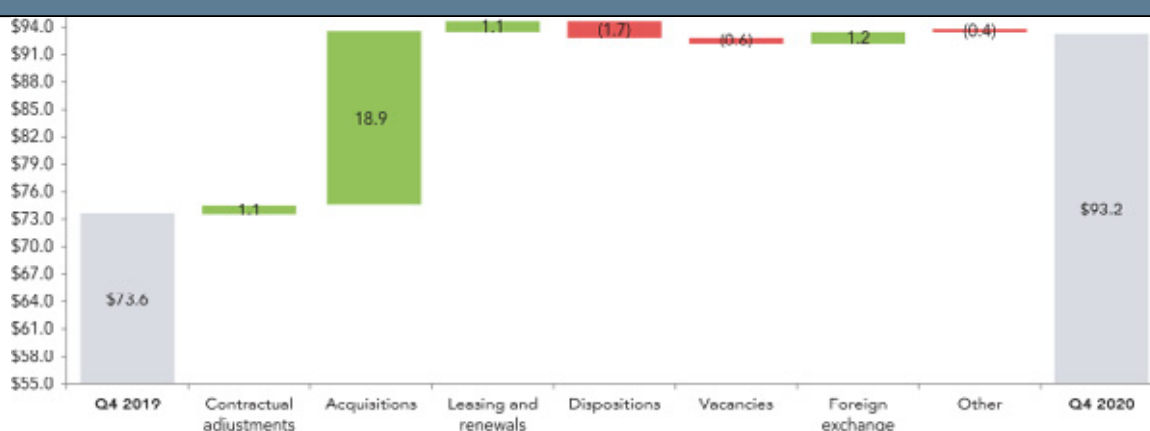
#### Revenue

	Three Months Ended December 31,			Years Ended December 31,		
	2020	2019	\$ change	2020	2019	\$ change
Rental revenue and amortization <sup>(1)</sup>	\$ 78.1	\$ 64.3	13.8	\$295.2	\$240.3	54.9
Tenant recoveries	15.1	9.3	5.8	45.0	32.5	12.5
Lease termination and close-out fees	—	—	—	—	0.9	(0.9)
<b>Revenue</b>	<b>\$ 93.2</b>	<b>\$ 73.6</b>	<b>19.6</b>	<b>\$340.2</b>	<b>\$273.7</b>	<b>66.5</b>

(1) Rental revenue and amortization include base rent, straight-line rent amortization and tenant incentive amortization.

Revenue for the three month period ended December 31, 2020 increased by \$19.6 million to \$93.2 million from \$73.6 million in the prior year period. The components contributing to the change in revenue are detailed below:

#### Q4 2020 vs Q4 2019 Change in Revenue

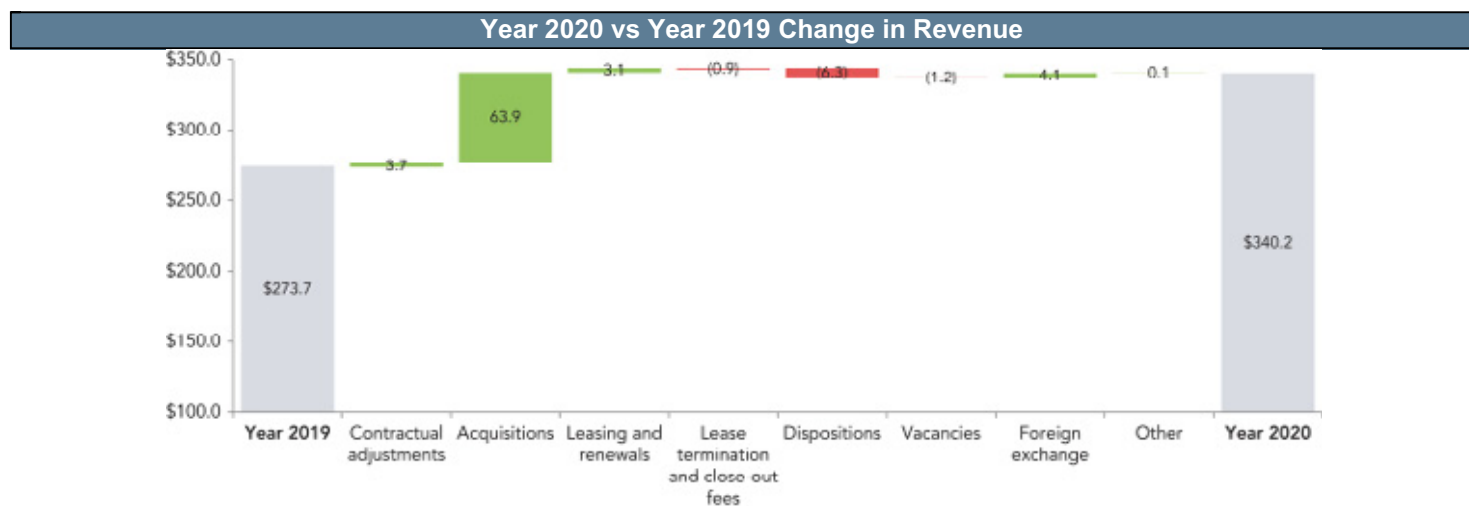


Additional details pertaining to the components of the change in revenue are as follows:

- contractual rent adjustments included \$0.2 million from consumer price index based increases and \$0.9 million from fixed contractual adjustments related to rent escalations;
- the acquisitions of properties located in the United States, Canada and the Netherlands beginning in the fourth quarter of 2019 increased revenue by \$18.9 million, which included \$6.4 million of tenant recoveries;
- revenue increased by \$1.1 million due to various renewal and re-leasing activities for properties primarily in Canada and the United States;
- the sale of properties located in Canada, the United States and Spain during the fourth quarter of 2019 and during 2020 decreased revenue by \$1.7 million; and

- foreign exchange had a \$1.2 million positive impact as the relative weakening and strengthening of the Canadian dollar against the Euro and US dollar, respectively, increased revenue by \$1.7 million and decreased revenue by \$0.5 million, respectively.

Revenue for the year ended December 31, 2020 increased \$66.5 million to \$340.2 million from \$273.7 million in the prior year period. The components contributing to the change in revenue are detailed below:

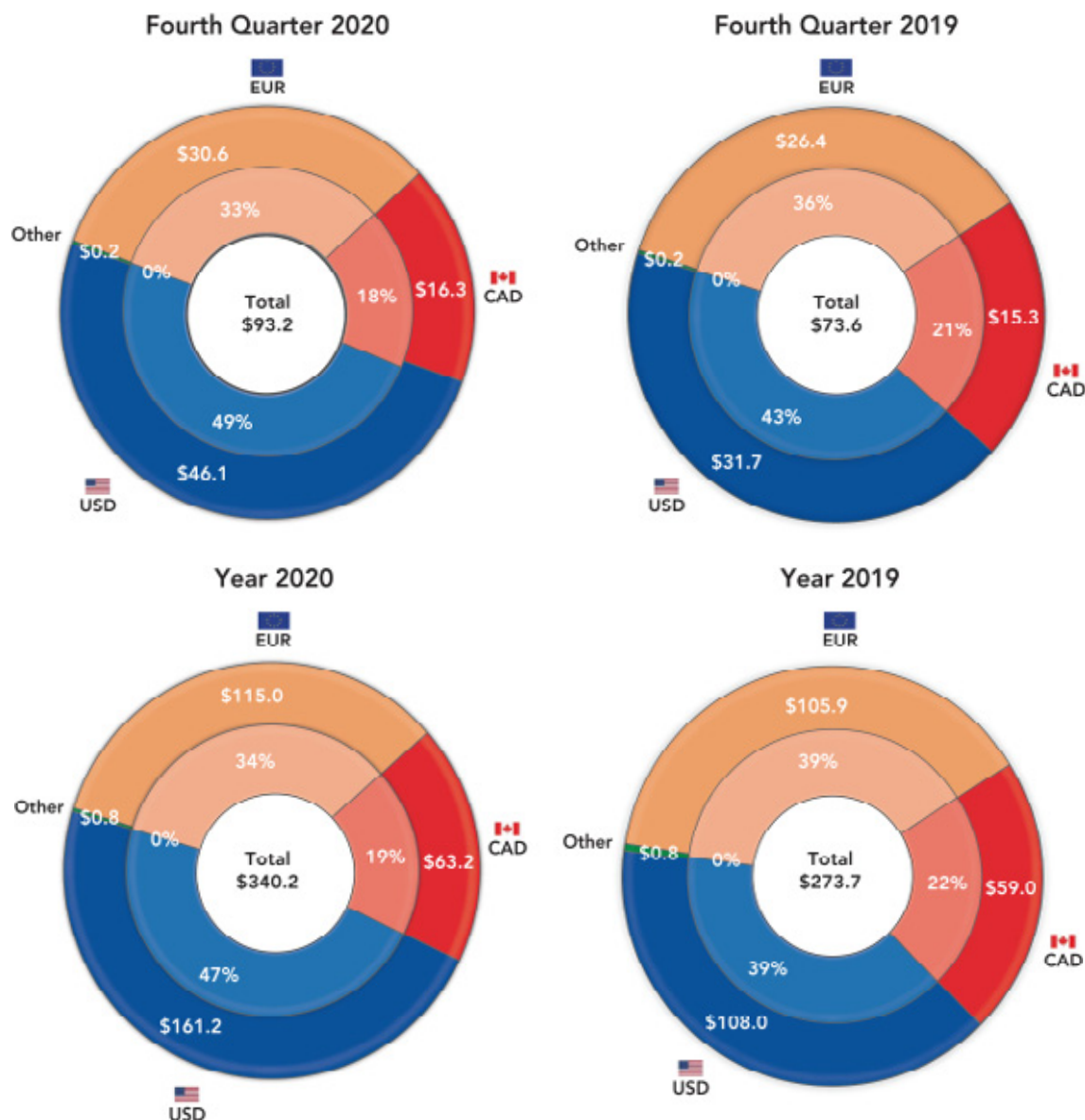


Additional details pertaining to the components of the change in revenue are as follows:

- contractual rent adjustments included \$1.1 million from consumer price index based increases and \$2.6 million from fixed contractual adjustments related to rent escalations;
- the acquisitions of properties located in the United States, Canada and the Netherlands during 2019 and 2020 increased revenue by \$63.9 million, which included \$14.4 million of tenant recoveries;
- revenue increased by \$3.1 million due to various renewal and re-leasing activities for properties located in Canada, the United States, the Netherlands and Poland;
- revenue decreased by \$0.9 million as a result of lease close-out fees received in 2019 for two properties in Canada that were disposed of in the prior year;
- the sale of properties located in Canada, the United States and Spain during 2019 and 2020 decreased revenue by \$6.3 million; and
- foreign exchange had a net \$4.1 million positive impact as the relative weakening of the Canadian dollar against the Euro and US dollar increased revenue by \$3.1 million and \$1.0 million, respectively.

Revenue by major currency for the three month periods and years ended December 31, 2020 and 2019 was as follows:

Revenue by Currency



As a majority of the Trust's revenue is denominated in currencies other than the Canadian dollar, Granite uses derivative financial instruments, including cross currency interest rate swaps, forward currency contracts and foreign exchange collars, to partially hedge its exposure to foreign currencies and reduce the potential impact that foreign currency rate changes may have on Granite's operating results, cash flows and distributions (see "LIQUIDITY AND CAPITAL RESOURCES — Debt Structure").

## Net Operating Income

Net operating income (“NOI”) during the three months ended December 31, 2020 was \$77.5 million compared to \$63.9 million during the three months ended December 31, 2019. NOI in the year ended December 31, 2020 was \$293.0 million compared to \$238.3 million in the year ended December 31, 2019. NOI — cash basis excludes the impact of lease termination, close-out fees, straight-line rent and tenant incentive amortization and reflects the cash generated by the income-producing properties excluding lease termination and close-out fees on a period-over-period basis. NOI — cash basis was \$76.3 million in the three months ended December 31, 2020 compared with \$63.8 million in the prior year period, an increase of 19.6%. NOI — cash basis was \$289.5 million in the year ended December 31, 2020 compared with \$237.4 million in the year ended December 31, 2019, an increase of 21.9%.

Same property NOI — cash basis refers to the NOI — cash basis for those properties owned by Granite throughout the entire current and prior year periods under comparison. Same property NOI — cash basis excludes properties that were acquired, disposed of, classified as properties under or held for development or assets held for sale during the periods under comparison. Same property NOI — cash basis in the three months ended December 31, 2020 was \$61.8 million, compared with \$59.1 million in the prior year period. Same property NOI — cash basis in the year ended December 31, 2020 was \$221.1 million, compared to \$209.6 million in the year ended December 31, 2019. The changes in NOI, NOI — cash basis and same property NOI — cash basis are detailed below:

### Changes in NOI, NOI — Cash Basis and Same Property NOI — Cash Basis

	Sq ft <sup>(1)</sup> (in millions)	Three Months Ended December 31,				Sq ft <sup>(1)</sup> (in millions)	Years Ended December 31,			
		2020	2019	\$ change	% change		2020	2019	\$ change	% change
<b>Revenue</b>		<b>\$ 93.2</b>	\$73.6	19.6		<b>\$340.2</b>	\$273.7	66.5		
Less: Property operating costs		<b>(15.7)</b>	(9.7)	(6.0)		<b>(47.2)</b>	(35.4)	(11.8)		
<b>NOI</b>		<b>\$ 77.5</b>	\$63.9	13.6	21.3%	<b>\$293.0</b>	\$238.3	54.7	23.0%	
Add (deduct):										
Lease termination and close-out fees		—	—	—		—	(0.9)	0.9		
Straight-line rent amortization		<b>(2.6)</b>	(1.4)	(1.2)		<b>(8.8)</b>	(5.1)	(3.7)		
Tenant incentive amortization		<b>1.4</b>	1.3	0.1		<b>5.3</b>	5.1	0.2		
<b>NOI — cash basis</b>	49.5	<b>\$ 76.3</b>	\$63.8	12.5	19.6%	49.5	<b>\$289.5</b>	\$237.4	52.1	21.9%
Less NOI — cash basis for:										
Acquisitions	14.6	<b>(14.1)</b>	(3.4)	(10.7)		17.9	<b>(66.3)</b>	(21.0)	(45.3)	
Dispositions, assets held for sale and developments	1.4	<b>(0.4)</b>	(1.3)	0.9		1.4	<b>(2.1)</b>	(6.8)	4.7	
<b>Same property NOI — cash basis</b>	33.5	<b>\$ 61.8</b>	\$59.1	2.7	4.6%	30.2	<b>\$221.1</b>	\$209.6	11.5	5.5%

<sup>(1)</sup> The square footage relating to the NOI — cash basis represents GLA of 49.5 million square feet as at December 31, 2020. The square footage relating to the same property NOI — cash basis represents the aforementioned GLA excluding the impact from the acquisitions, dispositions, and developments during the relevant period.

Property operating costs include recoverable and non-recoverable costs from tenants and consist of property taxes, utilities, insurance, repairs and maintenance, legal and other property-related expenses. None of Granite's employee compensation expenses are included in property operating costs.

Straight-line rent amortization represents the scheduled fixed rent changes or rent-free periods in leases that are recognized in revenue evenly on a straight-line basis over the term of the lease. Tenant incentive amortization mainly represents allowances provided to tenants that are recognized in revenue evenly on a straight-line basis over the term of the lease and primarily comprises the amortization associated with the cash allowance incentives paid to Magna in respect of the 10-year lease extensions exercised during the 2014 year at the Thondorf and Eurostar properties in Graz, Austria.

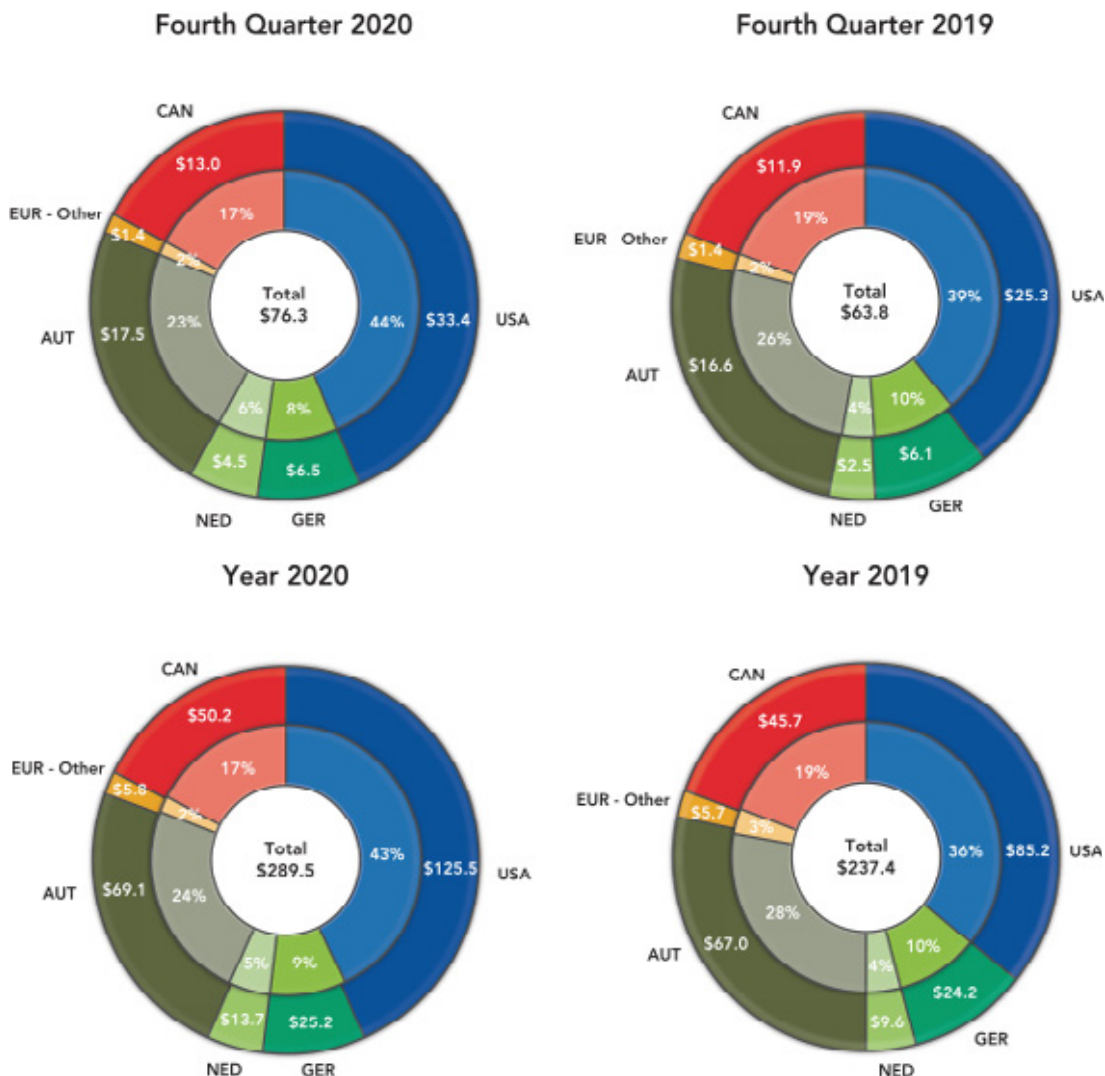
NOI — cash basis for the three months ended December 31, 2020 increased \$12.5 million to \$76.3 million from \$63.8 million in the prior year period, representing an increase of 19.6%. NOI — cash basis for the year ended December 31, 2020 increased \$52.1 million to \$289.5 million from \$237.4 million in the prior year period, representing an increase of 21.9%. These increases in NOI — cash basis in the three month period and year ended December 31, 2020 were a result of the increase in rental revenue as noted previously, partially offset by an increase in property operating costs primarily relating to the properties acquired in 2019 and 2020.

Same property NOI — cash basis for the three months ended December 31, 2020 increased \$2.7 million (4.6%) to \$61.8 million primarily due to the increase in contractual rents arising from both consumer price index and fixed rent increases, re-leasing and renewals of various leases for properties primarily located in the United States, Canada and the Netherlands and the favourable foreign exchange impact from the weakening of the Canadian dollar against the Euro, partially offset by the slight strengthening of the Canadian dollar against the US dollar. Excluding the impact of foreign exchange, same property NOI — cash basis for the three month period ended December 31, 2020 would have increased by 2.1% relative to the prior year period.

Same property NOI — cash basis for the year ended December 31, 2020 increased \$11.5 million (5.5%) to \$221.1 million primarily due to the increase in contractual rents, re-leasing and renewals of various leases for properties located in the United States, Canada, the Netherlands and Austria, an expansion at a property in the United States and the favourable foreign exchange impact from the weakening of the Canadian dollar against the US dollar and the Euro. Excluding the impact of foreign exchange, same property NOI — cash basis for the year ended December 31, 2020 would have increased by 3.7% relative to the prior year period.

NOI — cash basis for the three month periods and years ended December 31, 2020 and 2019 by geography was as follows:

**NOI — Cash Basis by Geography**



Granite’s property portfolio and NOI — cash basis are geographically diversified, which reduces the risk to Granite’s operating results from any particular country’s economic downturn.



Same property NOI — cash basis for the three month periods and years ended December 31, 2020 and 2019 by geography was as follows:

### Same Property NOI — Cash Basis by Geography

	Three Months Ended December 31,			Years Ended December 31,		
	2020	2019	% change	2020	2019	% change
Canada	\$12.4	\$11.3	9.7%	\$ 40.3	\$ 37.4	7.8%
United States	21.2	21.3	(0.5)%	71.7	66.6	7.7%
Austria	17.5	16.5	6.1%	69.1	67.0	3.1%
Germany	6.5	6.2	4.8%	25.3	24.4	3.7%
Netherlands	2.8	2.5	12.0%	9.3	8.9	4.5%
Europe — Other	1.4	1.3	7.7%	5.4	5.3	1.9%
<b>Same Property NOI — cash basis</b>	<b>\$61.8</b>	<b>\$59.1</b>	<b>4.6%</b>	<b>\$221.1</b>	<b>\$209.6</b>	<b>5.5%</b>

Same property NOI — cash basis for the three month period and year ended December 31, 2020 includes \$0.4 million and \$1.4 million, respectively, associated with a 0.3 million square foot building expansion at a property located in West Jefferson, Ohio that was completed in the prior year. Excluding the NOI associated with the expansion, same property NOI — cash basis would have increased 4.0% in the three month period ended December 31, 2020 (1.6% on a constant currency basis) and 4.8% in the year ended December 31, 2020 (2.9% on a constant currency basis) relative to the prior year periods.

Constant currency same property NOI — cash basis for the three month periods and years ended December 31, 2020 and 2019 by geography was as follows, which is calculated by converting the comparative same property NOI — cash basis at current exchange rates:

### Constant Currency Same Property NOI — Cash Basis by Geography

	Three Months Ended December 31,			Years Ended December 31,		
	2020	2019	% change	2020	2019	% change
Canada	\$12.4	\$11.3	9.7%	\$ 40.3	\$ 37.4	7.8%
United States	21.2	21.0	1.0%	71.7	67.4	6.4%
Austria	17.5	17.6	(0.6)%	69.1	69.0	0.1%
Germany	6.5	6.6	(1.5)%	25.3	25.1	0.8%
Netherlands	2.8	2.7	3.7%	9.3	9.1	2.2%
Europe — Other	1.4	1.3	7.7%	5.4	5.3	1.9%
<b>Constant Currency Same Property NOI — cash basis</b>	<b>\$61.8</b>	<b>\$60.5</b>	<b>2.1%</b>	<b>\$221.1</b>	<b>\$213.3</b>	<b>3.7%</b>

(1) Constant currency same property NOI — cash basis is calculated by converting the comparative same property NOI — cash basis at current FX rates.

## General and Administrative Expenses

General and administrative expenses consisted of the following:

General and Administrative Expenses						
	Three Months Ended December 31,			Years Ended December 31,		
	2020	2019	\$ change	2020	2019	\$ change
Salaries and benefits	\$ 4.0	\$ 3.6	0.4	\$15.1	\$13.8	1.3
Audit, legal and consulting	0.8	0.8	—	3.4	4.3	(0.9)
Trustee/director fees and related expenses	0.4	0.3	0.1	1.4	1.4	—
Executive unit-based compensation expense including distributions	1.1	1.5	(0.4)	4.8	4.5	0.3
Fair value remeasurement of trustee/director and executive unit-based compensation plans	0.3	0.4	(0.1)	2.1	1.9	0.2
Other public entity costs	0.6	0.5	0.1	2.0	2.1	(0.1)
Office rents including property taxes and common area maintenance costs	0.1	0.1	—	0.4	0.4	—
Capital tax	—	0.1	(0.1)	0.6	0.4	0.2
Information technology	0.3	0.2	0.1	1.1	1.0	0.1
Other	0.3	0.5	(0.2)	1.3	1.6	(0.3)
<b>General and administrative expenses</b>	<b>\$ 7.9</b>	<b>\$ 8.0</b>	<b>(0.1)</b>	<b>\$32.2</b>	<b>\$31.4</b>	<b>0.8</b>

General and administrative expenses were \$7.9 million for the three month period ended December 31, 2020 and decreased \$0.1 million in comparison to the prior year period primarily as a result of the following:

- a decrease in executive unit-based compensation expense due to the forfeitures of awards outstanding related to the departure of a former senior executive in 2020; and
- a decrease in other general office and administrative expenses resulting from a reduction of travel and recruitment expenses in the fourth quarter of 2020, partially offset by;
- an increase in salaries and benefits expense primarily due to additional employees in the United States and the Netherlands.

General and administrative expenses were \$32.2 million for the year ended December 31, 2020 and increased \$0.8 million in comparison to the prior year period primarily as a result of the following:

- an increase in salaries and benefits expense primarily due to additional employees in the United States and the Netherlands and severance related to a departed senior executive in the third quarter of 2020, partially offset by the higher compensation costs related to the departure of the former CFO in the second quarter of 2019;
- an increase in executive unit-based compensation expense due to greater awards outstanding under the plan; and
- an increase in the fair value remeasurement expense associated with the trustee/director and executive unit-based compensation plans resulting from an increase in the market price of the Trust's stapled units compared to the prior year period, partially offset by;

- a decrease in audit, legal and consulting expenses due to costs incurred in the prior year period associated with corporate advisory matters including internal reorganizations and administrative matters; and
- a decrease in other general office and administrative expenses resulting from a reduction of travel and recruitment expenses in the current year period.

### ***Interest Income***

Interest income for the three month period ended December 31, 2020 decreased \$1.1 million to \$0.6 million from \$1.7 million in the prior year period due to lower interest rates on invested cash. Interest income for the year ended December 31, 2020 decreased \$7.2 million to \$2.4 million from \$9.6 million in the prior year period due to the reduction of average cash balances on hand and lower interest rates on invested cash.

### ***Interest Expense and Other Financing Costs***

Interest expense and other financing costs for the three month period ended December 31, 2020 increased \$3.8 million to \$10.8 million from \$7.0 million in the prior year period. Interest expense and other financing costs for the year ended December 31, 2020 increased \$5.9 million to \$35.8 million from \$29.9 million in the prior year period. Both increases were primarily related to increased interest costs associated with higher debt balances resulting from the \$500 million 2027 Debentures issued in June 2020 and the \$500 million 2030 Debentures issued in December 2020.

As at December 31, 2020, Granite's weighted average cost of interest-bearing debt was 2.21% (December 31, 2019 — 1.83%) and the weighted average debt term-to-maturity was 5.6 years (December 31, 2019 — 4.4 years).

### ***Foreign Exchange Gains and Losses, Net***

Granite recognized net foreign exchange gains of \$0.7 million and foreign exchange losses of \$0.4 million in the three month periods ended December 31, 2020 and 2019, respectively. The \$1.1 million increase in net foreign exchange gains is primarily due to the remeasurement of certain monetary assets and liabilities of the Trust that are denominated in US dollars and Euros as a result of the weakening of the Canadian dollar against these currencies and foreign exchange gains realized on the settlement of foreign exchange collar contracts.

Granite recognized net foreign exchange gains of \$3.7 million and net foreign exchange losses of \$1.6 million in the years ended December 31, 2020 and 2019, respectively. The \$5.3 million increase in net foreign exchange gains is primarily due to the remeasurement of certain monetary assets and liabilities of the Trust that are denominated in US dollars and Euros as a result of the weakening of the Canadian dollar against these currencies and foreign exchange gains realized on the settlement of foreign exchange collar contracts.

### ***Fair Value Gains and Losses on Investment Properties, Net***

Net fair value gains on investment properties were \$140.8 million and \$47.5 million in the three month periods ended December 31, 2020 and 2019, respectively. In the three month period ended December 31, 2020, net fair value gains of \$140.8 million were primarily attributable to favourable changes in leasing assumptions associated with fair market rent increases as well as compression in discount and terminal capitalization rates for properties located in the GTA (Canada) and across the United States as well as compression in discount and terminal capitalization rates for certain of the Trust's modern warehouse properties in Germany and the Netherlands, partially offset by an increase in discount rates for certain properties located in Austria due to market conditions and the operating nature of the properties in this jurisdiction.

Net fair value gains on investment properties in the three month period ended December 31, 2019 of \$47.5 million were primarily attributable to (i) a compression in discount or terminal capitalization rates for certain properties primarily located in Canada and, to a lesser extent, the United States, Germany and the Netherlands which resulted from the continued market demand for industrial real estate and (ii) the favourable changes in leasing assumptions associated with fair market rent increases for certain properties located in Canada.

Net fair value gains on investment properties were \$273.4 million and \$245.4 million in the years ended December 31, 2020 and 2019, respectively. In the year ended December 31, 2020, net fair value gains of \$273.4 million were attributable to various factors including (i) an increase in fair value for the acquired property in Dallas, Texas as a result of market confirmation of capitalization rates favourable to initial acquisition metrics of the forward purchase for this modern e-commerce facility, (ii) the favourable changes in leasing assumptions associated with fair market rent increases for properties located in Canada and the United States and (iii) the increase in fair value of the recently developed property in Plainfield, Indiana as a result of executing a full building 10-year lease, partially offset by an increase in discount rates for certain properties located in Austria and Germany due to market conditions and the operating nature of the properties across these jurisdictions.

Net fair value gains on investment properties in the year ended December 31, 2019 of \$245.4 million were attributable to various factors including (i) the positive changes in leasing assumptions associated with lease renewals and fair market rent increases for properties located in Canada and the United States and (ii) a compression in discount and terminal capitalization rates for certain properties across Granite's portfolio resulting from the continued market demand for warehouse distribution facilities.

#### ***Fair Value Gains and Losses on Financial Instruments, Net***

Fair value gains on financial instruments for the three month periods ended December 31, 2020 and 2019 were \$1.3 million and \$1.0 million, respectively. Fair value losses on financial instruments for the year ended December 31, 2020 were \$3.4 million and fair value gains on financial instruments for the year ended December 31, 2019 were \$1.2 million. The fair value gains on financial instruments for the three months ended December 31, 2020 and the fair value losses on the financial instruments for the year ended December 31, 2020 are related to (i) the fair value change of the 2024 Cross Currency Interest Rate Swap and 2021 Cross Currency Interest Rate Swap and (ii) unrealized losses on foreign exchange forward contracts, partially offset by fair value gains on foreign exchange collar contracts. These derivatives have not been designated in a hedging relationship and are therefore recorded in the statements of net income.

#### ***Loss on Sale of Investment Properties, Net***

The loss on sale of investment properties for the three month periods ended December 31, 2020 and 2019 was \$0.7 million and \$1.0 million, respectively. The loss on sale of investment properties for the years ended December 31, 2020 and 2019 was \$0.9 million and \$3.0 million, respectively. The loss on sale of investment properties is primarily related to broker commissions and legal and advisory costs associated with the dispositions or planned dispositions of assets held for sale.

## Income Tax Expense

Income tax expense comprised the following:

<b>Income Tax Expense</b>						
	<b>Three Months Ended December 31,</b>			<b>Years Ended December 31,</b>		
	<b>2020</b>	<b>2019</b>	<b>\$ change</b>	<b>2020</b>	<b>2019</b>	<b>\$ change</b>
Foreign operations	\$ 1.7	\$ 1.2	0.5	\$ 6.7	\$ 5.3	1.4
Withholding taxes	—	0.4	(0.4)	—	0.4	(0.4)
Related to sale of an investment property	0.7	—	0.7	0.7	—	0.7
Other	(1.3)	(1.9)	0.6	(0.8)	(0.6)	(0.2)
Current tax expense (recovery)	1.1	(0.3)	1.4	6.6	5.1	1.5
Deferred tax expense	32.4	4.5	27.9	62.5	37.6	24.9
<b>Income tax expense</b>	<b>\$ 33.5</b>	<b>\$ 4.2</b>	<b>29.3</b>	<b>\$ 69.1</b>	<b>\$ 42.7</b>	<b>26.4</b>

For the three months ended December 31, 2020, the current tax expense increased compared to the prior year period primarily due to the disposition of a property located in Spain in the current year period, a lower reversal of tax provisions compared to the prior year in Canada and Europe for taxation years that have become statute barred, the 2019 reorganization expenses incurred in Austria that were deductible for tax purposes favourably impacting current tax expenses, higher taxes in foreign jurisdictions as a result of acquisitions and the foreign exchange impact resulting from the relative weakening of the Canadian dollar on Euro denominated tax expense, partially offset by withholding taxes paid in 2019 on intercompany dividends.

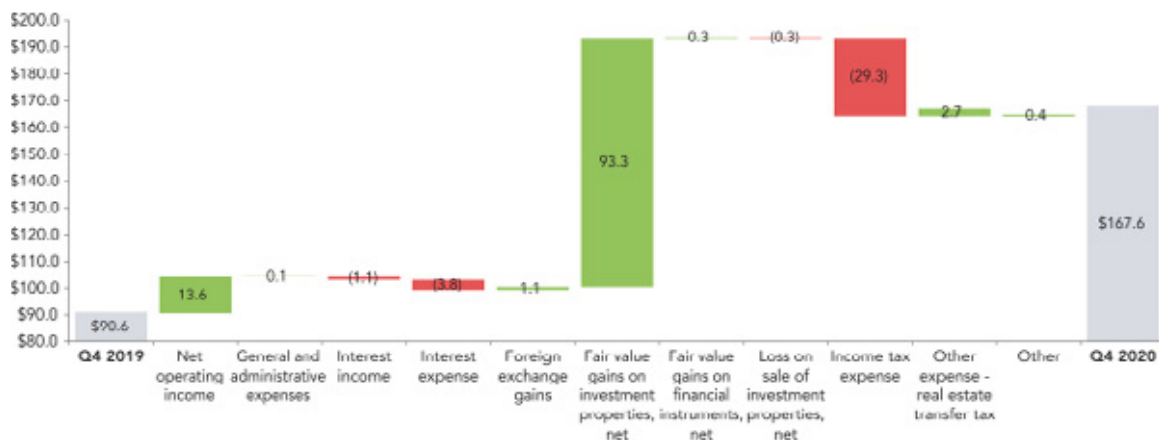
For the year ended December 31, 2020, the current tax expense increased compared to the prior year period primarily due to the disposition of a property located in Spain in the current year period, the 2019 reorganization expenses incurred in Austria that were deductible for tax purposes favourably impacting current tax expenses, higher taxes in foreign jurisdictions as a result of acquisitions and the foreign exchange impact resulting from the relative weakening of the Canadian dollar on Euro denominated tax expense, partially offset by withholding taxes paid in 2019 on intercompany dividends and a higher reversal of tax provisions compared to the prior year in Canada and Europe for taxation years that have become statute barred.

The increase in deferred tax expense for the three months and year ended December 31, 2020 compared to the prior year period is primarily due to fair value gains on investment properties, partially offset by fair value losses in jurisdictions in which deferred taxes are recorded, as well as the foreign exchange impact resulting from the relative weakening of the Canadian dollar on US and Euro denominated tax expense and an increase in the deferred tax rate in foreign jurisdictions.

### Net Income Attributable to Stapled Unitholders

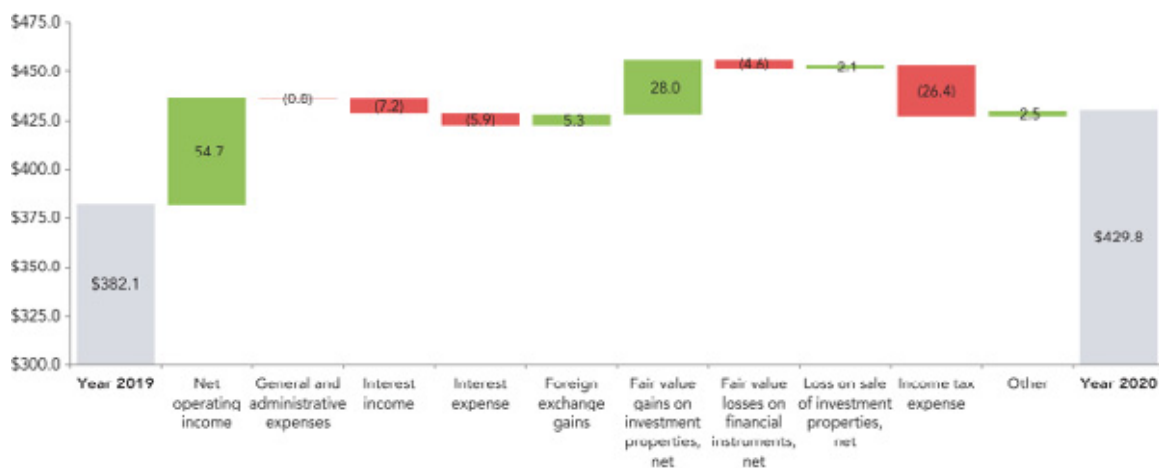
For the three month period ended December 31, 2020, net income attributable to stapled unitholders was \$167.6 million compared to \$90.6 million in the prior year period. The increase in net income attributable to stapled unitholders was primarily due to a \$93.3 million increase in fair value gains on investment properties and a \$13.6 million increase in net operating income, partially offset by a \$29.3 million increase in income tax expense and a \$3.8 million increase in interest expense. The period-over-period variance is further summarized below:

#### Q4 2020 vs Q4 2019 Change in Net Income Attributable to Stapled Unitholders



For the year ended December 31, 2020, net income attributable to stapled unitholders was \$429.8 million compared to \$382.1 million in the prior year period. The \$47.7 million net increase in net income attributable to stapled unitholders was primarily due to a \$54.7 million increase in net operating income, a \$28.0 million increase in net fair value gains on investment properties and a \$5.3 million increase in foreign exchange gains, partially offset by a \$26.4 million increase in income tax expense, a \$7.2 million decrease in interest income due to lower interest rates in North America, a \$5.9 million increase in interest expense as a result of the issuance of the 2027 Debentures and the 2030 Debentures and a \$4.6 million increase in fair value losses on financial instruments. The period-over-period variance is further summarized below:

#### Year 2020 vs Year 2019 Change in Net Income Attributable to Stapled Unitholders



## Funds From Operations and Adjusted Funds From Operations

The reconciliation of net income attributable to stapled unitholders to FFO and AFFO for the three months and years ended December 31, 2020 and 2019 is presented below:

### FFO AND AFFO<sup>(1)</sup> RECONCILIATION

	Three Months Ended December 31,		Years Ended December 31,		
	2020	2019	2020	2019	
<i>(in millions, except per unit information)</i>					
<b>Net income attributable to stapled unitholders</b>	<b>\$ 167.6</b>	<b>\$ 90.6</b>	<b>\$ 429.8</b>	<b>\$ 382.1</b>	
Add (deduct):					
Fair value gains on investment properties, net	(140.8)	(47.5)	(273.4)	(245.4)	
Fair value (gains) losses on financial instruments	(1.3)	(1.0)	3.4	(1.2)	
Loss on sale of investment properties	0.7	1.0	0.9	3.0	
Current income tax expense associated with the sale of an investment property	0.7	—	0.7	—	
Deferred income tax expense	32.4	4.5	62.5	37.6	
Fair value remeasurement expense relating to the Executive Deferred Stapled Unit Plan	0.3	0.3	1.4	1.3	
Non-controlling interests relating to the above	—	—	0.1	0.1	
<b>FFO</b>	<b>\$ 59.6</b>	<b>\$ 47.9</b>	<b>\$ 225.4</b>	<b>\$ 177.5</b>	
Add (deduct):					
Maintenance or improvement capital expenditures incurred	(0.4)	(0.8)	(3.6)	(3.3)	
Leasing commissions incurred <sup>(2)</sup>	(0.7)	(0.5)	(0.8)	(1.1)	
Tenant allowances incurred	(1.2)	(0.3)	(1.8)	(0.5)	
Tenant incentive amortization	1.3	1.3	5.3	5.2	
Straight-line rent amortization	(2.5)	(1.4)	(8.8)	(5.1)	
<b>AFFO<sup>(1) (2)</sup></b>	<b>\$ 56.1</b>	<b>\$ 46.2</b>	<b>\$ 215.7</b>	<b>\$ 172.7</b>	
<b>Per unit amounts:</b>					
Basic and diluted FFO per stapled unit	[A]/[C] and [A]/[D]	\$ 1.00	\$ 0.91	\$ 3.98	\$ 3.62
Basic and diluted AFFO per stapled unit <sup>(1)</sup>	[B]/[C] and [B]/[D]	\$ 0.94	\$ 0.88	\$ 3.81	\$ 3.52
<b>Basic weighted average number of stapled units</b>	[C]	59.4	52.6	56.6	49.0
<b>Diluted weighted average number of stapled units</b>	[D]	59.5	52.6	56.7	49.0

<sup>(1)</sup> In the current year period, AFFO was calculated by deducting maintenance or improvement capital expenditures, leasing commissions and tenant allowances incurred whereas in prior year periods AFFO was calculated by deducting maintenance or improvement capital expenditures, leasing commissions and tenant allowances paid. The AFFO metrics in the comparative period have been updated to conform to the current period's presentation. AFFO as well as basic and diluted AFFO per unit for the three months ended December 31, 2019 were previously reported as \$46.7 million and \$0.89 per unit, respectively. AFFO as well as basic and diluted AFFO per unit for the year ended December 31, 2019 were previously reported as \$172.8 million and \$3.53 per unit, respectively. Both methods of calculation are in accordance with the REALPAC White Paper (see "NON-IFRS PERFORMANCE MEASURES"). There is no significant difference in these metrics as a result of the change in calculation.

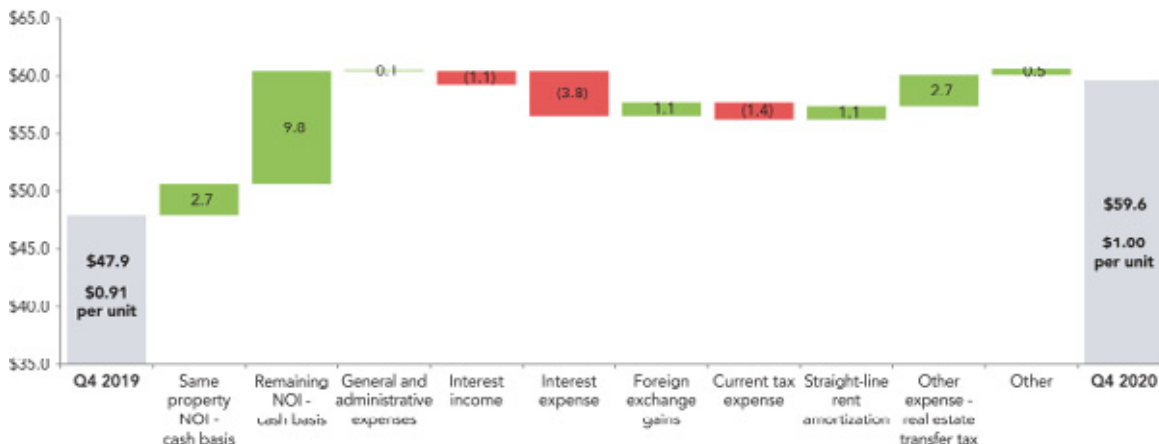
<sup>(2)</sup> In accordance with the REALPAC White Paper, leasing commissions incurred in the three months and year ended December 31, 2020 exclude \$0.3 million of leasing commissions incurred on the lease-up of a recently acquired property in Memphis, Tennessee and deemed related to the overall acquisition costs. Leasing commissions incurred in the year ended December 31, 2020 exclude \$1.9 million of leasing commissions incurred on the

lease-up of a recently completed development property in Plainfield, Indiana in the second quarter of 2020, \$0.5 million of leasing commissions incurred on the lease-up of a recently acquired property in Groveport, Ohio and \$0.3 million of leasing commissions incurred on the lease-up of a recently acquired property in Memphis, Tennessee as previously mentioned and deemed related to the overall acquisition costs.

### Funds From Operations

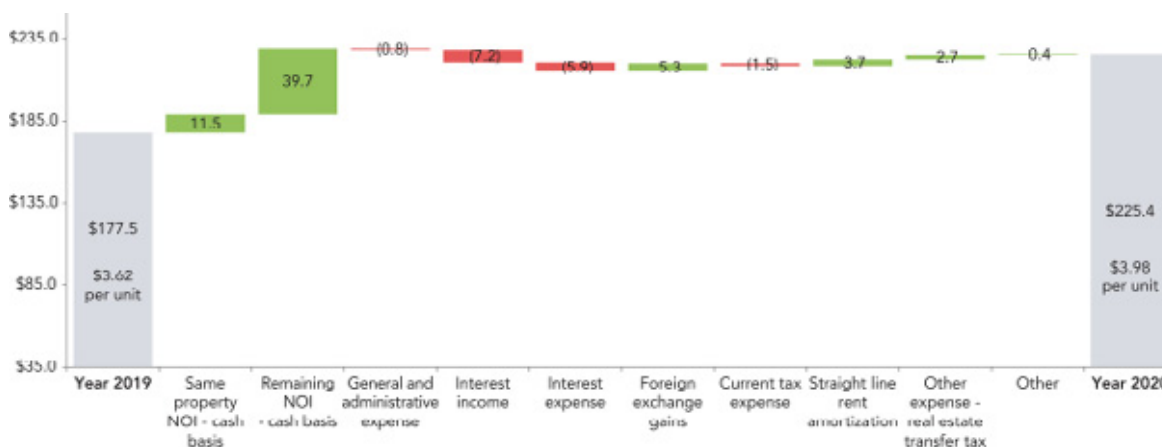
FFO for the three month period ended December 31, 2020 was \$59.6 million (\$1.00 per unit) compared to \$47.9 million (\$0.91 per unit) in the prior year period. The \$11.7 million (\$0.09 per unit) increase in FFO is summarized below:

Q4 2020 vs Q4 2019 Change in FFO



FFO for the year ended December 31, 2020 was \$225.4 million (\$3.98 per unit) compared to \$177.5 million (\$3.62 per unit) in the prior year period. The \$47.9 million (\$0.36 per unit) increase in FFO is summarized below:

Year 2020 vs Year 2019 Change in FFO



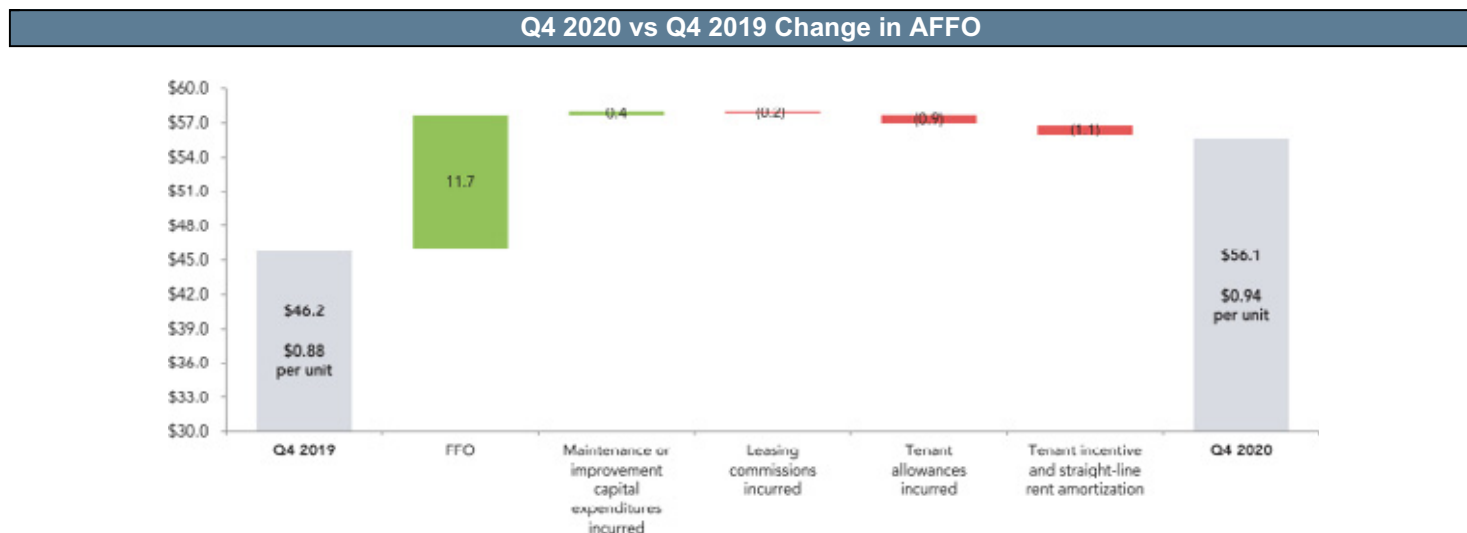
Included in FFO for the year ended December 31, 2020 is \$1.1 million of severance costs associated with the departure of a senior executive. Excluding this severance expense, FFO



would be \$226.5 million (\$4.00 per unit). In comparison, excluding the net \$2.0 million (\$0.04 per unit), real estate transfer tax (\$2.7 million) and related tax recovery (\$0.7 million), which resulted from an internal reorganization and the compensation costs of \$2.5 million (\$0.05 per unit) associated with the departure of the former CFO, FFO would have been \$182.0 million (\$3.71 per unit) in the prior year.

### Adjusted Funds From Operations

As previously detailed in the FFO and AFFO reconciliation table, AFFO for the three month period ended December 31, 2020 was \$56.1 million (\$0.94 per unit) compared to \$46.2 million (\$0.88 per unit) in the prior year period. The \$9.9 million (\$0.06 per unit) increase in AFFO is summarized below:

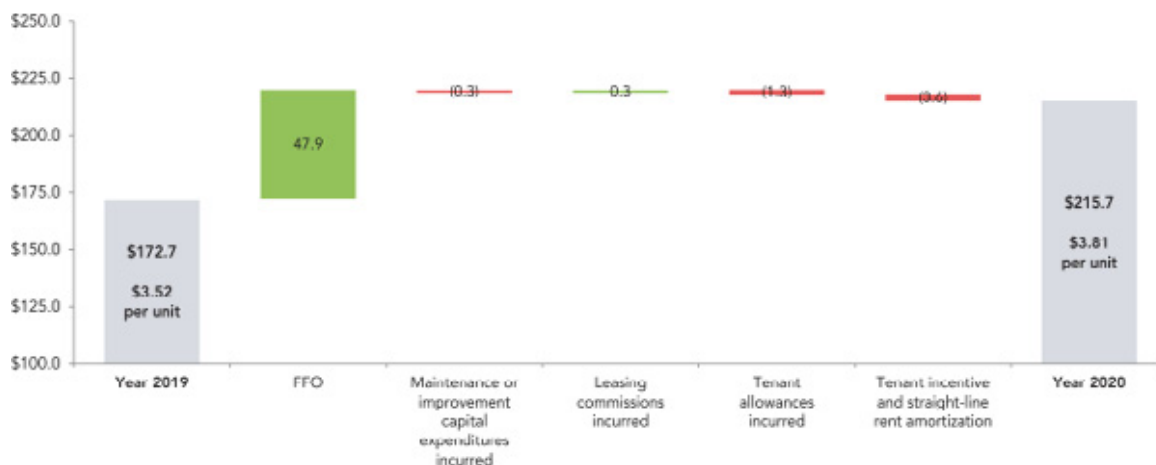


Additional details pertaining to the components of the change in AFFO are as follows:

- the \$11.7 million increase in FFO, as noted previously; and
- a \$0.4 million increase in AFFO from higher maintenance or improvement capital expenditures incurred in the prior year period relating to improvement projects in Thondorf, Austria and Bergen op Zoom, Netherlands, partially offset by;
- a \$0.9 million and \$0.2 million decrease in AFFO from tenant allowances and leasing commissions incurred, respectively, primarily from re-leasing and renewal activities in the United States and Austria; and
- a \$1.1 million decrease in AFFO from tenant incentive and straight-line rent amortization, primarily from re-leasing and renewal activities and property acquisitions in Canada, the United States and the Netherlands.

AFFO for the year ended December 31, 2020 was \$215.7 million (\$3.81 per unit) compared to \$172.7 million (\$3.52 per unit) in the prior year period. The \$43.0 million (\$0.29 per unit) increase in AFFO is summarized below:

#### Year 2020 vs Year 2019 Change in AFFO



Additional details pertaining to the components of the change in AFFO are as follows:

- the \$47.9 million increase in FFO, as noted previously, partially offset by;
- a \$1.3 million decrease in AFFO from tenant allowances incurred, primarily from releasing and renewal activities in the United States and Austria; and
- a \$3.6 million decrease in AFFO from tenant incentive and straight-line rent amortization, primarily from releasing and renewal activities and property acquisitions in Canada and the United States.

Excluding the aforementioned severance of \$1.1 million recognized in the year ended December 31, 2020, AFFO would be \$216.8 million (\$3.83 per unit). In comparison, excluding the net \$2.0 million (\$0.04 per unit) real estate transfer tax (\$2.7 million) and related tax recovery (\$0.7 million), which resulted from an internal reorganization and the compensation costs of \$2.5 million (\$0.05 per unit) associated with the departure of the former CFO, AFFO would have been \$177.2 million (\$3.62 per unit) in the prior year.

## INVESTMENT PROPERTIES

Granite's investment properties consist of income-producing properties, properties under development and land held for development. Substantially all of the income-producing properties are for industrial use and can be categorized as (i) modern logistics/distribution warehouse facilities ("modern warehouse facilities"), which were recently acquired or newly developed/redeveloped, (ii) multi-purpose facilities, which are tenantable by a wide variety of potential users or (iii) special purpose properties designed and built with specialized features and leased to Magna. The attributes of the income-producing properties are versatile and are based on the needs of the tenant such that an industrial property used by a certain tenant for light or heavy manufacturing can be used by another tenant for other industrial uses after some retrofitting if necessary. Accordingly, the investment property portfolio is substantially for industrial use and, as such, Granite determined that its asset class comprises industrial properties

for purposes of financial reporting. The fair value of the industrial properties, as noted below, is based upon the current tenanting, existing use and attributes of such properties.

Properties under development are comprised of (i) 50.0 acres greenfield site in Houston, Texas for which speculative construction of the initial phase, consisting of two buildings totaling 0.7 million square feet, has begun and is expected to be completed in the fourth quarter of 2021 and (ii) a site in Altbach, Germany where the demolition of the property is complete and the construction of a distribution/light industrial facility was temporarily placed on hold during 2020 as a result of the COVID-19 pandemic. Construction contract pricing was completed during the fourth quarter of 2020 for this project. Granite now expects to move forward with this development in the first quarter of 2021 and is currently engaged in pre-leasing activity.

Land held for development comprises 36.0 acres of land in Fort Worth, Texas for the planned future development of a 0.6 million square foot e-commerce and logistics warehouse, the remaining 141.0 acres of land in Houston, Texas held for the future development of up to a 2.5 million square foot multi-phased business park capable of accommodating buildings ranging from 0.3 million to 1.2 million square feet (of which 0.7 million square feet is planned in the initial phase of construction, as noted above), 12.9 acres of development land in West Jefferson, Ohio and a 16.0-acre parcel of land located in Wroclaw, Poland that could provide for approximately 0.3 million square feet of logistics-warehouse space.

Summary attributes of the investment properties as at December 31, 2020 and December 31, 2019 are as follows:

### Investment Properties Summary

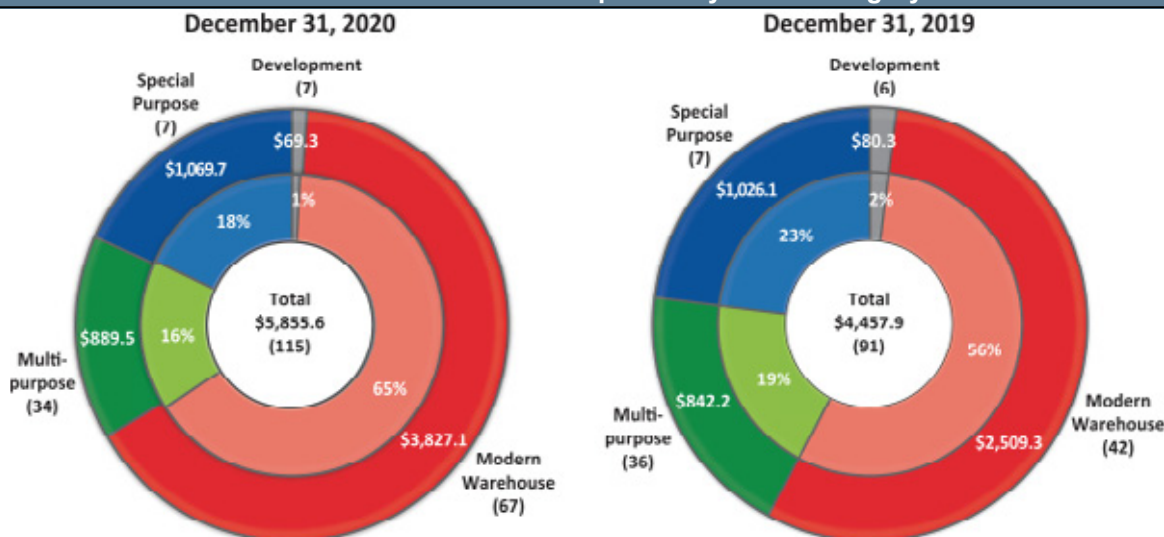
As at December 31, <i>(in millions, except as noted)</i>	2020	2019
<b>Investment properties — fair value</b>	<b>\$5,855.6</b>	<b>\$4,457.9</b>
Income-producing properties	<b>5,786.3</b>	4,377.6
Properties under development	<b>31.5</b>	51.3
Land held for development	<b>37.8</b>	29.0
Overall capitalization rate <sup>(1)</sup>	<b>5.6%</b>	6.1%
<b>Number of investment properties</b>	<b>115</b>	91
Income-producing properties	<b>108</b>	85
Properties under development	<b>3</b>	3
Land held for development	<b>4</b>	3
<b>Property metrics</b>		
GLA, square feet	<b>49.5</b>	40.0
Occupancy, by GLA	<b>99.6%</b>	99.0%
Weighted average lease term in years, by square footage	<b>6.3</b>	6.5
Total number of tenants	<b>86</b>	60
Magna as a percentage of annualized revenue <sup>(2)</sup>	<b>36%</b>	42%
Magna as a percentage of GLA	<b>27%</b>	35%

<sup>(1)</sup> Overall capitalization rate pertains only to income-producing properties.

<sup>(2)</sup> Annualized revenue for each period presented is calculated as rental revenue excluding tenant recoveries, recognized in accordance with IFRS, in the reported month multiplied by 12 months.

The fair value of the investment properties by asset category as at December 31, 2020 and 2019 was as follows:

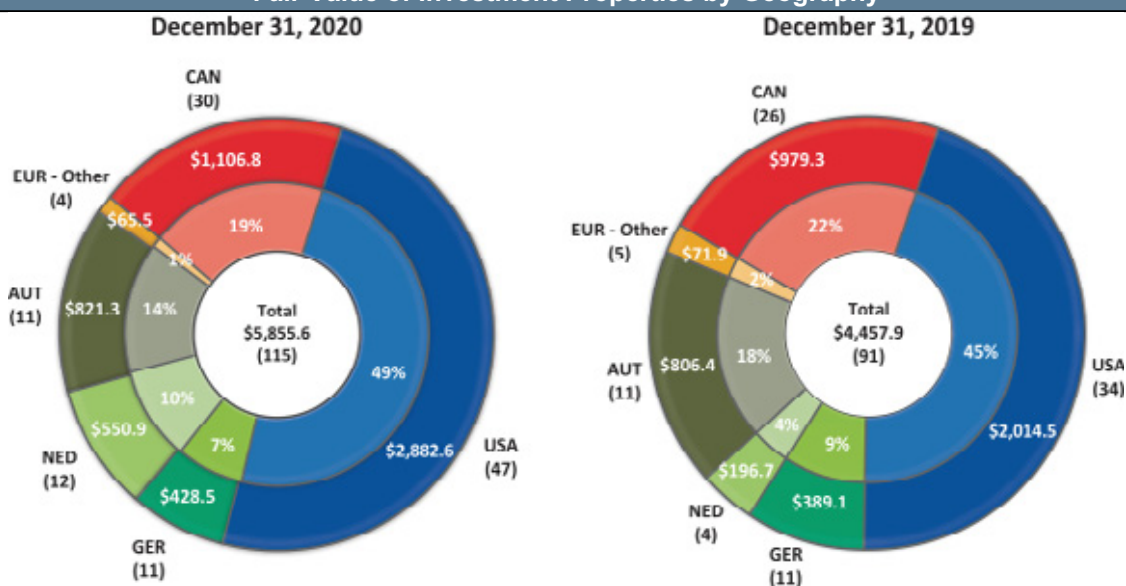
### Fair Value of Investment Properties by Asset Category<sup>(1)</sup>



(1) Number of properties denoted in parentheses.

Granite has a high-quality global portfolio of large-scale properties strategically located in Canada, the United States and Europe. The fair value of the investment properties by country as at December 31, 2020 and December 31, 2019 was as follows:

### Fair Value of Investment Properties by Geography<sup>(1)</sup>



(1) Number of properties denoted in parentheses.

The change in the fair value of investment properties by asset category during the year ended December 31, 2020 was as follows:

### Change in Fair Value of Investment Properties by Asset Category

	January 1, 2020								December 31, 2020
	Investment properties	Fair value gains (losses)	Acquisitions	Disposals	Capital and leasing expenditures	Foreign exchange gains (losses)	Other changes	Transfers (1)	Investment properties
Modern warehouse facilities	\$2,509.3	222.1	1,000.6	—	27.8	(38.7)	8.3	97.7	\$3,827.1
Multi-purpose facilities	842.2	57.0	—	(31.3)	2.6	19.1	(0.1)	—	889.5
Special purpose properties	1,026.1	(5.3)	—	—	—	53.4	(4.5)	—	1,069.7
Income-Producing Properties	4,377.6	273.8	1,000.6	(31.3)	30.4	33.8	3.7	97.7	5,786.3
Properties Under Development	51.3	(0.1)	35.8	—	39.1	3.1	—	(97.7)	31.5
Land Held For Development	29.0	(0.3)	9.3	—	0.4	(0.6)	—	—	37.8
	<b>\$4,457.9</b>	<b>\$273.4</b>	<b>\$1,045.7</b>	<b>\$(31.3)</b>	<b>\$69.9</b>	<b>\$36.3</b>	<b>\$3.7</b>	<b>—</b>	<b>\$5,855.6</b>

(1) The transfers are related to the reclassification of a property under development in Plainfield, Indiana to income-producing properties upon its completion during the second quarter of 2020 and the transfer of a property under development in Bleiswijk, Netherlands to income-producing properties upon its completion during the third quarter of 2020.

During the year ended December 31, 2020, the fair value of investment properties increased by \$1,397.7 million primarily due to:

- net fair value gains of \$273.4 million which were attributable to various factors including (i) an increase in fair value for the acquired property in Dallas, Texas as a result of market confirmation of capitalization rates favourable to initial acquisition metrics of the forward purchase for this modern e-commerce facility, (ii) the favourable changes in leasing assumptions associated with fair market rent increases for properties located in the GTA, Canada, (iii) the increase in fair value of the recently developed property in Plainfield, Indiana as a result of executing a full building 10-year lease with a new tenant and (iv) compression of terminal capitalization and discount rates across the United States and certain of the Trust's modern warehouse properties in Germany and the Netherlands;
- the acquisitions of 24 income-producing properties in Canada, the United States and the Netherlands, a property under development in the Netherlands and a parcel of development land in the United States for \$1,045.7 million consisting of (i) a property in Weert, Netherlands for \$31.9 million, (ii) five properties in Ohio and Indiana, United States for \$222.7 million, (iii) three properties in Tennessee and Mississippi, United States for \$111.6 million, (iv) a property under development in Bleiswijk, Netherlands for \$35.6 million (completed in the third quarter and transferred to income-producing properties), (v) development land in Fort Worth, Texas for \$8.9 million, (vi) two properties in Tilburg and Ede, Netherlands for \$71.7 million and \$21.4 million, respectively, (vii) six properties in the GTA, Canada for \$57.0 million, (viii) one property in Palmetto, Georgia for \$105.2 million, (ix) two properties in Pennsylvania for \$254.5 million, (x) a property in Voorschoten, Netherlands for \$24.6 million, (xi) a property in Hengelo, Netherlands for \$46.2 million, (xii) two properties in Nijmegen, Netherlands for \$39.1 million and (xiii) the associated transaction costs of \$15.2 million (see "SIGNIFICANT MATTERS — Property Acquisitions");

- capital expenditures and leasing costs of \$69.9 million, of which \$39.1 million related to development of four properties under construction in Indiana and Texas, United States as well as Bleiswijk, Netherlands and Altbach, Germany. During the year ended December 31, 2020, the developments in Indiana and Bleiswijk were completed and subsequently transferred to income-producing properties. Capital expenditures relating to modern warehouse facilities include \$8.6 million of construction costs incurred to complete outstanding construction at a property in Dallas, Texas which was acquired in November 2019 and \$3.4 million of leasing commissions of which \$2.6 million is related to recent acquisitions and completed developments; and
- foreign exchange gains of \$36.3 million, which include foreign exchange gains of \$107.4 million resulting from the relative weakening of the Canadian dollar against the Euro and foreign exchange losses of \$71.1 million resulting from the relative strengthening of the Canadian dollar against the US dollar.

Fair values were primarily determined by discounting the expected future cash flows, generally over a term of 10 years, plus a terminal value based on the application of a capitalization rate to estimated year 11 cash flows. Granite measures its investment properties using valuations prepared by management. Granite does not measure its investment properties based on valuations prepared by external appraisers but uses such external appraisals as data points, together with other external market information accumulated by management, in arriving at its own conclusions on values. Management uses valuation assumptions such as discount rates, terminal capitalization rates and market rental rates applied in external appraisals or sourced from valuation experts; however, the Trust also uses its historical renewal experience with tenants, its direct knowledge of the specialized nature of Granite's portfolio and tenant profile and its knowledge of the actual condition of the properties in making business judgments about lease renewal probabilities, renewal rents and capital expenditures. There has been no change in the valuation methodology used during the year ended December 31, 2020. The key valuation metrics for Granite's investment properties including the discount and terminal capitalization rates by jurisdiction are summarized in note 4 to the audited combined financial statements for the year ended December 31, 2020. In addition, valuation metrics for Granite's income-producing properties by asset category as at December 31, 2020 and December 31, 2019 were as follows:

#### Valuation Metrics by Income-Producing Property Asset Category

As at December 31,	Modern warehouse facilities		Multi-purpose facilities		Special purpose properties		Total	
	2020	2019	2020	2019	2020	2019	2020	2019
Overall capitalization rate <sup>(1)(2)</sup>	4.96%	5.42%	5.86%	6.28%	7.71%	7.44%	5.61%	6.06%
Terminal capitalization rate <sup>(1)</sup>	5.45%	5.97%	6.09%	6.44%	6.87%	7.03%	5.82%	6.32%
Discount rate <sup>(1)</sup>	5.90%	6.17%	6.76%	6.91%	7.77%	7.38%	6.38%	6.60%

(1) Weighted based on income-producing property fair value.

(2) Overall capitalization rate is calculated as stabilized net operating income (property revenue less property expenses) divided by the fair value of the property.

A sensitivity analysis of the fair value of income-producing properties to changes in the overall capitalization rate, terminal capitalization rate and discount rate at December 31, 2020 is presented below:

### Sensitivity Analysis of Fair Value of Income-Producing Properties

Rate sensitivity	Overall capitalization rate	Terminal capitalization rate	Discount rate
+50 bps	5,283.6	5,503.9	5,571.9
+25 bps	5,522.9	5,638.9	5,677.8
<b>Base rate</b>	<b>\$ 5,786.3</b>	<b>\$ 5,786.3</b>	<b>\$ 5,786.3</b>
-25 bps	6,078.0	5,947.6	5,897.3
-50 bps	6,402.9	6,125.1	6,011.0

### Capital Expenditures and Leasing Costs

Capital expenditures relate to sustaining the existing earnings capacity of the property portfolio. Capital expenditures can include expansion or development expenditures and maintenance or improvement expenditures. Expansion or development capital expenditures are discretionary in nature and are incurred to generate new revenue streams and/or increase the productivity of a property. Maintenance or improvement capital expenditures relate to sustaining the existing earnings capacity of a property. Leasing costs include direct leasing costs and lease incentives. Direct leasing costs include broker commissions incurred in negotiating and arranging tenant leases. Lease incentives include the cost of leasehold improvements to tenant spaces and/or cash allowances provided to tenants for leasehold improvement costs.

Included in total capital expenditure and leasing cost additions to investment properties are items which relate to the completion or lease up of recently acquired or developed properties. Such items are excluded from Granite's calculation of AFFO. A reconciliation of total capital and leasing cost additions to investment properties to those included in AFFO for the three months and years ended December 31, 2020 and 2019 is below:

### Maintenance Capital Expenditures and Leasing Costs

	Three Months Ended December 31,		Years Ended December 31,	
	2020	2019	2020	2019
<b>Additions to investment properties:</b>				
Leasing costs	\$ 0.9	\$ 0.5	\$ 3.4	\$ 1.1
Tenant improvements <sup>(1)</sup>	1.2	0.3	1.8	0.5
Maintenance capital expenditures	0.8	0.8	4.0	3.3
Other capital expenditures	12.5	0.2	21.2	3.6
	<b>\$ 15.4</b>	<b>\$ 1.8</b>	<b>\$ 30.4</b>	<b>\$ 8.5</b>
<b>Less:</b>				
Leasing costs related to acquisition activities	(0.3)	—	(0.8)	—
Leasing costs related to development activities	—	—	(1.9)	—
Capital expenditures related to property acquisitions	(12.8)	(0.2)	(21.5)	(3.6)
<b>Capital expenditures and leasing costs included in AFFO</b>	<b>\$ 2.3</b>	<b>\$ 1.6</b>	<b>\$ 6.2</b>	<b>\$ 4.9</b>

<sup>(1)</sup> Tenant improvements include tenant allowances and landlord's work.

During the three month period ended December 31, 2020, included in total capital expenditures and leasing costs of \$12.8 million are \$12.4 million incurred in connection with the completed expansion of the recently acquired property in Tilburg, Netherlands and \$0.4 million related to a property acquired in GTA, Canada during the third quarter. Leasing commissions for a recently acquired property in Memphis, Tennessee were \$0.3 million.

During the year ended December 31, 2020, included in total capital expenditures and leasing costs are \$21.5 million of costs incurred to complete outstanding construction at a recently acquired property in Dallas, Texas, an expansion at a property in Tilburg, Netherlands and a property in the GTA, Canada, \$1.9 million of leasing commissions related to the lease-up at the recently completed development in Plainfield, Indiana and \$0.8 million related to leasing commissions for two recently acquired properties acquired in the second quarter of 2020.

The capital expenditures and leasing costs incurred by quarter for the trailing eight quarters were as follows:

### Capital Expenditures and Leasing Costs — Trailing Eight Quarters

	Q4'20	Q3'20	Q2'20	Q1'20	Q4'19	Q3'19	Q2'19	Q1'19
Total capital expenditures incurred	\$ 13.3	\$ 2.2	\$ 6.2	\$ 3.4	\$ 1.0	\$ 1.5	\$ 0.6	\$ 3.9
Total leasing costs incurred	2.1	1.2	2.0	—	0.8	0.2	0.4	0.2
<b>Total incurred</b>	<b>[A] \$ 15.4</b>	<b>\$ 3.4</b>	<b>\$ 8.2</b>	<b>\$ 3.4</b>	<b>\$ 1.8</b>	<b>\$ 1.7</b>	<b>\$ 1.0</b>	<b>\$ 4.1</b>
Less: Capital expenditures and leasing costs related to acquisitions and developments	(13.1)	(2.6)	(6.1)	(2.4)	(0.2)	(0.1)	(0.4)	(3.0)
<b>Capital expenditures and leasing costs included in AFFO</b>	<b>[B] \$ 2.3</b>	<b>\$ 0.8</b>	<b>\$ 2.1</b>	<b>\$ 1.0</b>	<b>\$ 1.6</b>	<b>\$ 1.6</b>	<b>\$ 0.6</b>	<b>\$ 1.1</b>
GLA, square feet	[C] 49.5	45.4	44.3	40.0	40.0	34.9	34.5	32.8
<b>\$ total incurred per square foot</b>	<b>[A]/[C] \$ 0.31</b>	<b>\$ 0.07</b>	<b>\$ 0.19</b>	<b>\$ 0.09</b>	<b>\$ 0.05</b>	<b>\$ 0.05</b>	<b>\$ 0.03</b>	<b>\$ 0.13</b>
<b>\$ capital expenditures and leasing costs included in AFFO per square foot</b>	<b>[B]/[C] \$ 0.05</b>	<b>\$ 0.02</b>	<b>\$ 0.05</b>	<b>\$ 0.03</b>	<b>\$ 0.04</b>	<b>\$ 0.05</b>	<b>\$ 0.02</b>	<b>\$ 0.03</b>

### Development and Expansion Projects

The attributes of Granite's properties under development and expansion projects as at December 31, 2020 were as follows:

### Development and Expansion Projects

	Land acreage (in acres)	Expected sq ft of construction (in millions)	Target/ actual start date of construction	Target completion date	Actual construction costs as at December 31, 2020	Expected total construction cost <sup>(1)</sup>
<b>As at December 31, 2020</b>						
<b>Properties under development</b>						
Houston, Texas (Phase 1 only)	50.0	0.7	Q4 2019	Q4 2021	\$ 7.5	\$ 41.3
Altbach, Germany	13.0	0.3	Q1 2021	Q1 2022	3.5	34.4
<b>Expansion project</b>						
2095 Logistics Drive, Mississauga, Ontario	9.0	0.1	Q4 2019	Q4 2021	0.3	11.0
	<b>72.0</b>	<b>1.1</b>			<b>\$ 11.3</b>	<b>\$ 86.7</b>

(1) Construction cost excludes cost of land.



In December 2020, the construction contract related to the 0.3 million square foot development project in Altbach, Germany was signed. Total costs incurred to date of \$3.5 million include demolition and remediation of the property. The construction of the distribution/light industrial facility is expected to commence in the first quarter of 2021. Granite is currently engaged in pre-leasing activity for this property.

## Leasing Profile

### *Magna, Granite's Largest Tenant*

During the year ended December 31, 2020, Granite continued to reduce its exposure to Magna through the disposition of three Magna-tenanted properties in Canada and Spain during the third and fourth quarters of 2020 (see "*SIGNIFICANT MATTERS — Property Dispositions*"). At December 31, 2020, Magna International Inc. or one of its operating subsidiaries was the tenant at 32 (December 31, 2019 — 35) of Granite's income-producing properties and comprised 36% (December 31, 2019 — 42%) of Granite's annualized revenue and 27% (December 31, 2019 — 35%) of Granite's GLA.

According to public disclosures, Magna International Inc. has a credit rating of A3 with a "Negative Outlook" by Moody's Investor Service, A- with a "Negative Outlook" by Standard & Poor's and A(low) with a "Negative Trend" by DBRS Limited. As a result of the impact of COVID-19 on Magna's global operations and the general negative outlook for the automotive sector, Magna's credit ratings were recently amended by the rating agencies in June and July 2020 with negative outlooks. Magna is a global mobility technology company with complete vehicle engineering and contract manufacturing expertise. Magna's product capabilities include body, chassis, exteriors, seating, powertrain, active driver assistance, electronics, mechatronics, mirrors, lighting and roof systems.

Granite's relationship with Magna is an arm's length landlord and tenant relationship governed by the terms of Granite's leases. Granite's properties are generally leased to operating subsidiaries of Magna International Inc. and are not guaranteed by the parent company; however, Magna International Inc. is the tenant under certain of Granite's leases. The terms of the lease arrangements with Magna generally provide for the following:

- the obligation of Magna to pay for costs of occupancy, including operating costs, property taxes and maintenance and repair costs;
- rent escalations based on either fixed-rate steps or inflation;
- renewal options tied to market rental rates or inflation;
- environmental indemnities from the tenant; and
- a right of first refusal in favour of Magna on the sale of a property.

Renewal terms, rates and conditions are typically set out in Granite's leases with Magna and form the basis for tenancies that continue beyond the expiries of the initial lease terms.

According to its public disclosure, Magna's success is primarily dependent upon the levels of North American, European and Chinese car and light truck production by Magna's customers. Granite expects Magna to continuously seek to optimize its global manufacturing footprint and consequently, Magna may or may not renew leases for facilities currently under lease at their expiries.

## Other Tenants

In addition to Magna, at December 31, 2020, Granite had 85 other tenants from various industries that in aggregate comprised 64% of the Trust's annualized revenue. Each of these tenants accounted for less than 7% of the Trust's annualized revenue as at December 31, 2020.

Granite's top 10 tenants by annualized revenue at December 31, 2020 are summarized in the table below:

Top 10 Tenants Summary				
Tenant	Annualized Revenue %	GLA %	WALT (years)	Credit Rating (1)(2)
Magna	36%	27%	4.6	A(low)
Amazon	6%	5%	18.2	AA(low)
ADESA	2%	—%	8.6	NR
Restoration Hardware	2%	2%	7.3	NR
Hanon Systems	2%	1%	8.7	BBB
Spreetail FTP	2%	2%	5.8	NR
Ingram Micro	2%	2%	4.0	BB(high)
Cornerstone Brands	2%	2%	3.8	B(high)
Mars Petcare	2%	3%	1.3	NR
Wayfair	2%	2%	4.8	NR
<b>Top 10 Tenants</b>	<b>58%</b>	<b>46%</b>	<b>6.3</b>	

(1) Credit rating is quoted on the DBRS equivalent rating scale where publicly available. NR refers to Not Rated.

(2) The credit rating indicated may, in some instances, apply to an affiliated company of Granite's tenant which may not be the guarantor of the lease.

## Lease Expiration

As at December 31, 2020, Granite's portfolio had a weighted average lease term by square footage of 6.3 years (December 31, 2019 — 6.5 years) with lease expiries by GLA (in thousands of square feet) and any lease renewals committed adjusted accordingly, lease count and annualized revenue (calculated as rental revenue excluding tenant recoveries, recognized in accordance with IFRS, in December 2020 multiplied by 12 months, in millions) as set out in the table below:

### Lease Maturity Summary

Country	Total		Total Annualized Revenue \$	Vacancies Sq Ft	2021		2022		2023		2024		2025		2026		2027 and later	
	Total GLA	Lease Count			Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$
Canada	5,891	30	52.2	—	316	2.9	347	2.9	380	2.3	642	5.4	1,449	10.6	258	2.3	2,499	—
Canada — net	5,891	30	52.2	—	316	2.9	347	2.9	380	2.3	642	5.4	1,449	10.6	258	2.3	2,499	—
Canada-committed	—	—	—	—	(316)	(2.9)	—	—	—	—	—	—	—	—	—	—	—	—
United States	27,518	59	153.5	90	679	3.8	3,843	18.5	4,346	20.2	2,822	14.6	1,309	6.7	2,314	12.2	12,115	—
United States — net	27,518	59	153.5	90	679	3.8	3,843	18.5	4,346	20.2	2,822	14.6	1,309	6.7	2,314	12.2	12,115	—
United States-committed	—	—	—	—	(679)	(3.8)	—	—	—	—	—	—	—	—	87	0.7	592	—
United States — net	27,518	59	153.5	90	—	—	3,843	18.5	4,346	20.2	2,822	14.6	1,309	6.7	2,401	12.9	12,707	—
Austria	8,101	11	66.0	101	389	2.8	802	11.2	125	1.3	5,349	39.6	111	0.7	—	—	1,224	—
Austria — net	8,101	11	66.0	101	389	2.8	802	11.2	125	1.3	5,349	39.6	111	0.7	—	—	1,224	—
Austria-committed	—	—	—	—	(389)	(2.8)	—	—	—	—	—	—	—	—	389	2.8	—	—
Austria-net	8,101	11	66.0	101	—	—	802	11.2	125	1.3	5,349	39.6	111	0.7	389	2.8	1,224	—
Germany	3,504	11	25.8	—	548	3.9	283	2.3	1,947	14.7	—	—	195	1.4	303	1.7	228	—
Germany — net	3,504	11	25.8	—	548	3.9	283	2.3	1,947	14.7	—	—	195	1.4	303	1.7	228	—
Germany-committed	—	—	—	—	(428)	(3.1)	—	—	120	0.8	308	2.3	—	—	—	—	—	—
Germany-net	3,504	11	25.8	—	120	0.8	283	2.3	2,067	15.5	308	2.3	195	1.4	303	1.7	228	—
Netherlands	3,810	12	27.2	—	—	—	—	—	314	2.3	—	—	630	5.1	355	1.7	2,511	—
Netherlands — net	3,810	12	27.2	—	—	—	—	—	314	2.3	—	—	630	5.1	355	1.7	2,511	—
Netherlands-committed	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Europe Other	662	6	5.3	30	337	3.2	101	0.7	194	1.4	—	—	—	—	—	—	—	—
Europe Other — net	662	6	5.3	30	337	3.2	101	0.7	194	1.4	—	—	—	—	—	—	—	—
Europe Other-committed	—	—	—	—	(37)	(0.3)	—	—	37	0.3	—	—	—	—	—	—	—	—
Europe Other-net	662	6	5.3	30	300	2.9	101	0.7	231	1.7	—	—	—	—	—	—	—	—
Total	49,486	129	330.0	221	2,269	16.6	5,376	35.6	7,306	42.2	8,813	59.6	3,694	24.5	3,230	17.9	18,577	—
Total-committed	—	—	—	—	(1,849)	(12.9)	—	—	157	1.1	308	2.3	—	—	792	6.4	592	—
As at December 31, 2020	49,486	129	330.0	221	420	3.7	5,376	35.6	7,463	43.3	9,121	61.9	3,694	24.5	4,022	24.3	19,169	—
% of portfolio as at December 31, 2020:																		
* by sq ft	100%			0.4%	0.9%		10.9%		15.1%		18.4%		7.5%		8.1%		38.7%	
* by Annualized Revenue			100%		1.1%		10.8%		13.1%		18.8%		7.4%		7.4%			

## Occupancy Roll Forward

The tables below provide a summary of occupancy changes during the three months and year ended December 31, 2020.

### Occupancy Roll Forward for Q4 2020

	Three Months Ended December 31, 2020						
<i>(in thousands, sq ft, except as noted)</i>	Canada	USA	Austria	Germany	Netherlands	Europe- Other	Total
<b>Total portfolio size, Oct 1, 2020</b>	<b>5,891</b>	<b>24,536</b>	<b>8,101</b>	<b>3,504</b>	<b>2,648</b>	<b>751</b>	<b>45,431</b>
<b>Vacancy, Oct 1, 2020</b>	—	(402)	(100)	—	—	—	(502)
<b>Occupancy, Oct 1, 2020</b>	<b>5,891</b>	<b>24,134</b>	<b>8,001</b>	<b>3,504</b>	<b>2,648</b>	<b>751</b>	<b>44,929</b>
<b>Occupancy %, Oct 1, 2020</b>	<b>100.0%</b>	<b>98.4%</b>	<b>98.8%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.9%</b>
<b>Acquired occupancy</b>		2,985	—	—	1,007	—	3,992
<b>Completed expansion (Tilburg, Netherlands)</b>	—	—	—	—	150	—	150
<b>Dispositions</b>	—	—	—	—	—	(90)	(90)
<b>Expiries</b>	(215)	(357)	—	(195)	—	(133)	(900)
<b>Renewals</b>	215	234	—	195	—	104	748
<b>New Leases</b>	—	435	—	—	—	—	435
<b>Occupancy, December 31, 2020</b>	<b>5,891</b>	<b>27,431</b>	<b>8,001</b>	<b>3,504</b>	<b>3,805</b>	<b>632</b>	<b>49,264</b>
<b>Total portfolio size, December 31, 2020</b>	<b>5,891</b>	<b>27,521</b>	<b>8,101</b>	<b>3,504</b>	<b>3,805</b>	<b>662</b>	<b>49,484</b>
<b>Occupancy %, December 31, 2020</b>	<b>100.0%</b>	<b>99.7%</b>	<b>98.8%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>95.5%</b>	<b>99.6%</b>

### Occupancy Roll Forward for Year 2020

	Year Ended December 31, 2020						
<i>(in thousands, sq ft, except as noted)</i>	Canada	USA	Austria	Germany	Netherlands	Europe - Other	Total
<b>Total portfolio size, January 1, 2020</b>	<b>5,904</b>	<b>20,057</b>	<b>8,101</b>	<b>3,504</b>	<b>1,700</b>	<b>751</b>	<b>40,017</b>
<b>Vacancy, January 1, 2020</b>	—	(402)	—	—	—	—	(402)
<b>Occupancy, January 1, 2020</b>	<b>5,904</b>	<b>19,655</b>	<b>8,101</b>	<b>3,504</b>	<b>1,700</b>	<b>751</b>	<b>39,615</b>
<b>Occupancy %, January 1, 2020</b>	<b>100.0%</b>	<b>98.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.0%</b>
<b>Acquired occupancy</b>	346	6,953	—	—	1,716	—	9,015
<b>Completed developments (Plainfield, Indiana and Bleiswijk)</b>	—	511	—	—	239	—	750
<b>Completed expansion (Tilburg, Netherlands)</b>	—	—	—	—	150	—	150
<b>Dispositions</b>	(359)	—	—	—	—	(90)	(449)
<b>Expiries</b>	(608)	(1,281)	(100)	(195)	—	(133)	(2,317)
<b>Renewals</b>	608	1,073	—	195	—	104	1,980
<b>New Leases</b>	—	520	—	—	—	—	520
<b>Occupancy, December 31, 2020</b>	<b>5,891</b>	<b>27,431</b>	<b>8,001</b>	<b>3,504</b>	<b>3,805</b>	<b>632</b>	<b>49,264</b>
<b>Total portfolio size, December 31, 2020</b>	<b>5,891</b>	<b>27,521</b>	<b>8,101</b>	<b>3,504</b>	<b>3,805</b>	<b>662</b>	<b>49,484</b>
<b>Occupancy %, December 31, 2020</b>	<b>100.0%</b>	<b>99.7%</b>	<b>98.8%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>95.5%</b>	<b>99.6%</b>

## LIQUIDITY AND CAPITAL RESOURCES

### Liquidity

Granite has various sources of available liquidity including cash, cash equivalents and the unused portion of its unsecured credit facility that aggregated to \$1,330.3 million as at December 31, 2020 compared to \$797.7 million at December 31, 2019, as summarized below:

#### Sources of Available Liquidity

As at December 31,	2020	2019
Cash and cash equivalents	\$ 831.3	\$ 298.7
Unused portion of credit facility	499.0	499.0
<b>Available liquidity</b>	<b>\$1,330.3</b>	<b>\$ 797.7</b>
<b>Additional sources of liquidity:</b>		
Unencumbered assets <sup>(1)</sup>	\$5,855.6	\$4,457.9

<sup>(1)</sup> Unencumbered assets represent the carrying value of investment properties (excluding any assets held for sale) that are not encumbered by secured debt. Granite can seek to obtain secured financing against its unencumbered assets subject to certain restrictions and financial covenant limitations in its credit facility, term loan agreements and trust indentures.

The increase in liquidity is primarily due to net cash proceeds realized from the recent debenture and equity offerings completed in June, November and December 2020. Granite intends to use and has partially used the net proceeds of debenture and equity offerings to fund completed and potential acquisitions of properties, to repay debt and to finance or refinance expenditures associated with Eligible Green Projects (as described in the Granite Green Bond Framework, which is available on Granite's website), for commitments under existing development projects and for general trust purposes.

Management believes that the Trust's cash resources, cash flow from operations and available third-party borrowings will be sufficient to finance its operations and capital expenditures program over the next year as well as to pay distributions. Granite expects to fund its ongoing operations and future growth through the use of (i) existing cash and cash equivalents, (ii) cash flows from operating activities, (iii) cash flows from asset sales, (iv) short-term financing available from the credit facility, (v) the issuance of unsecured debentures or equity, subject to market conditions and/or, if necessary, (vi) financing that may be obtained on its unencumbered assets. For information about the impact of COVID-19 on Granite's liquidity, please see "SIGNIFICANT MATTERS — COVID-19 Pandemic".

## Cash Flow Components

Components of the Trust's cash flows were as follows:

### Cash Flow Components Summary

	Three Months Ended December 31,			Years Ended December 31,		
	2020	2019	\$ change	2020	2019	\$ change
<b>Cash and cash equivalents, beginning of period</b>	<b>\$ 539.7</b>	\$ 455.4	84.3	<b>\$ 298.7</b>	\$ 658.2	(359.5)
Cash provided by operating activities	<b>58.4</b>	50.1	8.3	<b>244.3</b>	183.4	60.9
Cash used in investing activities	<b>(490.4)</b>	(446.0)	(44.4)	<b>(1,066.8)</b>	(876.1)	(190.7)
Cash provided by financing activities	<b>730.3</b>	238.8	491.5	<b>1,358.2</b>	343.6	1,014.6
Effect of exchange rate changes on cash and cash equivalents	<b>(6.7)</b>	0.4	(7.1)	<b>(3.1)</b>	(10.4)	7.3
<b>Cash and cash equivalents, end of period</b>	<b>\$ 831.3</b>	\$ 298.7	532.6	<b>\$ 831.3</b>	\$ 298.7	532.6

### Operating Activities

During the three month period ended December 31, 2020, operating activities generated cash of \$58.4 million compared to \$50.1 million in the prior year period. The increase of \$8.3 million was due to various factors including, among others, a \$13.6 million increase in net operating income, partially offset by a \$6.2 million increase in interest paid due to higher debt balances resulting from the \$500 million 2027 Debentures issued in June 2020 and the \$500 million 2030 Debentures issued in December 2020.

In the year ended December 31, 2020, operating activities generated cash of \$244.3 million compared to \$183.4 million in the prior year period. The increase of \$60.9 million was due to various factors including, among others, the following:

- an increase of \$54.7 million in net operating income; and
- an increase of \$19.6 million from cash provided by working capital changes primarily due to a decrease in accounts receivables and an increase in deferred revenue due to the timing of rent payments, partially offset by;
- an increase in interest paid of \$3.8 million due to higher debt balances as mentioned above;
- an increase in leasing commissions paid of \$1.6 million;
- an increase in tenant allowances paid of \$1.5 million; and
- an increase of \$2.7 million in income taxes paid.

## Investing Activities

Investing activities for the three month period ended December 31, 2020 used cash of \$490.4 million and primarily related to the following:

- the acquisitions of seven income-producing properties in the United States and the Netherlands for \$480.3 million (see “SIGNIFICANT MATTERS — Property Acquisitions”); and
- investment property expansion and development paid of \$16.2 million relating to three properties in Texas, United States and Tilburg, Netherlands and maintenance and improvement capital expenditures paid of \$0.6 million largely relating to capital expenditures at properties in Canada and the United States, partially offset by;
- net proceeds of \$6.9 million received from the disposition of an income-producing property in Spain for \$7.8 million.

Investing activities for the three month period ended December 31, 2019 used cash of \$446.0 million and primarily related to the following:

- the acquisitions of five income-producing properties for \$460.4 million consisting of one property in Greenwood, Indiana for \$39.6 million, one property in Pooler, Georgia for \$61.3 million, one property in Dallas, Texas for \$243.3 million, two properties in Southaven, Mississippi for \$115.3 million and the associated transaction costs of \$0.9 million;
- investment property development and expansion capital expenditures paid of \$15.5 million primarily relating to the property under development in Plainfield, Indiana; and
- a \$17.1 million cash deposit held in escrow to complete construction work at the Dallas, Texas property acquired in the fourth quarter of 2019. As construction is completed, the constructions costs will be capitalized to the cost of the property. These cash outflows are partially offset by;
- net proceeds of \$47.3 million received from the disposition of a property in Canada and five properties in the United States.

Investing activities for the year ended December 31, 2020 used cash of \$1,066.8 million and primarily related to the following:

- the acquisitions of 24 income-producing properties in Canada, the United States and the Netherlands and a parcel of development land in the United States for \$1,045.7 million and related working capital of \$7.0 million acquired as part the acquisitions in Tilburg and Voorschoten, Netherlands (see “SIGNIFICANT MATTERS — Property Acquisitions”); and
- investment property expansion and development paid of \$49.6 million relating to four properties in Indiana and Texas, United States and as well as Bleiswijk and Tilburg, Netherlands and Altbach, Germany and maintenance and improvement capital expenditures paid of \$5.4 million largely relating to capital expenditures at properties in Canada and the United States, partially offset by;
- net proceeds of \$42.5 million received from the disposition of three income-producing properties in Canada and Spain for \$30.4 million and the receipt of a proceeds receivable related to the disposal of a property in South Carolina in September 2018 of \$12.1 million.

Investing activities for the year ended December 31, 2019 used cash of \$876.1 million and primarily related to the following:

- the acquisitions of ten income-producing properties in the United States and the Netherlands, the leasehold interest in two properties in Canada, a parcel of development land in the United States and the associated transactions costs for \$930.9 million;
- investment property development and expansion capital expenditures paid of \$27.4 million relating to properties under development in Altbach, Germany, Plainfield, Indiana and Houston, Texas and the completed expansion at the property near Columbus, Ohio and maintenance and improvement capital expenditures paid of \$2.9 million largely relating to improvement projects at a property in Novi, Michigan, a multi-tenanted property in Olive Branch, Mississippi and a property located in the Netherlands; and
- a \$17.1 million cash deposit held in escrow to complete construction work at the Dallas, Texas property as noted above. These cash outflows are partially offset by;
- net proceeds of \$85.5 million received from the dispositions of 13 properties in Canada and the United States; and
- the receipt of a \$16.8 million vendor take-back mortgage relating to the sale of four properties in Iowa in February 2019.

### *Financing Activities*

Cash provided by financing activities for the three month period ended December 31, 2020 of \$730.3 million largely comprised \$497.2 million of proceeds from the senior unsecured debentures issued on December 18, 2020, net of issuance costs and \$276.0 million of proceeds from the stapled unit offering completed on November 24, 2020, net of issuance costs, partially offset by \$42.9 million of distribution payments.

Cash provided by financing activities for the three month period ended December 31, 2019 of \$238.8 million comprised \$281.6 million of proceeds from the stapled unit offering in October 2019, net of issuance costs, partially offset by \$36.7 million of distribution payments.

Cash provided by financing activities for the year ended December 31, 2020 of \$1,358.2 million largely comprised \$994.2 million of proceeds from the June and December 2020 debenture offerings, net of issuance costs, and \$552.9 million of proceeds from the June and November 2020 stapled unit offerings, net of issuance costs, partially offset by \$163.1 million of distribution payments and \$25.0 million relating to the repurchase of stapled units under the normal course issuer bid.

Cash provided by financing activities for the year ended December 31, 2019 of \$343.6 million comprised \$502.0 million of proceeds from the stapled unit offerings completed in April and October 2019, net of issuance costs, partially offset by \$136.9 million of monthly distribution payments, \$13.7 million relating to a special distribution payment and \$6.8 million for the settlement of a cross currency interest rate swap.



## Debt Structure

Granite's debt structure and key debt metrics as at December 31, 2020 and December 31, 2019 were as follows:

### Summary Debt Structure and Debt Metrics

As at December 31,		2020	2019
Unsecured debt, net		\$ 2,178.1	\$ 1,187.0
Cross currency interest rate swaps, net <sup>(3)</sup>		85.6	30.3
Lease obligations		33.8	33.0
<b>Total debt</b>	<b>[A]</b>	<b>\$ 2,297.5</b>	<b>\$ 1,250.3</b>
Less: cash and cash equivalents		831.3	298.7
<b>Net debt</b>	<b>[B]</b>	<b>\$ 1,466.2</b>	<b>\$ 951.6</b>
<b>Investment properties, all unencumbered by secured debt</b>	<b>[C]</b>	<b>\$ 5,855.6</b>	<b>\$ 4,457.9</b>
<b>Trailing 12-month adjusted EBITDA<sup>(1)</sup></b>	<b>[D]</b>	<b>\$ 264.5</b>	<b>\$ 204.4</b>
Interest expense		\$ 35.8	\$ 29.9
Interest income		(2.4)	(9.6)
<b>Trailing 12-month interest expense, net</b>	<b>[E]</b>	<b>\$ 33.4</b>	<b>\$ 20.3</b>
<b>Debt metrics</b>			
Leverage ratio <sup>(1)</sup>	[A]/[C]	39%	28%
Net leverage ratio <sup>(1)</sup>	[B]/[C]	25%	21%
Interest coverage ratio <sup>(1)</sup>	[D]/[E]	7.9x	10.1x
Unencumbered asset coverage ratio <sup>(1)</sup>	[C]/[A]	2.5x	3.6x
Indebtedness ratio <sup>(1)</sup>	[A]/[D]	8.7x	6.1x
Weighted average cost of debt <sup>(2)</sup>		2.21%	1.83%
Weighted average debt term-to-maturity, in years <sup>(2)</sup>		5.6	4.4
<b>Ratings and outlook</b>			
DBRS		<b>BBB stable</b>	BBB stable
Moody's		<b>Baa2 stable</b>	Baa2 stable

(1) Represents a non-IFRS measure. For definitions of Granite's non-IFRS measures, refer to the section "NON-IFRS PERFORMANCE MEASURES".

(2) Excludes lease obligations noted above.

(3) Balance is net of the cross currency interest rate swap asset.

### Unsecured Debt and Cross Currency Interest Rate Swaps

#### 2030 Debentures and Cross Currency Interest Rate Swap

On December 18, 2020, Granite LP issued \$500.0 million aggregate principal amount of 2.378% Series 5 senior debentures due December 18, 2030 (the "2030 Debentures"). Interest on the 2030 Debentures is payable semi-annually in arrears on June 18 and December 18 of each year. At December 31, 2020, all of the 2030 Debentures remained outstanding and the balance, net of deferred financing costs, was \$497.1 million.

On December 18, 2020, Granite entered into a cross currency interest rate swap (the "2030 Cross Currency Interest Rate Swap") to exchange the 2.378% semi-annual interest payments from the 2030 Debentures for Euro denominated interest payments at a 1.045% fixed interest rate. In addition, under the terms of the 2030 Cross Currency Interest Rate Swap, the Trust will pay principal proceeds of €319.4 million in exchange for which it will receive \$500.0 million on December 18, 2030. As at December 31, 2020, the fair value of the 2030 Cross Currency Interest Rate Swap was a net financial liability of \$10.5 million.

## **2027 Debentures and Cross Currency Interest Rate Swap**

On June 4, 2020, Granite LP issued \$500.0 million aggregate principal amount of 3.062% Series 4 senior debentures due June 4, 2027 (the “2027 Debentures”). Interest on the 2027 Debentures is payable semi-annually in arrears on June 4 and December 4 of each year. At December 31, 2020, all of the 2027 Debentures remained outstanding and the balance, net of deferred financing costs, was \$497.2 million.

On June 4, 2020, Granite entered into a cross currency interest rate swap (the “2027 Cross Currency Interest Rate Swap”) to exchange the \$500.0 million proceeds and the 3.062% semi-annual interest payments from the 2027 Debentures for US\$370.3 million and US dollar denominated interest payments at a 2.964% fixed interest rate. In addition, under the terms of the 2030 Cross Currency Interest Rate Swap, the Trust will pay principal proceeds of US\$370.3 million in exchange for which it will receive \$500.0 million on June 4, 2027. As at December 31, 2020, the fair value of the 2027 Cross Currency Interest Rate Swap was a net financial asset of \$28.7 million.

## **2026 Term Loan and Cross Currency Interest Rate Swap**

On December 12, 2018, Granite LP entered into and fully drew down a \$300.0 million senior unsecured non-revolving term facility that originally matured on December 12, 2025. On November 27, 2019, Granite refinanced the \$300.0 million term facility and extended the maturity date one year to December 11, 2026 (the “2026 Term Loan”). The 2026 Term Loan is fully prepayable without penalty. Any amount repaid may not be re-borrowed. Interest on drawn amounts is calculated based on the Canadian Dollar Offered Rate (“CDOR”) plus an applicable margin determined by reference to the external credit rating of Granite LP and is payable monthly in advance. At December 31, 2020, the full \$300.0 million remained outstanding and the balance, net of deferred financing costs and debt modification losses, was \$299.5 million.

On December 12, 2018, Granite entered into a cross currency interest rate swap (the “2026 Cross Currency Interest Rate Swap”) to exchange the CDOR plus margin interest payments from the term loan that originally matured in 2025 for Euro denominated payments at a 2.202% fixed interest rate. As a result of the term loan extension on November 27, 2019, the previously existing cross currency interest rate swap was settled for \$6.8 million and a new cross currency interest rate swap was entered into. The 2026 Cross Currency Interest Rate Swap exchanges the CDOR plus margin monthly interest payments from the 2026 Term Loan for Euro denominated payments at a 1.355% fixed interest rate. In addition, under the terms of the swap, the Trust will pay principal proceeds of €205.5 million in exchange for which it will receive \$300.0 million on December 11, 2026. As at December 31, 2020, the fair value of the 2026 Cross Currency Interest Rate Swap was a net financial liability of \$24.9 million.

## **2024 Term Loan and Cross Currency Interest Rate Swap**

On December 19, 2018, Granite LP entered into and fully drew down a US\$185.0 million senior unsecured non-revolving term facility that originally matured on December 19, 2022. On October 10, 2019, Granite refinanced the US\$185.0 million term facility and extended the maturity date two years to December 19, 2024 (the “2024 Term Loan”). The 2024 Term Loan is fully prepayable without penalty. Any amount repaid may not be re-borrowed. Interest on drawn amounts is calculated based on LIBOR plus an applicable margin determined by reference to the external credit rating of Granite LP and is payable monthly in arrears. At December 31, 2020, the full US\$185.0 million remained outstanding and the balance, net of deferred financing costs and debt modification losses, was \$235.4 million.

On December 19, 2018, Granite entered into a cross currency interest rate swap (the “2024 Cross Currency Interest Rate Swap”) to exchange the LIBOR plus margin interest payments from the term loan that originally matured in 2022 for Euro denominated payments at a 1.225% fixed interest rate. On September 24, 2019, in conjunction with the term loan refinancing, the Trust entered into a new cross currency interest rate swap (the “2024 Cross Currency Interest Rate Swap”). The 2024 Cross Currency Interest Rate Swap exchanges the LIBOR plus margin monthly interest payments from the 2024 Term Loan for Euro denominated payments at a 0.522% fixed interest rate. In addition, under the terms of the 2024 Cross Currency Interest Rate Swap, Granite will pay principal proceeds of €168.2 million in exchange for which it will receive US\$185.0 million on December 19, 2024. As at December 31, 2020, the fair value of the 2024 Cross Currency Interest Rate Swap was a net financial liability of \$25.4 million.

### **2023 Debentures and Cross Currency Interest Rate Swap**

On December 20, 2016, Granite LP issued \$400.0 million aggregate principal amount of 3.873% Series 3 senior debentures due November 30, 2023 (the “2023 Debentures”). Interest on the 2023 Debentures is payable semi-annually in arrears on May 30 and November 30 of each year. At December 31, 2020, all of the 2023 Debentures remained outstanding and the balance, net of deferred financing costs, was \$399.1 million.

On December 20, 2016, Granite entered into a cross currency interest rate swap (the “2023 Cross Currency Interest Rate Swap”) to exchange the 3.873% interest payments from the 2023 Debentures for Euro denominated payments at a 2.43% fixed interest rate. Under the terms of the 2023 Cross Currency Interest Rate Swap, the Trust will pay principal proceeds of €281.1 million in exchange for which it will receive \$400.0 million on November 30, 2023. As at December 31, 2020, the fair value of the 2023 Cross Currency Interest Rate Swap was a net financial liability of \$36.5 million.

### **2021 Debentures and Cross Currency Interest Rate Swap**

In July 2014, Granite LP issued \$250.0 million aggregate principal amount of 3.788% Series 2 senior debentures due July 5, 2021 (the “2021 Debentures”). Interest on the 2021 Debentures is payable semi-annually in arrears on January 5 and July 5 of each year. At December 31, 2020, all of the 2021 Debentures remained outstanding and the balance, net of deferred financing costs, was \$249.9 million.

In July 2014, Granite entered into a cross currency interest rate swap (the “2021 Cross Currency Interest Rate Swap”) to exchange the 3.788% interest payments from the 2021 Debentures for Euro denominated payments at a 2.68% fixed interest rate. Under the terms of the 2021 Cross Currency Interest Rate Swap, the Trust will pay principal proceeds of €171.9 million in exchange for which it will receive \$250.0 million on July 5, 2021. As at December 31, 2020, the fair value of the 2021 Cross Currency Interest Rate Swap was a net financial liability of \$17.0 million.

On January 4, 2021, Granite LP redeemed in full the outstanding \$250.0 million aggregate principal amount of the 2021 Debentures for a total redemption price of \$254.0 million. In conjunction with the redemption, the 2021 Cross Currency Interest Rate Swap was terminated on January 4, 2021 and the related mark to market liability of \$17.7 million was settled.

The 2023 Debentures, the 2027 Debentures, the 2030 Debentures, the 2024 Term Loan and the 2026 Term Loan rank pari passu with all of the Trust’s other existing and future senior unsecured indebtedness and are guaranteed by Granite REIT and Granite GP. The fair values of the cross currency interest rate swaps are dependent upon a number of assumptions including the Euro exchange rate against the Canadian or US dollars, the US dollar exchange rate against the Canadian dollar and the Euro, and Canadian and US government benchmark interest rates.

## ***Credit Facility***

On February 1, 2018, the Trust entered into an unsecured revolving credit facility in the amount of \$500.0 million that is available by way of Canadian dollar, US dollar or Euro denominated loans or letters of credit and matures on February 1, 2023. The Trust has the option to extend the maturity date by one year to February 1, 2024 subject to the agreement of lenders in respect of a minimum of 66<sup>2</sup>/<sub>3</sub>% of the aggregate amount committed under the facility. The credit facility provides the Trust with the ability to increase the amount of the commitment by an additional aggregate principal amount of up to \$100.0 million with the consent of the participating lenders. Interest on drawn amounts is calculated based on an applicable margin determined by reference to the external credit rating of Granite REIT and Granite GP, as is a commitment fee in respect of undrawn amounts. As at December 31, 2020, the Trust had no amounts drawn from the credit facility and \$1.0 million in letters of credit issued against the facility.

## **Debt Metrics and Financial Covenants**

Granite uses the debt metrics noted above to assess its borrowing capacity and the ability to meet its current and future financing obligations. At December 31, 2020, there were no significant changes in the debt ratios other than the temporary increase in the leverage ratio and indebtedness ratio arising from the debenture issuances completed on December 2020. Subsequent to year end, the leverage and indebtedness ratios were decreased as a result of the full redemption of the 2021 Debentures and termination of the 2021 Cross Currency Interest Rate Swap on January 4, 2021. The debt ratios remain relatively favourable and provide financial flexibility for future growth.

Granite's unsecured debentures, term loans and credit facility agreements contain financial and non-financial covenants that include maintaining certain leverage and debt service ratios. As at December 31, 2020, Granite was in compliance with all of these covenants.

## **Credit Ratings**

Upon issuance of the 2030 Debentures on December 18, 2020, Moody's Investors Service, Inc. ("Moody's") assigned a credit rating of Baa2 with a stable outlook and DBRS assigned a credit rating of BBB with a stable trend to the 2030 Debentures. Upon issuance of the 2027 Debentures on June 4, 2020, Moody's assigned a credit rating of Baa2 with a stable outlook and DBRS assigned a credit rating of BBB with a stable trend to the 2027 Debentures. On March 13, 2020, Moody's confirmed its credit rating on the 2021 Debentures and the 2023 Debentures of Baa2 with a stable outlook. On April 2, 2020, DBRS confirmed the BBB rating on the 2021 Debentures and the 2023 Debentures with a stable trend. Credit ratings are intended to provide investors with an independent measure of credit quality of an issue of securities. A rating accorded to any security is not a recommendation to buy, sell or hold such securities and may be subject to revision or withdrawal at any time by the rating organization which granted such rating.

## **Unitholders' Equity**

### ***Outstanding Stapled Units***

As at March 3, 2021, the Trust had 61,688,189 stapled units issued and outstanding.

As at March 3, 2021, the Trust had 92,956 restricted stapled units (representing the right to receive 92,956 stapled units) and 80,001 performance stapled units (representing the right to receive a maximum of 160,002 stapled units) outstanding under the Trust's Executive Deferred Stapled Unit Plan. The Executive Deferred Stapled Unit Plan is designed to provide equity-based compensation to employees of Granite who are, by the nature of their position or job, in a position to contribute to the success of Granite.

## Distributions

On November 4, 2020, the Trust increased its targeted annualized distribution by 3.4% to \$3.00 (\$0.25 per month) per stapled unit from \$2.90 per stapled unit to be effective upon the declaration of the distribution in respect of the month of December 2020 and payable in mid-January 2021.

Monthly distributions declared to stapled unitholders in the three month periods ended December 31, 2020 and 2019 were \$44.3 million or 73.4 cents per stapled unit and \$38.3 million or 70.8 cents per stapled unit, respectively. Total distributions declared to stapled unitholders in the years ended December 31, 2020 and 2019 were \$165.4 million or \$2.91 per stapled unit and \$139.3 million or \$2.81 per stapled unit, respectively.

The distributions declared in January 2021 in the amount of \$15.4 million or 25.0 cents per stapled unit were paid on February 16, 2021 and the distributions declared in February 2021 of \$15.4 million or 25.0 cents per stapled unit will be paid on March 15, 2021.

Pursuant to the requirement of National Policy 41-201, *Income Trusts and Other Indirect Offerings* ("NP 41-201"), the following table outlines the differences between cash flow from operating activities and cash distributions as well as the differences between net income and cash distributions, in accordance with the guidelines under NP 41-201.

### Cash Flows from Operating Activities in Excess of Distributions Paid and Payable

	Three Months Ended December 31,		Years Ended December 31,	
	2020	2019	2020	2019
Net income	\$167.6	\$ 90.6	\$ 429.9	\$ 382.3
Cash flows provided by operating activities	58.4	50.1	244.3	183.4
Monthly cash distributions paid and payable	(44.3)	(38.3)	(165.4)	(139.3)
<b>Cash flows from operating activities in excess of distributions paid and payable</b>	<b>\$ 14.1</b>	<b>\$ 11.8</b>	<b>\$ 78.9</b>	<b>\$ 44.1</b>

Monthly distributions for the three month periods and years ended December 31, 2020 and 2019 were funded with cash flows from operating activities.

Net income prepared in accordance with IFRS recognizes revenue and expenses at time intervals that do not necessarily match the receipt or payment of cash. Therefore, when establishing cash distributions to unitholders, consideration is given to factors such as FFO, AFFO, cash generated from and required for operating activities and forward-looking cash flow information, including forecasts and budgets. Management does not expect current or potential future commitments to replace or maintain its investment properties to adversely affect cash distributions.

## Equity Offerings

On November 24, 2020, Granite completed an offering of 3,841,000 stapled units at a price of \$75.00 per unit for gross proceeds of \$288.1 million, including 501,000 stapled units issued pursuant to the exercise of the over-allotment option granted to the underwriters. The net proceeds received by Granite after deducting the total costs related to the offering were \$275.9 million.

On June 2, 2020, Granite completed an offering of 4,255,000 stapled units at a price of \$68.00 per unit for gross proceeds of \$289.3 million, including 555,000 stapled units issued pursuant to

the exercise of the over-allotment option granted to the underwriters. The net proceeds received by Granite after deducting the total costs related to the offering were \$276.9 million.

Granite has used a portion of the net proceeds from the offerings and intends to use the remaining proceeds to fund acquisitions, potential future acquisitions, commitments under existing development projects and for general trust purposes.

### *Normal Course Issuer Bid*

On May 19, 2020, Granite announced the acceptance by the Toronto Stock Exchange (“TSX”) of Granite’s Notice of Intention to Make a Normal Course Issuer Bid (“NCIB”). Pursuant to the NCIB, Granite proposes to purchase through the facilities of the TSX and any alternative trading system in Canada, from time to time and if considered advisable, up to an aggregate of 5,344,576 of Granite’s issued and outstanding stapled units. The NCIB commenced on May 21, 2020 and will conclude on the earlier of the date on which purchases under the bid have been completed and May 20, 2021. Pursuant to the policies of the TSX, daily purchases made by Granite through the TSX may not exceed 58,842 stapled units, subject to certain exceptions. Granite had entered into an automatic securities purchase plan with a broker in order to facilitate repurchases of the stapled units under the NCIB during specified blackout periods. Pursuant to a previous notice of intention to conduct a NCIB, Granite received approval from the TSX to purchase stapled units for the period May 21, 2019 to May 20, 2020.

During the year ended December 31, 2020, Granite repurchased 490,952 stapled units for total consideration of \$25.0 million at an average stapled unit cost of \$50.95 per unit, significantly below its net asset value. During the year ended December 31, 2019, Granite repurchased 700 stapled units for consideration of less than \$0.1 million, representing an average purchase price of \$52.96 per unit.

## **COMMITMENTS, CONTRACTUAL OBLIGATIONS, CONTINGENCIES AND OFF-BALANCE SHEET ARRANGEMENTS**

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The Trust is subject to various legal proceedings and claims that arise in the ordinary course of business. Management believes that the final outcome of such matters will not have a material adverse effect on the financial position, results of operations or liquidity of the Trust. However, actual outcomes may differ from management’s expectations.

Off-balance sheet arrangements consist of outstanding letters of credit to support certain contractual obligations, property purchase commitments, construction and development project commitments and certain operating agreements. At December 31, 2020, the Trust’s contractual commitments totaled \$80.0 million comprised of construction and development projects. Granite expects to fund these commitments over the next year through the use of cash on hand, cash from operations and/or Granite’s credit facility.

In connection with an acquisition of an investment property located in Palmetto, Georgia on November 12, 2020, \$72.1 million (US\$55.0 million) of bonds were assumed. The authorized amount of the bonds is \$70.1 million (US\$55.0 million), of which \$70.1 million (US\$55.0 million) was outstanding as at December 31, 2020. The bonds provide for a real estate tax abatement for the acquired investment property. Through a series of transactions, the Trust is both the bondholder and the obligor of the bonds. Therefore, in accordance with IFRS, the bonds are not recorded in the combined balance sheet.

For further discussion of commitments, contractual obligations, contingencies and off-balance sheet arrangements, refer to notes 8, 10 and 21 to the audited combined financial statements for the year ended December 31, 2020.

## RELATED PARTY TRANSACTIONS

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For a discussion of the Trust's transactions with related parties, refer to note 19 of the audited combined financial statements for the year ended December 31, 2020.

## NON-IFRS PERFORMANCE MEASURES

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### Funds from operations

FFO is a non-IFRS performance measure that is widely used by the real estate industry in evaluating the operating performance of real estate entities. Granite calculates FFO as net income attributable to stapled unitholders excluding fair value gains (losses) on investment properties and financial instruments, gains (losses) on sale of investment properties including the associated current income tax, deferred income taxes and certain other items, net of non-controlling interests in such items. The Trust's determination of FFO follows the definition prescribed by the Real Estate Property Association of Canada ("REALPAC") White Paper on Funds From Operations & Adjusted Funds From Operations for IFRS dated February 2019 and as subsequently amended ("White Paper"). Granite considers FFO to be a meaningful supplemental measure that can be used to determine the Trust's ability to service debt, fund capital expenditures and provide distributions to stapled unitholders. FFO is reconciled to net income, which is the most directly comparable IFRS measure (see "RESULTS OF OPERATIONS — Funds From Operations and Adjusted Funds From Operations"). *FFO should not be construed as an alternative to net income or cash flow generated from operating activities determined in accordance with IFRS.*

### Adjusted funds from operations

AFFO is a non-IFRS performance measure that is widely used by the real estate industry in evaluating the recurring economic earnings performance of real estate entities after considering certain costs associated with sustaining such earnings. Granite calculates AFFO as net income attributable to stapled unitholders including all adjustments used to calculate FFO and further adjusts for actual maintenance capital expenditures that are required to sustain Granite's productive capacity, leasing costs such as leasing commissions and tenant allowances incurred and non-cash straight-line rent and tenant incentive amortization, net of non-controlling interests in such items. The Trust's determination of AFFO follows the definition prescribed by REALPAC's White Paper. Granite considers AFFO to be a meaningful supplemental measure that can be used to determine the Trust's ability to service debt, fund expansion capital expenditures, fund property development and provide distributions to stapled unitholders after considering costs associated with sustaining operating earnings. AFFO is also reconciled to net income, which is the most directly comparable IFRS measure (see "RESULTS OF OPERATIONS — Funds From Operations and Adjusted Funds From Operations"). *AFFO should not be construed as an alternative to net income or cash flow generated from operating activities determined in accordance with IFRS.*

### FFO and AFFO payout ratios

The FFO and AFFO payout ratios are calculated as monthly distributions, which exclude the special distribution, declared to unitholders divided by FFO and AFFO, respectively, in a period. FFO payout ratio and AFFO payout ratio may exclude revenue or expenses incurred during a period that can be a source of variance between periods. The FFO payout ratio and AFFO payout ratio are supplemental measures widely used by analysts and investors in evaluating the sustainability of the Trust's monthly distributions to stapled unitholders.

## FFO and AFFO Payout Ratios

(in millions, except as noted)		Three Months Ended December 31,		Years Ended December 31,	
		2020	2019	2020	2019
<b>Monthly distributions declared to unitholders</b>	<b>[A]</b>	<b>\$ 44.3</b>	<b>\$ 38.3</b>	<b>\$165.4</b>	<b>\$139.3</b>
FFO		59.6	47.9	225.4	177.5
Add (deduct):					
Lease termination and close-out fees		—	—	—	(0.9)
<b>FFO adjusted for the above</b>	<b>[B]</b>	<b>\$ 59.6</b>	<b>\$ 47.9</b>	<b>\$225.4</b>	<b>\$176.6</b>
AFFO		56.1	46.2	215.7	172.7
Add (deduct):					
Lease termination and close-out fees		—	—	—	(0.9)
<b>AFFO adjusted for the above</b>	<b>[C]</b>	<b>\$ 56.1</b>	<b>\$ 46.2</b>	<b>\$215.7</b>	<b>\$171.8</b>
<b>FFO payout ratio</b>	<b>[A]/[B]</b>	<b>74%</b>	<b>80%</b>	<b>73%</b>	<b>79%</b>
<b>AFFO payout ratio</b>	<b>[A]/[C]</b>	<b>79%</b>	<b>83%</b>	<b>77%</b>	<b>81%</b>

### Net operating income — cash basis

Granite uses NOI on a cash basis, which adjusts NOI to exclude lease termination and close-out fees, and the non-cash impact from straight-line rent and tenant incentive amortization recognized during the period (see “*RESULTS OF OPERATIONS — Net Operating Income*”). NOI — cash basis is a commonly used measure by the real estate industry and Granite believes it is a useful supplementary measure of the income generated by and operating performance of income-producing properties in addition to the most comparable IFRS measure, which Granite believes is NOI. NOI — cash basis is also a key input in Granite’s determination of the fair value of its investment property portfolio.

### Same property net operating income — cash basis

Same property NOI — cash basis refers to the NOI — cash basis for those properties owned by Granite throughout the entire current and prior year periods under comparison. Same property NOI — cash basis excludes properties that were acquired, disposed of, classified as properties under or held for development or assets held for sale during the periods under comparison (see “*RESULTS OF OPERATIONS — Net Operating Income*”). Granite believes that same property NOI — cash basis is a useful supplementary measure in understanding period-over-period organic changes in NOI — cash basis from the same stock of properties owned.

### Constant currency same property NOI

Constant currency same property NOI is a non-GAAP measure used by management in evaluating the performance of properties owned by Granite throughout the entire current and prior year periods on a constant currency basis. It is calculated by taking same property NOI as defined above and excluding the impact of foreign currency translation by converting the same property NOI denominated in foreign currency in the respective periods at the current period average exchange rates (see “*RESULTS OF OPERATIONS — Net Operating Income*”).



## Adjusted earnings before interest, income taxes, depreciation and amortization (“Adjusted EBITDA”)

Adjusted EBITDA is calculated as net income before lease termination and close-out fees, interest expense, interest income, income tax expense, depreciation and amortization expense, fair value gains (losses) on investment properties and financial instruments, other expense relating to real estate transfer tax and loss on the sale of investment properties. Adjusted EBITDA, calculated on a 12-month trailing basis (“trailing 12-month adjusted EBITDA”), represents an operating cash flow measure that Granite uses in calculating the interest coverage ratio and indebtedness ratio noted below. Adjusted EBITDA is also defined in Granite’s debt agreements and used in calculating the Trust’s debt covenants.

### Adjusted EBITDA Reconciliation

For years ended December 31	2020	2019
<b>Net income</b>	<b>\$ 429.9</b>	<b>\$ 382.3</b>
Add (deduct):		
Lease termination and close-out fees	—	(0.9)
Interest expense and other financing costs	<b>35.8</b>	29.9
Interest income	<b>(2.4)</b>	(9.6)
Income tax expense	<b>69.1</b>	42.7
Depreciation and amortization	<b>1.2</b>	0.9
Fair value gains on investment properties, net	<b>(273.4)</b>	(245.4)
Fair value (gains) losses on financial instruments	<b>3.4</b>	(1.2)
Loss on sale of investment properties	<b>0.9</b>	3.0
Other expense	—	2.7
<b>Adjusted EBITDA</b>	<b>\$ 264.5</b>	<b>\$ 204.4</b>

#### Interest coverage ratio

The interest coverage ratio is calculated on a 12-month trailing basis using Adjusted EBITDA divided by net interest expense. Granite believes the interest coverage ratio is useful in evaluating the Trust’s ability to meet its interest expense obligations (see “LIQUIDITY AND CAPITAL RESOURCES — Debt Structure”).

#### Indebtedness ratio

The indebtedness ratio is calculated as total debt divided by Adjusted EBITDA and Granite believes it is useful in evaluating the Trust’s ability to repay outstanding debt using its operating cash flows (see “LIQUIDITY AND CAPITAL RESOURCES — Debt Structure”).

#### Leverage and net leverage ratios

The leverage ratio is calculated as the carrying value of total debt divided by the fair value of investment properties while the net leverage ratio subtracts cash and cash equivalents from total debt. The leverage ratio and net leverage ratio are supplemental measures that Granite believes are useful in evaluating the Trust’s degree of financial leverage, borrowing capacity and the relative strength of its balance sheet (see “LIQUIDITY AND CAPITAL RESOURCES — Debt Structure”).

#### Unencumbered asset coverage ratio

The unencumbered asset coverage ratio is calculated as the carrying value of investment properties (excluding assets held for sale) that are not encumbered by secured debt divided by

the carrying value of total unsecured debt and is a supplemental measure that Granite believes is useful in evaluating the Trust's degree of asset coverage provided by its unencumbered investment properties to total unsecured debt (see "LIQUIDITY AND CAPITAL RESOURCES — Debt Structure").

## **SIGNIFICANT ACCOUNTING ESTIMATES**

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The preparation of financial statements in conformity with IFRS requires management to apply judgment and make estimates that affect the amounts reported and disclosed in the combined financial statements. Management bases estimates on historical experience and various other assumptions that are believed to be reasonable in the circumstances, the results of which form the basis for making judgments about the values of assets and liabilities. On an ongoing basis, management evaluates its estimates. However, actual results could differ from those estimates.

The Trust's significant accounting policies that involve the most judgment and estimates are as follows:

### **Judgments**

#### *Leases*

The Trust's policy for revenue recognition is described in note 2(l) of the audited combined financial statements for the year ended December 31, 2020. The Trust makes judgments in determining whether certain leases are operating or finance leases, in particular tenant leases with long contractual terms or leases where the property is a large square-footage and/or architecturally specialized. The Trust also makes judgments in determining the lease term for some lease contracts in which it is a lessee that include renewal or termination options. The assessment of whether the Trust is reasonably certain to exercise such options impacts the lease term which, in turn, significantly affects the amount of lease obligations and right-of-use assets recognized.

#### *Investment properties*

The Trust's policy relating to investment properties is described in note 2(d) of the audited combined financial statements for the year ended December 31, 2020. In applying this policy, judgment is used in determining whether certain costs incurred for tenant improvements are additions to the carrying amount of the property or represent incentives, identifying the point at which practical completion of properties under development occurs and determining borrowing costs to be capitalized to the carrying value of properties under development. Judgment is also applied in determining the use, extent and frequency of independent appraisals.

#### *Income taxes*

The Trust applies judgment in determining whether it will continue to qualify as a REIT for both Canadian and United States tax purposes for the foreseeable future. However, should it at some point no longer qualify, the Trust would be subject to income tax which could materially affect future distributions to unitholders and would also be required to recognize additional current and/or deferred income taxes.

### **Estimates and Assumptions**

#### *Valuation of investment properties*

The fair value of investment properties is determined by management using primarily the discounted cash flow method in which the income and expenses are projected over the anticipated term of the investment plus a terminal value discounted using an appropriate discount rate. The Trust obtains, from time to time, appraisals from independent qualified real

estate valuation experts. However, the Trust does not measure its investment properties based on these appraisals but uses them as data points, together with other external market information accumulated by management, in arriving at its own conclusions on values. Management uses valuation assumptions such as discount rates, terminal capitalization rates and market rental rates applied in external appraisals or sourced from valuation experts; however, the Trust also uses its historical renewal experience with tenants, its direct knowledge of the specialized nature of certain of Granite's portfolio and tenant probabilities, renewal rents and capital expenditures. There has been no change in the valuation methodology used during the three months and year ended December 31, 2020. The critical assumptions relating to the Trust's estimates of fair values of investment properties include the receipt of contractual rents, contractual renewal terms, expected future market rental rates, discount rates that reflect current market uncertainties, capitalization rates and recent investment property prices. If there is any change in these assumptions or regional, national or international economic conditions, the fair value of investment properties may change materially. Refer to the "Investment Properties" section and note 4 of the audited combined financial statements for the year ended December 31, 2020 for further information on the estimates and assumptions made by management in connection with the fair values of investment properties.

### ***Fair value of financial instruments***

Where the fair value of financial assets or liabilities recorded on the balance sheet or disclosed in the notes cannot be derived from active markets, it is determined using valuation techniques including the discounted cash flow model. The inputs to these models are taken from observable markets where possible but, where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as credit risk and volatility. Changes in assumptions about these factors could materially affect the reported fair value of financial instruments.

### ***Income taxes***

The Trust operates in a number of countries and is subject to the income tax laws and related tax treaties in each of its operating jurisdictions. These laws and treaties can be subject to different interpretations by relevant taxation authorities. Significant judgment is required in the estimation of Granite's income tax expense, interpretation and application of the relevant tax laws and treaties and the provision for any exposure that may arise from tax positions that are under audit by relevant taxation authorities.

The recognition and measurement of deferred tax assets or liabilities is dependent on management's estimate of future taxable profits and income tax rates that are expected to be in effect in the period the asset is realized or the liability is settled. Any changes in management's estimates can result in changes in deferred tax assets or liabilities as reported in the combined balance sheets and also the deferred income tax expense in the combined statements of net income.

## NEW ACCOUNTING PRONOUNCEMENTS AND DEVELOPMENTS

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### Future Accounting Policy Changes

New accounting standards issued but not yet adopted in the audited combined financial statements for the year ended December 31, 2020 are described below.

#### *Agenda Decision — IFRS 16, Leases*

In December 2019, the IFRS Interpretations Committee issued a final agenda decision in regards to the determination of the lease term for cancellable or renewable leases under IFRS 16, *Leases* (the “Decision”) and whether the useful life of any non-removable leasehold improvements is limited to the lease term of the related lease. As of December 31, 2020, the Trust completed the impact assessment and determined that there is no material impact from the adoption of this interpretation on its combined financial statements.

## INTERNAL CONTROLS OVER FINANCIAL REPORTING

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### Disclosure Controls and Procedures

The President and Chief Executive Officer and the Chief Financial Officer of Granite have evaluated the effectiveness of the Trust’s disclosure controls and procedures as defined in National Instrument 52-109 — *Certification of Disclosure in Issuers’ Annual and Interim Filings* (“NI 52-109”) and in Rules 13a-15(e) and 15d-15(e) under the United States Securities Exchange Act of 1934 as of December 31, 2020 (the “Evaluation Date”). They have concluded that, as of the Evaluation Date, the Trust’s disclosure controls and procedures were effective to ensure that information required to be disclosed by the Trust in the reports that they file or submit is (i) recorded, processed, summarized and reported within the time periods specified in the applicable rules and (ii) accumulated and communicated to the Trust’s management, including their principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

### Management’s Report on Internal Control Over Financial Reporting

The Trust’s management is responsible for establishing and maintaining adequate internal control over financial reporting (as such term is defined in NI 52-109 and Rules 13a-15(f) and 15d-15(f) under the United States Securities Exchange Act of 1934) for the Trust.

The Trust’s internal control over financial reporting is a process designed by, or under the supervision of, the Trust’s principal executive and principal financial officers, or persons performing similar functions, and effected by the Trust’s board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles and includes those policies and procedures that: (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the Trust’s assets; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that the Trust’s receipts and expenditures are being made only in accordance with authorizations of its management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Trust’s assets that could have a material effect on the financial statements.

Under the supervision and with the participation of the Trust's President and Chief Executive Officer and Chief Financial Officer, management conducted an evaluation of the effectiveness of the Trust's internal control over financial reporting, as of the Evaluation Date, based on the framework set forth in *Internal Control — Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on its evaluation under this framework, management concluded that the Trust's internal control over financial reporting was effective as of December 31, 2020.

Deloitte LLP, an independent registered public accounting firm, who audited and reported on the Trust's combined financial statements as at and for the year ended December 31, 2020 and whose report is included in the Trust's annual report for fiscal 2020, has also issued an attestation report under standards of the Public Company Accounting Oversight Board (United States) on the Trust's internal control over financial reporting as of December 31, 2020. The attestation report precedes the audited financial statements included in the Trust's annual report for fiscal 2020.

### **Changes in Internal Control Over Financial Reporting**

As of the Evaluation Date, there were no changes in the Trust's internal control over financial reporting that occurred during the period beginning on the date immediately following the end of the period in respect of which Granite made its most recent previous interim filing and ended on December 31, 2020 that have materially affected, or that are reasonably likely to materially affect, the Trust's internal control over financial reporting.

### **Limitation on the Effectiveness of Controls and Procedures**

Granite's management, including the President and Chief Executive Officer and the Chief Financial Officer, does not expect that the Trust's controls and procedures will prevent all potential error and fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met.

## **RISKS AND UNCERTAINTIES**

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Investing in the Trust's stapled units involves a high degree of risk. There are a number of risk factors that could have a material adverse effect on Granite's business, financial condition, operating results and prospects. These risks and uncertainties are discussed in Granite's AIF filed with securities regulators in Canada and available online at [www.sedar.com](http://www.sedar.com) and Annual Report on Form 40-F filed with the SEC and available online on EDGAR at [www.sec.gov](http://www.sec.gov), each in respect of the year ended December 31, 2020.

## QUARTERLY FINANCIAL DATA (UNAUDITED)

<i>(in millions, except as noted)</i>	Q4'20	Q3'20	Q2'20	Q1'20	Q4'19	Q3'19	Q2'19	Q1'19
<b>Operating highlights<sup>(1)(2)</sup></b>								
Revenue	\$ 93.2	\$ 87.9	\$ 81.0	\$ 78.1	\$ 73.6	\$ 68.8	\$ 67.9	\$ 63.4
NOI — cash basis <sup>(1)</sup>	\$ 76.3	\$ 74.5	\$ 71.0	\$ 67.8	\$ 63.8	\$ 60.3	\$ 58.3	\$ 55.1
Fair value gain on investment properties, net	\$ 140.8	\$ 62.1	\$ 34.5	\$ 36.0	\$ 47.5	\$ 78.2	\$ 69.6	\$ 50.1
Net income attributable to stapled unitholders	\$ 167.6	\$ 105.2	\$ 75.7	\$ 81.3	\$ 90.6	\$ 114.5	\$ 98.7	\$ 78.3
Cash provided by operating activities	\$ 58.4	\$ 66.1	\$ 65.2	\$ 54.6	\$ 50.1	\$ 42.8	\$ 50.1	\$ 40.4
FFO <sup>(1)</sup>	\$ 59.6	\$ 55.5	\$ 53.5	\$ 56.8	\$ 47.9	\$ 45.8	\$ 43.1	\$ 40.7
AFFO <sup>(1)(3)</sup>	\$ 56.1	\$ 52.7	\$ 51.3	\$ 55.6	\$ 46.2	\$ 44.4	\$ 42.3	\$ 39.8
FFO payout ratio <sup>(1)</sup>	74%	76%	75%	69%	80%	76%	81%	79%
AFFO payout ratio <sup>(1)(3)</sup>	79%	80%	78%	70%	83%	78%	83%	81%
<b>Per unit amounts</b>								
Diluted FFO <sup>(1)</sup>	\$ 1.00	\$ 0.96	\$ 0.97	\$ 1.05	\$ 0.91	\$ 0.93	\$ 0.89	\$ 0.89
Diluted AFFO <sup>(1)(3)</sup>	\$ 0.94	\$ 0.91	\$ 0.93	\$ 1.03	\$ 0.88	\$ 0.90	\$ 0.88	\$ 0.87
Monthly distributions paid	\$ 0.73	\$ 0.73	\$ 0.73	\$ 0.73	\$ 0.70	\$ 0.70	\$ 0.70	\$ 0.70
Special distribution paid	—	—	—	—	—	—	—	\$ 0.30
Diluted weighted average number of units	59.5	57.9	54.9	54.1	52.6	49.5	48.3	45.7
<b>Financial highlights</b>								
Investment properties <sup>(4)</sup>	\$ 5,855.6	\$ 5,338.9	\$ 5,097.3	\$ 4,810.0	\$ 4,457.9	\$ 3,938.3	\$ 3,799.1	\$ 3,532.8
Assets held for sale	—	—	—	—	—	\$ 48.3	\$ 50.5	\$ 38.7
Cash and cash equivalents	\$ 831.3	\$ 539.7	\$ 617.2	\$ 242.1	\$ 298.7	\$ 455.4	\$ 496.9	\$ 501.0
Total debt <sup>(5)</sup>	\$ 2,297.5	\$ 1,814.8	\$ 1,800.5	\$ 1,309.8	\$ 1,250.3	\$ 1,253.2	\$ 1,285.6	\$ 1,261.6
Total capital expenditures incurred	\$ 13.3	\$ 2.2	\$ 6.2	\$ 3.4	\$ 1.0	\$ 1.5	\$ 0.6	\$ 3.9
Total leasing costs incurred	\$ 2.1	\$ 1.2	\$ 2.0	—	\$ 0.8	\$ 0.2	\$ 0.4	\$ 0.2
<b>Property metrics<sup>(4)</sup></b>								
Number of income-producing properties	108	102	94	85	85	80	79	77
GLA, square feet	49.5	45.4	44.3	40.0	40.0	34.9	34.5	32.8
Occupancy, by GLA	99.6%	98.9%	99.1%	99.0%	99.0%	99.7%	98.9%	98.8%
Weighted average lease term, years	6.3	5.9	6.1	6.3	6.5	6.0	6.0	6.1

<sup>(1)</sup> For definitions of Granite's non-IFRS measures, refer to the section "NON-IFRS PERFORMANCE MEASURES".

<sup>(2)</sup> The quarterly financial data reflects fluctuations in revenue, FFO, AFFO, investment properties and total debt primarily from the timing of leasing and development activities, property sales, acquisitions and foreign exchange. Investment properties also fluctuate from the effect of measuring properties at fair value under IFRS. Net income attributable to unitholders primarily fluctuates from fair value gains/losses on investment properties. Explanations for specific changes in the quarterly financial data table above are as follows:

- Q4'20 — Fair value gains on investment properties of \$140.8 million were largely attributable to (i) favourable changes in leasing assumptions associated with fair market rent increases as well as compression in discount and terminal capitalization rates for properties across the United States and certain warehouse properties in Germany and the Netherlands resulted from a greater market demand for industrial real estate.
- Q3'20 — Fair value gains on investment properties of \$62.1 million were largely attributable to favourable changes in leasing assumptions associated with fair market rent increases as well as compression in discount and terminal capitalization rates for properties located in the GTA, Canada and across the United States as well as compression in discount and terminal capitalization rates for certain of the Trust's modern warehouse properties in Germany and the Netherlands.
- Q2'20 — Fair value gains on investment properties of \$34.5 million were largely attributable to (i) the favourable changes in leasing assumptions associated with fair market rent increases for properties located in

Canada and (ii) the increase in fair value of the recently developed property in Plainfield, Indiana as a result of executing a full building 10-year lease with a new tenant, marginally offset by an increase in discount rates for certain properties located in Austria due to market conditions and the nature of the tenants and properties in this jurisdiction.

- Q1'20 — Fair value gains on investment properties of \$36.0 million were attributable to various factors including an increase in fair value for the recently acquired property in Dallas, Texas as a result of market confirmation of capitalization rates favourable to initial acquisition metrics of the forward purchase for this modern e-commerce facility, partially offset by an increase in discount rates for properties located in Austria and Germany due to market conditions and the nature of the properties across these jurisdictions.
- Q4'19 — Net income attributable to unitholders, cash provided by operating activities and FFO included a net \$2.0 million (\$0.04 per unit) real estate transfer tax (\$2.7 million) and related tax recovery (\$0.7 million) which resulted from an internal reorganization.
- Q3'19 — Fair value gains on investment properties of \$78.2 million were largely attributable to (i) a compression in discount or terminal capitalization rates for certain properties primarily located in Canada and the United States and, to a lesser extent, in Europe, which resulted from the continued market demand for industrial real estate and (ii) the favourable changes in leasing assumptions associated with fair market rent increases for certain properties located in North America.
- Q2'19 — Revenue, net income attributable to unitholders, cash provided by operating activities and FFO included a \$0.6 million lease termination and close-out fee in revenue in connection with a tenant having vacated a property. FFO used to calculate FFO payout ratio and AFFO payout ratio excludes the \$0.6 million lease termination and close-out fee as this revenue can be a source of variance between periods.
- Q1'19 — Revenue, net income attributable to unitholders, cash provided by operating activities and FFO included \$0.3 million of lease termination and close-out fee in revenue in connection with a tenant having vacated a property. FFO used to calculate FFO payout ratio and AFFO payout ratio excludes the \$0.3 million lease termination and close-out fee as this revenue can be a source of variance between periods.

(3) In the current year periods AFFO was calculated by deducting maintenance or improvement capital expenditures, leasing commissions and tenant allowances incurred whereas in prior year periods AFFO was calculated by deducting maintenance or improvement capital expenditures, leasing commissions and tenant allowances paid. The AFFO metrics in the comparative periods have been updated to conform to the current year's presentation. AFFO as well as basic and diluted AFFO per unit for the three months ended December 31, 2019 were previously reported as \$46.7 million and \$0.89 per unit, respectively. AFFO as well as basic and diluted AFFO per unit for the year ended December 31, 2019 were previously reported as \$172.8 million and \$3.53 per unit, respectively. Both methods of calculation are in accordance with the REALPAC White Paper (see "NON-IFRS PERFORMANCE MEASURES"). AFFO for the three months and year ended December 31, 2020 have been adjusted to exclude leasing commissions incurred on the lease-up of new development properties in accordance with the REALPAC White Paper (see "NON-IFRS PERFORMANCE MEASURES"). Leasing commissions incurred in the three month periods ended December 31, 2020 exclude \$0.3 million of leasing commissions incurred on the lease-up of a recently acquired property in Memphis, Tennessee. Leasing commissions incurred in the year ended December 31, 2020 exclude \$1.9 million of leasing commissions incurred on the lease-up of a recently completed development property in Plainfield, Indiana in the second quarter of 2020, \$0.5 million of leasing commissions incurred on the lease-up of a recently acquired property in Groveport, Ohio and \$0.3 million of leasing commissions incurred on the lease-up of a recently acquired property in Memphis, Tennessee as previously mentioned and deemed related to the overall acquisition costs.

(4) Excludes properties held for sale which are classified as assets held for sale on the combined balance sheet as at the respective quarter-end.

(5) Total debt includes lease obligations recognized under IFRS 16, *Leases*.

## FORWARD-LOOKING STATEMENTS

This MD&A may contain statements that, to the extent they are not recitations of historical fact, constitute "forward-looking statements" or "forward-looking information" within the meaning of applicable securities legislation, including the United States Securities Act of 1933, as amended, the United States Securities Exchange Act of 1934, as amended, and applicable Canadian securities legislation. Forward-looking statements and forward-looking information may include, among others, statements regarding Granite's future plans, goals, strategies, intentions, beliefs, estimates, costs, objectives, capital structure, cost of capital, tenant base, tax consequences, economic performance or expectations, or the assumptions underlying any of the foregoing. Words such as "outlook", "may", "would", "could", "should", "will", "likely", "expect", "anticipate", "believe", "intend", "plan", "forecast", "project", "estimate", "seek" and similar expressions are used to identify forward-looking statements and forward-looking information. Forward-looking statements and forward-looking information should not be read as guarantees of

future events, performance or results and will not necessarily be accurate indications of whether or the times at or by which such future performance will be achieved. Undue reliance should not be placed on such statements. There can also be no assurance that: Granite's expectations regarding the impact of the COVID-19 pandemic and government measures to contain it, including with respect to Granite's ability to weather the impact of COVID-19, the effectiveness of measures intended to mitigate such impact, and Granite's ability to deliver cash flow stability and growth and create long-term value for unitholders; the expansion and diversification of Granite's real estate portfolio and the reduction in Granite's exposure to Magna and the special purpose properties; the ability of Granite to accelerate growth and to grow its net asset value and FFO and AFFO per unit; the ability of Granite to find and integrate satisfactory acquisition, joint venture and development opportunities and to strategically deploy the proceeds from recently sold properties and financing initiatives; Granite's intended use of the net proceeds of its equity and debenture offerings to fund potential acquisitions and for the other purposes described previously; the potential for expansion and rental growth at the properties in Mississauga, Ontario and Ajax, Ontario and the expected enhancement to the yields of such properties from such potential expansion and rental growth; the expected construction on and development yield of the acquired greenfield site in Houston, Texas; the expected development and construction of an e-commerce and logistics warehouse on recently acquired land in Fort Worth, Texas; the expected construction of the distribution/light industrial facility on the 13-acre site in Altbach, Germany; the completion of construction at the property in Dallas, Texas; the commencement of vertical construction at Granite's development project in Houston, Texas; the timing of payment of associated unpaid construction costs and holdbacks; Granite's ability to dispose of any non-core assets on satisfactory terms; Granite's ability to meet its target occupancy goals; Granite's ability to secure sustainability or other certifications for any of its properties; the expected impact of the refinancing of the term loans on Granite's returns and cash flow; and the expected amount of any distributions and distribution increase, can be achieved in a timely manner, with the expected impact or at all. Forward-looking statements and forward-looking information are based on information available at the time and/or management's good faith assumptions and analyses made in light of Granite's perception of historical trends, current conditions and expected future developments, as well as other factors Granite believes are appropriate in the circumstances. Given the impact of the COVID-19 pandemic and government measures to contain it, there is inherently more uncertainty associated with our assumptions as compared to prior periods. Forward-looking statements and forward-looking information are subject to known and unknown risks, uncertainties and other unpredictable factors, many of which are beyond Granite's control, that could cause actual events or results to differ materially from such forward-looking statements and forward-looking information. Important factors that could cause such differences include, but are not limited to, the impact of the COVID-19 pandemic and government measures to contain it, and the resulting economic downturn, on Granite's business, operations and financial condition; the risk that the pandemic or such measures intensify; the duration of the pandemic and related impacts; the risk of changes to tax or other laws and treaties that may adversely affect Granite REIT's mutual fund trust status under the Income Tax Act (Canada) or the effective tax rate in other jurisdictions in which Granite operates; economic, market and competitive conditions and other risks that may adversely affect Granite's ability to expand and diversify its real estate portfolio and dispose of any non-core assets on satisfactory terms; and the risks set forth in the "Risk Factors" section in Granite's AIF for 2020 dated March 3, 2021, filed on SEDAR at [www.sedar.com](http://www.sedar.com) and attached as Exhibit 1 to the Trust's Annual Report on Form 40-F for the year ended December 31, 2020 filed with the SEC and available online on EDGAR at [www.sec.gov](http://www.sec.gov), all of which investors are strongly advised to review. The "Risk Factors" section also contains information about the material factors or assumptions underlying such forward-looking statements and forward-looking information.



Forward-looking statements and forward-looking information speak only as of the date the statements and information were made and unless otherwise required by applicable securities laws, Granite expressly disclaims any intention and undertakes no obligation to update or revise any forward-looking statements or forward-looking information contained in this MD&A to reflect subsequent information, events or circumstances or otherwise.

**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We consent to the incorporation by reference in Registration Statement Nos. 333- 251007 and 333-251008 on Form F-10 and to the use of our reports dated March 3, 2021 relating to the combined financial statements of Granite Real Estate Investment Trust and Granite REIT Inc. (collectively, the “Trust”) and the effectiveness of the Trust’s internal control over financial reporting appearing in this Annual Report on Form 40 F for the year ended December 31, 2020.

/s/ Deloitte LLP

Chartered Professional Accountants  
Licensed Public Accountants

Toronto, Canada  
March 3, 2021

**Certification Pursuant to 18 U.S.C. 1350,  
As Adopted Pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002  
Granite Real Estate Investment Trust**

In connection with the annual report of Granite Real Estate Investment Trust (the “Company”) on Form 40-F for the fiscal year ended December 31, 2020 (the “Report”) to which this certification is an exhibit, I, Kevan Gorrie, Trustee, President and Chief Executive Officer of the Company, hereby certify, pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: March 3, 2021

By: /s/ KEVAN GORRIE

\_\_\_\_\_  
Name: Kevan Gorrie

Title: Trustee, President and Chief Executive Officer

**Certification Pursuant to 18 U.S.C. 1350,  
As Adopted Pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002  
Granite REIT Inc.**

In connection with the annual report of Granite REIT Inc. (the "Company") on Form 40-F for the fiscal year ended December 31, 2020 (the "Report") to which this certification is an exhibit, I, Kevan Gorrie, Director, President and Chief Executive Officer of the Company, hereby certify, pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: March 3, 2021

By: /s/ KEVAN GORRIE

Name: Kevan Gorrie

Title: Director, President and Chief Executive Officer

**Certifications**  
**Granite Real Estate Investment Trust**

I, Kevan Gorrie, certify that:

1. I have reviewed this annual report on Form 40-F of Granite Real Estate Investment Trust;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this report;
4. The issuer's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the issuer and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the issuer, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the issuer's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the issuer's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the issuer's internal control over financial reporting; and
5. The issuer's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the issuer's auditors and the audit committee of the issuer's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the issuer's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the issuer's internal control over financial reporting.

Date: March 3, 2021

By: /s/ KEVAN GORRIE

Name: Kevan Gorrie

Title: Trustee, President and Chief Executive Officer

**Certifications**  
**Granite REIT Inc.**

I, Kevan Gorrie, certify that:

1. I have reviewed this annual report on Form 40-F of Granite REIT Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this report;
4. The issuer's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the issuer and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the issuer, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the issuer's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the issuer's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the issuer's internal control over financial reporting; and
5. The issuer's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the issuer's auditors and the audit committee of the issuer's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the issuer's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the issuer's internal control over financial reporting.

Date: March 3, 2021

By: /s/ KEVAN GORRIE

Name: Kevan Gorrie

Title: Director, President and Chief Executive Officer

**Certification Pursuant to 18 U.S.C. 1350,  
As Adopted Pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002  
Granite Real Estate Investment Trust**

In connection with the annual report of Granite Real Estate Investment Trust (the "Company") on Form 40-F for the fiscal year ended December 31, 2020 (the "Report") to which this certification is an exhibit, I, Teresa Neto, Chief Financial Officer of the Company, hereby certify, pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: March 3, 2021

By: /s/ TERESA NETO

Name: Teresa Neto

Title: Chief Financial Officer

**Certification Pursuant to 18 U.S.C. 1350,  
As Adopted Pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002  
Granite REIT Inc.**

In connection with the annual report of Granite REIT Inc. (the "Company") on Form 40-F for the fiscal year ended December 31, 2020 (the "Report") to which this certification is an exhibit, I, Teresa Neto, Chief Financial Officer of the Company, hereby certify, pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: March 3, 2021

By: /s/ TERESA NETO

Name: Teresa Neto

Title: Chief Financial Officer



**Certifications**  
**Granite Real Estate Investment Trust**

I, Teresa Neto, certify that:

1. I have reviewed this annual report on Form 40-F of Granite Real Estate Investment Trust;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this report;
4. The issuer's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the issuer and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the issuer, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the issuer's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the issuer's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the issuer's internal control over financial reporting; and
5. The issuer's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the issuer's auditors and the audit committee of the issuer's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the issuer's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the issuer's internal control over financial reporting.

Date: March 3, 2021

By: /s/ TERESA NETO

Name: Teresa Neto

Title: Chief Financial Officer

**Certifications**  
**Granite REIT Inc.**

I, Teresa Neto, certify that:

1. I have reviewed this annual report on Form 40-F of Granite REIT Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this report;
4. The issuer's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the issuer and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the issuer, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the issuer's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the issuer's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the issuer's internal control over financial reporting; and
5. The issuer's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the issuer's auditors and the audit committee of the issuer's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the issuer's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the issuer's internal control over financial reporting.

Date: March 3, 2021

By: /s/ TERESA NETO

Name: Teresa Neto

Title: Chief Financial Officer